

## EAGLE CEMENT CORPORATION

DEFINITIVE<br>INFORMATION STATEMENT<br>FOR THE ANNUAL MEETING OF THE STOCKHOLDERS TO BE HELD ON 15 JULY 2020

## COVER SHEET

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\end{array}
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Atty. Maria Farah Z.G. NicolasSuchianco
(Contract Person)


Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA
(Secondary License Type, If Applicable)


Total No. of Stockholders



File Number
LCU


Document ID
Cashier


## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

NOTICE is hereby given that the Annual Meeting of the Stockholders of EAGLE CEMENT CORPORATION (the "Company") will be held on July 15, 2020, 2:00 p.m., and shall be conducted through livestreaming via https://eaglecement.com.ph/2020-annual-stockholders-meeting as authorized by resolution of the Board of Directors on May 7, 2020.

The Agenda of the meeting is as follows:

1. Call to order
2. Certification of Notice and Quorum
3. Approval of Minutes of Previous Meeting
4. Presentation of the Annual Report
5. Ratification of Acts and Resolutions of the Board of Directors and Corporate Officers
6. Appointment of External Auditors
7. Election of the Members of the Board of Directors
8. Other Matters
9. Adjournment

Minutes of the Annual Stockholders' Meeting held on June 18, 2019 and the resolutions of the Board of Directors beginning June 18, 2019 will be accessible through the Company's website (https://eaglecement.com.ph/corporate-disclosure/minutes-of-all-general-or-special-stockholdersmeetings/1).

Given the continued threat of the COVID-19 Pandemic, stockholders may only participate in the annual meeting via remote communication and cast their votes electronically or in absentia, or through appointing the Chairman of the Meeting as proxy. Only stockholders of record as of June 1, 2020 are entitled to vote at this meeting.

Stockholders intending to attend the meeting by remote communication should notify the Company not later than July 7, 2020 at 5:00 PM through the following means:

1. By e-mail to corporatesecretary@eagle-cement.com.ph;
2. By online registration through the Company website under the Investor Relations tab. For the online registration, kindly access and follow the instructions to be made available in the following link: https://eaglecement.com.ph/2020-annual-stockholders-meeting.

Further details and procedure for attendance and participation in the meeting through remote communication are set forth in Annex 1 of the notice in the Definitive Information Statement, which shall be made available to the public not later than June 23, 2020, through the PSE Edge and the Company website.

Duly accomplished ballots, proxies, and copies of valid government IDs shall be submitted through any of the following:

1. By e-mail to corporatesecretary@eagle-cement.com.ph;
2. By ordinary mail to the Office of the Corporate Secretary of Eagle Cement Corporation at Suite 2404 Discovery Center, 25 ADB Avenue, Ortigas Center, Pasig City 1605;
3. By online submission, at the time of registration through the Company website under the Investor Relations tab (https://eaglecement.com.ph/2020-annual-stockholders-meeting).

The deadline for submission of ballots and proxies is on July 7, 2020 at 5:00 PM. For corporations, ballots and proxies must be accompanied by the Corporate Secretary's sworn certification stating the corporate officer's authority to vote for and to represent the Corporation in the meeting. Ballots and proxies need not be notarized.

Validation of ballots and proxies will be on July 8, 2020 at 2:00 p.m. at the office of the Company's Corporate Secretary at Suite 2404 Discovery Center, 25 ADB Avenue, Ortigas Center, Pasig City. For your convenience, samples of the ballot and proxy are available at the Company website under the Investor Relations tab

Questions and comments to the Board of Directors and/or Management may be sent in advance of, or during, the meeting by email to corporatesecretary@eagle-cement.com.ph.

Please refer to Annex 2 of the notice in the Definitive Information Statement for a brief discussion of and the rationale for the above agenda items.

A visual and audio recording of the proceedings of the annual meeting shall be kept by the Company.

For the Board of Directors.

## Annex 1

## PROCEDURE FOR ATTENDING THE MEETING THROUGH REMOTE COMMUNICATION

1. Stockholders of record as of June 1, 2020 who intend to attend the meeting through remote communication are requested to notify the Company and register by email to corporatesecretary@eaglecement.com.ph not later than July 7, 2020 at 5 PM. Stockholders whose shares are lodged with brokers are requested to directly contact their respective brokers for guidance on their participation in the meeting.
2. For validation purposes, the email should contain the following information: (i) name; (ii) address; (iii) telephone number; and (iv) email address, and a scanned copy of any valid government-issued identification card ("ID") with photo of the stockholder. Only the stockholders who have notified the Company of their intention to participate through remote communication as above-described and have been validated to be stockholders of record of the Company will be considered in computing stockholder attendance at the meeting, together with the stockholders attending through proxies.
3. Unregistered stockholders may still attend the meeting by accessing the livestreaming link available at the Company's website.
4. Votes of all stockholders can only be cast through ballots or proxies submitted on or before July 7, 2020 at 5 PM. A sample of the ballot and proxy is included in the Information Statement.

All ballots and proxies should be received by the Corporate Secretary on or before July 7, 2020 through the following means:
a. By e-mail to corporatesecretary@eagle-cement.com.ph;
b. By ordinary mail to the Office of the Corporate Secretary of Eagle Cement Corporation at Suite 2404 Discovery Center, 25 ADB Avenue, Ortigas Center, Pasig City 1605;
c. By online submission, at the time of registration through the Company website under the Investor Relations tab (https://eaglecement.com.ph/2020-annual-stockholders-meeting).

For an individual, his/her ballot or proxy must be accompanied by a valid government-issued ID with a photo. For a corporation, its proxy must be accompanied by its corporate secretary's certification stating the representative's authority to represent the corporation in the meeting. Validation of ballots and proxies will be on July 8, 2020 at 2:00 p.m. at the office of the Company's Corporate Secretary.
5. Shareholders may send their questions and/or comments prior to or during the meeting to corporatesecretary@eagle-cement.com.ph. Questions and comments may also be written in the space provided in the sample ballot/proxy form.
6. The proceedings of the meeting will be recorded.

Should you have questions or requests for clarification on the procedure for attending the annual stockholders' meeting through remote communication, please email them to corporatesecretary@eaglecement.com.ph.

# EXPLANATION AND RATIONALE OF AGENDA ITEMS FOR THE ANNUAL MEETING OF STOCKHOLDERS OF EAGLE CEMENT CORPORATION (the "Company") 

1. Call to Order

Our Chairman will formally open the meeting at 2:00 PM.
2. Certification of Notice and Quorum

The Corporate Secretary will certify that written notice for the meeting was duly sent to stockholders and that a quorum exists for the transaction of business.
3. Approval of Minutes of Previous Meeting

The minutes of the meeting held on June 18, 2019 will be available for download at the Company website. (https://eaglecement.com.ph/corporate-disclosure/minutes-of-all-general-or-special-stockholders-meetings/1)
4. Presentation of the Annual Report

The Audited Financial Statements (AFS) as of December 31, 2019 will be presented to the stockholders for their approval. The AFS will be embodied in the Information Statement to be sent to the stockholders at least 28 days prior to the meeting. The Audit Committee has recommended to the Board the approval of the AFS, and the Board has approved the AFS on March 13,2020.

To give context to the AFS and bring to the shareholders attention the highlights, the CFO will deliver the "Management Report" which provides the significant operating and financial performance for 2019 as well as the interim financial highlights. The report will also include significant events and recent developments in the Company, especially the measures and activities done and being done amid the COVID-19 pandemic.
5. Ratification of Acts and Resolutions of the Board of Directors and Corporate Officers

All acts and resolutions of the Board of Directors and all the acts of Corporate Officers taken or adopted from the date of the last annual stockholders' meeting until the date of this meeting will be submitted for ratification. A brief summary of the resolutions and actions is set forth in this Information Statement for this meeting. Copies of the minutes of the meetings of the Board of Directors are available for inspection by any shareholder at the office of the Corporate Secretary during business hours.
6. Appointment of External Auditor

The Audit Committee of our Board will endorse to the stockholders the re-appointment of Reyes Tacandong \& Co. as the external auditor for the ensuing year. Representatives of the said firm are expected to be present at the annual meeting and to respond to appropriate questions from the shareholders. The profile of Reyes Tacandong \& Co. will be provided in the Information Statement.
7. Election of the Members of the Board of Directors (including independent directors)

The Corporate Secretary will present the names of the persons, whose background information are contained in the Information Statement, who have been duly nominated for election as directors of the Company in accordance with the By-Laws and Manual on Corporate Governance of the Company and applicable laws and regulations. The voting procedure is set forth in the Information Statement for this meeting.
8. Other Matters

The Chairman will open the floor for comments and questions by the stockholders. The stockholders may raise other matters or issues that may be properly taken up at the meeting by sending their questions and/or comments prior to the meeting to corporatesecretary@eaglecement.com.ph.

## SAMPLE BALLOT / PROXY

$\square$ Vote by Ballot: The undersigned stockholder of Eagle Cement Corporation (the "Company") casts his/her vote on the agenda items for the 2020 Annual Stockholders' Meeting, as expressly indicated with " $X$ " in this ballot.

Vote by Proxy: The undersigned stockholder of Eagle Cement Corporation (the "Company") hereby appoints $\qquad$ or in his absence, the Chairman of the meeting, as attorney-infact and proxy, with power of substitution, to represent and vote all shares registered in his/her/its name as proxy of the undersigned stockholder, at the Annual Meeting of Stockholders of the Company on July 15,2020 and at any of the adjournments thereof for the purpose of acting on the following matters:

1. Approval of the minutes of previous meeting
_ Yes _ No _ Abstain
2. Approval of the 2019 Annual Report
__ Yes __ No __ Abstain
3. Ratification of Acts and Resolutions of the Board of Directors and Corporate Officers
__ Yes __ No __ Abstain
4. Re-appointment of Reyes Tacandong \& Co. as External Auditor
__ Yes __ No __ Abstain
5. Election of the Members of the Board of Directors, including the Independent Directors No. of Votes

Ramon S. Ang<br>John Paul L. Ang<br>Manny C. Teng<br>Monica L. Ang<br>Manuel P. Daway<br>Mario K. Surio<br>Luis A. Vera Cruz, Jr.<br>Melinda Gonzales-Manto<br>Ricardo C. Marquez<br>Martin S. Villarama, Jr.<br>Jose P. Perez

$\qquad$

6. At his/her discretion, the proxy named above are authorized to vote upon such other matters as may be properly come before the meeting.
$\qquad$
Printed Name and Signature of Stockholder Date:

The ballot of those who will attend the meeting personally should be submitted to the Corporate Secretary at the time of registration to attend the meeting on or before July 7, 2020.

This proxy should be received by the Corporate Secretary on or before July 7, 2020, the deadline for submission of proxies. For corporate stockholders, please attach to this proxy form the secretary's certificate on the authority of the signatory to appoint the proxy and sign this form.

This ballot/proxy, when properly executed, will be voted in the manner as directed herein by the stockholder(s). If no direction was made, this ballot/proxy will be voted for the election of all nominees and/or the approval of the matters stated above and such other matters as may properly come before the meeting in the manner described in the Information Statement and/or as recommended by management or board of directors.

A stockholder giving this proxy has the power to revoke it at any time before the right granted is exercised. A proxy is also considered revoked if the stockholder attends the meeting in person and expressed his intention to vote in person.

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS <br> <br> INFORMATION STATEMENT PURSUANT TO SECTION 20 <br> <br> INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE 

1. Check the appropriate box:
[ ] Preliminary Information Statement
[ $\sqrt{ }$ ] Definitive Information Statement
2. Name of Registrant as specified in its charter

EAGLE CEMENT CORPORATION
3. METRO MANILA, PHILIPPINES

Province, country or other jurisdiction of incorporation or organization
4. SEC Identification Number

ASO95005885
5. BIR Tax Identification Code 004-731-637-000
6. 2/F SMITS Corporate Center, No. 155 EDSA, Brgy. Wack-Wack, Mandaluyong City 1554

Address of principal office
7. Registrant's telephone number, including area code: (02) 5301-3453
8. JULY 15, 2020, 2:00PM, VIA VIDEOCONFERENCING

Date, time and place of the meeting of security holders
9. Approximate date on which the Information Statement is first to be sent or given to security holders
June 23, 2020
10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor: N/A
Address and Telephone No.: N/A
11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

| Title of Each Class | Number of Shares of Common Stock <br> Outstanding or Amount of Debt Outstanding <br> (as of June 1, 2020) |
| :---: | :---: |
| COMMON | $5,000,000,005$ |

12. Are any or all of registrant's securities listed in a Stock Exchange?

Yes [ $\sqrt{ }$ ] No [ ]
If yes, disclose the name of such Stock Exchange and the class of securities listed therein:
PHILIPPINE STOCK EXCHANGE -5,000,000,005 COMMON

## INFORMATION REQUIRED IN INFORMATION STATEMENT

## GENERAL INFORMATION

## Date, time and place of meeting of security holders.

The annual meeting of stockholders of the Eagle Cement Corporation (Corporation) will be held on July 15, 2020, 2:00 p.m., through livestreaming via https://eaglecement.com.ph/2020-annual-stockholdersmeeting.

The Corporation's complete mailing address is at 2/F SMITS Corporate Center, No. 155 EDSA, Barangay Wack-Wack, Mandaluyong City.

Further details and procedure for attendance and participation in the meeting through remote communication are to be set forth in Annex 1 of the notice in the Definitive Information Statement, which shall be made available to the public not later than June 23, 2020, through the PSE Edge and the Company website.

Due to the limited resources at this time due to the COVID-19 pandemic, stockholders wishing to obtain printed copies of the Definitive Information Statement must signify their intent by notifying the Corporate Secretary through e-mail at corporatesecretary@eagle-cement.com.ph.

The Corporation is not soliciting proxies.

## Dissenters' Right of Appraisal

Under Sections 80 and 81, Title X of the Revised Corporation Code of the Philippines, stockholders dissenting from and voting against the proposed corporate actions may demand payment of the fair value of their shares as of the day prior to the date on which the vote was taken for such corporate action: amendment to the corporation's articles and by-laws that has the effect of changing and restricting the rights of any shareholder or class of shares or authorizing preferences in any respect superior to those of outstanding shares of any class; sale, lease, mortgage or other disposition of all or substantially all of the corporation's asset; merger or consolidation; investment of corporate funds in another corporation or business or for any purpose other than its primary purpose; and extension or shortening of term of corporate existence. The stockholders' right of appraisal may be exercised for a period within thirty days from the date on which the vote on the corporate action was taken.

There are no matters to be acted upon by the stockholders at the Annual Meeting of the Stockholders to be held on July 15,2020 which might give rise to the exercise of the appraisal right.

## Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director or officer of the Corporation, or any nominee for election as a director of the Corporation, or any associate thereof, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon, other than election to office.

No director of the Corporation has informed it in writing that he intends to oppose any action to be taken by the Corporation at the annual meeting of stockholders.

## CONTROL AND COMPENSATION INFORMATION

## Voting Securities and Principal Holders Thereof

The Corporation has Five Billion and Five $(5,000,000,005)$ outstanding common shares as of June 1, 2020. Every stockholder shall be entitled to one vote for each share of stock held as of the established record date.

All stockholders of record as of June 1, 2020 are entitled to notice and to vote at the Corporation's Annual Meeting of the Stockholders.

Article II, Section 8 of the By-Laws of the Corporation provides that for purposes of determining the stockholders entitled to notice of, or to vote at, any meeting of the stockholders or any adjournment thereof or to receive payment of any dividend, or of making a termination of stockholders for any other proper purpose, the Board of Directors may provide that the stock and transfer books be closed for a stated period, but not to exceed, in any case, twenty (20) days immediately preceding the date of any meeting of the stockholders, or the date of the payment of any dividend, or the date for the allotment of rights or the date when any change or conversion or exchange of capital shall go into effect, unless the applicable rules and regulations of the Securities and Exchange Commission or the Philippine Stock Exchange, Inc. provided for a different period. In lieu of closing the stock and transfer books, the Board of Directors may fix in advance a date which shall in no case be more than forty-five (45) days prior to the date, on which the particular action requiring the determination of stockholders is to be taken, except in any instance where applicable rules and regulations provide otherwise.

## Election of Directors

Article II, Section 7 of the By-Laws of the Corporation states that at all meetings of stockholders, a stockholder may vote in person or by proxy executed in writing by the stockholder or his duly authorized attorney-in-fact. Unless otherwise provided in the proxy, it shall be valid only for the meeting at which it has been presented to the secretary.

All proxies must be in the hands of the secretary before the time set for the meeting. The proxy filed with the Corporate Secretary may be revoked by the stockholder either in an instrument in writing duly presented and recorded with the Secretary prior to the scheduled meeting or by his personal presence at the meeting.

The Board of Directors shall be elected during each regular meeting of stockholders and shall hold office for one (1) year and until their successors are elected and qualified.

Every stockholder entitled to vote shall have the right to vote in person or by proxy the number of shares of stock standing in his own name on the stock books of the corporation. The stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit. The total number of votes cast by a stockholder shall not exceed the number of shares owned by him as shown in the books of the corporation multiplied by the whole number of directors to be elected. No delinquent stock shall be voted. Candidates receiving the highest number of votes shall be declared elected.

Any meeting of the stockholders or members called for an election may adjourn from day to day or from time to time but not sine die or indefinitely if, for any reason, no election is held, or if there are not present or represented by proxy, at the meeting, the owners of a majority of the outstanding capital stock

## Security Ownership of Record and Beneficial Owners of more than five per cent (5\%) of the Corporation's Voting Stock as of June 1, 2020

| Title of <br> Class | Names and <br> addresses of <br> record owners <br> and relationship <br> with the <br> Corporation | Names of <br> beneficial owner <br> and relationship <br> with record <br> owner | Citizenship | Number of <br> shares held | \% to Total <br> Outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common | Far East <br> Holdings, Inc.* | Record Holder <br> same as Beneficial | Filipino | $3,010,714,288$ <br> (D) | $60.21 \%$ |


|  | (Filipino) <br> 153 EDSA, <br> Mandaluyong City | Owner |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Common | Ramon S. Ang <br> (Filipino) | Record Holder <br> same as Beneficial <br> Owner | Filipino | $1,317,857,139$ <br> (D) | $26.36 \%$ |

Other than the persons identified above, there are no other beneficial owners of more than five per cent (5\%) of the Corporation's voting stock known to the Corporation.

Far East Holdings, Inc. shall be represented by its Chairman and President, Ramon S. Ang, who is authorized to vote its shares.

## Security Ownership of Management as of June 1, 2020

| Title of Class | Names of beneficial owner | Position | Amount and nature of beneficial ownership | Citizenship | \% to Total Outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CEO and FOUR MOST HIGHLY COMPENSATED OFFICERS |  |  |  |  |  |
| Common | John Paul L. Ang | President and Chief Executive Officer | $96,428,569$ <br> (D) | Filipino | 1.93\% |
| Common | Manny C. Teng | General Manager and Chief Operating Officer | 1 (D) | Filipino | - |
| Common | Monica L. Ang | Chief Finance Officer and Treasurer, Executive VicePresident for Business Support Group | $\begin{array}{r} 123,000 \text { (I) } \\ 1 \text { (D) } \end{array}$ | Filipino | - |
| Common | Manuel P. Daway | Vice-President for Operations | 1 (D) | Filipino | - |
| OTHER DIRECTORS AND OFFICERS |  |  |  |  |  |
| Common | Ramon S. Ang | Chairman | $\begin{array}{r} \hline 1,317,857,139 \\ \text { (D) } \\ 3,010,714,288 \tag{I} \end{array}$ | Filipino | 26.36\% |
| Common | Mario K. Surio | Director | 1 (D) | Filipino | - |
| Common | Luis A. Vera Cruz, Jr. | Director | 1 (D) | Filipino | - |
| Common | Melinda GonzalesManto | Independent Director | 1 (D) | Filipino | - |
| Common | Ricardo C. Marquez | Independent Director | 1 (D) | Filipino | - |
| Common | Martin S. Villarama, Jr. | Independent Director | 1 (D) | Filipino | - |
| Common | Jose P. Perez | Independent Director | 1 (D) | Filipino | - |


| Common | Fabiola B. Villa | SVP for Legal <br> Services/Data <br> Protection Officer/ <br> Compliance Officer | 0 | Filipino | - |
| :--- | :--- | :--- | ---: | ---: | :---: |
| Common | Marlon P Javarro | Assistant Corporate <br> Secretary/Related <br> Party Transaction <br> Officer | 0 | Filipino | - |
| Common | Mercedes V. Jorquia | Chief Audit <br> Executive | 0 | Filipino | - |
| Common | Maria Farah Z.G. <br> Nicolas-Suchianco | Corporate Secretary | 0 | Filipino | - |
|  |  |  | TOTAL | $\mathbf{1 , 4 1 4 , 4 0 8 , 7 1 7}$ |  |

(D) - Direct
(I) - Indirect; shares are lodged with PDTC

## Voting Trust Holders of 5\% or More

The Corporation is not aware of the existence of persons holding more than five per cent (5\%) of the Corporation's common shares under a voting trust or similar agreement.

## Changes in Control

There has been no change in the control of the Corporation since the beginning of its last fiscal year.

## Directors and Executive Officers

## Directors

The Board of the Corporation is entrusted with the responsibility for the overall management and direction of the Corporation. Currently, the Board consists of 11 directors, four of which are independent directors. The incumbent directors of the Corporation are expected to be nominated for re-election this year.

| Name | Position | Age | Citizenship | Date First Elected |
| :--- | :--- | :---: | :---: | :---: |
| Ramon S. Ang | Chairman | 66 | Filipino | $10 / 5 / 2007$ |
| John Paul L. Ang | Member | 40 | Filipino | $11 / 30 / 2010$ |
| Manny C. Teng | Member | 47 | Filipino | $6 / 21 / 1995$ |
| Monica L. Ang | Member | 31 | Filipino | $6 / 3 / 2013$ |
| Mario K. Surio | Member | 73 | Filipino | $1 / 14 / 2011$ |
| Luis A. Vera Cruz, Jr. | Member | 69 | Filipino | $2 / 23 / 2017$ |
| Manuel P. Daway | Member | 73 | Filipino | $2 / 13 / 2017$ |
| Melinda Gonzales-Manto | Independent | 68 | Filipino | $12 / 22 / 2016$ |
| Ricardo C. Marquez | Independent | 59 | Filipino | $2 / 13 / 2017$ |
| Martin S. Villarama, Jr. | Independent | 74 | Filipino | $2 / 13 / 2017$ |


| Jose P. Perez | Independent | 73 | Filipino | 2/13/2017 |
| :--- | :--- | :--- | :--- | :--- |

The business experience of each of the directors of the Corporation for the last five years is set out below.

Ramon S. Ang, 66, Filipino, is the Chairman of the Board of Directors of the Corporation since his first election on October 5, 2007. He is also the Chairman of the Board of San Miguel Brewery Inc., South Western Cement Corporation, San Miguel Brewery Inc., San Miguel Foods, Inc., San Miguel Yamamura Packaging Corporation, Clariden Holdings, Inc., Anchor Insurance Brokerage Corporation and Philippine Diamond Hotel \& Resort, Inc. He is Chairman of the Board and Chief Executive Officer of SMC Asia Car Distributors Corp., and concurrently the President of, and Chief Operating Officer of SMC Global Power Holdings Corp. and Far East Holdings, Inc.; Chairman of the Board and President of San Miguel Holdings Corp., San Miguel Equity Investments Inc., San Miguel Properties, Inc., SEA Refinery Corporation, San Miguel Aerocity Inc., KB Space Holdings, Inc. He holds, among others, the following positions in other publicly listed companies: Vice Chairman, President and Chief Operating Officer of San Miguel Corporation; President and Chief Executive Officer of Top Frontier Investment Holdings Inc. and Petron Corporation; President of Ginebra San Miguel, Inc.; Chairman of the Board of San Miguel Brewery Inc. and San Miguel Brewery Hong Kong Limited (listed on the Hong Kong Stock Exchange) and Petron Malaysia Refining \& Marketing Bhd. (a company publicly listed in Malaysia); and Vice Chairman of the Board, President and Chief Executive Officer of San Miguel Food and Beverage, Inc.

He is the President of San Miguel Northern Cement, Inc. and President and Chief Executive Officer of Northern Cement Corporation. He is also the sole director and shareholder of Master Year Limited and the Chairman of the Board of Privado Holdings, Corp. He formerly held the following positions: Chairman of the Board of Liberty Telecoms Holdings, Inc. and Cyber Bay Corporation, President and Chief Operating Officer of PAL Holdings, Inc. and Philippine Airlines, Inc.; Director of Air Philippines Corporation; and Vice Chairman of the Board and Director of Manila Electric Company. Mr. Ang has held directorships in various domestic and international subsidiaries of SMC in the last five years. He has a Bachelor of Science degree in Mechanical Engineering from Far Eastern University.

John Paul L. Ang, 40, Filipino, is the President and Chief Executive Officer of the Corporation. He was first elected as director of the Company on November 30, 2010. He is also currently a member of the Nomination and Remuneration and Executive Committees. He is also the President and Chief Executive Officer of South Western Cement Corporation, and is a director of KB Space Holdings, Inc. and Buildnet Construction, Inc. He previously served as the Chief Operating Officer and General Manager from 2008 to 2016 and Managing Director from 2003 to 2007 of Sarawak Clinker. He also served as the Purchasing Officer of Basic Cement from 2002 to 2003. He has a Bachelor of Arts Degree in Interdisciplinary Studies, Minor in Economics and Finance from the Ateneo de Manila University.

Manny C. Teng, 47, Filipino, is the General Manager and the Chief Operating Officer of the Corporation. He was first elected as a director of the Company on June 21, 1995. He is also currently a member of the Nomination and Remuneration and Executive Committees. Mr. Teng has served as President of the Corporation for seven years from 2009 to 2016. For the past 10 years, Mr. Teng held various positions in the following companies: Technical Services Manager, Beverage Group of Ginebra San Miguel, Inc.; Technical Service Manager, Beverage group of San Miguel Beverages; Product Development Manager, Non-Alcoholic Beverages International of San Miguel Beverages; Project Group of Centech Consultancy; Purchasing Head of Cement Management Corporation; and Purchasing Officer of Standard Construction and Rebuilding Corporation. He has a Bachelor of Science degree in Chemical Engineering from the University of Santo Tomas.

Monica L. Ang, 31, Filipino, is the Chief Finance Officer and Treasurer of the Corporation. She is concurrently the Executive Vice-President for Business Support Group since 2012 and the Risk Oversight Officer of the Corporation. She was first elected as director of the Corporation on June 3, 2013. Ms. Ang is currently a member of the Board Risk Oversight and Executive Committees. She is also the Chairperson of Buildnet Construction, Inc. and a director, Chief Finance Officer and Treasurer of South Western Cement Corporation. She is also a director of the following companies: KB Space Holdings, Inc., A5 Wagyu, Inc., Q-Tech Alliance Holdings, Inc., and Premier Capital Venture Corporation. She has a Bachelor of Science degree in Management, Minor in Enterprise Development from the Ateneo de Manila University.

Mario K. Surio, 73, Filipino, has been a director of the Corporation since his first election on January 14, 2011. He currently holds, among others, the following positions in other companies: Technical Consultant for the Office of the President and Chief Operating Officer of San Miguel Corporation; Vice-Chairman and Director of Private Infrastructure Development Corporation -Tarlac-Pangasinan-La Union Expressway (PDIC/TPLEX); Director of South Luzon Expressway (SLTC/SLEX), Ginebra San Miguel, Inc., and San Miguel Yamamura Packaging Corp. In the past 10 years, Mr. Surio served as the President of Philippine Technologies, Inc. Cement Management Corporation and CEMA Consultancy Services, Inc. He also became the Assistant Quality Control Head, Quality Control Head, Production Manager and Plant Manager of Northern Cement Corporation and a Laboratory Technician and Physical Tester for Republic Cement Corporation. Mr. Surio is a licensed Chemical Engineer with a Bachelor of Science degree in Chemical Engineering from the University of Santo Tomas- College of Engineering.

Luis A. Vera Cruz, Jr., 69, Filipino, was first elected as director of the Corporation on February 23, 2017. He is currently a member of the Audit Committee of the Corporation. Mr. Cruz is currently Of Counsel at Angara Abello Concepcion Regala \& Cruz, a Legal Consultant of San Miguel Corporation, Corporate Secretary of Chemical Industries of the Philippines, Inc., and a Director of Philippine Resources Savings Banking Corporation and Cyber Bay Corporation. He previously served as Co- Managing Partner at Angara Abello Concepcion Regala \& Cruz and Director of ACCRA Holdings, Inc. Mr. Vera Cruz holds a Master of Laws from Cornell University, a Bachelor of Laws Degree from the University of the Philippines, College of Law, and a BS Business Administration Degree from the University of the Philippines, College of Business Administration.

Manuel P. Daway, 73, Filipino, was first elected as a director of the Corporation on February 13, 2017, effective on March 31, 2017. Concurrent as Vice-Present for Operations, he is also responsible for expansion projects of the Company. In January 2018 was assigned as Adviser at the executive office. In the past 10 years, Mr. Daway held the following positions in various corporations, namely: Project Director of CEMA Consultancy, an engineering and construction corporation; Vice-President for External Relations of Lafarge Cement Services Philippines Inc.; and Vice President for Operations of Lafarge/Republic Cement Corporation. Mr. Daway is a licensed Professional Electrical Engineer and holds a Bachelor of Science degree in Electrical Engineering from the Mapua Institute of Technology.

Melinda Gonzales-Manto, 68, Filipino, was first elected as an independent director of the Corporation on December 22, 2016. She is the lead independent director, the chairperson of the Audit Committee, and a member of the Corporate Governance Committee of the Corporation. She currently holds the following positions in other companies: Independent Director of Petrogen Insurance Corporation, Director and Vice-President of Linferd \& Company, Inc., Director and Vice President of ACB Corabern Holdings Corporation, Independent Director of Bank of Commerce, and Resident Agent of several multinational companies doing business in the Philippines. She was formerly a partner of SGV \& Co., Assurance and Advisory Business Services Division (1974-2009), and previously served as Board Member of the Philippine Retailers Association (2000-2009), and as an independent member of the board of directors of the GSIS Family Bank (2011-2016). She is a certified public accountant and holds a Bachelor of Science degree from the Philippine School of Business Administration. She completed the Management Development Program at the Asian Institute of Management.

Ricardo C. Marquez, 59, Filipino, was first elected as an independent director of the Corporation on February 13, 2017. He is the chairman of the Board Risk Oversight Committee and a member of the Corporate Governance Committee. He is currently a director of the Public Safety Mutual Benefit Fund, Inc. and San Miguel Pure Foods Company, Inc. He previously held various positions in the Philippine National Police, eventually being promoted to Chief of the Philippine National Police. He also served as the Chairman of Public Safety Mutual Benefit Fund Inc. from July 2015 until June 2016. He has undergone various trainings and programs from the Institute of Corporate Directors, Harvard Kennedy School, and the Federal Bureau of Investigation National Academy, among others. He holds a master's degree in Management from the Philippine Christian University and a Bachelor of Science Degree from the Philippine Military Academy.

Martin S. Villarama, Jr., 74, Filipino, was first elected as an independent director of the Corporation on February 13, 2017. He is also the chairman of the Corporate Governance Committee and a member of the Audit Committee of the Corporation. He is the Court-appointed liquidator of Uniwide Group of Companies and currently a member of the Board of Advisers of San Miguel Brewery Hongkong Ltd., and a member of the Association of Retired Justices of the Supreme Court of the Philippines and BIR Tennis Club. He was the $166^{\text {th }}$ member of the Supreme Court and served as a Supreme Court Justice from 2009
to 2016. He started his career in the Judiciary in 1986, when he was appointed as Regional Trial Court Judge of Pasig City. He was also a lecturer at the Philippine Judicial Academy from 2007 to 2009. He obtained his Bachelor of Laws degree from the Manuel L. Quezon University (MLQU) after completing a Bachelor of Science degree in Business Administration from De La Salle University.

Jose P. Perez, 73, Filipino, was first elected as an independent director of the Corporation in February 13, 2017. He is also the chairman of the Nomination and Remuneration Committee and a member of the Board Risk Oversight Committee of the Corporation. He is currently a member of the Board of Advisers of San Miguel Brewery Hongkong Ltd., and an Independent Director of Bloomberry Resorts Corporation, San Miguel Yamamura Packaging Corporation, and San Miguel Infrastructure Corporation - SLEX. He is also the current Dean of the College of Law of Manuel L. Quezon University. He served as a Justice of the Supreme Court from 2009 to 2016. He started his career in the Supreme Court in 1971 as a legal assistant. He rose from the ranks and became Assistant Court Administrator, Deputy Court Administrator, and Court Administrator. He holds a Bachelor of Laws Degree and Political Science Degree both from the University of the Philippines.

## Executive Officers

| Name | Position | Age | Citizenship | Date First Elected |
| :---: | :---: | :---: | :---: | :---: |
| John Paul L. Ang | President and Chief Executive Officer | 40 | Filipino | 9/8/2016 |
| Manny C. Teng | General Manager and Chief Operating Officer | 47 | Filipino | 9/8/2016 |
| Monica L. Ang | Chief Finance Officer and Treasurer Executive Vice-President for Business Support Group | 31 | Filipino | $\begin{aligned} & 9 / 8 / 2016 \\ & 6 / 3 / 2013 \\ & 1 / 2 / 2012 \end{aligned}$ |
| Manuel P. Daway | Vice-President for Operations | 73 | Filipino | 1/3/2011 |
| Maria Farah Z. G. Nicolas-Suchianco | Corporate Secretary | 51 | Filipino | 10/22/2010 |
| Marlon P. Javarro | Assistant Corporate Secretary | 41 | Filipino | 2/13/2017 |
| Fabiola B. Villa | SVP for Legal Services/ Data Protection Officer/Compliance Officer | 55 | Filipino | 5/21/2018 |
| Mercedes V. Jorquia | Chief Audit Executive | 55 | Filipino | 6/18/2019 |

Maria Farah Z. G. Nicolas-Suchianco, 51, Filipino, has been the Corporate Secretary of the Corporation since 2010 up to the present. She is a Founding Partner of Gerodias Suchianco Estrella Law Firm and its current Managing Partner. She is also a Director and Treasurer of GSE Management Services, Inc. She is the Chairman and President of Evander Holdings Corporation, Global Titan Leisure Holdings Corp., and Sunspear Holdings, Inc. She is the Treasurer of Countrybreeze Corporation, Escaler Realty Corporation, and Pedalmax Holdings, Inc. She currently serves as a Director and Corporate Secretary of Eastbay Resorts, Inc., Radio Philippines Network, Inc., South Western Cement Corporation, and Thunderbird Pilipinas Hotels and Resorts, Inc., among others. She is the Corporate Secretary of numerous corporations, including Rags2riches, Inc., KB Space Holdings, Inc. and Wynsum Realty \& Development, Inc. She was previously an independent director of the Capital Markets Integrity Corporation, the Chairman of its Compensation Committee and a member of its Audit Committee. She was also previously a director of Bank of Commerce, Citra Metro Manila Tollways Corporation, and Philippine Ink Corporation. She was a Senior Partner at De Borja Medialdea Bello Guevarra \& Gerodias

Law Firm. She holds a Juris Doctor Degree from the Ateneo de Manila University and a Bachelor of Science Degree in Management, Major in Legal Management, from the same university.

Marlon P. Javarro, 41, Filipino, has been Assistant Corporate Secretary of the Corporation since February 13, 2017. He is currently the Assistant Vice President for Finance since 2018 and the Related Party Transaction Officer of the Corporation since June 18, 2019. He also served as Finance Manager of the Company from 2008 to 2018. He is currently a director of South Western Cement Corporation. Prior to joining Eagle, he was a Finance Manager at Sarawak Clinker Sdn Berhad in Malaysia from 2005 to 2007. He is a Certified Public Accountant and holds a Bachelor of Science Degree in Accountancy from Colegio de San Agustin.

Fabiola B. Villa, 55, Filipino, Atty. Villa has been with the Company since 2017. She is the Compliance Officer, Data Privacy Officer, and Senior Vice President for Legal Services and Compliance. Prior to joining the Company, Atty. Villa was with United Overseas Bank Manila for 9 years, as Vice-President and Head of the Legal Department and Secretariat, Corporate Secretary, and Committee Secretary of the Audit, Compliance Management, Risk Management and Good Governance Committees. She was previously an Assistant Vice-President and Group Head of Loans Support Units of Asiatrust Bank. She was an Associate at Tan Concepcion and Que Law Offices, Picazo Buyco Tan Fider and Santos Law Offices, and Go Cojuangco Mendoza Ligon and Castro Law Offices She obtained her Bachelor of Arts degree in Philosophy and Political Science, and Bachelor of Laws, both from the University of the Philippines. She completed the academic requirements leading to a Master's Degree in Public Administration at Tarlac State University.

Mercedes V. Jorquia, 55, Filipino, has been the Senior Audit Manager of the Corporation since February 4, 2019. She was appointed as Chief Audit Executive of the Company on June 18, 2019. She handled the same capacity as Senior Manager and Head of Internal Audit Department from Retail Company in 2018, Building Materials Manufacturing from 2016 to 2018, Real Estate Development from 2011 to 2016 prior to joining Eagle. She is a well traveled Auditor having served both Domestic and Foreign Airline Companies as Audit Officer and Senior Auditor positions from 1986 to 2011 before entering the Manufacturing, Retail and Real Estate Development sectors. She is a Certified Public Accountant and holds a Bachelor of Science Degree in Accountancy, Cum Laude, from the Polytechnic University of the Philippines.

## Nominees for Election as Members of the Board of Directors

Pursuant to the Corporation's By-laws, the directors are elected at each annual stockholders' meeting by stockholders entitled to vote. Each director holds office until the next annual election and his successor is duly elected, unless he resigns, dies or is removed prior to such election.

The nominees for election to the Board of Directors on July 15, 2020 are as follows:

1. Ramon S. Ang
2. John Paul L. Ang
3. Manny C. Teng
4. Monica L. Ang
5. Mario K. Surio
6. Manuel P. Daway
7. Luis A. Vera Cruz, Jr.
8. Melinda Gonzales-Manto - Independent Director
9. Ricardo C. Marquez - Independent Director
10. Martin S. Villarama, Jr. - Independent Director
11. Jose P. Perez - Independent Director

## Independent Directors

The incumbent independent directors of the Corporation are as follows:

1. Melinda Gonzales-Manto
2. Ricardo C. Marquez
3. Martin S. Villarama, Jr.
4. Jose P. Perez

The incumbent independent directors have certified that they possess all the qualifications and none of the disqualifications provided for in the SRC. The Certifications of the incumbent independent directors and the Corporate Secretary are attached hereto as Annexes "A-1", "A-2", "A-3", "A-4", and "A-5".

In approving the nominations for independent directors, the Nomination and Remuneration Committee, with Jose P. Perez as the Chairman, took into consideration the guidelines and procedures on the nomination of independent directors prescribed in SRC Rule 38 and the Manual for Corporate Governance of the Corporation.

Rule 38.8 of the Implementing Rules and Regulations of the SRC and the Manual on Corporate Governance of the Corporation provide that the nominations of independent directors shall be conducted by the Nomination and Remuneration Committee prior to a stockholders' meeting. All recommendations shall be signed by the nominating stockholder together with the acceptance and conformity by the wouldbe nominees.

The Corporate Secretary received the recommendations for independent directors, which were properly signed by the nominating stockholder and contain the acceptance and conformity of the nominees. The nominations were forwarded to the Nomination and Remuneration Committee, which pre-screened the qualifications of the nominees and approved the final list of nominees eligible for election. No other nominations shall be entertained after the final list of candidates is prepared.

The final list of nominees for election as independent directors of the Board of Directors on July 15, 2020, as approved by the Nomination and Remuneration Committee, is shown below:

| Nominee for Independent <br> Director (a) | Age | Citizenship | Person/Group <br> recommending <br> nomination (b) | Relation of (a) <br> and (b) |
| :--- | :---: | :---: | :---: | :---: |
| Melinda Gonzales-Manto | 68 | Filipino | Ramon S. Ang | None |
| Ricardo C. Marquez | 59 | Filipino | Ramon S. Ang | None |
| Martin S. Villarama, Jr. | 74 | Filipino | Ramon S. Ang | None |
| Jose P. Perez | 73 | Filipino | Ramon S. Ang | None |

All the nominees for election to the Board of Directors satisfy the mandatory requirements specified under the law, the Corporation's By-Laws and its Manual for Corporate Governance.

## Significant Employees

There are no persons who are not executive officers of the Corporation who are expected by the Corporation to make a significant contribution to the business.

## Family Relationships

John Paul L. Ang and Monica L. Ang are children of Ramon S. Ang. Manny C. Teng is a nephew of Ramon S. Ang and cousin of John Paul L. Ang and Monica L. Ang.

## Certain Relationships and Related Transactions

There were no transactions with directors, officers or any principal stockholders (owning at least ten per cent [10\%] of the total outstanding shares of the Corporation) which are not in the Corporation's ordinary course of business.

The Corporation observes an arm's length policy in its dealings with related parties. Prices are determined by considering all relevant facts and circumstances available, including but not limited to the following:

1. The terms of the transaction, which should be fair and to the best interest of the Corporation and no less favorable than those generally available to non-related parties under the same or similar circumstances;
2. The aggregate value of the related party transaction; and
3. Availability of other sources of comparable products or services.

All of the Corporation's transactions are at arm's length. For further information on transactions with related parties as well as the nature of each, please refer to Item 12 on pages 36-38 of the Corporation's Annual Report (SEC Form 17-A) or the results of the financial position of the Corporation as of December 31, 2019, which is attached herein as Annex "B", and Note 19 of the 2019 Audited Consolidated Financial Statements of the Corporation as of December 31, 2019 (2019 AFS), which is appended to Annex "B". Please likewise refer to Note 14 on pages 46-47 of the Corporation's Quarterly Report (SEC Form 17-Q) for the quarter ending March 31, 2020, which is attached herein as Annex "C".

## Involvement in Certain Legal Proceedings of Directors and Executive Officers

To the best of the Corporation's knowledge and belief and after due inquiry, and except as otherwise disclosed, none of the Corporation's directors, nominees for election as director or executive officer in the past five years up to the date of this report:

1. have had any petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within a two-year period of that time;
2. have been convicted by final judgment in a criminal proceeding, domestic or foreign, or have been subjected to a pending judicial proceeding of a criminal nature, domestic or foreign, excluding traffic violations and other minor offenses;
3. have been subjected to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting their involvement in any type of business, securities, commodities or banking activities; or
4. been found by a domestic or foreign court of competent jurisdiction (in a civil action), the Philippine Securities and Exchange Commission or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

## Resignation/Disagreement

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of stockholders because of a disagreement with the Corporation on any matter relating to the Corporation's operations, policies or practices.

## Compensation of Directors

Article III, Section 10 of the By-laws of the Corporation provides that by resolution of the Board, each director shall receive a reasonable per diem allowance for his attendance at each meetings of the Board. As compensation, the Board shall receive and allocate an amount of not more than ten per cent (10\%) of the net income before income tax of the Corporation during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the stockholders.

The aggregate compensation paid or incurred during the last two fiscal years, as well as those estimated to be paid in the ensuing fiscal year, to the Corporation's CEO and senior executive officers are as follows:

| NAME | YEAR | SALARY | BONUS | OTHERS | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CEO and the four (4) most highly compensated executive | 2020* | P23.0 Million | P7.8 Million | P2.0 Million | P32.8 Million |
|  | 2019 | P23.0 Million | P7.8 Million | P2.0 Million | P32.8 Million |
|  | 2018 | P22.8 Million | P5.2 Million | P1.5 Million | P29.5 Million |
|  | 2017 | P18.0 Million | P5.3 Million | P1.3 Million | P24.6 Million |
| All other officers and Directors as a group unnamed | 2020* | P29.8 Million | P12.9 Million | P2.6 Million | P45.3 Million |
|  | 2019 | P29.8 Million | P12.9 Million | P2.6 Million | P45.3 Million |
|  | 2018 | P18.7 Million | P4.7 Million | P0.5 Million | P23.9 Million |
|  | 2017 | P14.3 Million | F2.9 Million | P0.8 Million | P18.0 Million |
| TOTAL | 2020* | P52.8 Million | P20.7 Million | P4.6 Million | P78.1 Million |
|  | 2019 | P52.8 Million | P20.7 Million | P4.6 Million | P78.1 Million |
|  | 2018 | P41.5 Million | P9.9 Million | P2.0 Million | P53.4 Million |
|  | 2017 | P32.3 Million | P8.2 Million | P2.1 Million | P42.6 Million |

*Estimated.
Each director received a per diem of Thirty Thousand Pesos ( $(30,000.00)$ per attendance at Board meetings of the Corporation. For the attendance at every Board Committee meeting, the Committee Chairperson received Fifteen Thousand Pesos ( $(P 15,000.00$ ), while the Committee members received Ten Thousand Pesos ( $(10,000.00$ ) each.

There are no other arrangements pursuant to which any of the directors was compensated or is to be compensated, directly or indirectly, by the Corporation for services rendered during the last fiscal year, and the ensuing fiscal year.

There are no employment contracts between the Corporation and its executive officers. There are neither compensatory plans nor arrangements with respect to an executive officer that results or will result from the resignation, retirement or any other termination of such executive officer's employment with the Corporation, or from a change-in-control of the Corporation, or a change in an executive officer's responsibilities following a change-in-control of the Corporation.

There are no outstanding warrants or options held by the Corporation's President, named executive officers and all directors and officers as a group.

## Independent Public Accountants

The Corporation's independent public accountant is the accounting firm of Reyes Tacandong and Co. (RTCo.). The same accounting firm will be nominated for reappointment for the current fiscal year at the annual meeting of stockholders. The representatives of the principal accountant have always been present at prior years' meetings and are expected to be present at the current year's annual meeting of stockholders. They may also make a statement and respond to appropriate questions with respect to matters for which their services were engaged.

There have been no disagreements on any accounting financial disclosures. RTCo. has been the Corporation's external auditors since 2015. The current handling partner of RTCo. that has been engaged by the Corporation as of fiscal year is Joseph C. Bilangbilin. In 2020, RTCo. will change the signing partner assigned to the Corporation, in accordance with SRC Rule 68 Part I (3)(B)(iv)(ix), as amended. The re-engagement of any signing partner or individual auditor is further subject to the twoyear cooling off period required under the aforementioned provision of SRC Rule 68.

The members of the Audit Committee of the Corporation are as follows: (1) Melinda Gonzales-Manto (Chairperson), (2) Martin S. Villarama, Jr., and (3) Luis A. Vera Cruz, Jr.

## ISSUANCE AND EXCHANGE OF SECURITIES

Please see discussion on redemption of preferred shares in page 40.

## ACTION WITH RESPECT TO REPORTS

The approval of the following will be considered and acted upon at the meeting:

1. Management Report of the Corporation for the year ended 31 December 2019;
2. Minutes of the 2019 Annual Stockholders' Meeting with the following items:
a. Call to Order,
b. Proof of Notice and Determination of Quorum
c. Approval and Ratification of the Minutes of the Annual Stockholder's Meeting held on June 18, 2019;
d. Presentation of the Annual Report
e. Ratification of the Acts of the Board of Directors and Management
f. Appointment of External Auditors
g. Election of Members of the Board of Directors
h. Amendment of Articles of Incorporation to Reflect Change in Principal Office Address
i. Adjournment
3. Ratification of all the acts of the Board of Directors and Officers since the 2018 Annual Stockholders' Meeting.

The Minutes of the 2019 Annual Stockholders' Meeting is attached in this Information Statement as Annex " $\boldsymbol{D}$ ", and will also be made available for download through the Company's website (https://eaglecement.com.ph/corporate-disclosure/minutes-of-all-general-or-special-stockholdersmeetings/1). Minutes of the 2019 Annual Stockholders' Meeting and resolutions of the Board of Directors since the date of the 2019 Annual Stockholders' Meeting will also be available for examination during office hours at the Office of the Corporate Secretary.

## VOTING PROCEDURES

For the election of directors, the eleven (11) nominees with the greatest number of votes will be elected as directors. Shareholders will only cast votes through ballots or proxies submitted on or before July 7, 2020 at 5 PM, in accordance with the Procedure for Attending the Meeting Through Remote Communication set forth in this Information Statement, and approved by the majority of the shareholders present through remote communication or represented at the meeting as the method of voting for any or all of the proposals or matters submitted to a vote at the meeting.

In all proposals or matters for approval except for election of directors, each share of stock entitles its registered owner (who is entitled to vote on such particular matter) to one vote. In case of election of directors, cumulative voting as set out in page 5 (Election of Directors) of this Information Statement shall be adopted. Counting of the votes will be done by the Corporate Secretary or Assistant Corporate Secretaries with the assistance of the independent auditors and the stock transfer agent of the Corporation.

## FINANCIAL AND OTHER INFORMATION

## Business Development

For information on Business Development, please refer to Item 1.A. of Annex "B".

## Brief Description of the General Nature and Business of the Corporation

Eagle Cement Corporation ("ECC" or the "Company") is a fully integrated Corporation primarily engaged in the business of manufacturing, marketing, sale and distribution of cement. ECC has the newest, state-of-the-art, and single largest cement manufacturing plant in the Philippines. ECC is the fourth largest player in the Philippine cement industry in terms of cement sales volume, with the fastest growing market share amongst all competitors in the industry since it started its commercial operations in 2010.

The competitive strength of ECC is founded on its end-to-end production strategy, which seamlessly integrates critical raw material sourcing with modern manufacturing technology resulting in one of the most efficient cement manufacturing operations in the country. ECC has the single largest integrated plant production capacity in terms of cement output in the Philippines through its primary cement production facility located in Barangay Akle, San Ildefonso, Bulacan (the "Bulacan Cement Plant"). The Bulacan Cement Plant consists of three (3) integrated production lines with a combined annual cement production capacity of approximately Seven Million One Hundred Thousand $(7,100,000)$ Metric Tonnes ("MT") or One Hundred Eighty Million $(180,000,000)$ bags per annum. This is inclusive of the Twelve Million $(12,000,000)$ bags of cement per annum produced by its grinding and packaging facility in Limay, Bataan. It is strategically located near demand-centric areas and in close proximity to rich limestone and shale reserves covered by the exclusive mineral rights of ECC.

The Cebu Cement Plant is intended to be a fully integrated plant built to manufacture cement using the raw materials to be extracted under the MPSAs of SWCC in the province of Cebu. The plant will use approximately Two Million Five Hundred Thousand $(2,500,000)$ MT of limestone per annum which will produce an estimated One Million Five Hundred Thousand $(1,500,000)$ MT to Two Million $(2,000,000)$ MT of cement. Majority of the cement produced will be dispatched from the plant by sea to a network of bulk cement distribution terminals across the Visayas and Mindanao.

ECC offers Portland (Type 1P) and bulk (Type 1) cement to both distributors and top Philippine real estate developers under the Eagle Cement brand that has become synonymous with strength, durability, reliability, and world-class quality. As a testament to the quality of the products of the Company, Eagle Cement Strongcem is being used in concrete design of up to a high of twelve thousand pounds per square inch (12,000 PSI).

The Company supports the distribution of its high-quality products by means of its strong mass media marketing efforts and grass-roots below-the-line activation partnership-building programs with dealers, distributors, and retailers. Through its holistic brand building activities, ECC continues to enhance its value proposition which develops strong client relationships. Sound credit management framework employed by ECC ensures a substantially liquid financial position that provides options in short-term financial planning and in long term capital development strategy.

About sixty-five percent (65\%) of the country's total cement demand come from Luzon region. ECC currently distributes its products in the following areas of the Luzon region: National Capital Region, Region I (llocos Norte, llocos Sur, La Union, Pangasinan), Region II (Batanes, Cagayan, Isabela, Nueva Vizcaya, and Quirino), Region III (Nueva Ecija, Bulacan, Pampanga, Tarlac, Bataan, Zambales), and Region IVA (Cavite, Laguna, Batangas, Rizal, and Quezon). As of 2019, NCR still serves as the center of construction and infrastructure activities in the country. ECC is considered as one of the leading players in areas with the highest economic activity in the Philippines with an estimated market share of $26 \%$ in NCR, Region III, and Region IVA, based on internal company data.

Currently, ECC does not sell its products in other countries. With the foreseen increase in both private and public construction activities, supported by the commitment of the national government towards infrastructure development, there remains a strong positive outlook on the Philippine economy which translates to sustained and impressive growth prospects for the cement industry in the country. ECC is uniquely well-positioned to capitalize on these market conditions to maintain its robust financial performance through modern production technology, strategic raw material sources, strong brand equity and established customer and dealer relationships. ECC will expand its production capacity and market coverage in the Philippines with the contribution of Line 3 in Bulacan and the completion of additional grinding facility in 2020.

ECC has a diverse customer base and is not dependent on any single customer. No single customer accounts for $20 \%$ or more of the total revenues of ECC. For further information on ECC's products, services, and other relevant business conditions, please refer to pages 8, 9, and 10, of Annex " $B$ ".

As of March 31, 2020, ECC employs 529 individuals for its existing lines and business operations in Luzon. None of the employees of ECC belong to a union since its incorporation in 1995. ECC anticipates having approximately 586 employees by end of 2020. For further information on ECC's employees, please refer to Item 1.B.f. on page 9-10 of Annex "B".

There are currently no off-balance sheet transactions, obligations or arrangements with unconsolidated entities.

## Financial Statements

The SEC Form 17-A or the results of the financial position of the Corporation as of December 31, 2019 and the Audited Consolidated Financial Statements of the Corporation as of December 31, 2019, including the Corporation's Statement of Management's Responsibility, are attached hereto as Annex " $B$ ".

## Management's Discussion and Analysis

The following discussion and analysis relate to the consolidated financial position and results of operations of the Group and should be read in conjunction with the accompanying audited consolidated financial statements and related notes. The audited consolidated financial statements have been prepared in compliance with the Philippine Financial Reporting Standards ("PFRS"). PFRS includes statements named PFRS and Philippine Accounting Standards, including Interpretations issued by the PFRS Council.

The financial information appearing in this report and in the accompanying audited consolidated financial statements is presented in Philippine pesos, the Group's functional and presentation currency, as defined under PFRS. All values are rounded to the nearest million pesos, except when otherwise indicated.

## Key Components of Results of Operations

## Revenues

The Corporation generates revenue from the sale of cement (via cement bags or bulk cement). The Corporation sells majority of its products to dealer clients (via cement bags) but demand for bulk cement from institutional clients also account for a significant portion of total sales.

## Cost of Goods Sold

Cost of goods sold represents the accumulated total of all costs used to produce cement which has been sold. It comprises variable and fixed and semi-variable expenses such as, electricity consumption, fuel consumption, raw materials, packaging materials, repairs and maintenance expenses, personnel expenses, depreciation and depletion of assets utilized in production of cement and clinker, expenses related to moving, storing, feeding of raw materials in the plant, and all other expenses directly identifiable to cement production.

Expenses related to personnel, equipment and other services involved in the sales, distribution, and warehousing activities of cement at points of sales does not form part of cost of sales. These are included in operating expenses. Freight expenses of finished products between plants and points of sale and freight expenses from points of sales to the facilities of the customers are included as part of distribution expenses.

## Operating Expenses

Operating expenses consist of administrative and selling and distribution expenses. Administrative expenses include the costs of the employees (salaries and benefits), taxes and licenses, security services and depreciation of non-production related assets. Selling and distribution expenses comprise of, but not limited to, freight cost, warehousing fees, advertising and promotion and handling.

## Finance Costs

Finance costs mainly consist of interest expense incurred in relation to the Term Loan and Facility and Security Agreement (TLFSA) entered into with various banks to finance the construction of the third production line.

## Interest Income

Interest income basically comprise interest income earned from short-term placements cash deposits and finance lease agreement with its haulers.

## Other Income - Net

Other income comprises of foreign exchange gain, fair value adjustment on investment properties, gain on sale of property and equipment, gain or loss on sale of investments and dividend income.

## Income Taxes

Income taxes includes current and deferred income tax. Current income tax expense pertains to regular corporate income tax of the Parent Company. The statutory income tax rate of the Parent Company is $30 \%$ and the income tax at effective tax rate was $17.01 \%, 23.77 \%$ and $22.64 \%$ in CY 2019, CY 2018, and CY 2017, respectively, after taking into consideration the increase (decrease) in income tax resulting from: income exempt from ITH covered activities, non-deductible interest expense, interest income subjected to final tax, and dividend income exempt from income tax. On July 31, 2017, the Bureau of Investments approved the application of the Parent Company as an expanding producer of cement in Bulacan on a non-pioneer status. In May 2018, the Group started commercial operations of Line 3. ITH incentive availed of by the Group in 2019 amounted to $\begin{aligned} & \text { P511 million. }\end{aligned}$

## RESULTS OF OPERATIONS (2019 VS. 2018)

Eagle Cement Corporation (EAGLE or "the Company") ended another remarkable year with double-digit growth across the board, reaching a net income of P6.01 billion, a $25 \%$ improvement from the P4.80 billion it made in 2018.

Robust demand from the private sector boosted the double-digit growth in sales volume, fueling the 20\% increase in net sales to $₹ 19.82$ billion in 2019 from $尹 16.52$ billion it posted in the preceding year. Of the total net sales, $79 \%$ were derived largely from Type 1P or bagged cement while the remaining $21 \%$ represents Type 1 or bulk cement.

The $20 \%$ increase in cost of goods sold was largely due to the increase in limestone and gypsum consumption, rise electricity and power usage and increase in utilization of imported clinker in 2019 to support operational requirements.

Consequently, gross profit rose by $20 \%$ to $P 8.67$ billion compared to the previous year, with margin sustained at 44\%.

Operating expenses went up by $19 \%$ to $₹ 1.87$ billion from $₹ 1.57$ billion a year earlier, as a result of the upsurge in selling and distribution costs, coupled by the increase in manpower expenses.

Finance costs advanced by $36 \%$ to $₹ 495.69$ million, as a result of the cessation of the capitalization of borrowing costs related to the TLFSA in December 2018, following the completion of the third integrated production line (Line 3).

Other income dropped by $62 \%$ to $\mathcal{P} 179.77$ million, mainly coming from the decline of revaluation gain or increase in market values of KB Space properties, cushioned by the increase in unrealized gain on trading securities due to fair value adjustments.

Income tax expense declined by $18 \%$ to $\mathcal{P} 1.23$ billion due to the full year effect of the income tax holiday enjoyed by the Company for its Line 3.

These movements resulted in earnings before interest, tax, depreciation and amortization (EBITDA) of P7.93 billion, rising by $16 \%$ from $P 6.82$ billion in the prior year. This resulted into an EBITDA margin of 40\%.

Meanwhile, net income margin improved to 30\%.
The table below summarizes the consolidated results of operations of the Group for the years ended December 31, 2019, 2018 and 2017, presented in absolute amounts as a percentage of net sales.

|  | For the Year Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2018 | 2017 | \% of Change |  |
|  | (in Millions of Philippine Pesos, except percentages) |  |  | $\begin{gathered} 2019 \text { vs } \\ 2018 \end{gathered}$ | $\begin{gathered} 2018 \text { vs } \\ 2017 \end{gathered}$ |
| Net Sales | 19,824 | 16,522 | 14,872 | 20\% | 11\% |
| Cost of Goods Sold | 11,153 | 9,311 | 7,945 | 20\% | 17\% |
| Gross Profit | 8,671 | 7,211 | 6,927 | 20\% | 4\% |
| Operating Expenses | 1,872 | 1,568 | 1,403 | 19\% | 12\% |
| Income from Operations | 6,799 | 5,643 | 5,525 | 20\% | 2\% |
| Finance costs | 496 | 366 | 390 | 36\% | (6\%) |
| Interest Income | 764 | 548 | 223 | 40\% | 146\% |
| Other income - net | 180 | 470 | 153 | (62\%) | 207\% |
| Income Before Income Tax | 7,247 | 6,295 | 5,511 | 15\% | 14\% |
| Income Tax Expense | 1,233 | 1,496 | 1,248 | (18\%) | 20\% |
| Net Income | 6,015 | 4,798 | 4,263 | 25\% | 13\% |

Calculation of Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)
For the year ended

Net income
Add:
Income tax expense
Depreciation and
amortization
Finance costs
Less:
Interest income
EBITDA

| December 31, 2019 | December 31, 2018 |
| ---: | ---: |
| P6,014,901,093 | P4,798,343,056 |
| $1,232,614,482$ |  |
| $952,698,422$ | $1,495,849,341$ |
| $495,685,474$ | $710,148,534$ |
| $365,786,275$ |  |
| $763,982,413$ | $547,543,036$ |
| P7,931,917,058 | P6,822,584,170 |

There are no known trends, events or uncertainties and significant elements of material impact on income or loss from continuing operations.

## FINANCIAL CONDITION

The financial position of the Company for the year ended December 31, 2019 remains solid and wellcapitalized, with total assets growing by $8 \%$ to $₹ 49.06$ billion.

Cash and cash equivalents went up by $5 \%$ to $\mathcal{P} 16.94$ billion, primarily as a result of additional cash generated from operations and partly from the sale of PPE and other investments. Current assets at the end of the year totaled to $\mathcal{P} 20.66$ billion, $6 \%$ better than end of 2018 . Noncurrent assets grew by $9 \%$ to P28.40 billion.

Current liabilities inched up by $1 \%$ to $₹ 4.70$ billion while noncurrent liabilities declined by $12 \%$ to $₹ 7.03$ billion.

Interest-bearing loans totaled to P7.35 billion, a $12 \%$ drop from $P 8.32$ billion at the end of 2018, mainly as a result of the $P 979$ million repayment of loan.

Total liabilities dropped by $7 \%$ to $₹ 11.73$ billion while stockholder's equity rose by $14 \%$ to $₹ 37.33$ billion.
EAGLE remains compliant with its loan covenants, with debt to equity ratio registering at 0.31 x while financial debt to equity ratios stood at $0.20 x$. The current gearing gives the Company more flexibility to support its investment plans. Meanwhile, current ratio stood at 4.40 x while return on equity ended at 17\%.

Summary of Consolidated Statements of Financial Position

## December 31

|  | 2019 | 2018 | Increase/(Decrease) | Percentage of Change |
| :---: | :---: | :---: | :---: | :---: |
|  | (in Millions of Philippine Pesos, except percentages) |  |  |  |
| Current Assets | 20,659 | 19,444 | 1,216 | 6\% |
| Noncurrent Assets | 28,396 | 26,020 | 2,376 | 9\% |
| Total Assets | 49,055 | 45,464 | 3,592 | 8\% |
| Current Liabilities | 4,699 | 4,658 | 41 | 1\% |
| Noncurrent Liabilities | 7,026 | 7,985 | (959) | (12\%) |
| Total Liabilities | 11,724 | 12,643 | (919) | (7\%) |
| Equity | 37,331 | 32,821 | 4,511 | 14\% |
| Total Liabilities and Equity | 49,055 | 45,464 | 3,590 | 8\% |

## Company Performance and Profitability and Liquidity

## Key Performance Indicators

## Relevant Financial Ratios

The table below shows the comparative key performance indicator of the Company:

| Financial KPI | Formula | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Current/liquidity ratio | Current assets Current liabilities | 4.40 | 4.17 | 4.94 |
| Solvency ratio | Net income before depreciation Total liabilities | 0.59 | 0.44 | 0.37 |
| Debt-to-equity ratio | Total liabilities Total equity | 0.31 | 0.39 | 0.44 |
| Asset-to-equity ratio | Total assets <br> Total equity | 1.31 | 1.39 | 1.44 |
| Return on asset ratio | Net income before interest expense after tax Average total assets | 0.14 | 0.12 | 0.13 |
| Return on equity ratio | Net income Average total equity | 0.17 | 0.15 | 0.18 |

## Capital Expenditure

EAGLE' total capital expenditure in 2019 amounted to $\operatorname{P2.38}$ billion. Of that amount, $49 \%$ was disbursed for plant machinery and equipment, $43 \%$ was spent on the construction of Finish Mill 5, Packhouse 3 and Cement Silo $5,3 \%$ was spent on building and improvements, while the remaining $6 \%$ was accounted for land acquisitions, transportation equipment, and furniture, fixtures and office equipment. For further information on capital expenditure, please refer to Item 6 on page 19 of Annex " $B$ " and page 56 of Annex "C".

For further discussion on the description of material commitments for capital expenditures as well as sources of funds for such expenditures, please refer to Note 10 of the 2019 AFS in Annex "B".

## MATERIAL CHANGES IN THE FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENTS OF INCOME (YEAR-END 2019 VS. YEAR-END 2018)

Net Sales - 20\% increase
Owing to double-digit sales volume growth despite the challenging market condition

## Cost of Goods Sold - 20\% increase

Cost of inventories - 25\% increase
Mainly coming from the increase in limestone and gypsum consumption and increase in utilization of imported clinker in 2019 due to operational requirements

## Utilities - 15\% increase

Due to the increase power usage as a result of increase in production, slightly tempered by lower price of electricity

## Repairs and Maintenance - 40\% increase

Primarily due to maintenance activities for three lines

## Operating Expenses - 19\% increase

## Freight, trucking, and handling - 21\% increase

Increase was due to the rise in sales volume and $4 \%$ increase in average freight cost.

## Personnel costs - 33\% increase

Pertains to the increase in number of employees in 2019, as well as the rise in salary due to adjustment and increase during the year

Warehousing fees - 60\% increase
Mainly driven by sales volume growth
Other expenses - $23 \%$ increase
Primarily due to the expenses related to Corporate Social Responsibility activities

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (END 2019 vs. END 2018)

## Current Assets - 6\% increase

Financial Assets at FVPL - 295\% increase
Pertains to the $\mathcal{P} 500$ million investment in retail bonds and $\mathcal{F} 61.8$ million unrealized gain on fair value adjustments

Trade and other receivables - 16\% increase
Due to the increase in trade receivable as result of growth in sales and increase in interest receivable from placements

Other current assets - 10\% decrease
Attributable to the decrease in advances to suppliers caused by application of downpayments for traderelated purchases completely delivered in 2019

## Noncurrent Assets - 9\% increase

Investment Properties - 9\% increase
Resulted from the $\boldsymbol{P} 111.22$ million gain on change in fair value of investment property of KBSHI
Other noncurrent assets - 40\% increase
Driven by the increase in deposit for future investments, deposit for raw materials and increase in required security deposit for the supply of electricity.

Current Liabilities - 1\% increase
Current portion of loans payable - $9 \%$ increase
Pertains to increase in percentage of principal repayment for 2020 as compared to the percentage of principal repayment last 2019

## Noncurrent Liabilities - 12\% decrease

## Loans payable - net of current portion - 14\% decrease

Related to the P979 million repayment of loan and P90.39 million increase in portion reported under current liabilities

## Equity - 14\% increase

Total retained earnings - $27 \%$ increase
As a result of the $\mathcal{P} 6.01$ billion net income generated in 2019 offset by the dividend payment amounting to $₹ 1.48$ billion for both common and preferred shareholders.

## Liquidity and Capital Resources

## Cash Flows

The primary sources and uses of cash of the Company for calendar years 2019, 2018 and 2017 were as follows:

|  | For the years ended December 31$2019 \quad 2018 \quad 2017$ |  |  |
| :---: | :---: | :---: | :---: |
|  | (in Millions of Philippine Pesos, except percentages) |  |  |
| Cash flows provided by operating activities | 7,137 | 4,691 | 5,458 |
| Cash flows used in investing activities | $(3,419)$ | $(2,872)$ | $(4,749)$ |
| Cash flows provided by (used in) financing activities | $(2,953)$ | $(2,398)$ | 9,407 |
| Net effect of exchange rate changes on cash and cash equivalents | (3) | 17 | 1 |
| Net increase (decrease) in cash and cash equivalents | 761 | (562) | 10,117 |
| Cash and cash equivalents at beginning of year | 16,177 | 16,739 | 6,621 |
| Cash and cash equivalents at end of year | 16,938 | 16,177 | 16,739 |

## Net Cash Flows Provided by Operating Activities

Net cash flows provided by operating activities was $₹ 7.14$ billion. This was primarily the result of net income before taxes of $₹ 7.25$ billion, adjusted for non-cash items and changes in working capital, including depreciation and amortization of P952.70 million, finance cost of P495.69 million, gain on fair value changes in investment properties of $\mathcal{P} 111.22$ million, income taxes paid of $\mathcal{P} 1.28$ billion, interest received of $\mathcal{P} 744.38$ million and net increase in working capital of $₹ 107.13$ million.

## Net Cash Flow Used in Investing Activities

The net cash flows used in investing activities of $P 3.42$ billion was mainly due to the purchase and acquisition of property, plant and equipment amounting to $₹ 2.27$ billion, P500.00 million investment in retail treasury bonds and deposits for asset purchase and future investment of P723.73 Million.

## Net Cash Flows Provided by / Used in Financing Activities

The net cash flows used in financing activities of $\mathcal{P} 2.95$ billion comprised of dividends payments to both common and preferred stockholders amounting to $\mathcal{F} 1.48$ billion and payments of loans and interest of P1.46 billion.

## RESULTS OF OPERATIONS (2018 VS. 2017)

EAGLE continued its earnings growth trajectory in 2018, posting a net income of P4.80 billion, a $13 \%$ jump from the $\mathcal{P} 4.26$ billion in the previous year.

EAGLE generated net sales of $P 16.52$ billion in 2018 , 11\% better than the $P 14.87$ billion it recorded in 2017, buoyed by the double-digit growth in sales volume. Of the Company's net sales, $80 \%$ were derived largely from Type 1P or bagged cement while the remaining $20 \%$ is accounted for Type 1 or bulk cement, as the strong domestic demand is still driven by private consumption.

The $17 \%$ rise in cost of goods sold came mostly from the increase in quantity consumption of coal, coupled by the spike in prices of both imported and local coal. This was also driven by the use of imported clinker during the year to support operational requirements. However, this was partly cushioned by lower electricity cost.

This led gross profit to rise by only $4 \%$ to $₹ 7.21$ billion relative to the previous year, with margin contracting to $44 \%$.

Operating expenses went up by $12 \%$ to $₹ 1.57$ billion from $₹ 1.40$ billion a year earlier, owing mainly to the upsurge in selling and distribution costs, as well as the increase in manpower expenses.

Finance costs declined by $6 \%$ to $P 365.79$ million, following the partial repayment of loan in 2018 amounting to $₹ 534.0$ million.

Other income significantly grew by $207 \%$ to $₹ 469.61$ million, mainly attributable to the revaluation gain of KB Space's properties.

Income tax expense rose by $20 \%$ to $₹ 1.50$ billion due to the growth in net income for the year.
These movements resulted in an Earnings before interest, tax, depreciation and amortization (EBITDA) of $\mp 6.82$ billion, growing by $9 \%$ from $₹ 6.26$ billion in the previous year. This translated into an EBITDA margin of $41 \%$.

Meanwhile, net income margin was held steady at 29\%.
The table below summarizes the consolidated results of operations of the Group for the years ended December 31, 2018, 2017 and 2016, presented in absolute amounts as a percentage of net sales.

|  | For the Year Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2016 | \% of Change |  |
|  | (in Millions of Philippine Pesos, except percentages) |  |  | $\begin{gathered} 2018 \text { vs } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} 2017 \text { vs } \\ 2016 \\ \hline \end{gathered}$ |
| Net Sales | 16,522 | 14,872 | 13,276 | 11\% | 12\% |
| Cost of Goods Sold | 9,311 | 7,945 | 6,339 | 17\% | 25\% |
| Gross Profit | 7,211 | 6,927 | 6,937 | 4\% | 0\% |
| Operating Expenses | 1,568 | 1,403 | 1,294 | 12\% | 8\% |
| Income from Operations | 5,643 | 5,525 | 5,643 | 2\% | (2\%) |
| Finance costs | 366 | 390 | 375 | (6\%) | 4\% |
| Interest Income | 548 | 223 | 89 | 146\% | 151\% |
| Other income - net | 470 | 153 | 54 | 207\% | 183\% |
| Income Before Income Tax | 6,295 | 5,511 | 5,411 | 14\% | 2\% |
| Income Tax Expense | 1,496 | 1,248 | 1,298 | 20\% | (4\%) |
| Net Income | 4,798 | 4,263 | 4,113 | 13\% | 4\% |

Calculation of Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)
For the year ended

Net income
December 31, 2018
December 31, 2017

Add:
Income tax expense
Depreciation and amortization

Р4,798,343,056 Р4,263,433,888

1,495,849,341
1,248,005,597
710,148,534
585,907,433

| Finance costs | $365,786,275$ | $389,737,492$ |
| :--- | ---: | ---: | ---: |
| Less: |  |  |
| Interest income | $547,543,036$ | $222,815,663$ |
| EBITDA | $\mathrm{P} 6,822,584,170$ | $P 6,264,268,747$ |

## FINANCIAL CONDITION

The financial position of the Company for the year ended 31 December 2018 remains optimal and wellcapitalized, with total assets growing by $7 \%$ to $₹ 45.46$ billion.

Cash and cash equivalents declined by $3 \%$ to $\mathcal{P} 16.18$ billion, as a result of dividends paid to shareholders amounting to $₹ 1.34$ billion. Current assets at the end of the year totaled to $₹ 19.44,3 \%$ lower than end of 2017. Noncurrent assets rose by $17 \%$ to $₹ 26.02$ billion.

Current liabilities grew by $15 \%$ to $₹ 4.66$ billion while noncurrent liabilities declined by $11 \%$ to $\mp 7.98$ billion.

Interest-bearing loans totaled to $₹ 8.32$ billion, a $6 \%$ drop from $\mathcal{P} 8.84$ billion at the end of 2017 , owing to the partial repayment of $¥ 534.00$ million loans in 2018.

Total liabilities went down by $3 \%$ to $₹ 12.64$ billion while stockholder's equity rose by $12 \%$ to $₹ 32.82$ billion.

EAGLE remains compliant with its loan covenants, with debt to equity ratio registering at 0.39 x while financial debt to equity ratios stood at $0.25 x$. The current gearing gives the Company more flexibility to support its investment plans. Meanwhile, current ratio stood at $4.17 x$ while return on equity is at $15 \%$.

## Summary of Consolidated Statements of Financial Position

## December 31

|  | 2018 | 2017 | Increase/(Decrease) | Percentage of Change |
| :---: | :---: | :---: | :---: | :---: |
| (in Millions of Philippine Pesos, except percentages) |  |  |  |  |
| Current Assets | 19,443 | 20,036 | (593) | (3\%) |
| Noncurrent Assets | 26,020 | 22,327 | 3,693 | 17\% |
| Total Assets | 45,463 | 42,363 | 3,100 | 7\% |
| Current Liabilities | 4,658 | 4,056 | 602 | 15\% |
| Noncurrent Liabilities | 7,985 | 8,931 | (946) | (11\%) |
| Total Liabilities | 12,643 | 12,987 | (344) | (3\%) |
| Equity | 32,820 | 29,375 | 3,445 | 12\% |
| Total Liabilities and Equity | 45,463 | 42,363 | 3,100 | 7\% |

Further information on horizontal and vertical analyses for material changes from period to period of the Financial Statements are disclosed in the management discussion and analysis of Annex " $B$ ".

The only seasonal aspect which occurred in the first quarter of 2020 is the occurrence of the COVID-19 pandemic. However, this did not result to a material impact in the operations and financial statements of the company.

## Company Performance and Profitability and Liquidity

## Key Performance Indicators

## Relevant Financial Ratios

The table below shows the comparative key performance indicator of the Company:

| Financial KPI | Formula | 2018 | 2017 | 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Current/liquidity ratio | Current assets Current liabilities | 4.17 | 4.94 | 3.34 |
| Solvency ratio | Net income before depreciation Total liabilities | 0.44 | 0.37 | 0.51 |
| Debt-to-equity ratio | Total liabilities Total equity | 0.39 | 0.44 | 0.51 |
| Asset-to-equity ratio | Total assets <br> Total equity | 1.39 | 1.44 | 1.51 |
| Return on asset ratio | Net income before interest expense after tax Average total assets | 0.12 | 0.13 | 0.18 |
| Return on equity ratio | Net income <br> Average total equity | 0.15 | 0.18 | 0.25 |

## Capital Expenditure

EAGLE ended 2018 with a total capital expenditure of $\mp 2.58$ billion. Of that amount, $66 \%$ was spent for the construction of the third production line in Bulacan, $9 \%$ was disbursed on building and improvements, $5 \%$ was accounted for plant machinery and equipment, $6 \%$ was spent on acquisition of investment properties, $6 \%$ was disbursed on land acquisitions and the balance of $8 \%$ was spent on capital projects in progress, transportation equipment, and furniture, fixture and office equipment.

## MATERIAL CHANGES IN THE FINANCIAL STATEMENTS

CONSOLIDATED STATEMENTS OF INCOME (YEAR-END 2018 VS. YEAR-END 2017)

## Net Sales - 11\% increase

Mainly attributable to the increase in sales volume amid the competitive market environment.

## Cost of Goods Sold - 17\% increase

## Cost of inventories - $28 \%$ increase

Increase was mostly due to the increase in quantity consumption of coal due to higher heat rate, coupled with price upsurge of both local and imported coal. The use of imported clinker in 2018 to support operational requirements also contributed to the increase.

## Personnel Costs - 39\% increase

Increase was driven by the additional headcount due to the start of commercial operations of Line 3 and the increased rates of employees.

## Rental - 35\% increase

Increase was primarily due to the rental of equipment and machineries related to raw materials.

## Fuel and Oil - 214\% increase

Increase was mainly attributable to the upsurge in excise tax resulting from the expanded tax rate pursuant to TRAIN law.

## Operating Expenses - 12\% increase

## Freight, trucking, and handling - 18\% increase

Increase was due to the growth in sales volume and 8\% growth in freight rate resuling from the surge in fuel prices.

## Personnel costs - 20\% increase

increase was attributable to the increase in employees from an average of 366 in 2017 to an average of 426 in 2018, as well as the average increase of $10 \%$ in salary due to CBPs and annual increase for the year.

## Taxes and licenses - 13\% decrease

Decrease pertains to the $₹ 4.6$ million tax credit from Mandaluyong due to overpayments in prior years.

## Warehousing fees - 32\% increase

Increase was mainly driven by sales volume growth and the start of commercial operations of the new warehouse in Pangasinan.

Other expenses - 61\% decrease
Decrease was primarily due to expenses amounting to $₹ 61.8$ billion incurred during the initial public offering (IPO) in 2017.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (END 2018 vs. END 2017)

## Current Assets - 3\% decrease

Financial Assets at FVPL - 16\% decrease
Decline pertains to the sale of $3,102.0$ million equity securities at $\mp 14.5$ million, and unrealized losses amounting to $₹ 18.9$ million recognized due to the decline in market values of shares held for trading.

Trade and other receivables - 25\% decrease
Trade receivables decreased during the year, despite the increase in sales due to effective collection management, resulting to lesser AR days.

## Other current assets - 33\% increase

Increase is mainly attributable to the $₹ 151$ million increase in DSRA account maintained for the repayment of portion of the loan due/payable and interest in Q1 2019, and the increase in downpayment for trade-related purchases in 2018 amounting to $\begin{aligned} & \text { P103 million. }\end{aligned}$

## Noncurrent Assets - 17\% increase

Investment Properties - 102\% increase
Increase was on account of the P165 million acquisition of property, and the P435.81 million revaluation gain in the market value of KB Space's properties.

## Other noncurrent assets - 194\% increase

Increase was attributable to the P 650 million long-term placements with various banks and the $\mathcal{P} 1$ billion deposit for future limestone deliveries.

## Current Liabilities - 15\% increase

Income tax payable - $21 \%$ increase
Increase was due to the 13\% growth in net income

## Current portion of loans payable - $85 \%$ increase

Increase pertains to the $\mathcal{P} 968.3$ million reclassification from non-current loans payable and was offset by the $\begin{aligned} & \text { P534 million partial repayment of loan in } 2018 .\end{aligned}$

## Noncurrent Liabilities - 11\% decrease

Loans payable - net of current portion - $12 \%$ decrease
decrease was due to reclassification to current loans payable.
Net Retirement benefit liability - 95\% increase
Increase was due to the actuarial valuation as a result of the increase in the number of employees.

## Equity - 12\% increase

## Total retained earnings - $26 \%$ increase

Increase was due to the $\mathcal{P} 4.80$ billion net income which was partially offset by the dividend payment of P1.34 billion to common and preferred shareholders

## Liquidity and Capital Resources

## Cash Flows

The primary sources and uses of cash of the Company for calendar years 2018, 2017 and 2016 were as follows:

| For the years ended December 31 |  |  |
| :---: | :---: | :---: |
| 2018 | 2017 | 2016 |
| (in Millions of Philippine Pesos, except percentages) |  |  |
| 4,691.5 | 5,458.0 | 6,207.9 |
| $(2,871.6)$ | $(4,748.7)$ | $(3,121.5)$ |
| $(2,398.3)$ | 9,407.1 | (924.5) |
| 16.7 | 1.5 | (13.9) |
| (561.7) | 10,116.3 | 2,161.9 |
| 16,738.7 | 6,620.9 | 4,472.9 |
| 16,177.0 | 16,738.7 | 6,620.9 |


| Cash flows provided by operating activities | $4,691.5$ | $5,458.0$ | $6,207.9$ |
| :--- | ---: | ---: | ---: |
| Cash flows used in investing activities | $(2,871.6)$ | $(4,748.7)$ | $(3,121.5)$ |
| Cash flows provided by (used in) financing activities | $(2,398.3)$ | $9,407.1$ | $(924.5)$ |
| Net effect of exchange rate changes on cash and cash |  | 16.7 | 1.5 |
| equivalents | $(13.9)$ |  |  |
| Net increase (decrease) in cash and cash equivalents | $(561.7)$ | $10,116.3$ | $2,161.9$ |
| Cash and cash equivalents at beginning of year | $16,738.7$ | $6,620.9$ | $4,472.9$ |
| Cash and cash equivalents at end of year | $16,177.0$ | $16,738.7$ | $6,620.9$ |

## Net Cash Flows Provided by Operating Activities

Net cash flows provided by operating activities was $₹ 4.69$ billion. This was primarily the result of net income before taxes of P6.29 billion, adjusted for non-cash items and changes in working capital, including depreciation and amortization of $\mp 710.15$ million, finance cost of $\mp 365.79$ million, gain on fair value changes in investment properties of $₹ 435.81$ million, income taxes paid of $₹ 1.45$ billion, interest received of $尹 537.20$ million and net increase in working capital of $P 798$ million.

## Net Cash Flow Used in Investing Activities

The net cash flows used in investing activities of $P 2.87$ billion was mainly due to the purchase and acquisition of property, plant and equipment amounting to $P 2.10$ billion and long-term placement of P650.00 million.

## Net Cash Flows Provided by / Used in Financing Activities

The net cash flows used in financing activities of $P 2.40$ billion comprised of dividends payments to both common and preferred stockholders amounting to $P 1.34$ billion and payments of loans and interest of P1.06 billion.

## RESULTS OF OPERATIONS (2017 VS. 2016)

Amid tighter competition in 2017 which resulted to the drop in average selling price of cement, ECC posted a consolidated net income of $P 4.26$ billion in 2017, $4 \%$ increase from the previous year's earnings of P4.11 Billion mainly due to surge in sales volumes and cost efficiencies through upgrading and debottlenecking of existing productions lines.

## MATERIAL CHANGES IN THE FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENTS OF INCOME (YEAR-END 2017 VS. YEAR-END 2016)

## Net Sales

Net Sales increased by $12 \%$ or $\mp 1.60$ billion to $\mathcal{P} 14.87$ billion from $\mathcal{P} 13.28$ billion in 2016 . The growth was mainly attributable to the increase in sales volume of both bagged and bulk cement, which was partially offset by a decline in the average selling price of cement amid tighter competition. In addition, the increased production capacity which resulted from the completion and start of operations of the second production line is also a major contributing factor in the increased sales volume.

## Cost of Goods Sold

Cost of Goods Sold rose by $25 \%$ or $\mathcal{P} 1.61$ billion to $\mp 7.94$ billion from $P 6.34$ billion in 2016 . The increase was primarily due to higher sales volume and partly due to the increase in fuel and power cost as a result of spikes in coal both local and imported and electricity prices in the same period. The increase in coal and power cost, however, was offset by a decrease in consumption of imported clinker as a result of efficient operations of the two production lines.

## Operating Expenses

Operating Expenses increased by $8 \%$ or $\mathcal{P} 109$ million to $\mathcal{P} 1.40$ billion in 2017 from $₹ 1.29$ billion in 2016. The increase was largely due to increase in selling and distribution expenses and personnel cost, which are both associated with the increased sales volume and operations. Initial Public Offering (IPO) expenses also contributed to the increase.

## Finance Costs

 primarily due to interest on the P8.8 Billion loan availed of by the Parent Company under a TLFSA with various local financial institutions.

## Interest Income

Increase in interest income by P134 million or $150 \%$ in 2017 was attributable to the increase in interest from short-term placements.

## Other Income - net

Other Income surge to P153 million for the year ended December 31, 2017 as compared to other income of P54 million for the year ended December 31, 2016. The increase is mainly due to recognized foreign exchange gains and the fair value changes of financial assets at FVPL.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (END 2017 vs. END 2016)

## Current Assets

Current Assets grew by $118 \%$ or $\mathcal{P} 10.83$ billion to $\mathcal{P} 20.03$ billion from previous year's $\mathcal{P} 9.21$ billion largely due to unutilized net proceeds from the IPO of the Company, unused proceeds from the drawdown from the TLFSA, and partly due to increase in cash and cash equivalents generated from operating activities.

## Noncurrent Assets

Noncurrent Assets increased by $22 \%$ or $\mathcal{P} 3.97$ billion from $\mathcal{P} 18.36$ to $\mathcal{P} 22.33$ billion mainly due to additions in Property, Plant and Equipment in relation to the construction of third cement production line in Akle, Bulacan.

## Current Liabilities

Current Liabilities increased by $\mathcal{P} 1.30$ billion from $\mathcal{P} 2.76$ billion to $\mathcal{P} 4.06$ billion due to the increase in outstanding payables to contractors and suppliers in relation the construction of the third production line.

## Noncurrent Liabilities

Noncurrent Liabilities was up by $₹ 2.35$ billion from $\mathcal{P} 6.58$ billion to $₹ 8.93$ billion due to additional drawdowns on TLSFA.

## Equity

Total Equity increased from $₹ 18.23$ billion to $₹ 29.38$ billion essentially due to the issuance of Five Hundred Million $(500,000,000)$ common stock through initial public offering and increase in Retained Earnings coming from Net Income in 2017 which was partially offset by cash dividend payment.

## Cash Flows

## Net Cash Flows Provided by Operating Activities

Net cash flows provided by operating activities was $₹ 5.46$ billion. This was primarily the result of net income before taxes of P5.51 billion, adjusted for non-cash items and changes in working capital, including depreciation and amortization of P586 Million, finance cost of P390 million, gain on fair value changes in investment properties of $\mathcal{P} 10$ Million, income taxes paid of $\mathcal{P} 1.41$ billion, interest received of P198 million and net decrease in working capital of P461 million. The net decrease in working capital was mainly due to the increase in trade and other receivables of $\mathcal{P} 132$ million, increase in inventories of P197 million and increase in trade and other payables of P 937 million.

## Net Cash Flow Used in Investing Activities

The net cash flows used in investing activities of $P 4.75$ billion was mainly due to the purchase and acquisition of property, plant and equipment of $尹 4.69$ billion and financial assets at FVPL of $尹 240$ million.

## Net Cash Flows Provided by / Used in Financing Activities

The net cash flows provided by financing activities of $P 9.41$ billion consisted of proceeds from issuance of Five Hundred Million $(500,000,000)$ common stock through initial public offering of $P 7.5$ billion and proceeds from additional drawdown of P2.9 billion in relation to the TLFSA entered into with various banks. This was partially offset by dividend payments of $\mathcal{P} 180$ million, interest of $P 338$ million and initial public offering expenses of $P 474$ million.

## Liquidity and Indebtedness

The main source of liquidity of the Corporation is from the cash generated from cement manufacturing operations. It expects to meet its working capital requirements for both short term and long term. The Corporation may seek other sources of funding for its future capital expenditures, which may include debt or equity financing, depending on its needs and market conditions.

## Term Loan Facility and Security Agreement

On February 2016, the Parent Company entered into a TLFSA with various local financial institutions for a fixed rate loan amounting to $₹ 11,000.0$ million with a tenor of 10 years. As at March 31, 2017, the Parent Company availed $₹ 8,200.0$ million from the facility to refinance its debt obligations and to finance the construction, installation, commissioning, and operation of Line 3 of the Bulacan cement plant. In April 2017, the Parent Company availed of an additional P750.0 million from the facility. Payments under the TLFSA are made quarterly in arrears and based on the scheduled payments as agreed upon. Participating financial institutions include, Asia United Bank Corporation, Bank of Commerce, China Banking Corporation, Development Bank of the Philippines, Philippine Bank of Communications, Philippine National Bank, Security Bank Corporation, Standard Chartered Bank and United Coconut Planters Bank.

Under the terms and conditions of the TLFSA the Corporation has the following material covenants:

- Debt Service Cover Ratio of not less than 1.50x
- Debt Equity Ratio not to exceed 2.50x
- Declaration and payment of dividends is limited to up to $50 \%$ of its net income of the previous fiscal year
- Secure approval in writing from the Majority Lenders (Lenders whose commitment constitutes at least $51 \%$ of the total loan facility) for any share issuance except (a) issue of shares to existing shareholders proportionate to their respective shareholding fully paid in cash or by way of stock dividends; or (b) issue of qualifying or nominal shares to nominee directors.

As of the date of this Information Statement, the Corporation is in material compliance with its debt covenants.

## Capital Expenditures

Capital expenditures include expenditures for land, building and improvements, machinery and equipment, furniture, fixture and other office equipment, transportation equipment and construction in progress, as follows:

|  | Calendar Years Ended December 31 <br> (in Million Pesos) |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 9}$ |  | $\mathbf{2 0 1 8}$ |
| Land | 50.7 | 153.3 | $\mathbf{2 0 1 7}$ |
| Building and improvements | 68.0 | 143.3 | - |
| Machinery and equipment | $1,163.1$ | 691.0 | 329.9 |
| Furniture, fixture and other office | 55.2 | 24.9 | 29.0 |
| equipment |  |  |  |
| Transportation equipment | 30.9 | 42.8 | 50.4 |
| Construction in progress | $1,027.2$ | $1,361.2$ | $4,939.5$ |
| Investment Property | - | 164.8 | - |
| Total capital expenditures | $\mathbf{2 , 3 9 5 . 1}$ | $\mathbf{2 , 5 8 1 . 8}$ | $\mathbf{5 , 3 8 3 . 0}$ |

The Corporation invested $₹ 2.40$ billion, $\mathcal{P} 2.58$ billion and $₹ 5.38$ billion in capital expenditures, for the years 2019, 2018 and 2017, respectively. This was mainly due to the construction of the second and third integrated production lines and finish mill 5 in the Bulacan Cement Plant.

## Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There are no disagreements with the Corporation's external auditors on accounting and financial disclosure.

## Audit and Audit Related Fees

The Company paid the external auditors the following fees for the last three years for professional services rendered:

|  | 2019 | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 7}$ |
| :--- | ---: | ---: | ---: |
| Audit and other audit related fees | $P 3,500,000$ | $P 3,395,000$ | $P 3,175,000$ |
| Tax fees | - | - | 450,000 |
| Others |  |  | 550,000 |

The Audit Committee reviews the audit scope and coverage, strategy and results for the approval of the Board. It ensures that audit services rendered shall not impair or derogate the independence of the external auditors or violate SEC regulations. Likewise, the Audit Committee evaluates and determines any non-audit work performed by external auditors, including the fees therefor, and ensures that such work will not conflict with the duties of the external auditors or threaten their independence.

## Governmental Approval of Principal Products or Services

The Corporation holds various permits and licenses for its business operations, which include but are not limited to, the following:

1. Business Permits
2. Trademark License
3. Import License
4. Product license for type-1 portland cement
5. Product license for type-1P blended cement

On July 31, 2017, the Bureau of Investments (BOI) approved the application of the Corporation as an expanding producer of cement in Bulacan on a non-pioneer status. This is in relation to the establishment of Line 3. As a result, the Corporation enjoys fiscal and non-fiscal incentives, such as income tax holiday, exemption on importation duties and tax credits.

## LEGAL PROCEEDINGS

As set forth below, the Corporation is involved in an ongoing legal case.

## Civil Case for Fraud

The Corporation is the plaintiff a case docketed as Civil Case No. MC11-5470, filed on June 11, 2011, and currently pending with Branch 208 of the Regional Trial Court for Mandaluyong City. The Corporation sought to enjoin defendants Exclusive Precinct Int. (M) Sdn Bhd (Exclusive), PT Hasta Yasa Semsta (PT Hasta), an Indonesian entity, QY Asia Marketing \& Services Sdn Bhd (QY Asia), a Malaysian entity, and Malayan Bank Berhad (Maybank) from claiming under the Letter of Credit No. 2010/0260 in the amount of Nine Hundred Four Thousand US Dollars (US\$904,000.00) and defendant Bank of Commerce (BOC) from releasing payment under the same Letter of Credit.

On July 12, 2011, a writ of preliminary injunction was issued by Hon. Presiding Judge Ofelia C Calo of the Regional Trial Court of Mandaluyong, Branch 211, enjoining defendants from claiming payment from defendant Bank of Commerce.

As of March 13, 2020, the case is still on trial.

## Effect of Existing or Probable Governmental Regulations on the Business

The businesses and operations of the Corporation are subject to a number of health, safety, security and environment laws, rules and regulations governing the cement industry in the Philippines. These laws and regulations impose requirements relating to raw materials sourcing, cement manufacturing, and other aspects of the business of the Corporation. As cement manufacturer, the Corporation is subject to quality and safety standards established under the Consumer Act of the Philippines, a law which is primarily enforced by the Department of Health ("DOH"), the Department of Agriculture ("DA"), and the Department of Trade and Industry ("DTI"). Furthermore, the Corporation is subject to extensive regulation by the Department of Environment and Natural Resources ("DENR"), Department of Energy ("DOE"), and local government units ("LGU").

## Environmental Laws

Under the Philippine Environmental Impact Statement System ("P.D. 1586"), raw material sourcing and cement manufacturing are considered environmentally critical activities for which an Environmental Impact Study ("EIS") and an Environmental Compliance Certificate ("ECC") are mandatory. A Certificate of Compliance ("COC") from the Energy Regulatory Commission ("ERC") to operate facilities used in the generation of electricity (including self-generation facilities) is required considering that the generation of electricity is done in the course of cement manufacturing. In addition, Toxic Substances and Hazardous and Nuclear Wastes Control Act of 1990 ("R.A. No. 6969"), Philippine Clean Water Act of 2004 ("R.A. No. 9275"), and Philippine Clean Air Act of 1999 ("R.A. No. 8749") are likewise applicable to the operations of the Corporation.

Environmental laws and regulations in the Philippines have become increasingly stringent and it is possible that these laws and regulations will become significantly more stringent in the future. The adoption of new laws and regulations, new interpretations of existing laws, increased governmental enforcement of environmental laws or other developments in the future may require additional capital expenditures or the incurrence of additional operating expenses in order to comply with such laws and to maintain current operations as well as any costs related to fines and penalties.

## Taxation Laws

Pursuant Republic Act No. 8424, or the Tax Reform Act of 1997, as amended (the "Tax Code"), an entity doing business in the Philippines must register with the appropriate revenue district office of the Bureau of Internal Revenue ("BIR") having jurisdiction over the principal place of business of the Philippine entity on or before the commencement of business. A person maintaining a head office, branch or facility shall register with the revenue district office having jurisdiction over the head office, branch or facility. The registration should contain the name or style of the corporation, place of business and such other information as may be required in the form prescribed by the BIR.

Every person or entity required to register with the BIR shall register each type of internal revenue tax applicable to it and for which it shall be obligated to file a return and pay the taxes, as appropriate. The entity doing business in the Philippines is required to report, file appropriate tax returns and pay the proper amount of tax (in accordance with the Tax Code and its implementing rules, regulations and circulars) for all of its taxable transactions in the course of its operations in the Philippines.

On 19 December 2017, President Rodrigo R. Duterte signed into law the Republic Act no. 10963, otherwise known as Tax Reform for Acceleration and Inclusion (TRAIN). It took effect on 01 January 2018. The TRAIN is the first package of the administration's Comprehensive Tax Reform Program (CTRP) which creates impact on the take-home pay of individuals, prices of certain goods and services and spending consumer patterns. The second package of the program is expected to have a greater impact on the business of the Corporation as it will cover provisions affecting corporate income tax rates and modernize fiscal incentives to investors.

## Health and Safety

The Occupational Health and Safety Standards promulgated by the Department of Labor and Employment provides for the standards applicable to all places of employment to protect employees against the dangers of injury, sickness or death through safe and healthful working conditions. These standards provide for the training of personnel and employees in occupational health and safety, establishment of a health and safety committee, requirement of notification and record-keeping of accidents and/or occupational illnesses, required health and safety standards in the premises of the establishment, occupational health and environmental control, requirement of personal protective equipment and devices, rules for handling hazardous materials, gas and electric welding and cutting operations, hazardous work processes, explosives and general handling of materials and storage, electricity safety, construction safety, fire protection and control and occupational health services.

## Labor Related Laws

The Philippine Labor Code and other statutory enactments provide the minimum benefits that employers must grant to their employees, which include certain social security benefits, such as benefits mandated by the Social Security Act of 1997 ("R.A. No. 8282"), the National Health Insurance Act of 1995 ("R.A. No. 7875"), as amended, and the Home Development Fund Law of 2009 ("R.A. No. 9679").

## Local Laws

A Mayor's Permit (local business permit) from the local government unit having jurisdiction over the area where an entity is operating is required to be secured before doing business in the respective city or municipality. A Mayor's Permit is issued only after compliance with certain local government requirements, including, but not limited to, obtaining the Sanitary Permit, Certificate of Electrical Inspection, Fire Safety Inspection, Locational Clearance, Barangay Business Clearance and payment of the required fees. These ancillary permits are valid for one year and must be renewed before the Mayor's Permit is issued. Failure to obtain a mayor's permit may expose an entity to fines and penalties, and even suspension or closure of its business.

## Research and Development Activities

Research and development activities of the Corporation form part of the function of its Quality and Process Departments. Quality and Process Departments spent a total of P66.02 million, P88.57 million and P22.69 million in 2019, 2018 and 2017, representing $0.3 \%, 0.5 \%$ and $0.2 \%$ of total net sales, respectively.

## Major Risks Involved

## COVID-19 Pandemic

The Company has a Business Continuity Plan (BCP) to address the COVID-19 Pandemic. There are guidelines and measures in place to contain the problem and to ensure that business operations continue both at the plant and at the head office. The Company adopts the World Health Organization (WHO) Advisory pertaining to workplace readiness, the DOLE-DTI Guidelines on Workplace Prevention
and Control of COVID-19, and the other relevant government regulations and guidelines pertaining to the pandemic.

## Risk Management Framework and Process

The Company follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses.

The Company's risk management process is a bottom-up approach, with each department mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks.

The Risk Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. Treasury Department is in charge of foreign exchange hedging transactions. The Office of the Corporate Controller of the Finance Department provides backroom support for all financial transactions. The Internal Audit Department is tasked with the implementation of a risk-based auditing. A separate committee is tasked to ensure business continuity and proper handling of disaster.

## Major Risks

The Corporation classifies a risk as a major risk if it assesses the risk event to both have a relatively high probability of occurring and a substantial adverse impact on the Corporation if the risk would occur. The major risks that the Corporation managed in 2018 were substantially the same as those in the previous year since there were no fundamental changes in the nature of the Corporation's operations. These risks were the following:

The Group's exposure to foreign exchange risks arises from US dollar-denominated purchases, principally of coal and other raw materials, spare parts, machineries and equipment.

The risk of substantial disruptions in the Corporation's operations caused by accidents, process or machinery failure, human error or adverse events outside of human control. This risk could also include delays in the implementation of capital expansion activities. These disruptions may result in injury or loss of life, as well as financial losses should these disruptions lead to product run-outs, facility shutdown, equipment repair or replacement, insurance cost escalation and/or unplanned inventory build-up.

Regulatory risk, arising from changes in national and local government policies and regulations that may result in substantial financial and other costs for the Corporation, either directly or indirectly.

Except as covered by the above-mentioned specific risks, the Corporation has determined that none of the risk factors faced by any of its subsidiaries would be a major risk. These risk factors either have a low probability of occurring or have an insignificant potential impact. Thus, while subsidiary-specific risks were considered in the risk management process, these are considered relatively minor.

## Management of Major Risks

## Foreign exchange risk

The Corporation hedges its dollar-denominated liabilities using forwards and other derivative instruments. It avoids the creation of risk from derivative speculation by limiting the use of derivative instruments up to $50 \%$ of the value of the underlying dollar-denominated liabilities net of dollardenominated assets.

Dollar-denominated assets and liabilities and the resulting potential foreign exchange losses are recorded on a daily basis through an enterprise resource planning software that monitors financial transactions. This allows real-time awareness and response to contain losses posed by foreign exchange exposure.

## Risk of operational disruptions

The risk of operational disruptions is most relevant to the refining unit since disruptions in these units can have severe and rippling effects.

The Operations Department have been implementing programs designed to directly promote the avoidance of operational disruptions through effective maintenance practices and the inculcation of a culture of safety and continuous process improvement.

The Corporation has a corporate-wide health, safety and environment program that likewise addresses the risk of operational disruptions.

## Regulatory risk

The Corporation maintains strong lines of communication with its various counterparties in government and in the public arena, in both local and national levels. The Corporation uses these lines of communication to identify potential risk factors and respond to these in a proactive manner.

The Corporation remains compliant with the various environmental standards set by the government.

## Market Price of and Dividends on the Corporation's Common Equity and Related Stockholder Matters

The Corporation's common shares are listed and traded on the Philippine Stock Exchange. The percentage of public ownership of the Corporation as of June 1, 2020 is 11.50\%.

| Stock Prices | High | Low |
| :---: | :---: | :---: |
| Listing Date 29 May 2017 | P16.12 | P15.20 |
| $2^{\text {nd }}$ Quarter of 2017 | P16.60 | P15.40 |
| $3^{\text {rd }}$ Quarter of 2017 | P16.00 | P14.76 |
| $4^{\text {th }}$ Quarter of 2017 | P15.18 | P14.10 |
| $1{ }^{\text {st }}$ Quarter of 2018 | P15.72 | P13.90 |
| $2^{\text {nd }}$ Quarter of 2018 | P16.30 | P14.20 |
| $3^{\text {rd }}$ Quarter of 2018 | P16.24 | P15.12 |
| $4^{\text {th }}$ Quarter of 2018 | P15.66 | P14.62 |
| $1{ }^{\text {st }}$ Quarter of 2019 | P16.38 | P15.00 |
| $2^{\text {nd }}$ Quarter of 2019 | P16.22 | P15.60 |
| $3^{\text {rd }}$ Quarter of 2019 | P15.84 | P14.00 |
| $4 \mathrm{t}^{\mathrm{h}}$ Quarter of 2019 | P15.60 | P14.06 |
| $1{ }^{\text {st }}$ Quarter of 2020 | P14.78 | P5.90 |
| June 17, 2020 | P11.00 | P10.58 |

The approximate number of shareholders as of June 1, 2020 is 43 with 140 PDTC participants.
Top Twenty (20) Stockholders (Common)*

|  | Name of Stockholder | Nationality | No. of Shares | Percentage of <br> ownership |
| ---: | :--- | :---: | ---: | ---: |
| 1 | Far East Holdings, Inc. | Filipino | $3,010,714,288$ | $60.21 \%$ |
| 2 | Ang, Ramon S. | Filipino | $1,317,857,139$ | $26.36 \%$ |
| 3 | PCD Nominee Corp - Filipino | Filipino | $463,973,526$ | $9.28 \%$ |
| 4 | PCD Nominee Corp - Non-Filipino | Non-Filipino | $105,416,453$ | $2.11 \%$ |
| 5 | Ang, John Paul L. | Filipino | $96,428,569$ | $1.93 \%$ |
| 6 | Raymond John D. Moreno | Filipino | $2,000,000$ | $0.04 \%$ |
| 7 | Antonia Maria M. Dela Paz and/or Ana | Filipino | $1,666,700$ | $0.03 \%$ |
|  | Martha Maria L. Moreno |  |  | $0.03 \%$ |
| 8 | Raymond M. Moreno | Filipino | $1,333,300$ | $0.00 \%$ |
| 9 | Gerardo P. Sugay | Filipino | 250,000 | $0.00 \%$ |
| 10 | Kim Sy Jacinto-Henares | Filipino | 100,000 | $0.00 \%$ |
| 11 | Nestor D. Alampay Jr. | Filipino | 70,000 | $0.00 \%$ |
| 12 | Sysmart Corporation | Filipino | 50,000 | $0.00 \%$ |
| 13 | Raul G. Gerodias | Filipino | 40,000 |  |


|  | Name of Stockholder | Nationality | No. of Shares | Percentage of <br> ownership |
| ---: | :--- | :---: | ---: | ---: |
| 14 | William Tan Ang | Filipino | 15,500 | $0.00 \%$ |
| 15 | Josephine Eviota Jolejole | Filipino | 12,300 | $0.00 \%$ |
| 16 | Conrad B. Reyes \&/Or Ethelisa L. <br> Reyes | Filipino | 10,000 | $0.00 \%$ |
| 17 | Villanueva, Myra P. | Filipino | 10,000 | $0.00 \%$ |
| 18 | Norma R. Espina | Filipino | 10,000 | $0.00 \%$ |
| 19 | Villanueva, Milagros P. | Filipino | 6,600 | $0.00 \%$ |
| 20 | Villanueva, Myrna P. | Filipino | 6,600 | $\mathbf{0 . 0 0 \%}$ |
|  | TOTAL | $\mathbf{4 , 9 9 9 , 9 7 0 , 9 7 5}$ | $\mathbf{1 0 0 . 0 0 \%}$ |  |

*as of June 1, 2020.

## Dividend Declaration - Common Shares

On June 18, 2019, the Board declared cash dividends on the common shares of the Corporation in the total amount of P1,300,000,001.30, which were paid out of the Corporation's unappropriated retained earnings as of December 31, 2018, and were distributed on July 31, 2019 to the common stockholders-of-record of the Corporation as of July 12, 2019. For further information, please refer on Note 15 on page 47 of Annex "C", and Part II. Item 5.1 on page 13-14 of Annex "B" and Note 18 of the 2019 AFS.

## Preferred Shares

As of March 31, 2020, there are Three Billion $(3,000,000,000)$ issued and outstanding preferred shares. The owners of the outstanding preferred shares of the Corporation, the number of shares and the amounts they have subscribed and paid are follows:

| Name of Stockholder | Nationality | No. of Shares | Amount Subscribed and <br> Paid |
| :--- | :---: | ---: | ---: |
| Far East Holdings, Inc. | Filipino | $2,057,142,857$ | P $2,057,142,857$ |
| Ramon S. Ang | Filipino | $878,571,429$ | $878,571,429$ |
| John Paul L. Ang | Filipino | $64,285,714$ | $64,285,714$ |
|  |  | $\mathbf{3 , 0 0 0 , 0 0 0 , 0 0 0}$ | P |

Under the Corporation's Articles of Incorporation, the holders of Preferred Shares are entitled to six per cent (6\%) cumulative, non-participating dividends.

## Redemption of Preferred Shares

On March 13, 2020, the Parent Company's BOD approved the redemption of the Parent Company's preferred shares amounting to $P 3,000.0$ million on April 20, 2020, with a redemption price of $P 3$ billion with $P 45.0$ million cash dividends, to be paid upon submission and surrender of the original stock certificates by the preferred shareholders.

Under the Corporation's Articles of Incorporation, the preferred shares shall be redeemable, in whole or in part at the sole option of the Corporation at the end of the fifth year from the issue date thereof ("the Issued Date"), at the price equal to the issue price plus any accumulated and unpaid cash dividends. The preferred shares, when redeemed, shall not be considered retired and may be re-issued by the Corporation at a price to be determined by the Board of Directors.

There are no sales of unregistered or exempt Securities by the Corporation since its listing on May 29, 2017.

## Compliance with Leading Practice on Corporate Governance

The evaluation by the Corporation to measure and determine the level of compliance of the Board of Directors and top-level management with its Manual of Corporate Governance ("Manual") is vested by the Board of Directors on the Compliance Officer. The Compliance Officer is mandated to monitor compliance by all concerned with the provisions and requirements of the Manual. The Compliance Officer has certified that the Corporation has substantially adopted all the provisions of the Manual. Pursuant to
its commitment to good governance and business practice, the Corporation continues to review and strengthen its policies and procedures, giving due consideration to developments in corporate governance which it determines to be in the best interests of the Corporation and its stockholders.

On February 22, 2017, the Board of Directors filed its Manual with the SEC.
Pursuant to SEC Memorandum Circular No. 24 Series of 2019, the Corporation will file a new Manual on or before July 13, 2020.

## UNDERTAKING

The Corporation shall provide to the stockholders, without charge, on written request, a printed or electronic copy of SEC Form 17-A. All such requests for a copy of the Annual Report shall be directed to:

The Corporate Secretary<br>EAGLE CEMENT CORPORATION Suite 2404 Discovery Center, 25 ADB Avenue<br>Ortigas Center, Pasig City<br>corporatesecretary@eagle-cement.com.ph

or
loydeleon@gselawfirm.com
juliantorcuator@gselawfirm.com

## SIGNATURE

After reasonable inquiry and to the best of my knowledge and on behalf of the Corporation, I certify that the information set forth in this report is true, complete and correct. This report is signed in Pasig City on the $19^{\text {th }}$ day of June 2020.

## EAGLE CEMENT CORPORATION



# CERTIFICATION OF INDEPENDENT DIRECTORS <br> (ANNEXES A-1 to A-5) 

# ANNEX "A-1" 

REPUBLIC OF THE PHILIPPINES)
PASIG CITY
) S.S.

## CERTIFICATION OF INDEPENDENT DIRECTOR

I, MELINDA GONZALES-MANTO, Filipino, of legal age and a resident of 45 Barcelona Street, Merville Park, Paranaque City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of EAGLE CEMENT CORPORATION and have been its independent director since 22 December 2016.
2. I am affiliated with the following companies or organizations:

| COMPANY/ <br> ORGANIZATION | POSITION/ <br> RELATIONSHIP | PERIOD OF <br> SERVICE |
| :--- | :--- | :--- |
| Petrogen Insurance <br> Corporation | Independent Director | 2018 to present |
| Bank of Commerce | Independent Director | 2013 to present |
| Linferd \& Company, Inc. | Vice-President/Director | 2010 to present |
| ACB Corabern HoIdings <br> Corporation | Vice-President/Director | 2009 to present |
| Compsych Philippines, Inc. | Treasurer | 2015 to present |
| Wholesale Electric Asia <br> (Philippines), Inc. | Resident Agent | 2019 to present |
| ISG Information Services <br> Group Americas, Inc. | Resident Agent | 2011 to present |
| The Gettys Group, Inc. - <br> Philippine ROHQ | Resident Agent | 2013 to present |
| Kenexa Singapore Pte. Ltd. - <br> Philippine Branch | Resident Agent | 2015 to present |
| GSIS Family Bank | Independent Member | 2011 to 2016 |
| Philippine Retailers <br> Association | Board Member | 2000 to 2009 |
| SGV \& Co. | Partner | 1974 to 2009 |

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of EAGLE CEMENT CORPORATION, as provided for in Section 38 of the Securities Regulation Code (SRC), its Implementing Rules and Regulations (IRR), and other issuances of the Securities and Exchange Commission (SEC).
4. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
5. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the SRC and its IRR, Code of Corporate Governance and other SEC issuances.
6. I shall inform the Corporate Secretary of EAGLE CEMENT CORPORATION of any changes in the abovementioned information within five days from its occurrence.

Done this $16^{\text {th }}$ day of March 2020 in Pasig City.


SUBSCRIBED AND SWORN to before me this $16^{\text {th }}$ day of March 2020 in Pasig City, affiant having exhibited to me her Philippine Passport no. P5768594A issued by DFA-NCR South on 26 January 2018 and valid until 25 January 2028, as well as competent evidence of identity in the form of her Taxpayer's Identification Card with No. 123-305-056.

Doc. No. $\qquad$
Book No. T
Series of 2020-

## CERTIFICATION OF INDEPENDENT DIRECTOR

1, JOSE P. PEREZ, Filipino, of legal age and a resident of 105 12th Ave. West, Caioocan City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of EAGLE CEMENT CORPORATION and have been its independent director since 13 February 2017.
2. I am affiliated with the following companies or organizations:

| COMPANYI <br> ORGANIZATION | POSITION/ <br> RELATIONSHIP | PERIOD OF <br> SERVICE |
| :---: | :---: | :---: |
| Bloomberry Resorts <br> Corporation | Independent Director | Present |
| San Miguel Brewery <br> Hongkong | Board Adviser | Present |
| San Miguel Yamamura <br> Packaging Corporation | Independent Director | Present |
| SMC Infrastructure SLEX <br> Manuel L. Quezon <br> University College of Law | Independent Director | Present |
| Supreme Court of the <br> Philippines | Dean |  |
|  | Associate Justice | 2009 to 2016 |
|  | Deputy Court Admininistrator | 2000 to 2009 2008 |
|  | Assistant Court | 1996 to 2000 |

3. I possess all the qualifications and none of the disqualifications to serve as an independent Director of EAGLE CEMENT CORPORATION, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
5. I shall faithfully and diligently comply with my duties and responsibilitios as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
6. I shall inform the Corporate Secretary of EAGLE CEMENT CORPORATION of any changes in the abovementioned information within five days from its occurrence.


Done this $16^{\text {th }}$ day of March 2020 in Pasig City.


SUBSCRIBED AND SWORN to before me this $16^{5}$ day of March 2020 in Pasig City, affiant having exhibited to me his Philippine Passport no. P4229778A issued by DFA Manila on 31 August 2017 and valid until 30 August 2022, as well as competent evidence of identity in the form of his Taxpayer's Identification Card with No. 135-903375.


CARLO CEIS Y. GLORIA Notary Public for 盐Ciryes of Pasig, San Juaz

And-Hzficpiplity of Paterss
Commissien until 31 December 2020
APPT. No. 142 (2019-2020) - Roll No. 66354
PTR No. 5230504; 01-10-2019; Pasig City
IBP No. 064828; 01-08-2019; RSM


## CERTIFICATION OF INDEPENDENT DIRECTOR

I, MARTIN S. VILLARAMA JR., Filipino, of legal age and a resident of 22 Golden Street, Gloria 1 Subdivision, Tandang Sora, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of EAGLE CEMENT CORPORATION and have been its independent director since 13 February 2017.
2. I am affiliated with the following companies or organizations:

| COMPANYI <br> ORGANIZATION | POSITION/ <br> RELATIONSHIP | PERIOD OF <br> SERVICE |
| :---: | :---: | :---: |
| Uniwide Group of <br> Companies | Court-Appointed <br> Liquidator | 2018 to present |
| San Miguel Brewery <br> Hongkong Ltd. | Member, Board of <br> Advisors | 2017 to present |
| Association of Retired <br> Justices of the Supreme <br> Court of the Philippines <br> (ARJSCP) | Member | 2016 to present |
| BIR Tennis Club, Agham <br> Road, Q.C. | Member | 1983 to present |
| Supreme Court of the <br> Philippines | Associate Justice | 2009 to 2016 |
| Court of Appeals | Justice | 1998 to 2009 |
| Philippine Judicial | Lecturer | 2007 to 2009 |
| Academy |  |  |

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of EAGLE CEMENT CORPORATION, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
5. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
6. I shall inform the Corporate Secretary of EAGLE CEMENT CORPORATION of any changes in the abovementioned information within five days from its occurrence.

Done this $16^{\text {th }}$ day of March 2020 in Pasig City.

MARTIN S. VILLARAMA JR.
Affiant

SUBSCRIBED AND SWORN to before me this $16^{\text {th }}$ day of March 2020 in Pasig City, affiant having exhibited to me his Philippine Driver's License no. N10-68006627 issued by the Land Transportation Office and valid until 14 April 2023, as well as competent evidence of identity in the form of his Taxpayer's Identification Card with No. 124-314-240.
Doc. No. $\quad \frac{229}{}$ Page No. $\frac{46}{} ;$
Book No. $\frac{1}{1}$
Series of 2020

CARLO GRIS V. GLORIA
Series of 2022
Notary Public for /hd Cipes of Pasig, Sen Juas
And Moricipgity of Pateros
Commission until 31 Detember 2020
APPT. No. 142 (2019-2020) - Roll Ne, 66354
PTR No. 5230604; 01-10-2019; Pasig City
[BP No. 064828; 01-08-2019; RSM


REPUBLIC OF THE PHILIPPINES) PASIG CITY
) S.S.

## CERTIFICATION OF INDEPENDENT DIRECTOR

I, RICARDO C. MARQUEZ, Filipino, of legal age and a resident of 14 R . Kangleon Street, Phase 4 AFPOVAI, Fort Bonifacio, Taguig City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of EAGLE CEMENT CORPORATION and have been its independent director since 13 February 2017.
2. I am affiliated with the following companies or organizations:

| COMPANYI ORGANIZATION | POSITION/ RELATIONSHIP | PERIOD OF SERVICE |
| :---: | :---: | :---: |
| San Miguel Purefoods | Director | 2017 to present |
| Public Safety Mutual Fund Inc. | Director | 2015 to present |
| Philippine National Police | Chief | 2015 to 2016 |
|  | Director for Operations | 2015 |
|  | Regional Director, Police Regional Office 1 | 2013 |
|  | Deputy Director, <br> Directorate for Operations | 2013 |
|  | Executive Officer, Directorate for Investigation and Detective Management |  |

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of EAGLE CEMENT CORPORATION, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
5. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its

Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
6. I shall inform the Corporate Secretary of EAGLE CEMENT CORPORATION of any changes in the abovementioned information within five days from its occurrence.

Done this $16^{\text {th }}$ day of March 2020 in Pasig City.


SUBSCRIBED AND SWORN to before me this $16^{\text {th }}$ day of March 2020 in Pasig City, affiant having exhibited to me his Philippine Passport no. P1277739A issued by DFA-NCR East on 17 December 2016 and valid until 16 December 2021, as well as competent evidence of identity in the form of his Taxpayer's Identification Card with No. 150-378-662.

Doc. No. $\qquad$
Page No.
Book No. $\qquad$
Series of 2020.

CARLO CRIS/v. GLORIA
Notary Publit for/he Cuties of Pasig, San Juaz
And Municipality of Pateros
Commission until 31 December 2020
APPT. No. 142 (2019-2020) - Roll No. 66354
PTR No. 5230604; 01-10-2019; Pasig City
[BP No. 064828; 01-08-2019; RSM


## CERTIFICATE

I, MARIA FARAH Z.G. NICOLAS-SUCHIANCO, of legal age, Filipino, and with office address at Suite 2404 Discovery Center, 25 ADB Avenue, Ortigas Center, Pasig City, having been duly sworn in accordance with law, state that:

1. I am the duly elected Corporate Secretary of EAGLE CEMENT CORPORATION (Corporation), a corporation duly organized and existing under the laws of the Republic of the Philippines, with office address at 2/F SMITS Corporate Center, 155 EDSA, Brgy. Wack-Wack, Mandaluyong City.
2. No director or officer of the Corporation is currently in the government service or is affiliated with any government agencies or its instrumentalities.
3. This Certification is being issued for whatever legal purpose it may serve.

IN WITNESS WHEREOF, I have affixed my signature this $16^{\text {th }}$ day of March 2020 in Pasig City.

MARIA FARAHIZ.G. N|COLAS-SUCHIANCO Corporate Secretary

SUBSCRIBED AND SWORN to before me this $16^{\text {th }}$ day of March 2020 in Pasig City, affiant having exhibited to me her Community Tax Certificate No. 14462833 issued on 11 January 2020 in Pasig City, as well as competent evidence of her identity in the form of her Tax Identification Number 165-102-272.

Doc. No. 222 Page No. Book No. Series of 2020.

CARLO CRIS/v. GLORIA
Notary Pubfic for the cities of Pasige, Sas Jaan
And M/nnepality of Pateros
Commission until 31 Detember 2020
APPT. No. 142 (2019-2020) - Roll No. 66354
PTR No. 5230604; 01-10-2019; Pasig City IBP No. 064828; 01-08-2019; RSM



SEC FORM 17-A ANNUAL REPORT WITH AUDITED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (ANNEX B)

## S.E.C. Number

File
Number $\qquad$

## EAGLE CEMENT CORPORATION

(Company's Full Name)

2/F SMITS Corporate Center, 155 EDSA, Barangay Wack-Wack, Mandaluyong
City, 1554
(Company's Address)
(632) 53013453
(Telephone Numbers)

December 31
(Fiscal Year Ending) (month \& day)

## SEC FORM 17-A - Annual Report

 Form Type$\overline{\text { Amendment Delegation (If applicable) }}$

December 31, 2019
Period Ended Date
(Secondary License Type and File Number)

$$
\begin{array}{|l|l|l|l|l|l|l|l|l|l|l|l|}
\hline \mathrm{A} & \mathrm{~S} & \mathrm{O} & 9 & 5 & - & 0 & 0 & 5 & 8 & 8 & 5 \\
\hline
\end{array}
$$



To be accomplished by SEC Personnel concerned


Remarks: Please use BLACK ink for scanning purposes.

# SECURITIES AND EXCHANGE COMMISSION <br> SEC FORM 17-A, AS AMENDED 

## ANNUAL REPORT PURSUANT TO SECTION 17 <br> OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the calendar year ended: December 31, 2019
2. Commission identification number: AS095-005885
3. BIR Tax Identification No.: 004-731-637-000
4. Exact name of issuer as specified in its charter : EAGLE CEMENT CORPORATION
5. Province, country or other jurisdiction of incorporation or organization

## Mandaluyong, Philippines

6. (SEC Use Only $\square$ Industry Classification Code:
7. 2/F SMITS Corporate Center, 155 EDSA, Barangay Wack Wack, Mandaluyong City Address of issuer's principal office

Postal Code : $\underline{1554}$
8. (632) 5 301-3453

Issuer's telephone number, including area code
9. Former name, former address and former fiscal year, if changed since last report : NA
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

| Title of Each Class | Number of Shares of Common Stock <br> Issued and/or Outstanding |
| :---: | :---: |
| COMMON (OUTSTANDING) | $\mathbf{5 , 0 0 0 , 0 0 0 , 0 0 5}$ |

* The total issued and outstanding shares as at December 31, 2019 are:

$$
\begin{array}{ll}
\text { Common } & 5,000,000,005 \\
\text { Preferred } & 3,000,000,000
\end{array}
$$

11. Are any or all of the securities listed on a Stock Exchange?
```
Yes [X] No [ ]
```

If yes, state the name of such Stock Exchange and the classes of securities listed therein:
Philippine Stock Exchange (PSE) Common Shares
The Company's common shares were listed in the PSE on May 29, 2017 through an initial public offering (IPO).
12. Indicate by check mark whether the registrant:
(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [X] No [ ]
(b) has been subject to such filing requirements for the past ninety (90) days.

```
Yes[X] No [ ]
    APPLICABLE ONLY TO REGISTRANTS INVOLVED IN
    INSOLVENCYISUSPENSION OF PAYMENTS PROCEEDINGS
        DURING THE PRECEDING FIVE YEARS:
```

13. Check whether the registrant has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes [ ] No [X] This item is not applicable to the Company.

## SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Quezon on the $13^{\text {th }}$ day of May 2020.


Ahromińprichamr
MARIA FARAH 2.G. NICOLAS-SUCHIANCO
Corporate Secretary

SUBSCRIBED AND SWORN to before me this $13^{\text {th }}$ day of May 2020, affiants exhibiting to me the following:

| Name | CTC/ Passport No. / SSS No. <br> Date and Place of Issuance | Competent Evidence of <br> Identity |
| :--- | :---: | :---: |
| Ramon S. Ang |  | TIN 118-247-725 |
| John Paul L. Ang |  | TIN 212-627-576 |
| Monica L. Ang |  | TIN 249-786-240 |
| Maria Farah Z.G. Nicolas-Suchianco |  | TIN 165-102-272 |

Doc. No. $\qquad$
Page No
Book No. atr.
Series of 2020

## PART I - BUSINESS AND GENERAL INFORMATION

## ITEM 1. BUSINESS

## A. Business Development

## The Company

Eagle Cement Corporation (ECC or the Parent Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on June 21, 1995. The Parent Company and its wholly-owned subsidiaries, South Western Cement Corporation ("SWCC") and KB Space Holdings, Inc. ("KSHI") are collectively referred to herein as "the Group". SWCC and KSHI are also incorporated in the Philippines and registered with the SEC.

The Parent Company is a 60.21\%-owned subsidiary of Far East Holdings, Inc. (formerly Far East Cement Corporation), the Ultimate Parent Company, an entity incorporated and domiciled in the Philippines. The Parent Company and SWCC are primarily engaged in the business of manufacturing, marketing, sale and distribution of cement, cement products and by-products. SWCC is still under development stage as at December 31, 2019. KSHI will engage in property leasing. KSHI has not started its commercial operations as at December 31, 2019.

On May 29, 2017, the common stock of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) through an Initial Public Offering (IPO) under the ticker symbol "EAGLE".

The registered office address of the Parent Company is 2/F SMITS Corporate Center 155 EDSA, Barangay Wack-Wack, Mandaluyong City.

## Subsidiaries

The direct subsidiaries of the Company as of December 31, 2019 are listed below:

## South Western Cement Corporation

SWCC was incorporated in the Philippines on December 26, 1994. It will primarily engage in manufacturing, marketing, sale and distribution of cement, cement products and by-products. SWCC was given the right to source its raw materials on a property situated at Malabuyoc, Cebu by virtue of the Mineral Production Sharing Agreements (MPSAs) granted by the Republic of the Philippines through the Department of Environment and Natural Resources (DENR) in November 1996. The Parent Company acquired 100\% equity interest in SWCC in December 2016.

## KB Space Holdings, Inc.

KSHI was incorporated in the Philippines on April 13, 1994, with the primary purpose to purchase, acquire, lease, develop or in any manner hold, own, use, sell or turn into account or dispose of, land and real estate of any kind and description. KSHI was acquired by the Parent Company on August 13, 2015. As of December 31, 2019, KSHI owns six contiguous properties with an estimated aggregate area of 7,169 square meters. KSHI is located in a prime commercial area in Brgy. Wack-Wack, Mandaluyong City, Metro Manila.

## B. Business of the Company

The Parent Company is a fully integrated Corporation primarily engaged in the business of manufacturing, marketing, sale and distribution of cement. ECC has the newest, state-of-the-art, and single largest cement manufacturing plant in the Philippines. ECC is the fourth largest player in the Philippine cement industry in terms of cement sales volume, with the fastest growing market share amongst all competitors in the industry since it started its commercial operations in 2010.

The competitive strength of ECC is founded on its end-to-end production strategy, which seamlessly integrates critical raw material sourcing with modern manufacturing technology resulting in one of the most efficient cement manufacturing operations in the country. ECC has the single largest integrated plant production capacity in terms of cement output in the Philippines through its primary cement production facility located in Barangay Akle, San Ildefonso, Bulacan (the "Bulacan Cement Plant"). The Bulacan Cement Plant consists of three (3) integrated production lines with a combined annual cement production capacity of approximately Seven Million One Hundred Thousand $(7,100,000)$ Metric Tonnes ("MT") or One Hundred Eighty Million $(180,000,000)$ bags per annum. This is inclusive of the Twelve Million $(12,000,000)$ bags of cement per annum produced by its grinding and packaging facility in Limay, Bataan. It is strategically located near demand-centric areas and in close proximity to rich limestone and shale reserves covered by the exclusive mineral rights of ECC.

The Cebu Cement Plant will be a fully integrated plant built to manufacture cement using the raw materials to be extracted under the MPSAs of SWCC in the province of Cebu. The plant will use approximately Two Million Five Hundred Thousand $(2,500,000)$ MT of limestone per annum which will produce an estimated One Million Five Hundred Thousand $(1,500,000)$ MT to Two Million $(2,000,000)$ MT of cement. Majority of the cement produced will be dispatched from the plant by sea to a network of bulk cement distribution terminals across the Visayas and Mindanao.

ECC offers Portland (Type 1P) and bulk (Type 1) cement to both distributors and top Philippine real estate developers under the Eagle Cement brand that has become synonymous with strength, durability, reliability, and world-class quality. As a testament to the quality of the products of the Company, Eagle Cement Strongcem is being used in concrete design of up to a high of twelve thousand pounds per square inch ( $12,000 \mathrm{PSI}$ ).

The Company supports the distribution of its high quality products by means of its strong mass media marketing efforts and grass-roots below-the-line activation partnership-building programs with dealers, distributors, and retailers. Through its holistic brand building activities, ECC continues to enhance its value proposition which develops strong client relationships. Sound credit management framework employed by ECC ensures a substantially liquid financial position that provides options in short-term financial planning and in long term capital development strategy.

About sixty-five percent (65\%) of the country's total cement demand come from Luzon region. ECC currently distributes its products in the following areas of the Luzon region: National Capital Region, Region I (llocos Norte, Ilocos Sur, La Union, Pangasinan), Region II (Batanes, Cagayan, Isabela, Nueva Vizcaya, and Quirino), Region III (Nueva Ecija, Bulacan, Pampanga, Tarlac, Bataan, Zambales), and Region IVA (Cavite, Laguna, Batangas, Rizal, and Quezon). As of 2019, NCR still serves as the center of construction and infrastructure activities in the country. ECC is considered as one of the leading players in areas with the highest economic activity in the Philippines with an estimated market share of $26 \%$ in NCR, Region III, and Region IVA, based on internal company data.

Currently, ECC does not sell its products in other countries. With the foreseen increase in both private and public construction activities, supported by the commitment of the national government towards infrastructure development, there remains a strong positive outlook on the Philippine economy which translates to sustained and impressive growth prospects for the cement industry in the country. ECC is uniquely well-positioned to capitalize on these market conditions to maintain its robust financial performance through modern production technology, strategic raw material sources, strong brand equity and established customer and dealer relationships. ECC will expand its production capacity and market coverage in the Philippines with the contribution of Line 3 in Bulacan and the completion of additional grinding facility in 2020.

## (a.) Products and Brands

ECC offers Portland (Type 1P) and bulk (Type 1) cement under the Eagle Cement brand to both distributors and top Philippine real estate developers.

## Brands

## Cement Bags

Cement bags (cement packed in 40 kilogram bags) are currently sold under either the Eagle Cement Advance or Eagle Cement Exceed brands. This Type 1P blended cement is used for general construction applications such as floorings, plastering, as well as the production of concrete products like hollow blocks, culverts and concrete pipes. Distribution of said product is generally done through direct plant pick-up or delivery to cement retailers, dealers and distributors which in turn is sold to various customers like retailers, contractors, and home builders.

## Bulk Cement

Type 1 bulk cement is sold under the Eagle Cement Strongcem brand. Bulk cement is usually used for cement and concrete applications that require higher compressive and early strength development such as concrete slabs, foundations and matting in high rise buildings and infrastructures like roads and bridges. Distribution of said product is done through direct plant pick-up or truck delivery to institutional customers such as ready mix concrete suppliers, real estate and infrastructure developers and contractors.

Sales of cement bags to retail customers comprise the main revenue source of ECC, accounting for about $79.30 \% 80.35 \%$, and $78.10 \%$ of the consolidated net sales for years ended December 31, 2019, 2018, and 2017, respectively. However, demand for bulk cement has seen a compound annual growth rate (CAGR) of $11.26 \%$ over the past three (3) years, accounting for about 20.70\%, 19.65\%, and 21.91\% of the consolidated net sales for years ended December 31, 2019, 2018 and 2017, respectively, attributable to the continuous marketing and distribution efforts of ECC towards institutional customers and upstart in both public and private infrastructure and construction sectors signifying the improved presence of the Eagle Cement brand in this particularly important market segment.

## (b.) Distribution

The distribution channels in the Philippines are slightly different between cement bags and bulk cement. Cement bags are almost exclusively sold through over a hundred independent wholesalers such as dealers and distributors. These wholesalers are usually associated with various cement producers although there are also a few which exclusively carry brands of a single manufacturer. Wholesalers either pick-up cement from the plant or have it delivered to their depots by the cement companies. Wholesalers mainly sell cement although a small amount of bulk cement (around $5 \%$ of total volume) is also being sold. These dealers and distributors sell cement to retailers which usually have outlets selling a variety of building materials to the public. As for bulk cement, this is mainly sold directly by the manufacturers to ready mix concrete producers ("RMC"), concrete product producers, projects contractors and developers.

ECC has four distribution centers located in the NCR in Paranaque, in Region IVA center in Cavite and Batangas, and in Region 1 in Pangasinan. These are complemented by a fleet of about 300 cargo trucks, 300 trailers, and 200 bulk carriers operated by third party service providers comprising a network that can efficiently reach the most important markets in NCR and its developing suburban areas as well as nearby fast-growing provincial markets. The distribution network of ECC supplies cement products to about 96 dealers and sub-dealers all over NCR and Region IVA.

To encourage product and brand loyalty, ECC has adopted a program to assist third-party service providers in the acquisition of cargo trucks. Under this program, ECC buys cargo trucks which, in turn, will be sold to third parties on installment payment basis for a certain period of time. The third-party service providers maintain possession and control of the vehicles, manage and operate their business distinctly and independently from ECC. These service providers are fully responsible and have complete control over the manner and method of conducting their businesses and exercise control over the performance of their employees. During the term of the installment plan, a third-party service provider is bound to exclusively service ECC's products. After the last installment payment or upon full payment of the purchase price, ECC transfers ownership over such vehicle to the third-party service provider.

## (c.) Competition

## Current Domestic Supply

As of December 2019, the Philippine cement industry has an estimated annual cement capacity of 34.66 Million MT based on nameplate capacities of integrated cement manufacturing and grinding plants in the country. Of these capacities, it could be noted that the top four industry players (Holcim Philippines, Cemex Philippines, CRH-Aboitiz, and Eagle) account for about $86 \%$ and $84 \%$ of total clinker and cement domestic production, respectively.

In the Luzon region, the top four industry players account for about $76.00 \%$ share of the said market. Note that while ECC has $21 \%$ share of the Luzon market, it has an estimated market share of $26.00 \%$ in key areas such as NCR and Region 3. Because of this, ECC is considered one of the leading players in the areas with highest economic activities in the Philippines.

As for the Visayas region, Cemex has the most volume with about $27 \%$ share, supplying cement through its plant in Cebu. Holcim has the largest market share in Mindanao at $41 \%$, supplying cement through its two plants on the said area.

Competition is mainly on the basis of product quality, market coverage, distribution infrastructure, product offerings, marketing strategy, brand equity and pricing. Given the key strengths of the Company and its track record to date, ECC believes it can continue to compete strongly on these factors with other players in the industry.

ECC has a diverse customer base and is not dependent on any single customer. No single customer accounts for $20.00 \%$ or more of the total revenues of ECC.

The following table illustrates the contribution in revenue of each product of the Company:

| CEMENT TYPE | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 7}$ |
| :--- | ---: | ---: | ---: |
| Bags (Type 1P) | $79.3 \%$ | $80.4 \%$ | $78.1 \%$ |
| Bulk (Type 1) | $20.7 \%$ | $19.6 \%$ | $21.9 \%$ |
| Total | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 0 0 . 0 \%}$ |

## Imports

As a result of the robust growth in cement consumption, the Philippine cement market has seen significant growth in imports of both clinker and cement. These imports are brought into the country either by existing industry players or independent importers. The entry of independent importers is viewed to be opportunistic in nature and their long-term commitment to the market is questionable since they have yet to invest in importation assets in the country such as terminals, depots, etc.

## (d.) Sources and availability of raw materials

The primary raw materials used in the cement manufacturing process of ECC is limestone. Raw materials costs represent approximately $23.5 \%, 17.4 \%$, and $16.1 \%$ of the costs of sales of ECC for the years ended December 31, 2019, 2018 and 2017, respectively.

Limestone is sourced primarily by ECC from its own reserves pursuant to its mineral rights. As part of the strategy of ECC, said reserves are co-located or within proximity of the Bulacan Cement Plant to minimize transportation/hauling costs.

## Other raw materials obtained from third party sources

In addition to the limestone sourced from its reserves, ECC also procures shale, gypsum, silica, and other raw materials from third party suppliers located within and outside of the Philippines. Raw materials sourced through third parties are usually contracted on a cost (based on prevailing market prices) and freight basis up to the plants. Raw materials below the prescribed standards are deducted from suppliers' billings. Losses incurred during the transport of the raw materials to the plant are charged to the third party service providers.

ECC primarily sources these other raw materials from other third party pursuant to existing supply agreements and purchase orders.

## (e.) Research and Development

Research and development activities of ECC form part of the function of the Quality and Process Department of the Company.

## (f.) Employees

ECC has been able to maintain a good relationship with its workforce. Neither ECC nor any of its subsidiaries has experienced a work stoppage as a result of labor disagreements. None of the employees of ECC belong to a union since its incorporation in 1995.

The following table sets forth the total employee headcount, divided by function, as of December 31, 2019:

| Management Committee | 15 |
| :--- | ---: |
| Managers | 13 |
| Superintendents/Heads | 37 |
| Supervisors | 125 |
| Rank and File | $\mathbf{3 1 1}$ |
| Total Headcount | $\mathbf{5 0 1}$ |

ECC has a rewards and recognition policy that is competitive with industry standards in the Philippines. Salaries and benefits are reviewed periodically and adjusted accordingly to retain current employees and attract new talent. Tied to this is a performance management system that calls for the alignment of individual key results, competencies, and development plans with the overall business targets and strategy of the Company. Performance is reviewed annually and employees are rewarded based on the attainment of pre-defined objectives. In addition to its statutory benefits, ECC maintains benefits to provide for the increased security of its employees in the following areas: healthcare, leaves, miscellaneous benefits, loans and financial assistance applicable to a variety of uses, retirement benefits, survivor security and death benefits. The Company also provides programs for the professional and personal development of its employees.

## (f.) Transactions with Related Parties

Refer to Item 12, Part III of this SEC Form 17-A (Annual Report) and Note 19- Related Party Transactions to the Consolidated Financial Statements as of year ended December 31, 2019 in the accompanying Audited Financial Statements filed as part of this Form 17-A.

## (g.) Intellectual Properties

ECC's intellectual property registrations and application as of December 31, 2019 are described below:
Approved Trademark Registration. Eagle Cement, Eagle Cement Exceed and The Reinforcement!.
Pending Trademark Registration Application. Eagle Cement Advance, Eagle Cement Strong Cem, Eagle Cement Premium Plus, Eagle Cement Eagle Plus, Eagle Cement Hard Wall, Eagle Cement Palitada Plus, Eagle Cement Super Mason, Eagle Cement High Sa Tibay! and Eagle Cement Power Minerals.

## (h.) Compliance with Regulatory and Environmental Laws

ECC is subject to a number of laws and regulations relating to the protection of the environment and human health and safety, including those governing air emissions, water and wastewater discharges, and odor emissions and the management and disposal of hazardous materials. ECC applies its quality standards uniformly across all its production facilities.

As a certified IMS (Integrated Management System) company, ECC was issued with ISO-9001, ISO14001 and OHSAS 18001 certifications by TUV-SUD Asia Pacific TUV SUD Group for the establishment and application of a quality management system, environmental management system, and occupational health and safety management system for the manufacturing of Portland cement and blended hydraulic cement with pozzolan. This year, ECC intends to continue to strengthen its commitment to health and safety standards as it prepares to migrate towards ISO-45001 certification.

ECC believes it is compliant with relevant health, safety, and environmental laws.

## ITEM 2. PROPERTIES

The general asset description and locations of the various plants and offices owned and leased by ECC and its Subsidiaries are included in Appendix C of this SEC form 17-A.

The properties in Appendix C are in good condition, ordinary wear and tear excepted. ECC is continuously evaluating available properties for sale which cost or details cannot be determined at this time.

## ITEM 3. LEGAL PROCEEDINGS

As set forth below, ECC is involved in ongoing legal case.

## Civil Case for Fraud

ECC is the plaintiff in this case. It sought to enjoin defendants Exclusive Precinct Int. (M) Sdn Bhd (Exclusive), PT Hasta Yasa Semsta (PT Hasta), an Indonesian entity, QY Asia Marketing \& Services Sdn Bhd (QY Asia), a Malaysian entity, and Malayan Bank Berhad (Maybank) from claiming under the

Letter of Credit No. 2010/0260 in the amount of Nine Hundred Four Thousand US Dollars (US\$904,000.00) and defendant Bank of Commerce (BOC) from releasing payment under the same Letter of Credit.

On July 12, 2011, a writ of preliminary injunction was issued by Hon. Presiding Judge Ofelia C Calo of the Regional Trial Court of Mandaluyong, Branch 211, enjoining defendants from claiming payment from defendant Bank of Commerce.

As of March 13, 2020 the case is still on trial.
ITEM 4. SUBMISSION OF MATTERS TO VOTE OF SECURITY HOLDERS
Any stockholder of the Corporation may exercise his appraisal right against the proposed actions which qualify as instances giving rise to the exercise of such right pursuant to and subject to the compliance with the requirements and procedure set forth under Title $X$ of the Corporation Code of the Philippines.

There were no matters that were acted upon by the stockholders at the Annual Meeting of the Stockholders held last June 18, 2019 that required the exercise of the appraisal right.

## PART II - FINANCIAL INFORMATION

## ITEM 5 MARKET INFORMATION AND STOCKHOLDERS MATTERS

(1) Market Price of and Dividends on the Company's Common Equity and Related Stockholders Matter

The principal market for the registrant's common equity is the Philippine Stock Exchange
The percentage of public ownership of the Corporation as of December 31, 2019 is $11.50 \%$.

| Stock Prices | High | Low |
| :--- | :--- | :--- |
| 1st Quarter | P16.38 | P15.00 |
| 2nd Quarter | P16.22 | $\mp 15.60$ |
| 3rd Quarter | P15.84 | $\mp 14.00$ |
| 4th Quarter | P15.60 | $\mp 14.06$ |

As of December 31, 2019, there are Five Billion and five $(5,000,000,005)$ issued and outstanding common shares which are registered securities pursuant to Sections 8 and 12 of the Securities Regulations Code.

## Top Twenty (20) Stockholders (Common)

|  | Name of Stockholder | Nationality | No. of Shares | Percentage to total <br> O/S (\%) |
| ---: | :--- | ---: | ---: | ---: |
| 1 | Far East Holdings, Inc. | Filipino | $3,010,714,288$ | $60.21 \%$ |
| 2 | Ang, Ramon S. | Filipino | $1,317,857,139$ | $26.36 \%$ |
| 3 | PCD Nominee Corp - Fil | Filipino | $466,326,381$ | $9.33 \%$ |
| 4 | PCD Nominee Corp - Non-Fil | Non-Filipino | $103,113,599$ | $2.06 \%$ |
| 5 | Ang, John Paul L. | Filipino | $96,428,569$ | $1.93 \%$ |
| 6 | Raymond John D. Moreno | Filipino | $2,000,000$ | $0.04 \%$ |
| 7 | Antonia Maria M. Dela Paz and/or <br> Ana Martha Maria L. Moreno | Filipino | $1,666,700$ | $0.03 \%$ |
| 8 | Raymond M. Moreno | Filipino | $1,333,300$ | $0.03 \%$ |
| 9 | Gerardo P. Sugay | Filipino | 250,000 | $0.01 \%$ |
| 10 | Kim Sy Jacinto-Henares | Filipino | 100,000 | $0.00 \%$ |
| 11 | Nestor D. Alampay Jr. | Filipino | 70,000 | $0.00 \%$ |
| 12 | Raul G. Gerodias | Filipino | 40,000 | $0.00 \%$ |
| 13 | William Tan Ang | Filipino | 15,500 | $0.00 \%$ |
| 14 | Josephine Eviota Jolejole | Filipino | 12,300 | $0.00 \%$ |
| 15 | Conrad B. Reyes \&/or Ethelisa L. | Filipino | 10,000 | $0.00 \%$ |
|  | Reyes |  |  | $0.00 \%$ |
| 16 | Villanueva, Myra P. | Filipino | 10,000 | $0.00 \%$ |
| 17 | Norma R. Espina | Filipino | 10,000 | $0.00 \%$ |
| 18 | Villanueva, Milagros P. | Filipino | 6,600 | $0.00 \%$ |
| 19 | Villanueva, Myrna P. | Filipino | 6,600 | $0.00 \%$ |
| 20 | Sonia S. Tapales | Filipino | 6,000 |  |
|  |  |  | $4,999,976,976$ |  |

## Preferred Shares

As of December 31, 2019, there are Three Billion (3,000,000,000) issued and outstanding preferred shares. The owners of the outstanding preferred shares of the Corporation, the number of shares and the amounts they have subscribed and paid are follows:

| Name of Stockholder | Nationality | No. of Shares | Amount Subscribed and <br> Paid |
| :--- | :---: | ---: | ---: |
| Far East Holdings, Inc. | Filipino | $2,057,142,857$ | P |
| Ramon S. Ang | Filipino | $878,571,429$ | $878,571,429$ |
| John Paul L. Ang | Filipino | $64,285,714$ | $64,285,714$ |
|  |  | $\mathbf{3 , 0 0 0 , 0 0 0 , 0 0 0}$ | P |

Under the ECC's Articles of Incorporation, the holders of Preferred Shares are entitled to 6\% cumulative, non-participating dividends. As of December 31, 2019, ECC has outstanding preferred shares in the amount of Three Billion Pesos ( $\mathrm{P}_{3}, 000,000,000.00$ ) divided into Three Billion (3,000,000,000) preferred shares, with a par value of One Peso ( $(11.00)$ per share.

There are no sales of unregistered or exempt Securities by the ECC since its listing on May 29, 2017.
On March 13, 2020, the Parent Company's board of directors approved the redemption of the Parent Company's preferred shares amounting to $P 3,000.0$ million on April 20, 2020 with a redemption price of P3,045.0 million to be paid upon submission and surrender of the original certificates by the preferred shareholders.

## Limitations and Requirements

Under Philippine law, a corporation can only declare dividends to the extent that it has unrestricted retained earnings that represent the undistributed earnings of the corporation which have not been allocated for any managerial, contractual or legal purpose and which are free for distribution to the shareholders as dividends. The amount of retained earnings available for declaration as dividends may be determined pursuant to regulations issued by the Philippine SEC. The approval of the Board is generally sufficient to approve the distribution of dividends, except in the case of stock dividends which requires the approval of stockholders representing not less than two-thirds (2/3) of the outstanding capital stock at a regular or special meeting duly called for the purpose. From time to time, the Company may reallocate capital among its subsidiaries depending on its business requirements.

The Philippine Corporation Code generally requires a Philippine corporation with retained earnings in excess of $100 \%$ of its paid-in capital to declare and distribute as dividends the amount of such surplus. Notwithstanding this general requirement, a Philippine corporation may retain all or any portion of such surplus in the following cases: (i) when justified by definite expansion plans approved by the Board; (ii) when the required consent of any financing institution or creditor to such distribution has not been secured; (iii) when retention is necessary under special circumstances, such as when there is a need for special reserves for probable contingencies; or (iv) when the non-distribution of dividends is consistent with the policy or requirement of a Government office.

## Dividend History

Set out below is the dividend history of ECC for the past five years, paid out to the shareholders of ECC.

## Cash Dividend

Pursuant to the features of Preferred Shares with cumulative, non-participating annual dividend rate of six percent (6\%) of the issue price, it has been the policy of ECC to declare cash dividends payable to preferred shareholders on a quarterly basis. ECC declared and paid quarterly cash dividends to preferred shareholders commencing in the second quarter of 2015, and every quarter thereafter.

Below is a summary of the cash dividend declarations of the Company:

| Date of Declaration | $\frac{\text { Class of }}{\text { Shares }}$ | $\frac{\text { Rate per share }}{(P)}$ | Total Amount ( P ) | Record Date |
| :---: | :---: | :---: | :---: | :---: |
| January 9, 2017 | Preferred | 0.015 | 45,000,000.00 | January 15, 2017 |
| April 5, 2017 | Preferred | 0.015 | 45,000,000.00 | March 31, 2017 |
| June 29, 2017 | Preferred | 0.015 | 45,000,000.00 | May 31, 2017 |
| June 29, 2017 | Preferred | 0.015 | 45,000,000.00 | May 31, 2017 |
| June 29, 2017 | Preferred | 0.015 | 45,000,000.00 | May 31, 2017 |
| March 15, 2018 | Preferred | 0.015 | 45,000,000.00 | March 15, 2018 |
| March 15, 2018 | Preferred | 0.015 | 45,000,000.00 | March 15, 2018 |
| March 15, 2018 | Preferred | 0.015 | 45,000,000.00 | March 15, 2018 |
| March 15, 2018 | Preferred | 0.015 | 45,000,000.00 | March 15, 2018 |
| May 3, 2018 | Common | 0.2310231027 | 1,155,115,515.50 | May 31, 2018 |
| June 18, 2019 | Common | 0.26 | 1,300,000,001.30 | July 12, 2019 |
| February 28, 2019 | Preferred | 0.015 | 45,000,000.00 | February 28, 2019 |
| February 28, 2019 | Preferred | 0.015 | 45,000,000.00 | February 28, 2019 |
| February 28, 2019 | Preferred | 0.015 | 45,000,000.00 | February 28, 2019 |
| February 28, 2019 | Preferred | 0.015 | 45,000,000.00 | February 28, 2019 |

## Recent Sale of Unregistered or Exempt Securities

On April 29, 2016, after approval by the SEC of the increase of the authorized capital stock of ECC from $尹 3,500,000,000.00$ to $P 8,500,000,000.00$, ECC issued common shares to the following persons and in the amounts indicated below pursuant to the foregoing capital increase and in implementation of the distribution of stock dividend in the amount of $P 4,000,000,000.00$ declared by ECC on December 9, 2015:

On February 13, 2017, the Company issued one common share each to Melinda Gonzales-Manto, Ricardo C. Marquez, Martin S. Villarama, Jr. and Jose P. Perez at par value. On February 23, 2017, ECC issued one common share to Luis A. Vera Cruz, Jr., at par value. The issuance by a corporation of securities to less than 20 persons in the Philippines in any 12-month period is exempt from registration pursuant to Section $10.1(\mathrm{k})$ of the SRC. In addition, the distribution by a corporation of securities to its stockholders or other security holders as a stock dividend or other distribution out of surplus is exempt from registration pursuant to Section 10.1(d) of the SRC.

## ITEM 6 MANAGEMENT DISCUSSION AND ANALYSIS

The following discussion and analysis relate to the consolidated financial position and results of operations of the Group and should be read in conjunction with the accompanying audited consolidated financial statements and related notes. The audited consolidated financial statements have been prepared in compliance with the Philippine Financial Reporting Standards ("PFRS"). PFRS includes statements named PFRS and Philippine Accounting Standards, including Interpretations issued by the PFRS Council.

The financial information appearing in this report and in the accompanying audited consolidated financial statements is presented in Philippine pesos, the Group's functional and presentation currency, as defined under PFRS. All values are rounded to the nearest million pesos, except when otherwise indicated.

## Key Components of Results of Operations

## Revenues

ECC generates revenue from the sale of cement (via cement bags or bulk cement). ECC sells majority of its products to dealer clients (via cement bags) but demand for bulk cement from institutional clients also account for a significant portion of total sales.

## Cost of Goods Sold

Cost of goods sold represents the accumulated total of all costs used to produce cement which has been sold. It comprises variable and fixed and semi-variable expenses such as, electricity consumption, fuel consumption, raw materials, packaging materials, repairs and maintenance expenses, personnel expenses, depreciation and depletion of assets utilized in production of cement and clinker, expenses related to moving, storing, feeding of raw materials in the plant, and all other expenses directly identifiable to cement production.

Expenses related to personnel, equipment and other services involved in the sales, distribution, and warehousing activities of cement at points of sales does not form part of cost of sales. These are included in operating expenses. Freight expenses of finished products between plants and points of sale and freight expenses from points of sales to the facilities of the customers are included as part of distribution expenses.

## Operating Expenses

Operating expenses consist of administrative and selling and distribution expenses. Administrative expenses include the costs of the employees (salaries and benefits), taxes and licenses, security services and depreciation of non-production related assets. Selling and distribution expenses comprise of, but not limited to, freight cost, warehousing fees, advertising and promotion and handling.

## Finance Costs

Finance costs mainly consist of interest expense incurred in relation to the Term Loan and Facility and Security Agreement (TLFSA) entered into with various banks to finance the construction of the third production line.

## Interest Income

Interest income basically comprise interest income earned from short-term placements cash deposits and finance lease agreement with its haulers.

## Other Income - Net

Other income comprises of foreign exchange gain, fair value adjustment on investment properties, gain on sale of property and equipment, gain or loss on sale of investments and dividend income.

## Income Taxes

Income taxes includes current and deferred income tax. Current income tax expense pertains to regular corporate income tax of the Parent Company. The statutory income tax rate of the Parent Company is $30 \%$ and the income tax at effective tax rate was 17.01\%, 23.77\% and 22.64\% in CY 2019, CY 2018, and CY 2017, respectively, after taking into consideration the increase (decrease) in income tax resulting from: income exempt from ITH covered activities, non-deductible interest expense, interest income subjected to final tax, and dividend income exempt from income tax. On July 31, 2017, the Bureau of Investments approved the application of the Parent Company as an expanding producer of cement in Bulacan on a nonpioneer status. In May 2018, the Group started commercial operations of Line 3. ITH incentive availed of by the Group in 2019 amounted to $\mp 511$ million.

## RESULTS OF OPERATIONS (2019 VS. 2018)

Eagle Cement Corporation (EAGLE or "the Company") ended another remarkable year with double-digit growth across the board, reaching a net income of P6.01 billion, a $25 \%$ improvement from the $P 4.80$ billion it made in 2018.

Robust demand from the private sector boosted the double-digit growth in sales volume, fueling the $20 \%$ increase in net sales to P19.82 billion in 2019 from P16.52 billion it posted in the preceding year. Of the total net sales, $79 \%$ were derived largely from Type 1P or bagged cement while the remaining $21 \%$ represents Type 1 or bulk cement.

The $20 \%$ increase in cost of goods sold was largely due to the increase in limestone and gypsum consumption, rise electricity and power usage and increase in utilization of imported clinker in 2019 to support operational requirements.

Consequently, gross profit rose by $20 \%$ to $₹ 8.67$ billion compared to the previous year, with margin sustained at 44\%.

Operating expenses went up by $19 \%$ to $₹ 1.87$ billion from $₹ 1.57$ billion a year earlier, as a result of the upsurge in selling and distribution costs, coupled by the increase in manpower expenses.

Finance costs advanced by $36 \%$ to $P 495.69$ million, as a result of the cessation of the capitalization of borrowing costs related to the TLFSA in December 2018, following the completion of the third integrated production line (Line 3).

Other income dropped by $62 \%$ to $\mp 179.77$ million, mainly coming from the decline of revaluation gain or increase in market values of KB Space properties, cushioned by the increase in unrealized gain on trading securities due to fair value adjustments.

Income tax expense declined by $18 \%$ to $\mathcal{P} 1.23$ billion due to the full year effect of the income tax holiday enjoyed by the Company for its Line 3.

These movements resulted in an earnings before interest, tax, depreciation and amortization (EBITDA) of $P 7.93$ billion, rising by $16 \%$ from $\mathcal{P} 6.82$ billion in the prior year. This resulted into an EBITDA margin of $40 \%$.

Meanwhile, net income margin improved to 30\%.

The table below summarizes the consolidated results of operations of the Group for the years ended December 31, 2019, 2018 and 2017, presented in absolute amounts as a percentage of net sales.

|  | For the Year Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2018 | 2017 | \% of Change |  |
|  | (in Millions of Philippine Pesos, except percentages) |  |  | $\begin{gathered} 2019 \text { vs } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} 2018 \text { vs } \\ 2017 \\ \hline \end{gathered}$ |
| Net Sales | 19,824 | 16,522 | 14,872 | 20\% | 11\% |
| Cost of Goods Sold | 11,153 | 9,311 | 7,945 | 20\% | 17\% |
| Gross Profit | 8,671 | 7,211 | 6,927 | 20\% | 4\% |
| Operating Expenses | 1,872 | 1,568 | 1,403 | 19\% | 12\% |
| Income from Operations | 6,799 | 5,643 | 5,525 | 20\% | 2\% |
| Finance costs | 496 | 366 | 390 | 36\% | (6\%) |
| Interest Income | 764 | 548 | 223 | 40\% | 146\% |
| Other income - net | 180 | 470 | 153 | (62\%) | 207\% |
| Income Before Income Tax | 7,247 | 6,295 | 5,511 | 15\% | 14\% |
| Income Tax Expense | 1,233 | 1,496 | 1,248 | (18\%) | 20\% |
| Net Income | 6,015 | 4,798 | 4,263 | 25\% | 13\% |

Calculation of Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)

|  | For the year ended |  |  |  |
| :--- | ---: | ---: | :---: | :---: |
|  | December 31, 2019 |  |  | December 31, 2018 |
| Net income | P6,014,901,093 | P4,798,343,056 |  |  |
| Add: | $1,232,614,482$ |  |  |  |
| Income tax expense | $952,698,422$ | $1,495,849,341$ |  |  |
| Depreciation and | $495,685,474$ | $710,148,534$ |  |  |
| amortization | $763,982,413$ | $365,786,275$ |  |  |
| Finance costs | P7,931,917,058 | P6,822,584,170 |  |  |
| Less: |  |  |  |  |
| Interest income |  |  |  |  |
| EBITDA |  |  |  |  |

## FINANCIAL CONDITION

The financial position of the Company for the year ended December 31, 2019 remains solid and wellcapitalized, with total assets growing by $8 \%$ to $₹ 49.06$ billion.

Cash and cash equivalents went up by 5\% to P16.94 billion, primarily as a result of additional cash generated from operations and partly from the sale of PPE and other investments. Current assets at the
end of the year totaled to $\operatorname{P20.66}$ billion, 6\% better than end of 2018. Noncurrent assets grew by $9 \%$ to P28.40 billion.

Current liabilities inched up by $1 \%$ to $₹ 4.70$ billion while noncurrent liabilities declined by $12 \%$ to $\mp 7.03$ billion.

Interest-bearing loans totaled to $\mathcal{P} 7.35$ billion, a $12 \%$ drop from $\mathcal{P} 8.32$ billion at the end of 2018 , mainly as a result of the P979 million repayment of loan.

Total liabilities dropped by $7 \%$ to $\mathcal{P} 11.73$ billion while stockholder's equity rose by $14 \%$ to $₹ 37.33$ billion.
EAGLE remains compliant with its loan covenants, with debt to equity ratio registering at 0.31 x while financial debt to equity ratios stood at $0.20 x$. The current gearing gives the Company more flexibility to support its investment plans. Meanwhile, current ratio stood at 4.40 x while return on equity ended at 17\%.

## Summary of Consolidated Statements of Financial Position

December 31

|  | 2019 | 2018 | Increase/(Decrease) | Percentage of Change |
| :---: | :---: | :---: | :---: | :---: |
|  | (in Millions of Philippine Pesos, except percentages) |  |  |  |
| Current Assets | 20,659 | 19,444 | 1,216 | 6\% |
| Noncurrent Assets | 28,396 | 26,020 | 2,376 | 9\% |
| Total Assets | 49,055 | 45,464 | 3,592 | 8\% |
| Current Liabilities | 4,699 | 4,658 | 41 | 1\% |
| Noncurrent Liabilities | 7,026 | 7,985 | (959) | (12\%) |
| Total Liabilities | 11,724 | 12,643 | (919) | (7\%) |
| Equity | 37,331 | 32,821 | 4,511 | 14\% |
| Total Liabilities and Equity | 49,055 | 45,464 | 3,590 | 8\% |

## Company Performance and Profitability and Liquidity

## Key Performance Indicators

## Relevant Financial Ratios

The table below shows the comparative key performance indicator of the Company:

| Financial KPI | Formula | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 7}$ |
| :--- | :---: | :---: | :---: | :---: |
| Current/liquidity ratio | Current assets | $\mathbf{4 . 4 0}$ | 4.17 | 4.94 |
| Solvency ratio | Current liabilities | $\mathbf{0 . 5 9}$ | 0.44 | 0.37 |
| Debt-to-equity ratio | Net income before depreciation <br> Total liabilities | $\mathbf{0 . 3 1}$ | 0.39 | 0.44 |
| Asset-to-equity ratio | Total liabilities | $\mathbf{1 . 3 1}$ | 1.39 | 1.44 |
| Return on asset ratio | $\mathbf{T o t a l}$ equity | $\mathbf{T o t a l}$ assets | 0.12 | 0.13 |
| Return on equity ratio | Net income before <br> interest expense after tax | $\mathbf{0 . 1 7}$ | 0.15 | 0.18 |

## Capital Expenditure

EAGLE' total capital expenditure in 2019 amounted to $₹ 2.38$ billion. Of that amount, $49 \%$ was disbursed for plant machinery and equipment, $43 \%$ was spent on the construction of Finish Mill 5, Packhouse 3 and Cement Silo 5, $3 \%$ was spent on building and improvements, while the remaining $6 \%$ was accounted for land acquisitions, transportation equipment, and furniture, fixtures and office equipment.

## MATERIAL CHANGES IN THE FINANCIAL STATEMENTS

## CONSOLIDATED STATEMENTS OF INCOME (YEAR-END 2019 VS. YEAR-END 2018)

Net Sales - 20\% increase
Owing to double-digit sales volume growth despite the challenging market condition

## Cost of Goods Sold - 20\% increase

## Cost of inventories - $25 \%$ increase

Mainly coming from the increase in limestone and gypsum consumption and and increase in utilization of imported clinker in 2019 due to operational requirements

## Utilities - 15\% increase

Due to the increase power usage as a result on increase in production, slightly tempered by lower price of electricity

Repairs and Maintenance - 40\% increase
Primarily due to maintenance activities for three lines
Operating Expenses - 19\% increase
Freight, trucking, and handling - 21\% increase

Increase was due to the rise in sales volume and 4\% increase in average freight cost.

## Personnel costs - 33\% increase

Pertains to the increase in number of employees in 2019, as well as the rise in salary due to adjustment and increase during the year

Warehousing fees - $60 \%$ increase
Mainly driven by sales volume growth
Other expenses - $23 \%$ increase
Primarily due to the expenses related to Corporate Social Responsibility activities

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (END 2019 vs. END 2018)

## Current Assets - 6\% increase

## Financial Assets at FVPL - 295\% increase

 adjustments

Trade and other receivables - 16\% increase
Due to the increase in trade receivable as result of growth in sales and increase in interest receivable from placements

Other current assets - 10\% decrease
Attributable to the decrease in advances to suppliers caused by application of downpayments for traderelated purchases completely delivered in 2019

Noncurrent Assets - 9\% increase
Investment Properties - 9\% increase
Resulted from the P 111.22 million gain on change in fair value of investment property of KBSHI

## Other noncurrent assets - 40\% increase

Driven by the increase in deposit for future investments, deposit for raw materials and increase in required security deposit for the supply of electricity.

## Current Liabilities - 1\% increase

## Current portion of loans payable - 9\% increase

Pertains to increase in percentage of principal repayment for 2020 as compared to the percentage of principal repayment last 2019

## Noncurrent Liabilities - 12\% decrease

## Loans payable - net of current portion - 14\% decrease

Related to the $\operatorname{P979}$ million repayment of loan and $\mathcal{P 9 0} 39$ million increase in portion reported under current liabilities

## Equity - 14\% increase

Total retained earnings - $27 \%$ increase
As a result of the P 6.01 billion net income genererated in 2019 offset by the dividend payment amounting to P 1.48 billion for both common and preferred shareholders.

## Liquidity and Capital Resources

## Cash Flows

The primary sources and uses of cash of the Company for calendar years 2019, 2018 and 2017 were as follows:

|  | For the years ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | (in Millions of Philippine Pesos, except percentages) |  |  |
| Cash flows provided by operating activities | 7,137 | 4,691 | 5,458 |
| Cash flows used in investing activities | $(3,419)$ | $(2,872)$ | $(4,749)$ |
| Cash flows provided by (used in) financing activities | $(2,953)$ | $(2,398)$ | 9,407 |
| Net effect of exchange rate changes on cash and cash equivalents | (3) | 17 | 1 |
| Net increase (decrease) in cash and cash equivalents | 761 | (562) | 10,117 |
| Cash and cash equivalents at beginning of year | 16,177 | 16,739 | 6,621 |
| Cash and cash equivalents at end of year | 16,938 | 16,177 | 16,739 |

## Net Cash Flows Provided by Operating Activities

Net cash flows provided by operating activities was $\mp 7.14$ billion. This was primarily the result of net income before taxes of $\mp 7.25$ billion, adjusted for non-cash items and changes in working capital, including depreciation and amortization of P 952.70 million, finance cost of $\mathcal{P} 495.69$ million, gain on fair value changes in investment properties of $\boldsymbol{P} 111.22$ million, income taxes paid of $\mathcal{P} 1.28$ billion, interest received of $\nexists 744.38$ million and net increase in working capital of $\mp 107.13$ million.

## Net Cash Flow Used in Investing Activities

The net cash flows used in investing activities of $₹ 3.42$ billion was mainly due to the purchase and acquisition of property, plant and equipment amounting to P2.27 billion, P500.00 million investment in retail treasury bonds and deposits for asset purchase and future investment of P723.73 Million.

## Net Cash Flows Provided by / Used in Financing Activities

The net cash flows used in financing activities of $\mathcal{P} 2.95$ billion comprised of dividends payments to both common and preferred stockholders amounting to $\mp 1.48$ billion and payments of loans and interest of P1.46 billion.

## RESULTS OF OPERATIONS (2018 VS. 2017)

Eagle Cement Corporation (EAGLE or "the Company") continued its earnings growth trajectory in 2018, posting a net income of $\mp 4.80$ billion, a $13 \%$ jump from the $₹ 4.26$ billion in the previous year.

EAGLE generated net sales of $\mp 16.52$ billion in 2018, 11\% better than the $₹ 14.87$ billion it recorded in 2017, buoyed by the double-digit growth in sales volume. Of the Company's net sales, $80 \%$ were derived largely from Type 1P or bagged cement while the remaining 20\% is accounted for Type 1 or bulk cement, as the strong domestic demand is still driven by private consumption.

The $17 \%$ rise in cost of goods sold came mostly from the increase in quantity consumption of coal, coupled by the spike in prices of both imported and local coal. This was also driven by the use of imported clinker during the year to support operational requirements. However, this was partly cushioned by lower electricity cost.

This led gross profit to rise by only $4 \%$ to $P 7.21$ billion relative to the previous year, with margin contracting to $44 \%$.

Operating expenses went up by $12 \%$ to $\mp 1.57$ billion from $\begin{aligned} & \text { P1.40 billion a year earlier, owing mainly to }\end{aligned}$ the upsurge in selling and distribution costs, as well as the increase in manpower expenses.

Finance costs declined by $6 \%$ to $\mathbf{P} 365.79$ million, following the partial repayment of loan in 2018 amounting to P534.0 million.

Other income significantly grew by $207 \%$ to $\mp 469.61$ million, mainly attributable to the revaluation gain of KB Space's properties.

Income tax expense rose by $20 \%$ to $\mp 1.50$ billion due to the growth in net income for the year.

These movements resulted in an Earnings before interest, tax, depreciation and amortization (EBITDA) of $P 6.82$ billion, growing by $9 \%$ from $P 6.26$ billion in the previous year. This translated into an EBITDA margin of $41 \%$.

Meanwhile, net income margin was held steady at 29\%.
The table below summarizes the consolidated results of operations of the Group for the years ended December 31, 2018, 2017 and 2016, presented in absolute amounts as a percentage of net sales.

|  | For the Year Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2016 | \% of Change |  |
|  | (in Millions of Philippine Pesos, except percentages) |  |  | $\begin{gathered} 2018 \text { vs } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} 2017 \text { vs } \\ 2016 \\ \hline \end{gathered}$ |
| Net Sales | 16,522 | 14,872 | 13,276 | 11\% | 12\% |
| Cost of Goods Sold | 9,311 | 7,945 | 6,339 | 17\% | 25\% |
| Gross Profit | 7,211 | 6,927 | 6,937 | 4\% | 0\% |
| Operating Expenses | 1,568 | 1,403 | 1,294 | 12\% | 8\% |
| Income from Operations | 5,643 | 5,525 | 5,643 | 2\% | (2\%) |
| Finance costs | 366 | 390 | 375 | (6\%) | 4\% |
| Interest Income | 548 | 223 | 89 | 146\% | 151\% |
| Other income - net | 470 | 153 | 54 | 207\% | 183\% |
| Income Before Income Tax | 6,295 | 5,511 | 5,411 | 14\% | 2\% |
| Income Tax Expense | 1,496 | 1,248 | 1,298 | 20\% | (4\%) |
| Net Income | 4,798 | 4,263 | 4,113 | 13\% | 4\% |

Calculation of Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)

For the year ended

|  | December 31, 2018 |  |
| :--- | ---: | ---: |
| Net income | P4,798,343,056 | December 31, 2017 |
| Add: |  | P4,263,433,888 |
| Income tax expense | $1,495,849,341$ |  |
| Depreciation and <br> amortization | $710,148,534$ | $1,248,005,597$ |
| Finance costs | $365,786,275$ | $585,907,433$ |
| Less: | $547,543,036$ | $389,737,492$ |
| Interest income | P6,822,584,170 | P6,264,268,747 |
| EBITDA |  |  |

## FINANCIAL CONDITION

The financial position of the Company for the year ended 31 December 2018 remains optimal and wellcapitalized, with total assets growing by $7 \%$ to $₹ 45.46$ billion.

Cash and cash equivalents declined by $3 \%$ to $\mathcal{P 1 6 . 1 8}$ billion, as a result of dividends paid to shareholders amounting to $\mathcal{P} 1.34$ billion. Current assets at the end of the year totaled to $\mathcal{P} 19.44,3 \%$ lower than end of 2017. Noncurrent assets rose by $17 \%$ to $\operatorname{P26} .02$ billion.

Current liabilities grew by 15\% to $\mathcal{P} 4.66$ billion while noncurrent liabilities declined by $11 \%$ to $\mathcal{P} 7.98$ billion.

Interest-bearing loans totaled to $₹ 8.32$ billion, a $6 \%$ drop from $₹ 8.84$ billion at the end of 2017, owing to the partial repayment of $P 534.00$ million loans in 2018.

Total liabilities went down by $3 \%$ to $\mathcal{P} 12.64$ billion while stockholder's equity rose by $12 \%$ to P 32.82 billion.

EAGLE remains compliant with its loan covenants, with debt to equity ratio registering at $0.39 x$ while financial debt to equity ratios stood at $0.25 x$. The current gearing gives the Company more flexibility to support its investment plans. Meanwhile, current ratio stood at $4.17 x$ while return on equity is at $15 \%$.

## Summary of Consolidated Statements of Financial Position

## December 31



## Company Performance and Profitability and Liquidity

## Key Performance Indicators

## Relevant Financial Ratios

The table below shows the comparative key performance indicator of the Company:

| Financial KPI | Formula | 2018 | 2017 | 2016 |
| :---: | :---: | :---: | :---: | :---: |
| Current/liquidity ratio | Current assets Current liabilities | 4.17 | 4.94 | 3.34 |
| Solvency ratio | Net income before depreciation Total liabilities | 0.44 | 0.37 | 0.51 |
| Debt-to-equity ratio | Total liabilities Total equity | 0.39 | 0.44 | 0.51 |
| Asset-to-equity ratio | Total assets Total equity | 1.39 | 1.44 | 1.51 |
| Return on asset ratio | Net income before interest expense after tax Average total assets | 0.12 | 0.13 | 0.18 |
| Return on equity ratio | Net income <br> Average total equity | 0.15 | 0.18 | 0.25 |

## Capital Expenditure

EAGLE ended 2018 with a total capital expenditure of $₹ 2.58$ billion. Of that amount, $66 \%$ was spent for the construction of the third production line in Bulacan, $9 \%$ was disbursed on building and improvements, $5 \%$ was accounted for plant machinery and equipment, $6 \%$ was spent on acquisition of investment properties, $6 \%$ was disbursed on land acquisitions and the balance of $8 \%$ was spent on capital projects in progress, transportation equipment, and furniture, fixture and office equipment.

## MATERIAL CHANGES IN THE FINANCIAL STATEMENTS

CONSOLIDATED STATEMENTS OF INCOME (YEAR-END 2018 VS. YEAR-END 2017)

## Net Sales - 11\% increase

Mainly attributable to the increase in sales volume amid the competitive market environment.

## Cost of Goods Sold - 17\% increase

## Cost of inventories - $28 \%$ increase

Increase was mostly due to the increase in quantity consumption of coal due to higher heat rate, coupled with price upsurge of both local and imported coal. The use of imported clinker in 2018 to support operational requirements also contributed to the increase.

## Personnel Costs - 39\% increase

Increase was driven by the additional headcount due to the start of commercial operations of Line 3 and the increased rates of employees.

## Rental - 35\% increase

Increase was primarily due to the rental of equipment and machineries related to raw materials.

## Fuel and Oil - 214\% increase

Increase was mainly attributable to the upsurge in excise tax resulting from the expanded tax rate pursuant to TRAIN law.

## Operating Expenses - 12\% increase

Freight, trucking, and handling - 18\% increase
Increase was due to the growth in sales volume and $8 \%$ growth in freight rate resuling from the surge in fuel prices

## Personnel costs - 20\% increase

increase was attributable to the increase in employees from an average of 366 in 2017 to an average of 426 in 2018, as well as the average increase of $10 \%$ in salary due to CBPs and annual increase for the year.

## Taxes and licenses - 13\% decrease

Decrease pertains to the P4.6 million tax credit from Mandaluyong due to overpayments in prior years.

## Warehousing fees - 32\% increase

Increase was mainly driven by sales volume growth and the start of commercial operations of the new warehouse in Pangasinan.

Other expenses - 61\% decrease
Decrease was primarily due to expenses amounting to $\operatorname{P61.8}$ billion incurred during the initial public offering (IPO) in 2017.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (END 2018 vs. END 2017)

## Current Assets - 3\% decrease

Financial Assets at FVPL - 16\% decrease
Decline pertains to the sale of $3,102.0$ million equity securities at $P 14.5$ million, and unrealized losses amounting to $P 18.9$ million recognized due to the decline in market values of shares held for trading.

Trade and other receivables - 25\% decrease
Trade receivables decreased during the year, despite the increase in sales due to effective collection management, resulting to lesser AR days.

## Other current assets - 33\% increase

Increase is mainly attributable to the $P 151$ million increase in DSRA account maintained for the repayment of portion of the loan due/payable and interest in Q1 2019, and the increase in downpayment for trade-related purchases in 2018 amounting to $₹ 103$ million.

## Noncurrent Assets - 17\% increase

## Investment Properties - 102\% increase

Increase was on account of the P 165 million acquisition of property, and the P 435.81 million revaluation gain in the market value of KB Space's properties.

Other noncurrent assets - 194\% increase
Increase was attributable to the P 650 million long-term placements with various banks and the $\mathcal{P} 1$ billion deposit for future limestone deliveries.

Current Liabilities - 15\% increase
Income tax payable - $21 \%$ increase
Increase was due to the $13 \%$ growth in net income

## Current portion of loans payable - 85\% increase

Increase pertains to the P968.3 million reclassification from non-current loans payable and was offset by the $\begin{aligned} & \text { P534 million partial repayment of loan in } 2018 .\end{aligned}$

## Noncurrent Liabilities - 11\% decrease

Loans payable - net of current portion - 12\% decrease
decrease was due to reclassification to current loans payable.

## Net Retirement benefit liability - 95\% increase

Increase was due to the actuarial valuation as a result of the increase in the number of employees.

## Equity - 12\% increase

Total retained earnings - 26\% increase
Increase was due to the $₹ 4.80$ billion net income which was partially offset by the dividend payment of P1.34 billion to common and preferred shareholders

## Liquidity and Capital Resources

## Cash Flows

The primary sources and uses of cash of the Company for calendar years 2018, 2017 and 2016 were as follows:

|  | For the years ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2018 | 2017 | 2016 |
|  | (in Millions of Philippine Pesos, except percentages) |  |  |
| Cash flows provided by operating activities | 4,691.5 | 5,458.0 | 6,207.9 |
| Cash flows used in investing activities | $(2,871.6)$ | $(4,748.7)$ | $(3,121.5)$ |
| Cash flows provided by (used in) financing activities | $(2,398.3)$ | 9,407.1 | (924.5) |
| Net effect of exchange rate changes on cash and cash equivalents | 16.7 | 1.5 | (13.9) |
| Net increase (decrease) in cash and cash equivalents | (561.7) | 10,116.3 | 2,161.9 |
| Cash and cash equivalents at beginning of year | 16,738.7 | 6,620.9 | 4,472.9 |
| Cash and cash equivalents at end of year | 16,177.0 | 16,738.7 | 6,620.9 |

## Net Cash Flows Provided by Operating Activities

Net cash flows provided by operating activities was $₹ 4.69$ billion. This was primarily the result of net income before taxes of P6.29 billion, adjusted for non-cash items and changes in working capital, including depreciation and amortization of $\mathcal{P} 710.15$ million, finance cost of $\mathcal{P} 365.79$ million, gain on fair value changes in investment properties of $₹ 435.81$ million, income taxes paid of $₹ 1.45$ billion, interest


## Net Cash Flow Used in Investing Activities

The net cash flows used in investing activities of $₹ 2.87$ billion was mainly due to the purchase and acquisition of property, plant and equipment amounting to $₹ 2.10$ billion and long-term placement of P650.00 million.

Net Cash Flows Provided by / Used in Financing Activities
The net cash flows used in financing activities of $\mathcal{P} 2.40$ billion comprised of dividends payments to both common and preferred stockholders amounting to $P 1.34$ billion and payments of loans and interest of P1.06 billion.

## RESULTS OF OPERATIONS (2017 VS. 2016)

Amid tighter competition in 2017 which resulted to the drop in average selling price of cement, ECC posted a consolidated net income of $\mathcal{P} 4.26$ billion in $2017,4 \%$ increase from the previous year's earnings of $₹ 4.11$ Billion mainly due to surge in sales volumes and cost efficiencies through upgrading and debottlenecking of existing productions lines.

## MATERIAL CHANGES IN THE FINANCIAL STATEMENTS

CONSOLIDATED STATEMENTS OF INCOME (YEAR-END 2017 VS. YEAR-END 2016)

## Net Sales

Net Sales increased by $12 \%$ or P 1.60 billion to $\mathcal{P} 14.87$ billion from $\mathcal{P} 13.28$ billion in 2016 . The growth was mainly attributable to the increase in sales volume of both bagged and bulk cement, which was partially offset by a decline in the average selling price of cement amid tighter competition. In addition, the increased production capacity which resulted from the completion and start of operations of the second production line is also a major contributing factor in the increased sales volume.

## Cost of Goods Sold

Cost of Goods Sold rose by $25 \%$ or $\mathcal{P} 1.61$ billion to $P 7.94$ billion from P 6.34 billion in 2016. The increase was primarily due to higher sales volume and partly due to the increase in fuel and power cost as a result of spikes in coal both local and imported and electricity prices in the same period. The increase in coal and power cost, however, was offset by a decrease in consumption of imported clinker as a result of efficient operations of the two production lines.

## Operating Expenses

Operating Expenses increased by 8\% or $\mathcal{P} 109$ million to $\mathcal{P} 1.40$ billion in 2017 from $\mp 1.29$ billion in 2016. The increase was largely due to increase in selling and distribution expenses and personnel cost, which are both associated with the increased sales volume and operations. Initial Public Offering (IPO) expenses also contributed to the increase.

## Finance Costs

Finance Costs went up by P15 million or $4 \%$ to 3390 million in 2017 from $\begin{aligned} & \text { P375 million in 2016. The }\end{aligned}$ increase was primarily due to interest on the P8.8 billion loan availed of by the Parent Company under a with various local financial institutions.

## Interest Income

Increase in interest income by P134 million or $150 \%$ in 2017 was attributable to the increase in interest from short-term placements.

## Other Income - net

Other Income surge to $P 153$ million for the year ended December 31, 2017 as compared to other income of $P 54$ million for the year ended December 31, 2016. The increase is mainly due to recognized foreign exchange gains and the fair value changes of financial assets at FVPL.

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (END 2017 vs. END 2016)

## Current Assets

Current Assets grew by $118 \%$ or P 10.83 billion to $₹ 20.03$ billion from previous year's $\mp 9.21$ billion largely due to unutilized net proceeds from the IPO of the Company, unused proceeds from the drawdown from the TLFSA, and partly due to increase in cash and cash equivalents generated from operating activities.

## Noncurrent Assets

Noncurrent Assets increased by $22 \%$ or P 3.97 billion from P 18.36 to P 22.33 billion mainly due to additions in Property, Plant and Equipment in relation to the construction of third cement production line in Akle, Bulacan.

## Current Liabilities

Current Liabilities increased by P 1.30 billion from P 2.76 billion to P 4.06 billion due to the increase in outstanding payables to contractors and suppliers in relation the construction of the third production line．

## Noncurrent Liabilities

Noncurrent Liabilities was up by P2．35 billion from P6．58 billion to P8．93 billion due to additional drawdowns on TLSFA．

## Equity

Total Equity increased from $\mathcal{P} 18.23$ billion to $\mathcal{P} 29.38$ billion essentially due to the issuance of Five Hundred Million $(500,000,000)$ common stock through initial public offering and increase in Retained Earnings coming from Net Income in 2017 which was partially offset by cash dividend payment．

## Cash Flows

## Net Cash Flows Provided by Operating Activities

Net cash flows provided by operating activities was $\begin{aligned} & \text { P5．46 billion．This was primarily the result of net }\end{aligned}$ income before taxes of $P 5.51$ billion，adjusted for non－cash items and changes in working capital， including depreciation and amortization of $尹 586$ Million，finance cost of $尹 390$ million，gain on fair value changes in investment properties of $₹ 10$ Million，income taxes paid of $尹 1.41$ billion，interest received of P198 million and net decrease in working capital of P461 million．The net decrease in working capital was mainly due to the increase in trade and other receivables of $\mathcal{P} 132$ million，increase in inventories of P197 million and increase in trade and other payables of $₹ 937$ million．

## Net Cash Flow Used in Investing Activities

The net cash flows used in investing activities of $P 4.75$ billion was mainly due to the purchase and acquisition of property，plant and equipment of $P 4.69$ billion and financial assets at FVPL of $P 240$ million．

## Net Cash Flows Provided by／Used in Financing Activities

The net cash flows provided by financing activities of $₹ 9.41$ billion consisted of proceeds from issuance of Five Hundred Million $(500,000,000)$ common stock through initial public offering of $P 7.5$ billion and proceeds from additional drawdown of $₹ 2.9$ billion in relation to the TLFSA entered into with various banks．This was partially offset by dividend payments of $\mathcal{P} 180$ million，interest of $\mathcal{P} 338$ million and initial public offering expenses of $P 474$ million．

## ITEM 7．FINANCIAL STATEMENTS

The Group＇s Accompanying Audited Consolidated Financial Statements as at and for the year ended December 31， 2019 are filed as part of this Form 17－A（Annual Report）．

## ITEM 8．INDEPENDENT PUBLIC ACCOUNTANT

## Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There are no disagreements with the Company＇s external auditors on accounting and financial disclosure．

## Audit and Audit Related Fees

The Company paid the external auditors the following fees for the last three years for professional services rendered：

|  | 2019 | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| Audit and other audit related fees | $\mathrm{P} 3,500,000$ | $\mp 3,395,000$ | $\mp 3,175,000$ |
| Tax fees | - | - | 450,000 |
| Others |  |  | 550,000 |

The Audit Committee reviews the audit scope and coverage，strategy and results for the approval of the Board．It ensures that audit services rendered shall not impair or derogate the independence of the
external auditors or violate SEC regulations. Likewise, the Audit Committee evaluates and determines any non-audit work performed by external auditors, including the fees therefor, and ensures that such work will not conflict with the duties of the external auditors or threaten their independence.

## PART III- CONTROL AND COMPENSATION INFORMATION

## ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS

The Board of ECC is entrusted with the responsibility for the overall management and direction of the company. Currently, the Board consists of 11 directors, four of whom are independent directors. The board meets at least on a quarterly basis, or more frequently as required, to review and monitor the financial position and operations of the Company.

## (A). Current Directors and Executive Officers

## Independent directors:

Melinda Gonzales-Manto, 68, Filipino, was first elected as an independent director of Eagle on December 22, 2016. She is the lead independent director, the chairperson of the Audit Committee, and a member of the Corporate Governance Committee of the Corporation. She currently holds the following positions in other companies: Independent Director of Petrogen Insurance Corporation, Director and Vice-President of Linferd \& Company, Inc., Director and Vice President of ACB Corabern Holdings Corporation, and Independent Director of Bank of Commerce. She was formerly a partner of SGV \& Co., Assurance and Advisory Business Services Division (1974-2009), and previously served as Board Member of the Philippine Retailers Association (2000-2009), and as an independent member of the board of directors of the GSIS Family Bank (2011-2016). She is a certified public accountant and holds a Bachelor of Science degree from the Philippine School of Business Administration. She completed the Management Development Program at the Asian Institute of Management.

Ricardo C. Marquez, 59, Filipino, was first elected as an independent director of the Corporation on February 13, 2017. He is the chairman of the Board Risk Oversight Committee and a member of the Corporate Governance Committee. He is currently a director of the Public Safety Mutual Benefit Fund, Inc. and San Miguel Pure Foods Company, Inc. He previously held various positions in the Philippine National Police, eventually being promoted to Chief of the Philippine National Police. He also served as the Chairman of Public Safety Mutual Benefit Fund Inc. from July 2015 until June 2016. He has undergone various trainings and programs from the Institute of Corporate Directors, Harvard Kennedy School, and the Federal Bureau of Investigation National Academy, among others. He holds a master's degree in Management from the Philippine Christian University and a Bachelor of Science Degree from the Philippine Military Academy.

Martin S. Villarama, Jr., 74, Filipino, was first elected as an independent director of the Corporation on February 13, 2017. He is also the chairman of the Corporate Governance Committee and a member of the Audit Committee of the Corporation. He is the Court-appointed liquidator of Uniwide Group of Companies and currently a member of the Board of Advisers of San Miguel Brewery Hongkong Ltd., and a member of the Association of Retired Justices of the Supreme Court of the Philippines and BIR Tennis Club. He was the $166^{\text {th }}$ member of the Supreme Court and served as a Supreme Court Justice from 2009 to 2016. He started his career in the Judiciary in 1986, when he was appointed as Regional Trial Court Judge of Pasig City. He was also a lecturer at the Philippine Judicial Academy from 2007 to 2009. He obtained his Bachelor of Laws degree from the Manuel L. Quezon University (MLQU) after completing a Bachelor of Science degree in Business Administration from De La Salle University.

Jose P. Perez, 73, Filipino, was first elected as an independent director of the Corporation in February 13, 2017. He is also the chairman of the Nomination and Remuneration Committee and a member of the Board Risk Oversight Committee of the Corporation. He is currently a member of the Board of Advisers of San Miguel Brewery Hongkong Ltd., and an Independent Director of Bloomberry Resorts Corporation, San Miguel Yamamura Packaging Corporation, and San Miguel Infrastructure Corporation - SLEX. He is also the current Dean of the College of Law of Manuel L. Quezon University. He served as a Justice of the Supreme Court from 2009 to 2016. He started his career in the Supreme Court in 1971 as a legal assistant. He rose from the ranks and became Assistant Court Administrator, Deputy Court Administrator, and Court Administrator. He holds a Bachelor of Laws Degree and Political Science

Degree both from the University of the Philippines.

## Other Directors

Ramon S. Ang, 66, Filipino, is the Chairman of the Board of Directors of the Corporation since his first election on October 5, 2007. He holds, among others, the following positions in other publicly listed companies: Vice Chairman, President and Chief Operating Officer of San Miguel Corporation; President and Chief Executive Officer of Top Frontier Investment Holdings Inc. and Petron Corporation; President of Ginebra San Miguel, Inc.; Chairman of the Board of San Miguel Brewery Inc. and San Miguel Brewery Hong Kong Limited (listed on the Hong Kong Stock Exchange) and Petron Malaysia Refining \& Marketing Bhd. (a company publicly listed in Malaysia); and Vice Chairman of the Board, President and Chief Executive Officer of San Miguel Food and Beverage, Inc. He is also the Chairman of the Board of San Miguel Brewery Inc. and South Western Cement Corporation; Chairman of the Board and Chief Executive Officer of, and concurrently the President of, and Chief Operating Officer of SMC Global Power Holdings Corp.; Chairman of the Board, President, and Chief Executive Officer of Far East Holdings, Inc.; Chairman of the Board and President of San Miguel Holdings Corp., San Miguel Equity Investments Inc., San Miguel Properties, Inc., SEA Refinery Corporation, San Miguel Aerocity Inc., KB Space Holdings, Inc.; Chairman of the Board and Chief Executive Officer of SMC Asia Car Distributors Corp.; Chairman of the Board of San Miguel Brewery Inc., San Miguel Foods, Inc., San Miguel Yamamura Packaging Corporation, Clariden Holdings, Inc., Anchor Insurance Brokerage Corporation and Philippine Diamond Hotel \& Resort, Inc.; President of San Miguel Northern Cement, Inc. and President and Chief Executive Officer of Northern Cement Corporation. He is also the sole director and shareholder of Master Year Limited and the Chairman of the Board of Privado Holdings, Corp. He formerly held the following positions: Chairman of the Board of Liberty Telecoms Holdings, Inc. and Cyber Bay Corporation, President and Chief Operating Officer of PAL Holdings, Inc. and Philippine Airlines, Inc.; Director of Air Philippines Corporation; and Vice Chairman of the Board and Director of Manila Electric Company. Mr. Ang has held directorships in various domestic and international subsidiaries of SMC in the last five years. He has a Bachelor of Science degree in Mechanical Engineering from Far Eastern University.

John Paul L. Ang, 40, Filipino, is the President and Chief Executive Officer of the Corporation. He was first elected as director of the Company on November 30, 2010. He is also currently a member of the Nomination and Remuneration and Executive Committees. He is also the President and Chief Executive Officer of South Western Cement Corporation, and is a director of KB Space Holdings, Inc. and Buildnet Construction, Inc. He previously served as the Chief Operating Officer and General Manager from 2008 to 2016 and Managing Director from 2003 to 2007 of Sarawak Clinker. He also served as the Purchasing Officer of Basic Cement from 2002 to 2003. He has a Bachelor of Arts Degree in Interdisciplinary Studies, Minor in Economics and Finance from the Ateneo de Manila University.

Manny C. Teng, 47, Filipino, is the General Manager and the Chief Operating Officer of the Corporation. He was first elected as a director of the Company on June 21, 1995. He is also currently a member of the Nomination and Remuneration and Executive Committees. Mr. Teng has served as President of the Corporation for seven years from 2009 to 2016. For the past 10 years, Mr. Teng held various positions in the following companies: Technical Services Manager, Beverage Group of Ginebra San Miguel, Inc.; Technical Service Manager, Beverage group of San Miguel Beverages; Product Development Manager, Non-Alcoholic Beverages International of San Miguel Beverages; Project Group of Centech Consultancy; Purchasing Head of Cement Management Corporation; and Purchasing Officer of Standard Construction and Rebuilding Corporation. He has a Bachelor of Science degree in Chemical Engineering from the University of Santo Tomas.

Monica L. Ang, 31, Filipino, is the Chief Finance Officer and Treasurer of the Corporation. She is concurrently the Executive Vice-President for Business Support Group since 2012 and the Risk Oversight Officer of the Corporation. She was first elected as director of the Corporation on June 3, 2013. Ms. Ang is currently a member of the Board Risk Oversight and Executive Committees. She is also the Chairperson of Buildnet Construction, Inc. and a director, Chief Finance Officer and Treasurer of South Western Cement Corporation. She is also a director of the following companies: KB Space Holdings, Inc., A5 Wagyu, Inc., Q-Tech Alliance Holdings, Inc., and Premier Capital Venture Corporation. She has a Bachelor of Science degree in Management, Minor in Enterprise Development from the Ateneo de Manila University.

Mario K. Surio, 73, Filipino, has been a director of the Corporation since his first election on January 14, 2011. He currently holds, among others, the following positions in other companies: Technical

Consultant for the Office of the President and Chief Operating Officer of San Miguel Corporation; ViceChairman and Director of Private Infrastructure Development Corporation -Tarlac-Pangasinan-La Union Expressway (PDIC/TPLEX); Director of South Luzon Expressway (SLTC/SLEX), Ginebra San Miguel, Inc., and San Miguel Yamamura Packaging Corp. In the past 10 years, Mr. Surio served as the President of Philippine Technologies, Inc. Cement Management Corporation and CEMA Consultancy Services, Inc. He also became the Assistant Quality Control Head, Quality Control Head, Production Manager and Plant Manager of Northern Cement Corporation and a Laboratory Technician and Physical Tester for Republic Cement Corporation. Mr. Surio is a licensed Chemical Engineer with a Bachelor of Science degree in Chemical Engineering from the University of Santo Tomas- College of Engineering.

Luis A. Vera Cruz, Jr., 69, Filipino, was first elected as director of the Corporation on February 23, 2017. He is currently a member of the Audit Committee of the Corporation. Mr. Cruz is currently Of Counsel at Angara Abello Concepcion Regala \& Cruz, a Legal Consultant of San Miguel Corporation, Corporate Secretary of Chemical Industries of the Philippines, Inc., and a Director of Philippine Resources Savings Banking Corporation and Cyber Bay Corporation. He previously served as CoManaging Partner at Angara Abello Concepcion Regala \& Cruz and Director of ACCRA Holdings, Inc. Mr. Vera Cruz holds a Master of Laws from Cornell University, a Bachelor of Laws Degree from the University of the Philippines, College of Law, and a BS Business Administration Degree from the University of the Philippines, College of Business Administration.

Manuel P. Daway, 73, Filipino, was first elected as a director of the Corporation on February 13, 2017, effective on March 31, 2017. He is the Vice-President for Operations of the Corporation since January 2010. In the past 10 years, Mr. Daway held the following positions in various corporations, namely: Project Director of CEMA Consultancy, an engineering and construction corporation; Vice-President for External Relations of Lafarge Cement Services Philippines Inc.; and Vice President for Operations of Lafarge/Republic Cement Corporation. Mr. Daway is a licensed Electrical Engineer and holds a Bachelor of Science degree in Electrical Engineering from the Mapua Institute of Technology.

Pursuant to ECC's By-laws, the directors are elected at each annual stockholders meeting by stockholders entitled to vote. Each director holds office until the next annual election and his successor is duly elected, unless he resigns, dies or is removed prior to such election.

## Executive Officers

| Name | Position | Age | Citizenship |
| :--- | :--- | :---: | :---: |
| John Paul L. Ang | President and Chief Executive Officer | 40 | Filipino |
| Manny C. Teng | General Manager and Chief Operating <br> Officer | 47 | Filipino |
| Monica L. Ang | Chief Finance Officer/Treasurer/ <br> Executive Vice-President for Business <br> Support Group <br> Chief Finance Officer/Treasurer/ | 31 | Filipino |
| Manuel P. Daway | Vice-President for Operations | 53 | Filipino |
| Maria Farah Z. G. <br> Nicolas-Suchianco | Corporate Secretary | 51 | Filipino |
| Marlon P. Javarro | Assistant Corporate Secretary/Related <br> Party Transaction Officer/AVP for <br> Finance | 55 | Filipino |
| Fabiola B. Villa | SVP for Legal Services/Compliance <br> Officer/Data Protection Officer | 55 | Filipino |
| Mercedes V. Jorquia | Chief Audit Executive | Filipino |  |

Maria Farah Z. G. Nicolas-Suchianco, 51, Filipino, has been the Corporate Secretary of the Corporation since 2010 up to the present. She is a Founding Partner of Gerodias Suchianco Estrella Law Firm and its current Managing Partner. She is also a Director and Treasurer of GSE Management Services, Inc. She is the Chairman and President of Assetvalues Holding Corporation, Inc., Evander Holdings Corporation, Global Titan Leisure Holdings Corp., and Sunspear Holdings, Inc. She is the Treasurer of Alpha Point Property Holdings, Inc., Countrybreeze Corporation, Escaler Realty Corporation, Pedalmax Holdings, Inc., and Terramino Holdings, Inc. She currently serves as a Director and Corporate Secretary of Eastbay Resorts, Inc., Radio Philippines Network, Inc., South Western Cement Corporation, and Thunderbird Pilipinas Hotels and Resorts, Inc., among others. She is the Corporate Secretary of numerous corporations, including Rags2riches, Inc., KB Space Holdings, Inc. and Wynsum Realty \& Development, Inc. She was previously an independent director of the Capital Markets Integrity Corporation, the Chairman of its Compensation Committee and a member of its Audit Committee. She was also previously a director of Bank of Commerce, Citra Metro Manila Tollways Corporation, and Philippine Ink Corporation. She was a Senior Partner at De Borja Medialdea Bello Guevarra \& Gerodias Law Firm. She holds a Juris Doctor Degree from the Ateneo de Manila University and a Bachelor of Science Degree in Management, Major in Legal Management, from the same university.

Fabiola B. Villa, 55, Filipino, Atty. Villa has been with the Company since 2017. She is the Compliance Officer, Data Privacy Officer, and Senior Vice President for Legal Services and Compliance. She was appointed as Compliance Officer of the Company on May 21, 2018. Prior to joining the Company, Atty. Villa was with United Overseas Bank Manila for 9 years, as Vice-President and Head of the Legal Department and Secretariat, Corporate Secretary, and Committee Secretary of the Audit, Compliance Management, Risk Management and Good Governance Committees. She was an Assistant VicePresident and Group Head of Loans Support Units at Asiatrust Bank from 2001 to 2005. She was an Associate at Tan Concepcion and Que Law Offices, Picazo Buyco Tan Fider and Santos Law Offices, and Go Cojuangco Mendoza Ligon and Castro Law Offices She obtained her Bachelor of Arts degree in Philosophy and Political Science in 1986, and Bachelor of Laws in 1997, both from the University of the Philippines. She completed the academic requirements leading to a Master's Degree in Public Administration at Tarlac State University. Atty. Villa passed the Philippine Bar Examinations in 1998.

Marlon P. Javarro, 41, Filipino, has been Assistant Corporate Secretary of the Corporation since February 13, 2017. He is currently the Assistant Vice President for Finance since 2018 and the Related Party Transaction Officer of the Corporation since June 18, 2019. He also served as Finance Manager of the Company from 2008 to 2018. He is currently a director of South Western Cement Corporation. Prior to joining Eagle, he was a Finance Manager at Sarawak Clinker Sdn Berhad in Malaysia from 2005 to 2007. He is a Certified Public Accountant and holds a Bachelor of Science Degree in Accountancy from Colegio de San Agustin.

Mercedes V. Jorquia, 55, Filipino, has been the Senior Audit Manager of the Corporation since February 4, 2019. She was appointed as Chief Audit Executive of the Company on June 18, 2019. She handled the same capacity as Senior Manager and Head of Internal Audit Department from Retail Company in 2018, Building Materials Manufacturing from 2016 to 2018, Real Estate Development from 2011 to 2016 prior to joining Eagle. She is a well traveled Auditor having served both Domestic and Foreign Airline Companies as Audit Officer and Senior Auditor positions from 1986 to 2011 before entering the Manufacturing, Retail and Real Estate Development sectors. She is a Certified Public Accountant and holds a Bachelor in Accountancy Degree Cum Laude from the Polytechnic University of the Philippines.

## (B). Significant Employees

The Group considers the collective efforts of its employees as vital to its success. The Group does not solely rely on key individuals for the conduct of its business. Therefore, the resignation or loss of any non-executive employee will not have any significant, adverse effect on the business of the Group. No special arrangement with non-executive employees to assure their continued stay with the Group exists, other than standard employment contracts.

## (C). Family Relationships

The Chairman, Mr. Ramon S. Ang, is the parent of siblings John Paul L. Ang, CEO \& President, and Monica L. Ang, CFO and Treasurer, and Executive Vice-President for the Business Support Group.

Further, Far East Holdings, Inc. is owned by Mr. Ramon S. Ang.
Other than the foregoing, there are no family relationships either by consanguinity or affinity up to the fourth civil degree among the Directors, executive officers and shareholders.

Manny C. Teng, COO and General Manager, is the nephew of Mr. Ramon S. Ang.

## (D). Involvement in Certain Legal Proceedings of Directors and Executive Officers

To the best of the Corporation's knowledge and belief and after due inquiry, and except as otherwise disclosed, none of the Corporation's directors, nominees for election as director or executive officer in the past five years up to the date of this report:

1. have had any petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within a two year period of that time;
2. have been convicted by final judgment in a criminal proceeding, domestic or foreign, or have been subjected to a pending judicial proceeding of a criminal nature, domestic or foreign, excluding traffic violations and other minor offenses;
3. have been subjected to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting their involvement in any type of business, securities, commodities or banking activities; or
4. been found by a domestic or foreign court of competent jurisdiction (in a civil action), the Philippine Securities and Exchange Commission or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

## (E). Resignation/Disagreement

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of stockholders because of a disagreement with the Corporation on any matter relating to the Corporation's operations, policies or practices.

## ITEM 10. COMPENSATION OF DIRECTORS

Article III, Section 10 of the By-laws of the Corporation provides that by resolution of the Board, each director shall receive a reasonable per diem allowance for his attendance at each meetings of the Board. As compensation, the Board shall receive and allocate an amount of not more than ten per cent (10\%) of the net income before income tax of the Corporation during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the stockholders.

The aggregate compensation paid or incurred during the last three fiscal years to the Corporation's CEO and senior executive officers are as follows:

| NAME | YEAR | SALARY | BONUS | OTHERS | TOTAL |
| :--- | :--- | :---: | :---: | :---: | :---: |
| CEO and the <br> four (4) most <br> highly <br> compensated <br> executive | 2019 | P23.0 Million | P7.8 Million | P2.0 Million | P32.8 Million |
|  | 2017 | P22.8 Million | P5.2 Million | 尹1.5 Million | P29.5 Million |


| All other officers and Directors as a group unnamed | $\begin{aligned} & 2019 \\ & 2018 \\ & 2017 \end{aligned}$ | P29.8 Million <br> P18.7 Million <br> F14.3 Million | F12.9 Million <br> P4.7 Million <br> P2.9 Million | P2.6 Million <br> P0.5 Million <br> P0.8 Million | P45.3 Million <br> P23.9 Million <br> P18.0 Million |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TOTAL | 2019 | P52.8 Million | P20.7 Million | P4.6 Million | P78.1 Million |
|  | $\begin{aligned} & 2018 \\ & 2017 \end{aligned}$ | P41.5 Million P32.3 Million | P9.9 Million <br> P8.2 Million | P2.0 Million <br> Р2.1 Million | P53.4 Million P42.6 Million |

Each director received a per diem of Thirty Thousand Pesos ( $\mp 30,000.00$ ) per attendance at Board meetings of the Corporation.

There are no other arrangements pursuant to which any of the directors was compensated or is to be compensated, directly or indirectly, by the Corporation for services rendered during the last fiscal year, and the ensuing fiscal year.

There are no employment contracts between the Corporation and its executive officers. There are neither compensatory plans nor arrangements with respect to an executive officer that results or will result from the resignation, retirement or any other termination of such executive officer's employment with the Corporation, or from a change-in-control of the Corporation, or a change in an executive officer's responsibilities following a change-in-control of the Corporation.

There are no outstanding warrants or options held by the Corporation's President, named executive officers and all directors and officers as a group.

## ITEM 11. SECURITY OWNERSHIP OF CERTAIN RECORD AND BENEFICIAL OWNERS AND MANAGEMENT

Security Ownership of Record and Beneficial Owners of more than five per cent (5\%) of the Corporation's Voting Stock as of December 31, 2019

| Title of <br> Class | Names and <br> addresses of <br> record owners <br> and relationship <br> with the <br> Corporation | Names of <br> beneficial owner <br> and relationship <br> with record <br> owner | Citizenship | Number of <br> shares held | \% to Total <br> Outstanding |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Common | Far East <br> Holdings, Inc.* <br> (No. 153 EDSA, <br> Barangay Wack- <br> Wack, | Far East Holdings, <br> Inc. (The same as <br> the record <br> owner) | Filipino | $3,010,714,283$ | $60.21 \%$ |
|  | Mandaluyong |  |  |  |  |
|  | City) |  |  |  |  |

[^0]Security Ownership of Management as of December 31, 2019

\begin{tabular}{|c|c|c|c|c|c|}
\hline Title of Class \& Names of beneficial owner \& Position \& Amount and nature of beneficial ownership \& \[
\begin{gathered}
\text { Citizenshi } \\
\hline \mathbf{p}
\end{gathered}
\] \& \% to Total Outstandin g \\
\hline \multicolumn{6}{|l|}{CEO and FOUR MOST HIGHLY COMPENSATED OFFICERS} \\
\hline Common \& John Paul L. Ang \& President and Chief Executive Officer \& 96,428,569 \& Filipino \& 1.93\% \\
\hline Common \& Manny C. Teng \& \begin{tabular}{l}
General \\
Manager and Chief Operating Officer
\end{tabular} \& 1 \& Filipino \& - \\
\hline Common

Common \& Monica L. Ang

Manuel P.

Daway \& | Chief Finance |
| :--- |
| Officer and |
| Treasurer, |
| Executive Vice- |
| President for |
| Business |
| Support Group |
| Vice-President |
| for Operations | \& 123,001 ${ }^{1}$ \& Filipino

Filipino \& -
-

- <br>
\hline \multicolumn{6}{|l|}{OTHER DIRECTORS AND OFFICERS} <br>
\hline Common \& Ramon S. Ang \& Chairman \& 1,317,857,139 \& Filipino \& 26.36\% <br>
\hline Common \& Mario K. Surio \& Director \& 1 \& Filipino \& - <br>
\hline Common \& Luis A. Vera Cruz, Jr. \& Director \& 1 \& Filipino \& - <br>

\hline Common \& | Melinda |
| :--- |
| Gonzales-Manto | \& Independent Director \& 1 \& Filipino \& - <br>


\hline Common \& | Ricardo C. |
| :--- |
| Marquez | \& Independent Director \& 1 \& Filipino \& - <br>


\hline Common \& | Martin S. |
| :--- |
| Villarama, Jr. | \& Independent Director \& 1 \& Filipino \& - <br>

\hline Common \& Jose P. Perez \& Independent Director \& 1 \& Filipino \& - <br>
\hline Common \& Maria Farah Z. G. NicolasSuchianco \& Corporate Secretary \& y \& Filipino \& - <br>
\hline Common \& Marlon P. Javarro \& Assistant Corporate Secretary/Related Party Transaction Officer/AVP for Finance \&  \& Filipino \& - <br>
\hline
\end{tabular}

| Common | Fabiola B. Villa | SVP for Legal Services/ Data Protection Officer/Compliance Officer | - | Filipino | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common | Mercedes V. Jorquia | Chief Audit Executive | - | Filipino | - |
|  |  | TOTAL | 1,414,408,717 |  | 28.29\% |

${ }^{1}$ includes 123,000 shares lodged under PCD Nominee Corp. (Filipino)
${ }^{2}$ shares lodged under PCD Nominee Corp. (Filipino)

## Voting Trust Holders of Five Percent (5\%) or More

There is no voting trust arrangement executed among the holders of five percent (5\%) or more of the issued and outstanding shares of the common stock of ECC.

## Changes in Control

The Company is not aware of any arrangement which may result in a change in control of the Company at this time.

## ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

There were no transactions with directors, officers or any principal stockholders (owning at least ten per cent (10\%) of the total outstanding shares of ECC) which are not in ECC's ordinary course of business. (Refer to Note 19 of the 2019 AFS)

The Company has transactions with its related parties in the ordinary course of business. The outstanding balances and amount of transactions with related parties as at and for the years ended December 31, 2019 and 2018 are as follows:

| Nature of Relationship | Nature of Transactions | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount of Transactions | Outstanding Balance | Amount of Transactions | Outstanding Balance |
| Cash and Cash Equivalents |  |  |  |  |  |
| Entities under common key management with ECC | Cash deposits and investment in short- term placements | P1,880,179 | P469,311,234 | P161,087,766 | P228,315,214 |
| Trade Receivables (see Note 6) |  |  |  |  |  |
| Entities under common key management with ECC | Sale of inventories | P25,322,622 | P1,776,754 | P204,148,387 | P34,702,288 |
| Advances to Officers |  |  |  |  |  |
| Advances to Related Parties (see Note 6) |  |  |  |  |  |
| Ultimate Parent Company | Working capital advances | P- | 25,000,000 | 175,000,000 | 185,000,000 |
| Advances to Suppliers |  |  |  |  |  |
| Subsidiary of Ultimate Parent Company | Deposit for inventory acquisition | P9,972,571 | P1,043,896,338 | 11,000,000,000 | P1,110,109,218 |

## Financial Assets at FVOCI

| Nature of Relationship | Nature of Transactions | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount of Transactions | Outstanding Balance | Amount of Transactions | Outstanding Balance |
| Entities under common key management with ECC | Investments in quoted equity instruments including dividends earned | R6,808,051 | P101,079,300 | 812,874,199 | 8100,012,500 |
| Refundable Deposits <br> Entities under common key management with ECC | Supply of services | P51,457,542 | R54,190,018 | \$2,732,476 | \$2,732,476 |
| Trade Payables (see Note 15) |  |  |  |  |  |
| Subsidiaries of Ultimate Parent Company | Hauling, rental and other services Purchase of raw | R1,403,492,878 | R326,471,153 | P893,240,254 | P180,034,750 |
| Entities under common key management with ECC | materials and outside services | 709,467,894 | 115,773,951 | 407,210,224 | 84,034,038 |
| Associate Company | Purchase of goods | 389,451,834 | 72,195,487 | - | - |
|  |  |  | P514,440,591 |  | P264,068,788 |
| Accrued Expenses |  |  |  |  |  |
| Entity under common key management | Purchase of services | P2,730,167,121 | P163,766,819 | \&2,062,623,194 | 1213,454,072 |
| Advances from Related Parties (see Note 15) |  |  |  |  |  |
| Ultimate Parent Company | Working capital advances | P- | P10,000,000 | P- | 810,300,998 |
| Other stockholder | Working capital advances | - | _ | _ | 303,686 |
|  |  |  | P10,000,000 |  | 110,604,684 |
| Retirement Benefit Plan | Contributions | P- | P24,611,175 | P- | P22,416,593 |

Personnel Costs


| Name of Related <br> Party | Nature of the <br> Transaction (ie. <br> Advances, Purchase <br> Agreement) | Description of Transaction |
| :--- | :--- | :--- |
| Buildnet Construction, <br> Inc. (BCI) | Services | BCI provides heavy equipment necessary <br> for moving (hauling, loading, dozing, and <br> stockpiling) of raw materials and fuel. |
| Solid North Mineral <br> Corporation (SNMC) | Purchase Agreement <br> (Shale, Pozzolan)/ <br> Purchase Agreement <br> (Limestone) | SNMC supplies raw materials to the <br> Company for use in the manufacture of <br> cement. |


| SMC Group | Rental Agreement/ <br> Purchase of Fuel and Oil, <br> Diesel and Fly- <br> ash/Barging Services/ IT <br> Services | Lease to the Company a parcel of land, <br> together with the improvements thereon, for <br> use in the distribution of cement products; <br> purchase of supplies and raw materials for <br> use in the manufacture of cement; barging <br> services for the Company for some <br> shipments of raw material and fuel; IT <br> services for ERP and Payroll System |
| :--- | :--- | :--- |
| Far East Holdings, Inc. | Advances | Advances made by shareholders for <br> working capital requirement. |
| Ramon S. Ang | Advances | Sale of inventories |

## PART IV - CORPORATE GOVERNANCE

## ITEM 13. CORPORATE GOVERNANCE

The Group adopted the Manual to ensure its compliance with the leading practices on good corporate governance and related Philippine SEC rules and regulations. The Manual was approved and adopted by the Board on February 13, 2017 and made effective from February 23, 2017.

Pursuant to the Securities and Exchange Commission's (SEC) Memorandum Circular No. 15, Series of 2017 (SEC Circular) mandating all publicly-listed companies to submit an Integrated Annual Corporate Governance Report (I-ACGR), ECC will file its I-ACGR for the year ended December 31, 2019 on or before May 30, 2020.

## PART V- EXHIBITS AND SCHEDULES

## ITEM 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

APPENDIX A - Consolidated Financial Statements of the Company as at and for the year ended December 31, 2019

APPENDIX B - Independent Auditor's Report
APPENDIX C - List of Properties
APPENDIX D - Schedule of Materials Permits and Licenses of the Company

# EAGLE CEMENT CORPORATION 

Head Office: 155 Brgy. Wack Wack, EDSA Mandaluyong City, Philippines
Plant: Bgy. Akle, San Ildefonso Bulacan, Philippines
Tel. No.: +632-301-3453
www.eaglecement.com.ph

## "STATEMENT OF MANAGEMENT RESPONSIBILITY FOR FINANCIAL STATEMENTS"

The management of Eagle Cement Corporation and Subsidiaries (the Group) is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, as at December 31, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.
The Board of Directors reviews and approves the financial statements including schedules attached therein, and submits the same to the stockholders.

Reyes Tacandong \& Co., the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon


RAMQN S. ANG
Chairmen of the Board

JOHN PAUL L. ANG
Chief Executive Officer

Signed this $\qquad$ day of $\qquad$ 2020

Doc.:
Page:
$\qquad$

Book:
Series of $\qquad$ QUEZON CITY )S.S.

SUBSCRIBED AND SWORN to before me on 13 May 2020 at Quezon City. Affiants exhibiting to me their competent evidence of identity with date and place of issue.

| Name | Competent Evidence of <br> Identity | Date and Place Issued |
| :--- | :--- | :--- |
| Ramon S. Ang | TIN 118-247-275 |  |
| John Paul S. Ang | Passport No. P2247864B | 22 May 2018/ DFA Manila |
| Monica L. Ang | Passport No. P4589065A | 02 Oct 2017/ DFA Manila |

Doc. No. 89
Page No. 19
Book No. 3
Series of 2020.

## COVERSHEET <br> for <br> AUDITED FINANCIAL STATEMENTS

SEC Registration Number

| $\mathbf{A}$ | $\mathbf{S}$ | $\mathbf{O}$ | $\mathbf{9}$ | $\mathbf{5}$ | $\mathbf{0}$ | $\mathbf{0}$ | $\mathbf{5}$ | $\mathbf{8}$ | $\mathbf{8}$ | $\mathbf{5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

COMPANY NAME

| $\mathbf{E}$ | $\mathbf{A}$ | $\mathbf{G}$ | $\mathbf{L}$ | $\mathbf{E}$ |  | $\mathbf{C}$ | $\mathbf{E}$ | $\mathbf{M}$ | $\mathbf{E}$ | $\mathbf{N}$ | $\mathbf{T}$ |  | $\mathbf{C}$ | $\mathbf{O}$ | $\mathbf{R}$ | $\mathbf{P}$ | $\mathbf{O}$ | $\mathbf{R}$ | $\mathbf{A}$ | $\mathbf{T}$ | $\mathbf{I}$ | $\mathbf{O}$ | $\mathbf{N}$ |  | $\mathbf{A}$ | $\mathbf{N}$ | $\mathbf{D}$ |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{S}$ | $\mathbf{U}$ | $\mathbf{B}$ | $\mathbf{S}$ | $\mathbf{I}$ | $\mathbf{D}$ | $\mathbf{I}$ | $\mathbf{A}$ | $\mathbf{R}$ | $\mathbf{I}$ | $\mathbf{E}$ | $\mathbf{S}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

PRINCIPAL OFFICE (No./Street/Barangay/City/Town/Province)

| $\mathbf{2}$ | $\mathbf{/}$ | $\mathbf{F}$ |  | $\mathbf{S}$ | $\mathbf{M}$ | $\mathbf{I}$ | $\mathbf{T}$ | $\mathbf{S}$ |  | $\mathbf{C}$ | $\mathbf{o}$ | $\mathbf{r}$ | $\mathbf{p}$ | $\mathbf{o}$ | $\mathbf{r}$ | $\mathbf{a}$ | $\mathbf{t}$ | $\mathbf{e}$ |  | $\mathbf{C}$ | $\mathbf{e}$ | $\mathbf{n}$ | $\mathbf{t}$ | $\mathbf{e}$ | $\mathbf{r}$ | $\mathbf{l}$ |  | $\mathbf{1}$ | $\mathbf{5}$ | $\mathbf{5}$ |  | $\mathbf{E}$ | $\mathbf{D}$ | $\mathbf{S}$ | $\mathbf{A}$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{B}$ | $\mathbf{a}$ | $\mathbf{r}$ | $\mathbf{a}$ | $\mathbf{n}$ | $\mathbf{g}$ | $\mathbf{a}$ | $\mathbf{y}$ |  | $\mathbf{W}$ | $\mathbf{a}$ | $\mathbf{c}$ | $\mathbf{k}$ | $\mathbf{-}$ | $\mathbf{W}$ | $\mathbf{a}$ | $\mathbf{c}$ | $\mathbf{k}$ | $\mathbf{,}$ |  | $\mathbf{M}$ | $\mathbf{a}$ | $\mathbf{n}$ | $\mathbf{d}$ | $\mathbf{a}$ | $\mathbf{I}$ | $\mathbf{u}$ | $\mathbf{y}$ | $\mathbf{o}$ | $\mathbf{n}$ | $\mathbf{g}$ |  | $\mathbf{C}$ | $\mathbf{i}$ | $\mathbf{t}$ | $\mathbf{y}$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Form Type

| A | A | $\mathbf{C}$ | $\mathbf{F}$ |
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| $\mathbf{S}$ |  |  |  |

Department requiring the report

| $\mathbf{C}$ | $\mathbf{R}$ | $\mathbf{M}$ | $\mathbf{D}$ |
| :--- | :--- | :--- | :--- |

Secondary License Type, If Applicable

| $\mathbf{N}$ | / | $\mathbf{A}$ |
| :--- | :--- | :--- |


| COMPANY INFORMATION |  |  |
| :---: | :---: | :---: |
| Company's Email Address | Company's Telephone Number/s | Mobile Number |
| info@eagle-cement.com.ph | (02) 5301-3453 | - |
| No. of Stockholders | Annual Meeting (Month / Day) | Fiscal Year (Month / Day) |
| 41 | 1st Monday of June | December 31 |

## CONTACT PERSON INFORMATION

The designated contact person MUST be an Officer of the Corporation

| Name of Contact Person | Email Address | Telephone Number/s | Mobile Number |
| :---: | :---: | :---: | :---: |
| Marlon P. Javarro | mpjavarro@eagle-cement.com.ph | (02) 5301-3453 | 0917-598-8771 |

## CONTACT PERSON'S ADDRESS

2/F SMITS Corporate Center, 155 EDSA Barangay Wack-Wack, Mandaluyong City
NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.

## INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors<br>Eagle Cement Corporation and Subsidiaries<br>2/F SMITS Corporate Center<br>155 EDSA Barangay Wack-Wack<br>Mandaluyong City

## Opinion

We have audited the accompanying consolidated financial statements of Eagle Cement Corporation and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended December 31, 2019, 2018 and 2017, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Eagle Cement Corporation and Subsidiaries as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRS).

## Basis for Opinion

We conducted our audit in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Accounting for Financial Assets Arising from Public Listing

As discussed in Note 1 to the consolidated financial statements, the Parent Company was listed and traded in the Philippine Stock Exchange (PSE) through an Initial Public Offering (IPO) on May 29, 2017. Proceeds from the IPO amounted to $\$ 7,500.0$ million, of which $\$ 531.6$ million was spent for expenses incurred during the IPO and 259.0 million for the construction of the Cebu facility. This is considered as a key audit matter because the amount of proceeds from the IPO is substantial in relation to the consolidated financial statements as a whole and due to the PSE's requirement for the validation of the utilization of proceeds from the public listing.

We have performed audit procedures to validate the utilization of proceeds from public listing. We have also assessed the propriety of recognition, classification, and measurement of the recognized financial assets from proceeds of the IPO. In addition, we have validated against supporting documents the amount of spending from the IPO proceeds and ascertained appropriate recording in the Group's consolidated financial statements.

## Capitalization of Property, Plant and Equipment

As discussed in Note 10 to the consolidated financial statements, the Group has total additions amounting to $\mathrm{P} 2,379.7$ million to property, plant and equipment in 2019 mainly for construction in progress, machinery and equipment, and other fixed assets for the continuous expansion and growth of the Group and to enhance its plant efficiency. We determined that the capitalization of property, plant and equipment is a key audit matter due to the significance of the amount of additions to property, plant and equipment in relation to the consolidated financial statements as a whole.

We performed an understanding and walkthrough of the capitalization policies, process and controls of the Group for its property, plant and equipment. We reviewed on a test basis the completeness, existence and validity of the accumulation of cost incurred for its construction in progress and additions to machinery and equipment and other fixed assets of the Group. We also validated the proper classification of major components of property, plant and equipment, and assessed the reasonableness of estimated useful lives and appropriateness of the depreciation method used, including commencement of depreciation. We also tested the reliability of the Group's accounting information system in capturing the additions to property, plant and equipment as well as the computation of depreciation expense.

## Revenue Recognition

The Group manufactures, markets, sells and distributes cement products. As discussed in Note 20 to the consolidated financial statements, the Group has net sales of $\mathcal{P 1 9 , 8 2 4 . 5 \text { million in 2019. The Group }}$ recognizes sales to customers when goods are delivered, the title to the goods has passed to the buyer, and the amount of revenue can be measured reliably.

We determined that the revenue recognition of the Group is a key audit matter because of the inherent risk related to the completeness, existence, and accuracy of the revenue recognition arising from the Group's arrangements with its key customers. We have performed an understanding of the revenue cycle and revenue recognition policy and tested the reliability of its accounting information system in capturing transactions related to revenue. Further, we have reviewed the arrangement with the customers vis-à-vis its transaction during the year to determine proper revenue recognition. In addition, we have validated against supporting documents the revenue transactions during the year and ascertained proper recording in the Group's consolidated financial statements.

## Accounting for Inventories

As discussed in Note 7 to the consolidated financial statements, the Group has inventories amounting to \&1,450.9 million as at December 31, 2019. These inventories pertain to raw materials, goods in process, finished goods, and spare parts. We determined this to be a key audit matter because of the significance of the total amount of inventories to the consolidated financial statements.

We have performed audit procedures to validate the existence, completeness, and valuation of the Group's inventories. We have also observed the conduct of the physical inventory count, performed the test of inventory count summarization and reconciliation of count results with the records, reviewed and tested inventory costing, and ascertained that inventories are measured at the lower of cost or net realizable value.

## Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A, and Annual Report for the year ended December 31, 2019, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A, and Annual Report for the year ended December 31, 2019 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Joseph C. Bilangbilin.

## Reyes Tacandong \& Co.

$\overbrace{\text { so\$EPHC. BILANGBILIN }}^{\text {ingrain }}$
Patter
CPA Certificate No. 102884
Tax Identification No. 210-181-965-000
BOA Accreditation No. 4782; Valid until August 15, 2021
SEC Accreditation No. 1778-A
Valid until September 23, 2022
BIR Accreditation No. 08-005144-011-2020
Valid until January 1, 2023
PTR No. 8116477
Issued January 6, 2020, Makati City

March 13, 2020
Makati City, Metro Manila

## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

December 31

|  | Note | 2019 | 2018 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current Assets |  |  |  |
| Cash and cash equivalents | 4 | P16,938,492,092 | \#16,176,951,641 |
| Financial assets at fair value through profit or loss (FVPL) | 5 | 717,831,517 | 181,560,935 |
| Trade and other receivables | 6 | 561,138,328 | 482,727,903 |
| Inventories | 7 | 1,450,894,745 | 1,504,461,175 |
| Other current assets | 8 | 990,806,317 | 1,097,864,503 |
| Total Current Assets |  | 20,659,162,999 | 19,443,566,157 |
| Noncurrent Assets |  |  |  |
| Property, plant and equipment | 10 | 23,704,326,500 | 22,300,332,078 |
| Investment properties | 11 | 1,299,237,000 | 1,188,021,000 |
| Intangible assets | 13 | 192,048,532 | 192,767,648 |
| Investment in an associate | 12 | 75,000,000 | 75,000,000 |
| Financial assets at fair value through other comprehensive income (FVOCI) | 9 | 101,079,300 | 100,012,500 |
| Other noncurrent assets | 14 | 3,024,584,898 | 2,163,882,774 |
| Total Noncurrent Assets |  | 28,396,276,230 | 26,020,016,000 |
|  |  | P49,055,439,229 | P45,463,582,157 |


| LIABILITIES AND EQUITY |  |  |  |
| :---: | :---: | :---: | :---: |
| Current Liabilities |  |  |  |
| Trade and other payables | 15 | P3,370,627,644 | P3,374,720,837 |
| Current portion of loans payable | 16 | 1,058,663,109 | 968,274,930 |
| Current portion of lease liabilities | 25 | 8,061,837 | - - |
| Income tax payable |  | 261,225,325 | 315,428,292 |
| Total Current Liabilities |  | 4,698,577,915 | 4,658,424,059 |
| Noncurrent Liabilities |  |  |  |
| Loans payable - net of current portion | 16 | 6,295,636,282 | 7,354,299,391 |
| Lease liabilities - net of current portion | 25 | 43,880,682 | - |
| Net retirement benefit liability | 26 | 114,190,524 | 56,311,997 |
| Provision for mine rehabilitation and decommissioning | 17 | 29,869,882 | 28,565,568 |
| Net deferred tax liabilities | 28 | 542,320,918 | 545,528,478 |
| Total Noncurrent Liabilities |  | 7,025,898,288 | 7,984,705,434 |
| Total Liabilities |  | 11,724,476,203 | 12,643,129,493 |
| Equity | 18 |  |  |
| Capital stock |  | 8,000,000,005 | 8,000,000,005 |
| Additional paid-in capital |  | 6,525,506,098 | 6,525,506,098 |
| Retained earnings: |  |  |  |
| Appropriated |  | 7,500,000,000 | 7,500,000,000 |
| Unappropriated |  | 13,998,311,098 | 9,463,410,006 |
| Other equity reserves |  | 1,307,145,825 | 1,331,536,555 |
| Total Equity |  | 37,330,963,026 | 32,820,452,664 |
|  |  | P49,055,439,229 | Р45,463,582,157 |

## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME|  | Years Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | 2019 | 2018 | 2017 |
| NET SALES | 20 | P19,824,452,081 | P16,522,046,309 | 1814,872,481,027 |
| COST OF GOODS SOLD | 21 | 11,153,024,543 | 9,310,948,838 | 7,944,609,717 |
| GROSS PROFIT |  | 8,671,427,538 | 7,211,097,471 | 6,927,871,310 |
| OPERATING EXPENSES | 22 | 1,871,981,700 | 1,568,268,283 | 1,402,663,926 |
| INCOME FROM OPERATIONS |  | 6,799,445,838 | 5,642,829,188 | 5,525,207,384 |
| FINANCE COSTS | 16 | $(495,685,474)$ | $(365,786,275)$ | $(389,737,492)$ |
| INTEREST INCOME | 4 | 763,982,413 | 547,543,036 | 222,815,663 |
| OTHER INCOME - Net | 23 | 179,772,798 | 469,606,448 | 153,153,930 |
| INCOME BEFORE INCOME TAX |  | 7,247,515,575 | 6,294,192,397 | 5,511,439,485 |
| INCOME TAX EXPENSE (BENEFIT) | 28 |  |  |  |
| Current |  | 1,224,911,672 | 1,498,968,804 | 1,300,894,673 |
| Deferred |  | 7,702,810 | $(3,119,463)$ | $(52,889,076)$ |
|  |  | 1,232,614,482 | 1,495,849,341 | 1,248,005,597 |
| NET INCOME |  | 6,014,901,093 | 4,798,343,056 | 4,263,433,888 |
| OTHER COMPREHENSIVE INCOME (LOSS) |  |  |  |  |
| Not to be reclassified to profit or loss in subsequent periods |  |  |  |  |
| Remeasurement gains (losses) on net retirement benefit liability (net of deferred tax) <br> (25,457,530) <br> $(8,808,816)$ <br> $10,402,664$ |  |  |  |  |
| Unrealized gains (losses) on financial assets at |  |  |  |  |
| Revaluation of land (net of deferred tax) | 10 | - | - | 71,822,759 |
|  |  | (24,390,730) | $(18,076,641)$ | 85,492,498 |
| TOTAL COMPREHENSIVE INCOME |  | P5,990,510,363 | 14,780,266,415 | 84,348,926,386 |


| Basic/Diluted Earnings Per Share (EPS) | 32 | R1.17 | P0.92 | P0.85 |
| :--- | :--- | :--- | :--- | :--- | :--- |

[^1]
## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

|  | Note | Capital Stock - P1 par value |  | Additional <br> Paid-in Capital | Retained Earnings |  | Other Equity Reserves |  |  | Treasury Stock | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Revaluation Surplus (Net of |  |  | Cumulative Remeasurement Gains (Losses) on Net Retirement Benefits Liability (Net of | Cumulative Unrealized Gains (Losses) on Financial Assets |  |  |
|  |  | Common Stock | Preferred Stock |  | Appropriated | Unappropriated | Deferred Tax) | Deferred Tax) | at FVOCl |  |  |
| Balances as at December 31, 2018 |  | P5,000,000,005 | P3,000,000,000 |  | P6,525,506,098 | P7,500,000,000 | P9,463,410,006 | P1,325,088,000 | 86,448,555 | P- | P- | P32,820,452,664 |
| Net income |  | - | - | - | - | 6,014,901,093 | - | - | - | - | 6,014,901,093 |
| Other comprehensive income (loss) |  | - | - | - | - | - | - | $(25,457,530)$ | 1,066,800 | - | $(24,390,730)$ |
| Cash dividends declared | 18 | - | - | - | - | $(1,480,000,001)$ | - | - | - | - | $(1,480,000,001)$ |
| Balances as at December 31, 2019 |  | P5,000,000,005 | P3,000,000,000 | P6,525,506,098 | P7,500,000,000 | P13,998,311,098 | P1,325,088,000 | (P19,008,975) | P1,066,800 | P- | P37,330,963,026 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Balances as at December 31, 2017 |  | 75,000,000,005 | P3,000,000,000 | P6,525,506,119 | P3,500,000,100 | F10,000,182,366 | 11,325,088,000 | 1815,257,371 | 79,267,825 | (P100) | 129,375,301,686 |
| Net income |  | - | - | - | - | 4,798,343,056 | - | - | - | - | 4,798,343,056 |
| Other comprehensive losses |  | - | - | - | - | - | - | $(8,808,816)$ | $(9,267,825)$ | - | $(18,076,641)$ |
| Appropriations | 18 | - | - | - | 5,000,000,000 | $(5,000,000,000)$ | - | - | - | - | - |
| Reversal of appropriations | 18 | - | - | - | $(1,000,000,000)$ | 1,000,000,000 | - | - | - | - | - |
| Sale of treasury stock | 18 | - | - | (21) | (100) | 100 | - | - | - | 100 | 79 |
| Cash dividends declared | 18 | - | - | - | - | $(1,335,115,516)$ | - | - | - | - | (1,335,115,516) |
| Balances as at December 31, 2018 |  | P5,000,000,005 | 13,000,000,000 | 186,525,506,098 | 17,500,000,000 | 19,463,410,006 | 1,325,088,000 | 76,448,555 | P- | P- | 832,820,452,664 |


|  | Note | Capital Stock- 1 1 par value |  | Additional Paid-in Capital | Retained Earnings |  | Other Equity Reserves |  |  | Treasury Stock | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Revaluation Surplus (Net of |  |  | Cumulative Remeasurement Gains on Net Retirement Benefits Liability (Net of | Cumulative Unrealized Gains on Financial Assets |  |  |
|  |  | Common Stock | Preferred Stock |  | Appropriated | Unappropriated | Deferred Tax) | Deferred Tax) | at FVOCI |  |  |
| Balances as at December 31, 2016 |  | 84,500,000,002 | 83,000,000,000 |  | P- | P3,500,000,000 | P5,961,748,578 | 81,253,265,241 | 84,854,707 | 86,000,750 | - | P18,225,869,278 |
| Net income |  | - | - | - | - | 4,263,433,888 | - | - | - | - | 4,263,433,888 |
| Other comprehensive income |  | - | - | - | - | - | 71,822,759 | 10,402,664 | 3,267,075 | - | 85,492,498 |
| Issuance of common stock | 18 | 500,000,003 | - | 6,525,506,119 | - | - | - | - | - | - | 7,025,506,122 |
| Acquisition of common stock | 18 | - | - | - | - | - | - | - | - | (100) | (100) |
| Appropriations |  | - | - | - | 100 | (100) | - | - | - | - | - |
| Cash dividends declared | 18 | - | - | - | - | $(225,000,000)$ | - | - | - | - | $(225,000,000)$ |
| Balances as at December 31, 2017 |  | 185,000,000,005 | 83,000,000,000 | 186,525,506,119 | 13,500,000,100 | 110,000,182,366 | 181,325,088,000 | 115,257,371 | 19,267,825 | (P100) | P29,375,301,686 |

## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Years Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | 2019 | 2018 | 2017 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Income before income tax |  | P7,247,515,575 | P6,294,192,397 | P5,511,439,485 |
| Adjustments for: |  |  |  |  |
| Depreciation and amortization | 10 | 952,698,422 | 710,148,534 | 585,907,433 |
| Interest income | 4 | $(763,982,413)$ | $(547,543,036)$ | $(222,815,663)$ |
| Finance costs | 16 | 495,685,474 | 365,786,275 | 389,737,492 |
| Fair value changes in investment properties | 11 | $(111,216,000)$ | $(435,811,000)$ | $(9,630,000)$ |
| Trading losses (gains) on financial assets at |  |  |  |  |
| Retirement benefit costs | 26 | 20,778,962 | 14,461,027 | 13,548,386 |
| Dividend income | 5 | $(13,065,644)$ | $(12,874,199)$ | $(6,799,819)$ |
| Loss on cancellation of finance lease contracts | 23 | 5,021,149 | 6,164,277 | - |
| Loss (gain) on sale of property, plant and equipment | 23 | 4,586,716 | $(2,997,477)$ | $(6,382,827)$ |
| Unrealized foreign exchange losses (gains) |  | 4,297,334 | $(14,057,755)$ | 305,461 |
| Recovery of claims from tax credit | 23 | - | - | $(39,610,708)$ |
| Operating income before working capital changes |  | 7,778,655,835 | 6,397,065,385 | 6,210,508,794 |
| Decrease (increase) in: |  |  |  |  |
| Trade and other receivables |  | $(63,095,034)$ | 160,348,960 | $(132,028,285)$ |
| Inventories |  | 118,561,883 | 137,054,168 | $(196,793,963)$ |
| Other current assets |  | 107,058,186 | $(273,535,109)$ | $(136,466,282)$ |
| Other noncurrent assets |  | $(266,890,082)$ | $(932,307,112)$ | $(10,690,452)$ |
| Increase (decrease) in trade and other payables |  | $(2,761,533)$ | 110,753,521 | 936,504,881 |
| Net cash generated from operations |  | 7,671,529,255 | 5,599,379,813 | 6,671,034,693 |
| Income taxes paid |  | $(1,279,114,639)$ | $(1,445,151,005)$ | (1,411,394,360) |
| Interest received |  | 744,378,555 | 537,233,142 | 198,358,434 |
| Net cash provided by operating activities |  | 7,136,793,171 | 4,691,461,950 | 5,457,998,767 |

## CASH FLOWS FROM INVESTING ACTIVITIES

Additions to:

Property, plant and equipment
Deposit for future investment
Financial assets at FVPL
Deposits on asset purchase
Long-term placements
Investment properties
Intangible assets
Proceeds from sale of:
Financial assets at FVPL
Property, plant and equipment

| $(\mathbf{2 , 2 6 5 , 0 1 3 , 6 9 8})$ | $(2,098,149,262)$ | $(4,688,709,718)$ |
| ---: | ---: | ---: |
| $(\mathbf{5 0 0 , 0 0 0 , 0 0 0 )}$ | - | $(130,379,343)$ |
| $(\mathbf{4 9 9 , 9 9 9}, 931)$ | - | $(239,544,001)$ |
| $(\mathbf{2 2 3 , 7 2 5 , 6 9 3})$ | $(8,455,435)$ | $(556,262,913)$ |
| - | $(650,000,000)$ | - |
| - | $(164,780,000)$ | - |
| - | $(106,942)$ | - |
| $\mathbf{2 7 , 3 9 3 , 0 8 9}$ | $14,469,670$ | $29,107,500$ |
| $\mathbf{1 3 , 3 3 9 , 3 3 4}$ | $3,945,480$ | $7,256,946$ |

(Forward)

|  | Years Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Note | 2019 | 2018 | 2017 |
| Collection of finance lease receivables | 25 | P15,660,562 | 1818,574,487 | 1812,229,713 |
| Dividends received |  | 13,065,644 | 12,874,199 | 6,797,075 |
| Refund from cancellation of advances for future investment | 14 | - | - | 810,784,312 |
| Net cash used in investing activities |  | (3,419,280,693) | $(2,871,627,803)$ | (4,748,720,429) |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Payments of: |  |  |  |  |
| Dividends | 18 | $(1,480,000,001)$ | (1,335,115,516) | $(180,000,000)$ |
| Loans payable | 16 | $(979,000,000)$ | $(534,000,000)$ | - |
| Interest |  | $(485,849,015)$ | $(529,182,558)$ | $(338,446,774)$ |
| Lease liabilities | 25 | $(7,783,593)$ | - | - |
| Initial public offering expenses | 18 | - | - | $(474,493,881)$ |
| Proceeds from: |  |  |  |  |
| Initial public offering | 18 | - | - | 7,500,000,000 |
| Loan availment | 16 | - | - | 2,900,000,000 |
| Reissuance (acquisition) of treasury stock | 18 | - | 79 | (100) |
| Issuance of common stock to independent directors | 18 | - | - | 3 |
| Net cash provided by (used in) financing activities |  | (2,952,632,609) | (2,398,297,995) | 9,407,059,248 |

## NET INCREASE (DECREASE) IN CASH AND CASH

EQUIVALENTS
764,879,869 (578,463,848) 10,116,337,586
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS
$(3,339,418) \quad 16,731,621 \quad 1,458,713$

## CASH AND CASH EQUIVALENTS

AT BEGINNING OF YEAR $\quad \mathbf{1 6 , 1 7 6 , 9 5 1 , 6 4 1} \mathbf{1 6 , 7 3 8 , 6 8 3 , 8 6 8} \mathbf{6 , 6 2 0 , 8 8 7 , 5 6 9}$
CASH AND CASH EQUIVALENTS AT END OF YEAR $\quad$ R16,938,492,092 $\quad$ 16,176,951,641 $\quad$ R16,738,683,868

See accompanying Notes to Consolidated Financial Statements.

## 1. General Information

## Corporate Information

Eagle Cement Corporation (ECC or the Parent Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on June 21, 1995. The Parent Company and its wholly-owned subsidiaries, South Western Cement Corporation (SWCC) and KB Space Holdings, Inc. (KSHI) are collectively referred to herein as "the Group". SWCC and KSHI are also incorporated in the Philippines and registered with the SEC.

The Parent Company is a 60.21\%-owned subsidiary of Far East Holdings, Inc. (formerly Far East Cement Corporation) (the Ultimate Parent Company), an entity incorporated and domiciled in the Philippines. The Parent Company and SWCC are primarily engaged in the business of manufacturing, marketing, sale and distribution of cement products. SWCC is still under the development stage as at March 13, 2020. KSHI will be engaged in property leasing. KSHI has not started commercial operations as at March 13, 2020.

On May 29, 2017, the common stocks of the Parent Company were listed and traded in the Philippine Stock Exchange (PSE) through an Initial Public Offering (IPO) under the trading name "EAGLE".

The registered office address of the Parent Company is 2/F SMITS Corporate Center, 155 EDSA Barangay Wack-Wack, Mandaluyong City.

## Status of Operations

The Group has the following Mineral Production Sharing Agreements (MPSA) granted by the Philippine Government through the Mines and Geosciences Bureau (MGB) either through direct grant or through deed of assignment.
Grantee/Assignee MPSA No. Location Date of Issuance

| ECC | 245-2007-III | Dona Remedios Trinidad and San Ildefonso, Bulacan | July 25, 2007 |
| :---: | :---: | :---: | :---: |
| ECC | 181-2002-III | Akle, San Ildefonso, Bulacan | December 9, 2002 |
| Cebu sites: |  |  |  |
| ECC | 100-97-VII | Ginatilan, Cebu | December 29, 1997 |
| ECC | 101-97-VII | Ginatilan and Malabuyoc, Cebu | December 29, 1997 |
| SWCC | 059-96-VII | Lo-oc, Malabuyoc, Cebu | November 18, 1996 |
| SWCC | 060-96-VII | Lo-oc, Malabuyoc, Cebu | November 18, 1996 |

These MPSAs have a term of 25 years from the issuance date and may be renewed thereafter for another term not exceeding 25 years. The Group started the commercial operations of the Luzon sites in 2010, while the Cebu sites are still under exploration and development stage as at March 13, 2020.

The consolidated financial statements of the Group as at December 31, 2019 and 2018 and for the years ended December 31, 2019, 2018 and 2017 were approved and authorized for issuance by the Board of Directors (BOD) of the Parent Company on March 13, 2020.

## 2. Summary of Significant Accounting Policies

## Basis of Preparation

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial Reporting Standards Council and adopted by the SEC. This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS) and Philippine interpretations from International Financial Reporting Interpretations Committee (IFRIC).

## Measurement Bases

The consolidated financial statements are presented in Philippine Peso, the Group's functional currency. All values are stated in absolute amounts, unless otherwise indicated.

The consolidated financial statements of the Group have been prepared on the historical cost basis, except for the following:

|  | Measurement Bases |
| :--- | ---: |
| Financial assets at fair value through profit or loss (FVPL) | Fair Value |
| Financial assets at fair value through other comprehensive income |  |
| $\quad$ (FVOCI) | Fair Value |
| Land, included as part of "Property, plant and equipment" | Revalued Amount |
| Investment properties | Fair Value |

Historical cost is generally based on the fair value of the consideration given in exchange for an asset and fair value of the consideration received in exchange for incurring a liability. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Group uses market observable data to the extent possible when measuring the fair value of an asset or a liability. Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the following valuation techniques:

- Level 1 - Quoted (unadjusted) market prices in active market for identical assets or liabilities;
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; or
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in the following notes to the consolidated financial statements:

- Note 5 - Financial Assets at FVPL
- Note 9 - Financial Assets at FVOCI
- Note 10 - Property, Plant and Equipment
- Note 11 - Investment Properties
- Note 30 - Fair Value Measurement


## Adoption of New and Amended PFRS

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following new and amended PFRS, which the Group adopted effective January 1, 2019:

- PFRS 16, Leases - This standard replaces PAS 17, Leases, IFRIC 4, Determining whether an Arrangement contains a Lease, Standard Interpretations Committee (SIC)-15, Operating LeasesIncentives, and SIC-27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. PFRS 16 requires lessees to account for all leases under a single on-balance sheet model and sets out the principles for the recognition, measurement, presentation and disclosure of leases.

At the commencement date of a lease, the lessee shall recognize a liability to make lease payments and an asset representing the right to use the underlying asset during the lease term. The lessee is required to recognize the interest on the lease liability and to depreciate the right-of-use (ROU) asset.

The lease liability shall be reviewed when there are changes in the lease term and other events affecting the lease, such as future lease payments resulting from a change in the index or rate used to determine those payments. The remeasurement of the lease liability should be recognized as an adjustment to the ROU asset.

The Group elected to apply the recognition exemption on leases of low-value assets and shortterm leases. The related lease expenses on these lease agreements are recognized in the profit or loss on a straight-line basis.

Lessor accounting under PFRS 16 is substantially unchanged from PAS 17. Lessors will continue to classify leases as either operating or finance lease using similar principles as in PAS 17. Therefore, PFRS 16 did not have an impact for leases where the Group is the lessor.

The Group adopted PFRS 16 using the modified retrospective method which requires that cumulative effect of initially applying the standard is recognized at the beginning of the year of initial application. Accordingly, the comparative information presented for 2018 has not been restated. The Group elected to use the transition practical expedient to not reassess whether a contract is, or contains a lease at January 1, 2019. Instead, the Group applied the standard only to contracts that were previously identified as leases applying PAS 17 and IFRIC 4 at the date of initial application.

The Group recognized lease liabilities and the corresponding ROU assets amounting to \#59.7 million, which is the present value of minimum lease payments as at January 1, 2019. The adoption at the initial application of the Standard did not result to an adjustment in the beginning balance of retained earnings.

The following reconciliation to the opening balance for lease liabilities as at January 1, 2019 is based upon the operating leases as at December 31, 2018:

| Total operating lease commitments as at December 31, 2018 | 85,089,522 |
| :--- | ---: |
| Less: Relief option for short-term leases | $3,717,354$ |
| Gross minimum lease payments | $81,372,168$ |
| Effect of discounting | $(21,646,056)$ |
| Lease liabilities due to initial recognition of PFRS 16 as at January 1, 2019 | F59,726,112 |

The Group has applied weighted average incremental borrowing rates ranging from $7.73 \%$ to $7.91 \%$ for the computation of lease liabilities and ROU assets.

- Philippine Interpretation IFRIC 23, Uncertainty Over Income Tax Treatments - The interpretation provides guidance on how to reflect the effects of uncertainty in accounting for income taxes under PAS 12, Income Taxes, in particular (i) matters to be considered in accounting for uncertain tax treatments separately, (ii) assumptions for taxation authorities' examinations, (iii) determinants of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, and (iv) effect of changes in facts and circumstances.
- Amendments to PFRS 9, Financial Instruments - Prepayment Features with Negative Compensation - The amendments clarify that a financial asset passes the "solely payments of principal and interest" criterion regardless of an event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract. Consequently, financial assets with termination provisions can now be measured at amortized cost (or, depending on the business model, at FVOCI).
- Amendments to PAS 19, Employee Benefits - Plan Amendment, Curtailment or Settlement The amendments specify how companies remeasure a defined benefit plan when a change an amendment, curtailment or settlement - to a plan takes place during a reporting period. It requires entities to use the updated assumptions from this remeasurement to determine current service cost and net interest cost for the remainder of the reporting period after the change to the plan.
- Amendments to PAS 28, Investments in Associates and Joint Ventures - Long-term Interests in Associates and Joint Ventures - The amendments require entities to use PFRS 9 in accounting for its long-term interests (i.e., preference shares and long-term receivables or loans for which settlement is neither planned nor likely to occur in the foreseeable future) in an associate or joint venture in which the equity method under PAS 28 is not applied. The clarification is relevant because the expected credit loss (ECL) model under PFRS 9 shall be applied to these long-term interests.
- Annual Improvements to PFRS 2015 to 2017 Cycle:
- Amendments to PAS 12, Income Taxes - Income Tax Consequences of Payments on Financial Instruments Classified as Equity - The amendments require entities to recognize the income tax consequences of dividends as defined in PFRS 9 when the liability to pay dividends are recognized. The income tax consequences of dividends are recognized either in profit or loss, other comprehensive income (OCI) or equity, consistently with the transactions that generated the distributable profits. This requirement applies to all income tax consequences of dividends, such as withholding taxes.
- Amendments to PAS 23, Borrowing Costs - Borrowing Costs Eligible for Capitalization The amendments clarify that an entity treats as part of its general borrowings any specific borrowings made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for intended use or sale are complete.

Under prevailing circumstances, the adoption of the foregoing new and amended PFRS, except for PFRS 16, did not have any material effect on the consolidated financial statements of the Group. Additional disclosures are included in the notes to the consolidated financial statements, as applicable.

## Amended PFRS Effective for Annual Periods Beginning January 1, 2020:

- Amendments to References to the Conceptual Framework in PFRS - The amendments include a new chapter on measurement; guidance on reporting financial performance; improved definitions and guidance-in particular the definition of a liability; and clarifications in important areas, such as the roles of stewardship, prudence and measurements uncertainty in financial reporting. The amendments should be applied retrospectively unless retrospective application would be impracticable or involve undue cost or effort.
- Amendments to PFRS 3-Definition of a Business - This amendment provides a new definition of a "business" which emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. To be considered a business, 'an integrated set of activities and assets' must now include 'an input and a substantive process that together significantly contribute to the ability to create an output'. The distinction is important because an acquirer may recognize goodwill (or a bargain purchase) when acquiring a business but not a group of assets. An optional simplified assessment (the concentration test) has been introduced to help companies determine whether an acquisition is of a business or a group of assets.
- Amendments to PAS 1, Presentation of Financial Statements and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Material - The amendments clarify the definition of "material" and how it should be applied by companies in making materiality judgments. The amendments ensure that the new definition is consistent across all PFRS standards. Based on the new definition, an information is "material" if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements.

Effective for annual periods beginning January 1, 2021 -

- Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28 - Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture - The amendments address a conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier application is still permitted.

Under prevailing circumstances, the adoption of the foregoing amended PFRS is not expected to have any material effect on the consolidated financial statements of the Group. Additional disclosures will be included in the notes to the consolidated financial statements, as applicable.

## Basis of Consolidation

The consolidated financial statements comprise of the financial statements of the Parent Company and its wholly-owned subsidiaries.

A subsidiary is an entity in which the Parent Company has control. The Parent Company controls a subsidiary if it is exposed, or has rights to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. In assessing control, the Parent Company takes into consideration potential voting rights that are currently exercisable. Subsidiaries are consolidated from the date on which control is transferred to the Parent Company. Subsidiaries are deconsolidated from the date the Parent Company ceases to have control.

All intra-group balances, transactions, income and expenses and unrealized gains and losses are eliminated. The financial statements of the subsidiaries are prepared for the same reporting year using uniform accounting policies as that of the Parent Company.

A change in ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction.

If there is a loss of control, the Group derecognizes the assets (including goodwill) and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognized in profit or loss. Any investment retained is recognized at fair value.

Goodwill. Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the fair value of the net assets acquired, including the amount recognized for non-controlling interest, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognized in profit or loss.

After initial recognition, goodwill included under the "Intangible assets" account in the consolidated statements of financial position, is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGU) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in this circumstance is measured based on the relative values of the disposed operation and the portion of the CGU retained.

## Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity or a financial liability or equity instrument of another entity.

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.
"Day 1" Difference. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1 " difference) in profit or loss. In cases where there is no observable data at inception date, the Group deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

## Financial Assets

Initial Recognition and Measurement. Financial assets, are recognized initially at fair value, which is the fair value of the consideration given. The initial measurement of financial assets, except for those designated at FVPL, includes transaction cost.

Classification. The Group classifies its financial assets at initial recognition under the following categories: (a) financial assets at amortized cost, (b) financial assets at FVOCI, and (c) financial assets at FVPL. The classification of a financial asset at initial recognition largely depends on the Group's business model for managing the asset and its contractual cash flow characteristics.

Financial Assets at Amortized Cost. Financial assets are measured at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized, impaired and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

As at December 31, 2019 and 2018, the Group's cash and cash equivalents, trade and other receivables (except advances to officers and employees), finance lease receivables, Debt Service Reserve Account (DSRA), long-term placements, refundable deposits, deposit in escrow and restricted cash are classified under this category (see Notes 4, 6, 8, and 14).

Cash and cash equivalents include cash on hand, cash in banks, and short-term placements. Short-term placements are highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash, which are subject to an insignificant risk of changes in value.

Equity Instruments at FVOCI. For equity instruments that are not held for trading, the Group may irrevocably designate, at initial recognition, a financial asset to be measured at FVOCl when it meets the definition of equity instrument under PAS 32, Financial Instruments: Presentation. This option is available and made on an instrument by instrument basis.

Dividends from equity instruments held at FVOCI are recognized in profit or loss when the right to receive payment is established, unless the dividend clearly represents a recovery of part of the cost of the investment. All other gains or losses from equity instruments are recognized in OCl and are presented in the equity section of the consolidated statements of financial position. These fair value changes are recognized in equity and are not reclassified to profit or loss in subsequent periods, instead, these are transferred directly to retained earnings.

As at December 31, 2019 and 2018, the Group has quoted investments in equity securities which were irrevocably designated as financial assets at FVOCI (see Note 9).

Financial Assets at FVPL. Financial assets that do not meet the criteria for being measured at amortized cost or FVOCI are classified under this category. Specifically, financial assets at FVPL include financial assets that are (a) held for trading, (b) designated upon initial recognition at FVPL, or (c) mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments.

This category includes debt instruments whose cash flows, based on the assessment at initial recognition of the assets, are not "solely for payment of principal and interest", and which are not held within a business model whose objective is either to collect contractual cash flows or to both collect contractual cash flows and sell. The Group may, at initial recognition, designate a debt instrument meeting the criteria to be classified at amortized cost or at FVOCI , as a financial asset at FVPL, if doing so eliminates or significantly reduces accounting mismatch that would arise from measuring these assets.

This category also includes equity instruments which the Group had not irrevocably elected to classify at FVOCl at initial recognition.

After initial recognition, financial assets at FVPL are subsequently measured at fair value. Gains or losses arising from the fair valuation of financial assets at FVPL are recognized in profit or loss.

As at December 31, 2019 and 2018, the Group's investments in various listed debt and equity securities are classified under this category (see Note 5).

Reclassification. The Group reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCl , any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in OCI.

For a financial asset reclassified out of the financial assets at FVPL category to financial asset at amortized cost, the fair value at the reclassification date becomes its new carrying amount.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at FVOCI, its fair value at the reclassification date becomes its new carrying amount.

Impairment of Financial Assets at Amortized Cost and FVOCI. The Group assesses on a forwardlooking basis the ECL associated with all debt instruments not held at FVPL. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation to the asset's original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade receivables, the Group has applied the simplified approach and has calculated ECL based on the lifetime ECL. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to its customers and the economic environment.

For other instruments measured at amortized cost and FVOCl , the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. The Group also considers reasonable and supportable information that is available without undue cost or effort and is indicative of significant increases in credit risk since initial recognition.

The Group considers a financial asset in default when contractual payments are 30 days past due unless it is demonstrated that the non-payment was an administrative oversight rather than resulting from financial difficulty of the borrower. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Derecognition. A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- The right to receive cash flows from the asset has expired;
- The Group retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- The Group has transferred its right to receive cash flows from the financial asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Group's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Group could be required to repay.

## Financial Liabilities

Initial Recognition and Measurement. Financial liabilities are recognized initially at fair value, which is the fair value of the consideration received. In case of financial liabilities at amortized costs, the initial measurement is net of any directly attributable transaction costs.

Classification. The Group classifies its financial liabilities at initial recognition as either financial liabilities at FVPL or financial liabilities at amortized cost.

As at December 31, 2019 and 2018, the Group does not have financial liabilities at FVPL.
Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

After initial recognition, these financial liabilities are measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

As at December 31, 2019 and 2018, the Group's trade and other payables (except advances from customers and statutory payables), loans payable and lease liabilities are classified under this category (see Notes 15, 16 and 25).

Derecognition. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statements of comprehensive income.

Classification of Financial Instrument between Liability and Equity. Redeemable preferred shares are classified as equity if it does not exhibit the following contractual obligations to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. Redeemable preferred shares that exhibit characteristics of a liability are recognized at fair value, net of transaction costs, at inception date and presented as a liability in the consolidated statements of financial position.

## Offsetting of Financial Assets and Liabilities

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

## Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). The cost of raw materials is calculated based on moving average method while the cost of goods in process and finished goods are calculated based on standard costing method. Standard cost is adjusted to reflect actual cost which is principally determined using the moving average method. The cost of finished goods and goods in process comprise raw materials, direct labor and other direct costs and related production overheads. The NRV of raw materials, goods in process and finished goods is the estimated selling price in the ordinary course of business, less the estimated costs of completion and of marketing and distribution.

Cost is determined using the moving average method for spare parts and supplies. The NRV of spare parts and supplies are their current replacement costs. Spare parts are carried as inventory and recognized in profit or loss as consumed. However, major spare parts and stand-by equipment are recorded under "Property, plant and equipment" account in the consolidated statements of financial position when the Group expects to use these for more than one year or if these can be used only in connection with an item of property, plant and equipment.

## Other Nonfinancial Current Assets

Other nonfinancial current assets include advances to suppliers and prepayments.
Advances to Suppliers. Advances to suppliers are amounts paid in advance for the purchase of goods. These are carried at face amount in the consolidated statements of financial position and are recognized to appropriate asset account or in profit or loss when the goods for which the advances were made are received and delivered. Advances to suppliers wherein the related assets to which the advances were made will be used primarily for the purpose of trading are classified as current assets. Otherwise, these are classified as noncurrent assets.

Prepayments. Prepayments are expenses paid in advance and recorded as assets before these are utilized. Prepayments are apportioned over the period covered by the payment and included in profit or loss when incurred. Prepayments that are expected to be realized within 12 months after the financial reporting period are classified as current assets. Otherwise, these are classified as noncurrent assets.

## Property, Plant and Equipment

Land is accounted for using the revaluation model.
Under the revaluation model, land is initially recorded at cost and subsequently measured at fair value less impairment losses, if any. Valuations are performed with sufficient frequency to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

A revaluation surplus is recorded initially in OCl and accumulated to the other equity reserves account in equity. However, the increase is recognized in profit or loss to the extent that it reverses a revaluation deficit of the same asset previously recognized in profit or loss. A revaluation deficit is recognized in profit or loss, except to the extent that it offsets an existing surplus on the same asset recognized in the revaluation surplus.

The following property, plant and equipment are stated at cost less accumulated depreciation, amortization and any accumulated impairment losses:

- Machinery and equipment
- Building and improvements
- Transportation equipment
- Furniture, fixtures and other office equipment

The initial cost of property, plant and equipment comprises its purchase price, after deducting trade discounts and rebates, import duties, non-refundable purchase taxes, and any directly attributable costs of bringing the asset to its working condition and location for its intended use. The cost of self-constructed assets includes the cost of materials, direct labor, any other costs directly attributable in bringing the assets to a working condition for their intended use, costs of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of the equipment.

Expenditures incurred after the property, plant and equipment have been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized in profit or loss in the year the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. The cost of replacing a component of an item of property, plant and equipment is recognized if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized.

When parts of an item of property, plant and equipment have different useful lives, these are accounted for as separate items (major components) of property, plant and equipment.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the property, plant and equipment:

| Number of Years |  |
| :--- | ---: |
| Machinery and equipment | 5 to 30 |
|  | 10 to 30 years or remaining lease term |
| Building and improvements | whichever is shorter |
| Transportation equipment | 5 |
| Furniture, fixtures and other office equipment | 3 to 5 |

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation, amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

Construction in progress represents properties under construction and is stated at cost. Cost includes costs of construction and other directly attributable costs. Construction in progress is not depreciated until such time that the relevant assets are completed and ready for operational use.

## Investment Properties

Investment properties pertain to land which is intended to be used for the construction of a building to be held for rental. Investment properties are properties held either to earn rental income or for capital appreciation or both, and properties under construction or redevelopment, but not for sale in the ordinary course of business or for administrative purposes.

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are recognized in profit or loss in the period in which they arise. The carrying amount excludes the costs of day-to-day servicing of the investment properties.

Investment properties are derecognized when either they have been disposed of or the investment properties are permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gains or losses on the retirement or disposal of investment properties are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by the end of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment properties when, and only when, there is a change in use, evidenced by the commencement of owner-occupation or commencement of development with a view to sell.

For transfers from investment properties to owner-occupied properties or inventories, the cost for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such in accordance with the policy under property, plant and equipment up to the date of change in use.

## Investment in an Associate

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investment in an associate is accounted for under equity method. The investment is initially recognized at cost and adjusted to recognize the Group's share in net assets of the associate since the acquisition date. Dividends received by the Group from the associate will reduce the carrying amount of the investment when the right to receive the dividend is established. The Group recognizes its share in net income or loss of the associate in profit or loss. Any change in OCl of the associate is presented as part of the Group's OCI. In addition, where there has been change recognized directly in equity of the associate, the Group recognizes its share in any changes, when applicable, in the consolidated statements of changes in equity.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The financial statements of the associate are prepared in the same reporting period as the Group.

## Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets. Such borrowing costs are capitalized net of any investment income earned on the temporary investment of funds that are surplus pending such expenditure. To the extent that the Group borrows funds generally and uses them for the purpose of obtaining a qualifying asset, the Group shall determine the amount of borrowing costs eligible for capitalization by applying a capitalization rate to the expenditures on that asset.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

## Stripping Costs

As part of its mining operations, the Group incurs stripping costs both during the development phase and production phase of its operations. Stripping costs incurred in the development phase of a mine before the production phase commences (development stripping) are capitalized as part of the cost of constructing the mine and subsequently amortized over its useful life using unit-ofproduction method. The capitalization of development stripping costs ceases when the mine is commissioned and ready for use as intended by management. After the commencement of production, further development of the mine may require a phase of unusually high stripping that is similar in nature to development phase stripping. The cost of such stripping is accounted for in the same way as development stripping.

Production stripping is generally considered to create two benefits, being either the production of inventory or improved access to the ore to be mined in the future. Where the benefits are realized in the form of inventory produced in the period, the production stripping costs are accounted for as part of the cost of producing those inventories. Where the benefits are realized in the form of improved access to the ore to be mined in the future, the costs are recognized as a noncurrent asset, referred to as a 'stripping activity asset', if the following criteria are met:
a. Future economic benefits (improved access to the ore body) are probable;
b. The component of the ore body for which access will be improved can be accurately identified; and
c. The costs associated with the improved access can be reliably measured.

If all of the criteria are not met, the production stripping costs are recognized in profit or loss as operating costs when incurred.

## Intangible Assets

Intangible assets include mining rights and goodwill.
Mining rights are stated at cost, which includes purchase price and other direct costs, less accumulated amortization and any impairment in value. Mining rights are amortized over their useful lives on a straight-line basis and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least annually. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the intangible assets with finite useful lives are recognized in profit or loss.

The useful life of an intangible asset arising from contractual or other legal rights should not exceed the period of those rights, but may be shorter depending on the period over which the intangible asset is expected to be used by the Group. Mining rights are amortized on a straight-line basis over 25 years.

When mining rights are retired or otherwise disposed of, the cost and the related accumulated amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

## Other Nonfinancial Noncurrent Assets

Other nonfinancial noncurrent assets include deposit on asset purchase, deposit for future investment, and deferred exploration and evaluation costs.

Deposit on Asset Purchase. Deposit on asset purchase, measured at face amount less any allowance for impairment, represents advance payments for long term supply of raw materials and advance payments for the purchase of property, plant and equipment.

Deposit for Future Investment. Deposit for future investment represents funds paid in advance for future acquisition of the investee's capital stocks which is measured at cost less any allowance for impairment.

Deferred Exploration and Evaluation Costs. Deferred exploration and evaluation costs arising from the Group's exploration and evaluation activities are carried at cost less any accumulated impairment losses, if any.

Exploration and evaluation activities involve the search for mineral resources, the determination of technical feasibility and the assessment of commercial viability of an identified mineral resource. These include the following:

- Acquisitions of rights to explore;
- Gathering exploration data through geophysical studies;
- Determining and examining the volume and grade of the resource;
- Surveying transportation and infrastructure requirements; and
- Evaluating the technical feasibility and commercial viability of extracting the mineral resource.

Exploration and evaluation expenditures are deferred as asset when future economic benefit is more likely than not to be realized. These costs include directly attributable employee remuneration, materials and fuels used, surveying costs, drilling costs and payments made to contractors. The Group capitalizes any further evaluation costs incurred up to the point when a commercial reserve is established.

Deferred exploration and evaluation costs are assessed for impairment before these are reclassified to "Property, plant and equipment" account in the consolidated statements of financial position. Any impairment loss is recognized in profit or loss. If the mining property is found to contain no commercial reserves, the deferred exploration and evaluation costs are charged to profit or loss.

## Impairment of Nonfinancial Assets

The carrying amounts of property, plant and equipment, intangible assets and other nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amounts may not be recoverable. If any such indication exists and when the carrying amounts exceed the estimated recoverable amounts, the assets or CGU are written down to their recoverable amounts. The recoverable amount of the asset is the greater of the fair value less cost of disposal or value in use. The fair value less cost of disposal is the amount obtainable from the sale of an asset in an arm's-length transaction. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the CGU to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. In such instance, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charges are adjusted in future years to allocate the asset's revised carrying amount on a systematic basis over its remaining useful life.

## Advances from Customers

Advances from customers consist of amounts received by the Group from its customers as advance collections for the sale of goods. These are recorded at face amount in the consolidated statements of financial position and recognized as revenue in the consolidated statements of comprehensive income when the control over the goods for which the advances were made are transferred and delivered to the customers.

## Value-Added Tax (VAT)

VAT is a sales tax that is levied on consumption on the sale of goods, services or properties, as well as importation in the Philippines. Revenue, expenses and assets are generally recognized net of the amount of VAT. The net amount of VAT payable to the taxation authority is included as part of "Trade and other payables" account in the consolidated statements of financial position.

## Deferred Input VAT

In accordance with Revenue Regulations (RR) No. 16-2005, input VAT on purchases or imports of capital goods (depreciable assets for income tax purposes) with an aggregate acquisition cost (exclusive of VAT) in each of the calendar month exceeding 1.0 million is claimed as credit against output VAT over 60 months or the estimated useful lives of capital goods, whichever is shorter.

Deferred input VAT represents the unamortized amount of input VAT on capital goods and input VAT on the unpaid portion of availed services, including the use or lease of properties.

Deferred input VAT that are expected to be claimed against output VAT within 12 months after the reporting date are classified as current assets. Otherwise, these are classified as noncurrent assets. Where the aggregate acquisition cost (exclusive of VAT) of the existing or finished depreciable capital goods purchased or imported during any calendar month does not exceed $\$ 1.0$ million, the total input VAT will be allowable as credit against output VAT in the month of acquisition.

## Rebates

The Group provides rebates to certain customers based on the level of their purchases which may be applied against the amount of their existing or future payables to the Group. The rebates granted by the Group are not considered as a variable consideration as defined in PFRS 15. Accordingly, the Group's sales rebates are accounted for separately from the total consideration of the revenue recognized and measured at the amount expected to be claimed by the customer against future sales transactions.

The Group's accrual for sales rebates is included as part of "Trade and other payables" account in the consolidated statements of financial position.

## Equity

Common Stock. Common stock is measured at par value for all shares issued and outstanding.

Preferred Stock. Preferred stock is classified as equity if it is non-redeemable, or redeemable only at the Group's option, and any dividends are discretionary. It is measured at par value for all shares issued. Dividends thereon are recognized as distributions within equity upon approval by the Parent Company's BOD.

Additional Paid-in Capital (APIC). APIC represents the proceeds and/or fair value of consideration received in excess of the par value of the shares issued. Incremental costs directly attributable to the issuance of new common stock are recognized as a deduction from APIC, net of any tax effects.

Retained Earnings. Retained earnings represent the cumulative balance of net income, net of any dividend declaration.

Unappropriated retained earnings pertain to the unrestricted portion available for dividend declaration. Appropriated retained earnings pertain to the restricted portion which is intended for expansion projects and other significant business activities of the Group.

The Group recognizes a liability to pay dividends when the distribution is authorized and no longer at the discretion of the Group. A corresponding amount is recognized directly in equity. Stock dividends result in movement within the equity when approved by the stockholders and BOD of the Group.

Other Equity Reserves. Other equity reserves comprise of items of income and expense that are not recognized in profit or loss in accordance with PFRS. Other equity reserves of the Group pertain to cumulative unrealized gains (losses) on financial assets at FVOCI, revaluation surplus on land and cumulative remeasurement gains on net retirement benefit liability.

Treasury Stocks. Treasury stocks represent issued shares repurchased by the Group. The consideration paid, including any directly attributable incremental costs, net of related taxes, is deducted from equity until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related taxes, is included in equity attributable to the equity holders of the Group.

## Revenue Recognition

Revenue from contract with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Group performs its obligations; (b) the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

The Group also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Group has assessed that it acts as a principal in its revenue arrangements.

The following specific recognition criteria must also be met before revenue is recognized.
Sales. Sales are recognized at a point in time when control of the goods has been transferred, when the products are delivered to the buyer, and the seller has no obligation that could affect the buyer's acceptance of goods.

Other Income. Income from other sources is recognized when earned during the period.
The following are the specific recognition criteria for other revenues outside the scope of PFRS 15:

Interest Income. Interest income is recognized as the interest accrues taking into account the effective yield on the asset.

Dividend Income. Dividend income is recognized when the Group's right to receive payment is established.

## Cost and Expense Recognition

Costs and expenses are recognized in profit or loss when a decrease in future economic benefit related to a decrease in an asset or an increase of a liability has arisen that can be measured reliably.

Cost of Goods Sold. Cost of goods sold is recognized as expense when the related goods are delivered to and accepted by customers.

Operating Expenses. Operating expenses constitute cost of administering the business and cost incurred to sell and market the goods. These include advertising and freight and handling, among others. These are expensed as incurred.

## Employee Benefits

Short-term Benefits. The Group recognizes short-term employee benefits based on contractual arrangements with employees. Unpaid portion of the short-term employee benefits is measured on an undiscounted basis and is included as part of "Trade and other payables" account in the consolidated statements of financial position.

Retirement Benefit. Retirement benefit costs are actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. The calculation of net retirement benefits (costs) is performed annually by a qualified actuary. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in the future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

The Group recognizes service costs, comprising current service cost, past service cost and net interest cost in profit or loss.

The Group determines the net interest cost by applying the discount rate to the net defined benefit liability at the beginning of the annual period, taking into account any changes in the net defined benefit liability during the period as a result of contributions and benefit payments.

Remeasurements of the net retirement benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in OCl and are not reclassified to profit or loss in subsequent periods.

The net retirement benefit liability recognized by the Group is the aggregate of the present value of the defined benefit obligation reduced by the fair value of plan assets out of which the obligations are to be settled directly. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related net retirement benefit liability.

## Leases

a. Accounting policies prior to January 1, 2019

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:
i. there is a change in contractual terms, other than a renewal or extension of the arrangement;
ii. a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
iii. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
iv. there is a substantial change to the asset.

Where reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (i), (iii) or (iv) and at the date of renewal or extension period for scenario (ii).

Group as a Lessee. Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term.

Group as Lessor. Finance leases, which transfer to the lessee substantially all the risks and benefits incidental to ownership of the leased item, are recorded at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease receipts are apportioned between the interest income and reduction of the lease receivable so as to achieve a constant rate of interest on the remaining balance of the receivable. Interest income is recognized in profit or loss.
b. Accounting policies beginning January 1, 2019

The Group assesses whether the contracts are, or contain, a lease. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group assesses whether, throughout the period of use, it has both of the following:
i. the right to obtain substantially all of the economic benefits from use of the identified asset; and,
ii. the right to direct the use of the identified asset.

If the Group has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term.

The Group also assesses whether a contract contains a lease for each potential separate lease component.

Group as a Lessee. At the commencement date, the Group recognizes ROU asset and lease liability for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

ROU Assets. At commencement date of the lease contract, the Group measures ROU assets (presented as part of "Property, plant and equipment" account) at cost. The initial measurement of ROU assets includes the following:

- the amount of the initial measurement of lease liabilities;
- lease payments made at or before the commencement date less any lease incentives received;
- initial direct costs; and
- an estimation of costs to be incurred by the Group in dismantling and removing the underlying asset, when applicable.

After the commencement date, the ROU assets are carried at cost less any accumulated amortization and any accumulated impairment losses, and adjusted for any remeasurement of the related lease liabilities. The ROU assets are amortized over the shorter of the lease terms or the useful lives of the underlying assets ranging from two (2) to eight (8) years.

Lease Liabilities. At commencement date, the Group measures a lease liability at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of a lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the lessee under residual value guarantees; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

A lease liability is subsequently measured at amortized cost. Interest on the lease liability and any variable lease payments not included in the measurement of lease liability are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liability are recognized in profit or loss when the event or condition that triggers those payments occurs.

If there is a change in the lease term or if there is a change in the assessment of an option to purchase the underlying asset, the lease liability is remeasured using a revised discount rate considering the revised lease payments on the basis of the revised lease term or reflecting the change in amounts payable under the purchase option. The lease liability is also remeasured using the revised lease payments if there is a change in the amounts expected to be payable under a residual value guarantee or a change in future lease payments resulting from a change in an index or a rate used to determine those payments.

Group as Lessor. Finance leases, which transfer to the lessee substantially all the risks and benefits incidental to ownership of the leased item, are recorded at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease receipts are apportioned between the interest income and reduction of the lease receivable so as to achieve a constant rate of interest on the remaining balance of the receivable. Interest income is recognized in profit or loss.

## Finance Costs

Finance costs include interest charges and other costs incurred in connection with the borrowing of funds. Finance costs also include any interest expense resulting from adjusting the amortized cost of financial liabilities based on the effective interest method.

All finance costs, other than capitalizable borrowing costs, are recognized in profit or loss in the period they are incurred.

## Foreign Currency-Denominated Transactions

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and liabilities denominated in foreign currencies are translated using the closing exchange rate at reporting date. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the initial transaction. Differences arising on settlement or translation of monetary assets and liabilities are recognized in profit or loss.

## Income Taxes

Current Tax. Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rate and tax laws used in the computation are those that have been enacted or substantively enacted at the reporting date.

Deferred Tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from the excess of minimum corporate income tax over the Regular Corporate Income Tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused tax credits and unused tax losses can be utilized. Deferred tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

Deferred tax liabilities are not provided on nontaxable temporary differences associated with investments in domestic subsidiaries and interest in joint ventures.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax is recognized in profit or loss except to the extent that it relates to a business combination, or items directly recognized to equity or in OCl .

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individual or corporate entities. Transactions between related parties are accounted for at arm's-length prices or on terms similar to those offered to nonrelated parties in an economically comparable market.

## Segment Reporting

The Group reports separate information about each of its operating segment.
An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same Group) and whose operating results are regularly reviewed to make decisions about resources to be allocated to the segment and assess its performance; and for which discrete information is available.

## Provisions and Contingencies

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pretax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Provision for Mine Rehabilitation and Decommissioning. Mine rehabilitation costs will be incurred by the Group either while operating or at the end of the operating life of the Group's facilities and mine properties. The Group assesses its provision for mine rehabilitation and decommissioning at each reporting date. The Group recognizes a provision where: it has a legal and constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and a reliable estimate of the amount of obligation can be made. The nature of rehabilitation activities includes dismantling and removing structures, rehabilitating mines and tailings dams, dismantling operating facilities, closing plant and waste sites, and restoring, reclaiming and revegetating affected areas.

The obligation generally arises when the mining asset is installed, or the ground or environment is disturbed at the mining operation's location. When the liability is initially recognized, the present value of the estimated costs is capitalized by increasing the carrying amount of the related mining assets to the extent that it is incurred as a result of the development or construction of the mine.

Changes in the estimated timing of rehabilitation or changes in the estimated future costs are recognized prospectively as an adjustment to the provision for mine rehabilitation and decommissioning and the related mining asset.

Any decrease in the provision for mine rehabilitation and decommissioning and, therefore, any deduction from the asset may not exceed the carrying amount of the related mining asset. Any excess over the carrying amount is recognized in profit or loss.

If the change in estimate results in an increase in the provision for mine rehabilitation and decommissioning and, therefore, an addition to the carrying amount of the mining asset, the Group considers whether there is an indication of impairment of the asset as a whole. If any such indication exists and when the revised estimate for the mining asset (net of rehabilitation provisions) exceeds the recoverable amount, the increase is recognized as expense.

The discounted provision for mine rehabilitation and decommissioning is increased for the change in present value based on the discount rates that reflect current market assessments and the risks specific to the liability. The periodic accretion of the discount is recognized in profit or loss as part of finance cost.

Rehabilitation funds committed for use in satisfying environmental obligations are included in "Other noncurrent assets" account in the consolidated statements of financial position.

Contingencies. Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

## EPS

Basic EPS is calculated by dividing the net income (less preferred dividends net of tax, if any) for the year attributable to common stockholders by the weighted average number of common stocks outstanding during the year, with retroactive adjustment for any stock dividends or stock splits declared during the year.

Diluted EPS is computed by dividing net income by the weighted average number of common stocks outstanding during the year, after giving retroactive effect for any stock dividends, stock splits or reverse stock splits during the year, and adjusted for the effect of dilutive options.

## Events After the Reporting Date

Post year-end events that provide additional information about the Group's financial position at reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.
3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the consolidated financial statements requires management to exercise judgments and make accounting estimates and assumptions that affect the amounts reported in the consolidated financial statements and related notes. The judgments and accounting estimates used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as at the reporting date.

While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The accounting estimates and underlying assumptions are reviewed on an ongoing basis. Revisions in accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the significant judgments, accounting estimates and assumptions made by the Group:

## Judgments

Classification of Financial Assets. Classification and measurement of financial assets depends on the results of the contractual cash flow and the business model tests. The Group determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgment reflecting all relevant evidence including how the performance of the assets is evaluated, the risks that affect the performance of the assets, and how these risks are managed.

At initial recognition, the Group irrevocably designated its investments in equity securities either as financial assets at FVOCI (see Note 9) or as financial assets at FVPL, and its debt securities as financial assets at FVPL (see Note 5).

Cash and cash equivalents, trade and other receivables (excluding advances to officers and employees), finance lease receivables, DSRA, long-term placements, refundable deposits, deposit in escrow and restricted cash were classified as financial assets at amortized cost since the Group's primary business model in relation to these assets is to hold the financial assets to collect contractual cash flows solely for principal and interest (see Notes 4, 6, 8, and 14).

Fair Value Measurement of Financial Instruments. The fair values of securities that are actively traded in organized financial markets are determined by reference to unadjusted quoted market prices at the close of business on the reporting date.

In accordance with the amendments to PFRS 7, disclosures about the level in the fair value hierarchy are required in which the fair value measurements are categorized for assets and liabilities measured in the consolidated statements of financial position.

Assumptions and methods of determining the fair values of financial instruments are presented in Note 30 to the consolidated financial statements.

Assessment of Production Start Date. The Group assesses the stage of development of the mine site to determine the start of production phase or the substantial completion of mining site development or production. The criteria used to assess the start date are determined based on the unique nature of each mine construction project, such as the complexity of the project and its location. The Group considers various relevant criteria to assess when the production phase is considered to have commenced. The criteria used to identify the production start date include, but are not limited to:

- Level of capital expenditure incurred compared with construction cost estimate;
- Completion of a reasonable period of testing of the property, plant and equipment; and
- Ability to sustain ongoing production of limestone.

When a mine development project moves into the production phase, the capitalization of certain mine development costs ceases and costs are either capitalized as part of the cost of inventory or expensed, except for costs that qualify for capitalization relating to mining asset additions or improvements, mine development, or mineable reserve development. It is also at this point that depreciation or amortization commences.

The Luzon mining sites started their production and commercial operations in 2010. As at December 31, 2019, the Cebu mining sites have not yet started commercial operations.

Capitalization of Exploration and Evaluation Expenditures. The Group makes judgments in determining whether there are future economic benefits from either future exploration or sale of mineral reserves to capitalize exploration and evaluation expenditures. The Group further applies estimates and assumptions about future events and circumstances to determine whether an economically viable extraction operation can be established.

Deferred exploration and evaluation costs, presented under "Other noncurrent assets" account in the consolidated statements of financial position, amounted to 229.6 million and 214.3 million as at December 31, 2019 and 2018, respectively (see Note 14).

Determination of Finance Lease Commitments - Group as a Lessor. The Group has lease agreements with its haulers covering certain items of transportation equipment. Based on the evaluation of terms and conditions of the arrangements, the Group has determined that the risks and rewards of ownership of the transportation equipment have been transferred to its haulers. Accordingly, the lease agreements are accounted for as finance leases.

Finance lease receivables amounted to $\$ 22.7$ million and $\$ 42.7$ million as at December 31, 2019 and 2018, respectively (see Note 25).

Determination of Operating Lease prior to January 1, 2019 - Group as Lessee. The Group has lease agreements for its office space, warehouse, and heavy equipment. The Group has determined that the risks and benefits related to the leased properties are retained by the lessors.

Rental expense recognized in the consolidated statements of comprehensive income and recognized as component of inventories amounted to 2259.2 million and 193.6 million in 2018 and 2017, respectively (see Note 25).

Existence of Significant Influence over Armstrong Fly-ash Logistics Company, Inc. (AFLCI). Significant influence has been established by the Group over the investee as shown from its participation, through its representative in the investee's BOD, in the decision making process of the investee's significant activities. Further, although the Group's interest is only represented by preference shares, still, a conversion feature gives the Group a potential voting power in the future, which increases its ability to participate in the overall decision making process of the investee.

Investment in the preference shares of AFLCI amounted to $\$ 75.0$ million in December 31, 2019 and 2018 (see Note 12).

## Accounting Estimates and Assumptions

Assessment for ECL on Trade Receivables. The Group, applying the simplified approach in the computation of ECL, initially uses a provision matrix based on historical default rates for trade receivables. The provision matrix specifies provision rates depending on the number of days that a trade receivable is past due. The Group also uses appropriate groupings if its historical credit loss experience show significantly different loss patterns for different customer segments. The Group then adjusts the historical credit loss experience with forward-looking information on the basis of current observable data affecting each customer segment to reflect the effects of current and forecasted economic conditions.

The Group adjusts historical default rates to forward-looking default rate by determining the closely related economic factor affecting each customer segment. The Group regularly reviews the methodology and assumptions used for estimating ECL to reduce any differences between estimates and actual credit loss experience.

The determination of the relationship between historical default rates and forecasted economic conditions is a significant accounting estimate. Accordingly, the provision for ECL on trade receivables is sensitive to changes in assumptions about forecasted economic conditions.

The Group has assessed that the ECL on trade receivables is not material because substantial amount of receivables are normally collected within one year while none of the remaining balances are written off or credit impaired as at reporting date. Accordingly, no provision for ECL on trade receivables was recognized in 2019, 2018 and 2017. The carrying amount of trade receivables is \$428.6 million and $\# 388.9$ million as at December 31, 2019 and 2018, respectively (see Note 6).

Assessment for ECL on Other Financial Assets at Amortized Cost. The Group determines the allowance for ECL using general approach based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12-months unless there has been a significant increase in credit risk since initial recognition in which case ECL is provided based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- Actual or expected external and internal credit rating downgrade;
- Existing or forecasted adverse changes in business, financial or economic conditions; and
- Actual or expected significant adverse changes in the operating results of the borrower.

The Group also considers financial assets that are more than 30 days past due to be the latest point at which lifetime ECL should be recognized unless it can demonstrate that this does not represent a significant risk in credit risk such as when non-payment was an administrative oversight rather than resulting from financial difficulty of the borrower.

The Group has assessed that the ECL on other financial assets at amortized cost is not material because the transactions with respect to these financial assets were entered into by the Group only with reputable banks and companies with good credit standing and relatively low risk of defaults. Accordingly, no provision for ECL on other financial assets at amortized cost was recognized in 2019, 2018, and 2017. The carrying amounts of other financial assets at amortized cost are as follows:

|  | Note | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | :---: | ---: | ---: |
| Cash in banks and cash equivalents | 4 | $\mathbf{P 1 6 , 9 3 7 , 7 4 3 , 0 3 3}$ | $\mathbf{P 1 6 , 1 7 6 , 1 5 7 , 9 8 0}$ |
| Long-term placements | 14 | $\mathbf{6 5 0 , 0 0 0 , 0 0 0}$ | $650,000,000$ |
| DSRA | 8 | $\mathbf{3 6 2 , 7 6 5 , 1 2 5}$ | $279,945,691$ |
| Other receivables* | 6 | $\mathbf{1 0 9 , 8 1 4 , 0 6 8}$ | $69,168,945$ |
| Refundable deposits | 14 | $\mathbf{6 5 , 1 6 2 , 6 0 4}$ | $14,914,011$ |
| Deposit in escrow | 14 | $\mathbf{4 4 , 7 0 8 , 4 9 5}$ | $45,769,793$ |
| Restricted cash | 14 | $\mathbf{2 7 , 4 2 8 , 5 9 4}$ | $\mathbf{2 6 , 4 8 2 , 0 9 6}$ |
| Finance lease receivables | 25 | $\mathbf{2 2 , 7 0 9 , 6 1 3}$ | $42,738,080$ |
|  | $\mathbf{P 1 8 , 2 2 0 , 3 3 1 , 5 3 2}$ | P17,305,176,596 |  |

*Includes interest receivable, receivable from contractors, advances to related parties, dividends receivable and other receivables
Determination of NRV of Inventories. The Group writes down the cost of inventories whenever the NRV of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, change in price levels or other causes. The Group reviews the lower of cost and NRV of inventories on a periodic basis. NRV represents the estimated selling price of the product based on prevailing prices at the end of the reporting period, less estimated costs to complete production and bring the product to sale. NRV test for spare parts and supplies is also performed annually. The NRV of spare parts and supplies represents the current replacement cost. An increase in allowance for inventory obsolescence and market decline would increase recorded operating expense and decrease current assets.

As at December 31, 2019 and 2018, the cost of inventories is lower than its NRV. The carrying amount of inventories is $¥ 1,450.9$ million and $\$ 1,504.5$ million as at December 31, 2019 and 2018, respectively (see Note 7).

Estimation of Mineral and Quarry Reserves. Mineral and quarry reserves are estimates of the amount of minerals that can be economically and legally extracted from the Group's mining and quarry properties. The Group estimates its mineral and quarry reserves based on the interpretation of geological data obtained from drill holes and other sampling techniques and feasibility studies which derive estimates of costs based upon anticipated tonnage and grades of minerals to be mined and processed, the configuration of the mineral body, expected recovery rates of minerals, estimated operating costs, estimated climatic conditions and other factors.

Changes in the mineral reserve or resource estimates may impact the carrying amounts of property, plant and equipment, provision for mine rehabilitation and decommissioning, recognition of deferred tax assets, and amortization charges.

The Group also makes estimates and assumptions regarding a number of economic and technical factors, such as production rates, grades, production, and delivery costs and prices. These economic and technical estimates and assumptions may change depending on the quality and quantity of mineral extracted. The Group reviews and updates estimates annually, to reflect actual production, new exploration data or developments, and changes in other assumptions or parameters. These estimates will change from time to time to reflect mining and quarrying activities, analyses of new engineering and geological data, changes in reserve and mineral resource holdings, modifications of mining and quarrying plans or methods, changes in mineral prices or production costs, and other factors.

Estimated limestone reserves from the Group's Luzon sites is 360.3 million metric tonnes as at December 31, 2019 and 2018.

Estimation of Useful Lives of Property, Plant and Equipment (including ROU Assets) and Mining Rights. The Group estimates the useful lives of its property, plant and equipment based on the period over which the assets are expected to be available for use. The Group reviews annually the estimated useful lives of property, plant and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental changes, anticipated use of the assets, and experience with similar assets. The Group also amortizes mining rights based on the total term of the quarry permit which is 25 years pursuant to Republic Act (R.A.) 7942, the Philippine Mining Act of 1995.

It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned above. A reduction in the estimated useful lives of property, plant and equipment and mining rights would increase the recorded depreciation and amortization expenses and decrease noncurrent assets.

There was no change in the estimated useful lives of property, plant and equipment and mining rights in 2019 and 2018.

The carrying amount of property, plant and equipment (excluding land and construction in progress) is $\$ 19,869.3$ million and $\mathcal{P 1 9 , 2 0 8 . 8}$ million as at December 31, 2019 and 2018, respectively (see Note 10). The carrying amount of mining rights is $\$ 188.2$ million and $\mathcal{P} 189.0$ million as at December 31, 2019 and 2018, respectively (see Note 13).

Determination of the Revalued Amount of Land (Included under Property, Plant and Equipment account). The Group has adopted the revaluation model in determining the carrying amount of land. The Group obtained the services of an independent appraiser in determining the fair value of land, and such fair value was determined based on recent prices of similar properties, with adjustments to reflect any changes in economic conditions since the date of those transactions. The amount and timing of recorded changes in fair value for any period would differ if the Group made different judgments and accounting estimates or utilized a different basis for determining fair value.

The carrying amount of land measured at revalued amount as at December 31, 2019 and 2018 is P2,683.8 million and $\mathcal{P 2} 2633.1$ million, respectively (see Note 10).

Determination of Fair Value of Investment Properties. The Group measures its investment properties at fair value. The Group engaged an independent appraiser to assess the fair value of investment properties as at December 31, 2019 and 2018. These were valued by reference to market-based evidence using comparable prices adjusted for specific market factors such as nature, location and condition of the properties.

Estimated fair values of investment properties amounted to $£ 1,299.2$ million and $\mathbb{P 1} 188.0$ million as at December 31, 2019 and 2018, respectively (see Note 11).

Leases - Estimation of the Incremental Borrowing Rate. The Group uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The Group estimates the IBR using available observable inputs (such as the prevailing BVAL interest rates) adjusted for entity-specific estimates, to reflect the terms and conditions of the lease.

The Group has applied incremental borrowing rates ranging from $7.73 \%$ to $7.91 \%$ for the computation of lease liabilities and ROU assets. ROU assets and lease liabilities amounted to $\$ 49.7$ million and $\# 51.9$ million, respectively, as at December 31, 2019 (see Note 25).

Assessment for Impairment of Nonfinancial Assets. The Group assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of the assets or group of assets may not be recoverable. The relevant factors that the Group considers in deciding whether to perform an asset impairment review include, among others, the following:

- Significant underperformance of a business in relation to expectations;
- Significant negative industry or economic trends; and
- Significant changes or planned changes in the use of the assets.

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU to which the asset belongs.

The recoverable amount of the asset is the greater of the fair value less cost of disposal or value in use. The fair value less cost of disposal is the amount obtainable from the sale of an asset in an arm's-length transaction. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

No impairment loss on nonfinancial assets was recognized in 2019, 2018 and 2017. The carrying amounts of nonfinancial assets are as follows:

|  | Note | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | :---: | ---: | ---: |
| Property, plant and equipment | 10 | $\mathbf{P 2 3 , 7 0 4 , 3 2 6 , 5 0 0}$ | $\mathbf{P 2 2 , 3 0 0 , 3 3 2 , 0 7 8}$ |
| Deposit on asset purchase | 14 | $\mathbf{1 , 6 4 3 , 7 2 1 , 4 4 1}$ | $1,277,921,945$ |
| Deposit for future investment | 14 | $\mathbf{5 0 0 , 0 0 0 , 0 0 0}$ | - |
| Advances to suppliers | 8 | $\mathbf{2 9 8 , 4 6 9 , 7 8 4}$ | $444,884,701$ |
| Deferred input VAT | 8,14 | $\mathbf{2 0 5 , 7 1 3 , 5 2 1}$ | $\mathbf{2 9 9 , 7 1 7 , 4 3 8}$ |
| Intangible assets | 13 | $\mathbf{1 9 2 , 0 4 8 , 5 3 2}$ | $\mathbf{1 9 2 , 7 6 7 , 6 4 8}$ |
| Prepayments | 8 | $\mathbf{1 6 2 , 5 4 3 , 6 3 7}$ | $\mathbf{1 6 0 , 0 4 8 , 5 8 4}$ |
| Investment in an associate | 12 | $\mathbf{7 5 , 0 0 0 , 0 0 0}$ | $\mathbf{7 5 , 0 0 0 , 0 0 0}$ |
| Deferred exploration and |  |  |  |
| $\quad$ exploration costs | 14 | $\mathbf{2 9 , 6 2 8 , 4 2 0}$ | $\mathbf{1 4 , 2 5 5 , 7 1 0}$ |
| Others | 8,14 | $\mathbf{1 7 , 5 1 8 , 9 5 5}$ | $\mathbf{1 8 , 1 8 5 , 8 6 6}$ |

Assessment of Recoverability of Deferred Exploration and Evaluation Costs. Deferred exploration and evaluation costs are capitalized in the period incurred until it has been determined that a property has no sufficient economically recoverable reserves, in which case the costs are written off as impairment losses. The Group reviews the carrying amounts of its mineral property interests whenever events or changes in circumstances indicate that their carrying amounts may exceed their estimated net recoverable amounts. An impairment loss is recognized when the carrying amount of those assets exceeds its recoverable amount.

No impairment loss on deferred exploration and evaluation costs was recognized in 2019, 2018 and 2017.

Recognition of Provision for Mine Rehabilitation and Decommissioning. The cost of mine rehabilitation and decommissioning is uncertain, and cost estimates can vary in response to many factors including estimates of the extent and costs of rehabilitation activities, changes in the relevant legal requirements, emergence of new restoration techniques or experience, cost increases as compared to the inflation rates, and changes in discount rates. The expected timing of expenditure can also change in response to changes in quarry reserves or production rates. These uncertainties may result in future actual expenditure different from the amounts currently provided. As a result, there could be significant adjustments in provision for mine rehabilitation and decommissioning, which would affect future financial results.

Provision for mine rehabilitation and decommissioning is based on estimated future costs of rehabilitating the mine site using information available at the reporting date.

Provision for mine rehabilitation and decommissioning amounted to $\$ 29.9$ million and $\mathcal{P} 28.6$ million as at December 31, 2019 and 2018, respectively (see Note 17).

Determination of Retirement Benefits. The determination of the net retirement benefit liability and expense is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions are described in Note 26 to the consolidated financial statements and include, among others, discount rates and salary increase rates. Actual results that differ from the Group's assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded liability in such future periods. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the net retirement benefit liability.

Net retirement benefit liability amounted to $\mathcal{P} 114.2$ million and $\{56.3$ million as at December 31, 2019 and 2018, respectively. Cumulative remeasurement loss amounted to $\$ 19.0$ million and gain of $\$ 6.4$ million on net retirement benefit liability (net of deferred tax) as at December 31, 2019 and 2018, respectively (see Note 26).

Recognition of Deferred Tax Assets. The Group reviews the carrying amounts of deferred tax assets at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized.

Deferred tax assets arising from NOLCO amounting to 88.2 million and 87.7 million were not recognized as at December 31, 2019 and 2018, respectively. Management believes that KSHI and SWCC will not have sufficient taxable income against which the benefits of the deferred tax assets can be utilized (see Note 28).

Deferred tax assets recognized amounted to $\mathbf{F 6 0 . 9}$ million and $\mathcal{F} 30.9$ million as at December 31, 2019 and 2018, respectively (see Note 28).
4. Cash and Cash Equivalents

This account consists of:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Cash on hand | $\mathbf{P 7 4 9 , 0 5 9}$ | $\mathbf{P 7 9 3 , 6 6 1}$ |
| Cash in banks | $\mathbf{1 , 2 6 3 , 6 9 6 , 4 3 4}$ | $1,296,275,844$ |
| Short-term placements | $\mathbf{1 5 , 6 7 4 , 0 4 6 , 5 9 9}$ | $\mathbf{1 4 , 8 7 9 , 8 8 2 , 1 3 6}$ |
|  | $\mathbf{P 1 6 , 9 3 8 , 4 9 2 , 0 9 2}$ | $\mathbf{1 1 6 , 1 7 6 , 9 5 1 , 6 4 1}$ |

Cash on hand pertains to petty cash fund and revolving funds. Cash in banks earn interest at prevailing bank deposit rates and are immediately available for use in the current operations.

Short-term placements are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn annual interest at rates ranging from $3.63 \%$ to $7.10 \%$ in 2019, $3.60 \%$ to $5.76 \%$ in 2018, and $1.40 \%$ to $4.00 \%$ in 2017.

Interest income is recognized from the following:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | :---: | ---: | ---: | ---: |
| Cash in banks and cash |  |  |  |  |
| equivalents* |  | $\mathbf{P 7 0 3 , 7 1 9 , 9 7 3}$ | P531,587,068 | P216,721,307 |
| Long-term placements | 14 | $\mathbf{3 7 , 5 7 1 , 5 0 0}$ | $11,868,342$ | - |
| Financial assets at FVPL | 5 | $\mathbf{2 0 , 5 5 0 , 8 9 5}$ | $1,550,490$ | $\mathbf{2 , 4 7 6 , 4 7 7}$ |
| Finance lease receivables | 25 | $\mathbf{2 , 1 4 0 , 0 4 5}$ | $\mathbf{2 , 5 3 7 , 1 3 6}$ | $3,617,879$ |
|  | $\mathbf{P 7 6 3 , 9 8 2 , 4 1 3}$ | P547,543,036 | 叉222,815,663 |  |

[^2]
## 5. Financial Assets at FVPL

This account consists of:

| Debt securities | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Equity securities | $\mathbf{9 6 2 3 , 5 2 5 , 7 4 7}$ | $\mathbf{1 6 8 , 6 9 1 , 0 1 5}$ |
|  | $\mathbf{9 7 1 7 , 8 3 1 , 5 1 7}$ | $\mathbf{1 1 8 1 , 5 6 0 , 9 3 5}$ |

Financial assets at FVPL are quoted debt and equity securities held by the Group for trading purposes.

Debt securities earn annual interest rate of $5.17 \%$ and $6.62 \%$ in 2019 and 2018, respectively. Interest income on debt securities amounted to 220.6 million, 1.6 million and 22.5 million in 2019, 2018 and 2017, respectively (see Note 4).

Dividend income is recognized from the following equity securities:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | :---: | ---: | ---: | ---: |
| Financial asset at FVOCI | 9 | $\mathbf{P 6 , 8 0 8 , 0 5 1}$ | $\mathrm{P} 6,808,051$ | $\mathrm{P} 6,779,819$ |
| Financial asset at FVPL |  | $\mathbf{6 , 2 5 7 , 5 9 3}$ | $6,066,148$ | - |
|  | $\mathbf{P 1 3 , 0 6 5 , 6 4 4}$ | $\mathbf{P 1 2 , 8 7 4 , 1 9 9}$ | $\mathbf{P 6 , 7 7 9 , 8 1 9}$ |  |

In 2019 and 2017, trading gains on financial assets at FVPL amounted to 863.7 million and \#5.2 million, respectively. In 2018, trading losses on financial assets at FVPL amounted to P19.6 million (see Note 23).

The Group's financial assets at FVPL as at December 31, 2019 and 2018 are carried at fair values based on sources classified under the Level 1 category. The fair values of financial assets at FVPL are based on quoted market prices or bidding dealer price quotations from active market as at reporting date (see Note 30).
6. Trade and Other Receivables

This account consists of:

|  | Note | 2019 | 2018 |
| :---: | :---: | :---: | :---: |
| Trade: |  |  |  |
| Third parties |  | P426,824,130 | P354,176,605 |
| Related parties | 19 | 1,776,754 | 34,702,288 |
| Interest receivable |  | 55,729,905 | 36,126,047 |
| Receivable from contractors |  | 21,617,282 | 25,547,880 |
| Current portion of finance lease receivables | 25 | 14,978,974 | 13,116,638 |
| Advances to officers and employees |  | 7,744,402 | 11,563,427 |
| Advances to related parties | 19 | 5,000,000 | 5,000,000 |
| Dividends receivable |  | 1,702,013 | 1,702,013 |
| Others |  | 25,764,868 | 793,005 |
|  |  | P561,138,328 | 1482,727,903 |

Trade receivables are noninterest-bearing and are generally on a 30-day credit term.
Advances to officers and employees are subject to liquidation within a period of seven (7) days after the transaction occurred or through salary deduction.

Other receivables are normally settled throughout the year.

## 7. Inventories

This account consists of:

| Goods in process | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Spare parts | $\mathbf{P 5 4 8 , 1 9 3 , 9 5 1}$ | $\mathbf{P 2 8 7 , 7 8 2 , 0 4 0}$ |
| Raw materials | $\mathbf{4 0 0 , 6 0 0 , 0 4 6}$ | $405,205,292$ |
| Supplies | $\mathbf{3 3 5 , 8 8 6 , 1 2 8}$ | $670,321,849$ |
| Finished goods | $\mathbf{1 3 8 , 2 1 7 , 4 2 8}$ | $\mathbf{1 0 4 , 5 5 9 , 4 7 6}$ |
|  | $\mathbf{2 7 , 9 9 7 , 1 9 2}$ | $36,592,518$ |

Cost of inventories as at December 31, 2019 and 2018 is lower than its NRV. Cost of inventories sold amounted to $\$ 6,371.8$ million, $\neq 15,12.9$ million, and $¥ 4,000.1$ million in 2019, 2018, and 2017, respectively (see Note 21).

## 8. Other Current Assets

This account consists of:

|  | Note | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | :---: | ---: | ---: |
| DSRA | 16 | $\mathbf{P 3 6 2 , 7 6 5 , 1 2 5}$ | P279,945,691 |
| Advances to suppliers |  | $\mathbf{2 9 8 , 4 6 9 , 7 8 4}$ | $444,884,701$ |
| Prepayments for: |  |  |  |
| $\quad$ Real property taxes |  | $\mathbf{1 5 4 , 2 3 2 , 7 7 3}$ | $154,396,705$ |
| $\quad$ Insurance | $\mathbf{8 , 3 1 0 , 8 6 4}$ | $5,651,879$ |  |
| Current portion of deferred input VAT |  | $\mathbf{1 6 1 , 2 0 6 , 3 4 7}$ | $\mathbf{2 0 6 , 6 4 0 , 7 3 1}$ |
| Others | $\mathbf{5 , 8 2 1 , 4 2 4}$ | $6,344,796$ |  |

DSRA represents an account maintained with a certain bank for annual principal and interest payments of the Group's loans payable in accordance with the provision of the Term Loan Facility and Security Agreement (TLFSA) (see Note 16). As a requirement, the Group ensures that the outstanding balance of DSRA is at least equal to the interest and the principal due, net of applicable withholding tax, on the immediately succeeding payment date. Withdrawals from DSRA should only be made if the amount outstanding exceeds the required balance, no default is continuing, and a written consent of the security agent is obtained.

Advances to suppliers represent advance payments for purchases of inventories that are applied against subsequent deliveries. The amounts have been outstanding for less than one (1) year from initial recognition.

## 9. Financial Assets at FVOCl

This account consists of quoted equity securities amounting to P 101.1 million and P 100.0 million as at December 31, 2019 and 2018, respectively.

Dividend income earned from financial assets at FVOCI amounted to 26.8 million in 2019, 2018 and 2017 (see Note 5).

Rollforward analysis of cumulative unrealized gains on financial assets at FVOCI is shown below:

|  | $\mathbf{2 0 1 9}$ | 2018 | $\mathbf{2 0 1 7}$ |
| :--- | ---: | ---: | ---: |
| Balance at beginning of year | $\mathbf{P -}$ | $\mathbf{P 9}, 267,825$ | $\mathbf{P 6}, 000,750$ |
| Unrealized gains (losses) for the year | $\mathbf{1 , 0 6 6 , 8 0 0}$ | $(9,267,825)$ | $\mathbf{3 , 2 6 7 , 0 7 5}$ |
| Balance at end of year | $\mathbf{P 1 , 0 6 6 , 8 0 0}$ | $\mathbf{P -}$ | $\mathbf{1 9 , 2 6 7 , 8 2 5}$ |

The Group's financial assets at FVOCl as at December 31, 2019 and 2018 are carried at fair value based on quoted market prices or bidding dealer price quotations from active markets as at the reporting date. The fair valuation is classified under Level 1 category (see Note 30).

## 10. Property, Plant and Equipment

The balances and movements in this account as at and for the years ended December 31, 2019 and 2018 are as follows:

|  | 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | At Revalued Amount | At Cost |  |  |  |  |  |
|  | Land | Machinery and Equipment | Building and Improvements | Transportation Equipment | Furniture, Fixtures, and Other Office Equipment | Construction in Progress | Total |
| Cost/Revalued Amount |  |  |  |  |  |  |  |
| Balances as at December $\text { 31, } 2018$ | P2,633,104,897 | P19,369,062,888 | P3,766,204,943 | P203,580,445 | P167,825,042 | R458,440,829 | R26,598,219,044 |
| Effect of PFRS 16 | - | - | 59,726,112 | - | - | - | 59,726,112 |
| Balances at beginning of year | 2,633,104,897 | 19,369,062,888 | 3,825,931,055 | 203,580,445 | 167,825,042 | 458,440,829 | 26,657,945,156 |
| Additions | 50,723,384 | 1,163,071,555 | 68,034,990 | 30,896,954 | 55,201,706 | 1,011,793,489 | 2,379,722,078 |
| Disposals | - | $(116,364,926)$ | - | $(23,265,990)$ | - | - | $(139,630,916)$ |
| Reclassifications | - | 296,867,683 | 22,194,183 | - | - | $(319,061,866)$ | - |
| Balances at end of year | 2,683,828,281 | 20,712,637,200 | 3,916,160,228 | 211,211,409 | 223,026,748 | 1,151,172,452 | 28,898,036,318 |
| Accumulated Depreciation and Amortization |  |  |  |  |  |  |  |
| Balances at beginning of year | - | 2,814,607,438 | 1,256,066,267 | 120,718,264 | 106,494,997 | - | 4,297,886,966 |
| Depreciation and amortization | - | 801,907,668 | 141,920,840 | 38,488,134 | 33,926,452 | - | 1,016,243,094 |
| Disposals | - | $(98,337,261)$ | - | $(22,082,981)$ | - |  | $(120,420,242)$ |
| Balances at end of year | - | 3,518,177,845 | 1,397,987,107 | 137,123,417 | 140,421,449 | - | 5,193,709,818 |
| Carrying Amounts | P2,683,828,281 | P17,194,459,355 | P2,518,173,121 | P74,087,992 | P82,605,299 | P1,151,172,452 | P23,704,326,500 |



Included in the "Building and Improvements" account in 2019 are the ROU assets aggregating P59.7 million recognized on January 1, 2019 as a result of the adoption of PFRS 16, Leases (see Note 25). This is considered as a noncash financial information in the consolidated statements of cash flows.

As at the December 31, 2019 and 2018, deposit on asset purchase amounting to R 107.9 million and \#136.8 million, respectively, were reclassified and included as additions to property, plant and equipment. This transaction is considered as a noncash financial information in the consolidated statements of cash flows.

Details of depreciation and amortization are as follows:

|  | Note | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Included in profit or loss: |  |  |  |  |
| Property, plant and |  |  |  |  |
| ROU assets | 25 | 10,016,520 | - | - |
| Mining rights | 13 | 719,116 | 719,116 | 719,116 |
|  |  | 952,698,422 | 710,148,534 | 585,907,433 |
| Recognized as component |  |  |  |  |
| of inventories |  | 64,263,788 | 27,830,885 | 41,934,004 |
|  |  | P1,016,962,210 | 7737,979,419 | 1627,841,437 |

Depreciation and amortization is distributed in the consolidated statements of comprehensive income as follows:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | :---: | ---: | ---: | ---: |
| Cost of goods sold | 21 | $\mathbf{P 8 4 3 , 5 8 4 , 8 9 6}$ | $\mathbf{P 6 3 5 , 5 9 1 , 9 3 3}$ | P534,154,429 |
| Operating expenses | 22 | $\mathbf{1 0 9 , 1 1 3 , 5 2 6}$ | $74,556,601$ | $51,753,004$ |
|  |  | $\mathbf{P 9 5 2 , 6 9 8 , 4 2 2}$ | $\mathbf{P 7 1 0 , 1 4 8 , 5 3 4}$ | P585,907,433 |

## Revaluation of Land

The Group engaged an independent appraiser to determine the fair value of its land. The latest appraisal valuation report was dated February 15, 2018 and was estimated using the Sales Comparison Approach. This is a comparative approach to value property that considers the sales of similar or substitute properties and related market data, and that establishes a value estimate by processes involving comparison. This fair valuation is classified under Level 3 category (significant unobservable inputs) (see Note 30).

Considering the foregoing and such factors as property location, desirability, neighbourhood, utility, size, terrain, and time element involved, the following shows the details of the valuation of the Group's land as at December 31, 2019 and 2018:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Balances at beginning of year | $\mathbf{P 2 , 6 3 3 , 1 0 4 , 8 9 7}$ | P2,479,847,510 |
| Additions | $\mathbf{5 0 , 7 2 3 , 3 8 4}$ | $153,257,387$ |
| Balances at end of year | $\mathbf{P 2 , 6 8 3 , 8 2 8 , 2 8 1}$ | P2,633,104,897 |

If these parcels of land were measured using cost model, the carrying amount should have been $\$ 790.8$ million and $\$ 740.1$ million as at December 31, 2019 and 2018, respectively.

Rollforward analysis of revaluation surplus is shown below:

|  |  | 2019 |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | Note | Gross of Tax | Deferred Tax |  |
| Expense | Net of Tax |  |  |  |
| Balances at beginning and end of year | 18 | P1,892,982,858 | (R567,894,858) | R1,325,088,000 |


|  |  | 2018 |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | Note | Gross of Tax | Deferred Tax | Expense | Net of Tax |
| Balances at beginning and end of year | 18 | \&1,892,982,858 | (叉567,894,858) | P1,325,088,000 |  |


|  | 2017 |  |  |
| :---: | :---: | :---: | :---: |
|  | Deferred Tax |  |  |
|  | Gross of Tax | Expense | Net of Tax |
| Balances at beginning of year | 11,790,378,915 | ( $7537,113,674$ ) | 11,253,265,241 |
| Revaluation during the year | 102,603,943 | $(30,781,184)$ | 71,822,759 |
| Balances at end of year | 11,892,982,858 | (\#567,894,858) | 11,325,088,000 |

 noncash financial information excluded in the consolidated statements of cash flows.

## Construction in Progress

Construction in progress consists of costs incurred in the construction of the following additional facilities and projects of the Group:

|  | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | ---: | ---: |
| Finished Mill | $\mathbf{P 8 2 2 , 1 0 5 , 6 8 3}$ | $\mathbf{P -}$ |
| Cement Silo | $\mathbf{1 2 0 , 6 7 4 , 7 1 6}$ | - |
| Pack House | $\mathbf{3 1 , 0 7 0 , 2 9 2}$ | - |
| Third Production Line | $\mathbf{7 , 5 9 2 , 9 4 9}$ | $\mathbf{1 4 4 , 4 8 2 , 6 0 6}$ |
| Others | $\mathbf{1 6 9 , 7 2 8 , 8 1 2}$ | $\mathbf{3 1 3 , 9 5 8 , 2 2 3}$ |
|  | $\mathbf{P 1 , 1 5 1 , 1 7 2 , 4 5 2}$ | $\mathbf{P 4 5 8 , 4 4 0 , 8 2 9}$ |

The construction of the third production line was completed on December 31, 2018. The remaining contracted capital expenditures for the Group's outstanding construction projects as at December 31, 2019 amounted to $\$ 421.4$ million.

## Capitalization of Borrowing Costs

Capitalized borrowing costs on the construction of the third production line of the Group's cement manufacturing plant amounted to $\$ 165.5$ million for the year ended December 31, 2018 (see Note 16). The Group completed its third production line in 2018 and has ceased capitalization of borrowing costs. The rates used to determine the amount of borrowing costs eligible for capitalization, which are the effective interest rates of the borrowings, range from $5.81 \%$ to $6.36 \%$ in 2018.

This transaction is considered as a noncash financial information in the 2018 consolidated statements of cash flows.

## 11. Investment Properties

The balances and movements in this account are as follows:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | ---: | ---: | ---: |
| Balance at beginning of year |  | $\mathbf{P 1 , 1 8 8 , 0 2 1 , 0 0 0}$ | P587,430,000 |
| Additions |  | - | $164,780,000$ |
| Fair value changes | 23 | $\mathbf{1 1 1 , 2 1 6 , 0 0 0}$ | $435,811,000$ |
| Balance at end of year |  | $\mathbf{P 1 , 2 9 9 , 2 3 7 , 0 0 0}$ | P1,188,021,000 |

The Group did not earn any rental income from its investment properties in 2019, 2018, and 2017.
Direct operating expenses arising from these investment properties amounted to 00.6 million, P4.8 million and P 0.3 million in 2019, 2018, and 2017, respectively.

The Group engaged an independent appraiser to determine the fair value of the investment properties as at December 31, 2019 and 2018. The latest appraisal valuation report was dated February 17, 2020 and was estimated using the Sales Comparison Approach. This approach compares sales of similar or substitute properties and related market data to establish an estimated value. The fair value of investment properties is categorized under Level 3 (significant unobservable inputs) (see Note 30).

Considering the foregoing and such factors as the property location, desirability, neighbourhood, utility, size, terrain, and time element involved, the market value of the appraised land is estimated at $₹ 231,200$ and $₹ 156,800$ per square meter, or total value of $₹ 1,299.2$ million as at December 31, 2019 for the entire land area of 7,169 square meters, and at $\$ 213,000$ and 8142,600
 7,169 square meters.

## 12. Investment in an Associate

The Group's investment in AFLCI, an associate, amounting to $\$ 75.0$ million as at December 31, 2019 and 2018 represents $100 \%$ interest in preference shares. AFLCI is an entity incorporated and domiciled in the Philippines and is engaged in the manufacturing, processing, sale and distribution of fly-ash, bottom ash, hi carbon and other by-products.

The Group has significant influence over AFLCl because of its representation in the BOD of AFLCI and the existence of interlocking key management personnel. Accordingly, AFLCI is determined to be an associate of the Group.

The key financial information of the associate as at and for the years ended December 31, 2019 and 2018 are as follows:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Current assets | $\mathbf{P 3 5 4 , 4 1 8 , 1 2 7}$ | $\mathbf{P 6 3 , 7 7 5 , 3 5 7}$ |
| Noncurrent assets | $\mathbf{4 8 7 , 4 0 2 , 9 8 6}$ | $386,308,030$ |
| Current liabilities | $\mathbf{( 5 3 8 , 9 1 0 , 5 4 4 )}$ | $(82,194,069)$ |
| Noncurrent liabilities | $\mathbf{( 2 5 0 , 0 0 0 , 0 0 0 )}$ | $(300,000,000)$ |
| Net assets | $\mathbf{P 5 2 , 9 1 0 , 5 6 9}$ | $\mathbf{P 6 7 , 8 8 9 , 3 1 8}$ |

Net loss $\quad$ P23,522,752 $\quad$ R21,344,161

## 13. Intangible Assets

This account consists of:

|  | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | ---: | ---: |
| Mining rights | $\mathbf{P 1 8 8 , 2 4 2 , 0 1 4}$ | $\mathbf{P 1 8 8 , 9 6 1 , 1 3 0}$ |
| Goodwill | $\mathbf{3 , 8 0 6 , 5 1 8}$ | $3,806,518$ |
|  | $\mathbf{P 1 9 2 , 0 4 8 , 5 3 2}$ | $\mathbf{P 1 9 2 , 7 6 7 , 6 4 8}$ |

## Mining Rights

Mining rights represent the Group's legal rights to undertake quarrying activities in the municipalities of San Ildefonso and Dona Remedios Trinidad in Bulacan, and municipalities of Ginatilan and Malabuyoc in Cebu. The balances and movements of mining rights are as follows:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | ---: | ---: | ---: |
| Cost |  |  |  |
| Balance at beginning of year |  | $\mathbf{P 1 9 4 , 4 7 0 , 6 8 7}$ | P194,363,745 |
| Additions | - | 106,942 |  |
| Balance at end of year | $\mathbf{1 9 4 , 4 7 0 , 6 8 7}$ | $194,470,687$ |  |
| Accumulated Amortization |  |  |  |
| Balance at beginning of year | 10 | $\mathbf{5 , 5 0 9 , 5 5 7}$ | $\mathbf{4 , 7 9 0 , 4 4 1}$ |
| Amortization | $\mathbf{7 1 9 , 1 1 6}$ | $\mathbf{7 1 9 , 1 1 6}$ |  |
| Balance at end of year | $\mathbf{6 , 2 2 8 , 6 7 3}$ | $5,509,557$ |  |
| Carrying Amount | $\mathbf{P 1 8 8 , 2 4 2 , 0 1 4}$ | $\mathbf{1 8 1 8 8 , 9 6 1 , 1 3 0}$ |  |

The Group assigns to the lenders under TLFSA its rights and interest under MPSA No. 181-2002-III (see Note 16).

## Goodwill

Goodwill amounting to $\$ 3.8$ million was recognized as a result of the acquisition by the Parent Company of $100 \%$ ownership in SWCC on December 23, 2016. Total net cash outflow of the Parent Company from acquiring SWCC amounted to $¥ 385.1$ million (net of cash acquired from SWCC amounting to $\mathbf{P 6 4 . 9}$ million).

No impairment loss on intangible assets was recognized in 2019, 2018, and 2017.

## 14. Other Noncurrent Assets

This account consists of:

|  | Note | 2019 | 2018 |
| :---: | :---: | :---: | :---: |
| Deposit on asset purchase |  | P1,643,721,441 | 11,277,921,945 |
| Long-term placements |  | 650,000,000 | 650,000,000 |
| Deposit for future investment |  | 500,000,000 | - |
| Refundable deposits |  | 65,162,604 | 14,914,011 |
| Deposit in escrow |  | 44,708,495 | 45,769,793 |
| Deferred input VAT - net of current portion |  | 44,507,174 | 93,076,707 |
| Deferred exploration and evaluation costs |  | 29,628,420 | 14,255,710 |
| Restricted cash |  | 27,428,594 | 26,482,096 |
| Finance lease receivables - net of current portion | 25 | 7,730,639 | 29,621,442 |
| Others |  | 11,697,531 | 11,841,070 |
|  |  | P3,024,584,898 | P2,163,882,774 |

## Deposits

Deposit on asset purchase amounting to $\vDash 1,643.7$ million and $\vDash 1,277.9$ million as at December 31, 2019 and 2018, respectively, represents advance payments for the acquisition of machinery and equipment and long-term deposit for inventory acquisition.

On November 19, 2018, the Group entered into an agreement with a related party for the acquisition of raw materials for cement production for a period of ten (10) years. In accordance with the terms of its agreement, the Group made a deposit amounting to $\$ 1,000.0$ million.

## Deposit for Future Investment

Deposit for future investment amounting to $\$ 500.0$ million pertains to deposit made for future subscription to the common shares of stock of a business entity the Group is planning to venture.

## Long-term Placements

Long-term placements amounting to $\$ 650.0$ million represent a 5 -year investment in time deposits bearing an annual average interest of $5.68 \%$. Interest income on long-term placements amounted to $\$ 37.6$ million and 11.9 million in 2019 and 2018 , respectively (see Note 4 ).

## Refundable Deposits

Refundable deposits include bill deposits for electric charges of the Group's manufacturing plant which are refundable upon termination of service, and rental deposits related to long-term rentals of office space.

## Deposit in Escrow

Deposit in escrow amounting to $₹ 44.7$ million and $₹ 45.8$ million as at December 31, 2019 and 2018, respectively, pertains to cash in escrow account related to a pending legal case.

## Restricted Cash

Restricted cash pertains to rehabilitation funds established by the Group and deposited with a local bank for compliance with the Department of Environment and Natural Resources Administrative Order No. 2005-07 for environmental protection and enhancement.

## Deferred Exploration and Evaluation Costs

Deferred exploration and evaluation costs pertain to costs incurred for the exploration and development in the Mining Property of the Group.

The balance and movement in the account are as follows:

| Balance at beginning of year | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Additions | $\mathbf{1 5 , 3 5 5 , 7 1 0}$ | $\mathbf{P 1 4 , 2 5 1 , 2 4 6}$ |
| Balance at end of year | $\mathbf{P 2 9 , 6 2 8 , 4 2 0}$ | $\mathbf{P 1 4 , 2 5 5 , 7 1 0}$ |

Additions to deferred exploration and evaluation costs pertain to costs incurred in drilling, hauling and other ongoing exploration activities. No impairment loss was recognized in 2019, 2018, and 2017.

The assets, expenses, and operating and investing cash flows from the deferred exploration and evaluation costs are as follows:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Total assets | $\mathbf{2 2 9 , 6 2 8 , 4 2 0}$ | $\mathbf{P 1 4 , 2 5 5 , 7 1 0}$ |
| Total liabilities | $\mathbf{3 0 2 , 7 3 5 , 9 3 8}$ | $293,220,220$ |
| Expenses | $\mathbf{6 , 5 2 7 , 4 4 7}$ | $8,966,035$ |
| Net cash used in investing activities | $\mathbf{2 , 4 6 4 , 4 4 0}$ | $83,762,090$ |

## Advances for Future Investment

On April 24, 2017, the Group terminated its Sale and Purchase Agreement (Agreement) entered into in 2015 for the acquisition of an option to acquire an investment. The Group was refunded of the amount paid in Agreement of US $\$ 17.7$ million ( $\$ 810.8$ million) in 2017.

## 15. Trade and Other Payables

This account consists of:

|  | Note | 2019 | 2018 |
| :---: | :---: | :---: | :---: |
| Trade: |  |  |  |
| Third parties |  | P1,578,043,585 | 81,557,924,524 |
| Related parties | 19 | 514,440,591 | 264,068,788 |
| Accruals for: |  |  |  |
| Sales rebates |  | 320,039,049 | 263,887,824 |
| Utilities |  | 164,303,491 | 223,470,038 |
| Personnel costs |  | 57,473,897 | 81,195,773 |
| Interests |  | 32,621,107 | 34,814,031 |
| Others |  | 2,835,254 | 1,484,473 |
| Advances from customers |  | 290,624,867 | 287,543,226 |
| Retention payable |  | 210,583,594 | 337,430,321 |
| Output VAT payable |  | 68,779,302 | 82,777,561 |
| Dividends payable | 18 | 45,000,000 | 45,000,000 |
| Withholding taxes payable |  | 24,098,098 | 23,511,002 |
| Advances from related parties | 19 | 10,000,000 | 10,604,684 |
| Others |  | 51,784,809 | 161,008,592 |
|  |  | P3,370,627,644 | \#3,374,720,837 |

Trade payables are noninterest-bearing, and are generally settled in varying periods, within one year, depending on the arrangements with suppliers.

Accrual for sales rebates pertains to accrued monthly sales volume incentives granted to customers.

Advances from customers are collections received for inventory purchases to be delivered by the Group within 30 days after collection date.

Retention payable represents retention fees of contractors and is normally settled within one year.

Other payables are noninterest-bearing, and are normally settled within one year.

## 16. Loans Payable

This account consists of:

|  | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | ---: | ---: |
| Principal | $\mathbf{P 7 , 3 8 7 , 0 0 0 , 0 0 0}$ | $\mathbf{\# 8 , 3 6 6 , 0 0 0 , 0 0 0}$ |
| Less unamortized debt issuance costs | $\mathbf{3 2 , 7 0 0 , 6 0 9}$ | $43,425,679$ |
|  | $\mathbf{7 , 3 5 4 , 2 9 9 , 3 9 1}$ | $8,322,574,321$ |
| Less current portion | $\mathbf{1 , 0 5 8 , 6 6 3 , 1 0 9}$ | $968,274,930$ |
| Noncurrent portion | $\mathbf{P 6 , 2 9 5 , 6 3 6 , 2 8 2}$ | $\mathbf{P 7 , 3 5 4 , 2 9 9 , 3 9 1}$ |

Debt issuance costs on loan availments are recognized as discount on loans. Amortization of debt issuance costs charged to "Finance costs" account in the consolidated statements of comprehensive income amounted to F 10.7 million, P 11.8 million, and F 11.6 million in 2019, 2018, and 2017, respectively.

The loans are payable in 32 quarterly installments commencing on the $9^{\text {th }}$ quarter from availment.
Details of the drawdowns under TLFSA are as follows:

| Date | Drawdown | Effective Interest Rates | Nominal Interest Rates |
| ---: | ---: | :---: | :---: |
| February 3,2016 | P6,000.0 million | $5.81 \%$ | $5.68 \%$ |
| January 11,2017 | $2,150.0$ million | $6.36 \%$ | $6.21 \%$ |
| April 5,2017 | 750.0 million | $5.89 \%$ | $5.74 \%$ |

The terms and conditions of TLFSA are as follows:

Mortgage Trust Indenture (MTI). Under the MTI, land, building and machinery and equipment with appraised value of $\mathcal{R} 20,397.2$ million and carrying amount of $R 14,539.2$ million as at December 31, 2019 are held as collateral to secure the loans payable.

DSRA. The Group is required to maintain a DSRA equal to the interest and principal due on the immediately succeeding payment date. As at December 31, 2019 and 2018, the DSRA maintained for TLFSA amounted to P362.8 million and 2279.9 million, respectively. The DSRA is presented under "Other current assets" account in the consolidated statements of financial position (see Note 8).

Assignment of the MPSA. The Group assigns to the lenders its rights and interest under MPSA No. 181-2002-III (see Note 13).

On July 28, 2017, the Group notified its lender banks that it will not avail of the remaining 22,100.0 million undrawn amount from the TLFSA. Accordingly, deferred debt issuance cost for the undrawn portion of the facility amounting to $\$ 17.3$ million was charged to profit or loss in 2017.

## Finance Costs

Details of finance costs charged to consolidated statements of comprehensive income are as follows:

|  | Note | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Interest expense on loans payable |  | P479,276,268 | P524,854,323 | P528,997,280 |
| Bank charges |  | 10,994,754 | 5,175,034 | 25,894,551 |
| Interest expense on lease liabilities | 25 | 4,110,138 | - | - |
| Accretion of provision for mine rehabilitation and decommissioning | 17 | 1,304,314 | 1,247,360 | 1,192,893 |
|  |  | 495,685,474 | 531,276,717 | 556,084,724 |
| Less capitalized borrowing costs | 10 | - | 165,490,442 | 166,347,232 |
|  |  | P495,685,474 | P365,786,275 | 1389,737,492 |

## Debt Covenants

The Group's debt instruments contain restrictive covenants which include, among others, use of proceeds, changes in the Group's nature of business and ownership structure, disposition of assets, material advances to stockholders and officers, entering into mergers and consolidations, incurrence of additional debt, and maintenance of certain financial ratios.

Further, the Group is required to maintain a debt-to-equity ratio of not greater than 2.50 and a debt service coverage ratio greater than 1.50 with respect to the next reporting period. As at December 31, 2019, the Group is in compliance with all the requirements of its debt covenants.

## Reconciliation of Loans Payable

The table below details changes in the Group's loans payable, including both cash and noncash changes.

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Balance at beginning of year | $\mathbf{P 8 , 3 2 2 , 5 7 4 , 3 2 1}$ | $\mathbf{P 8 , 8 4 4 , 8 1 4 , 8 1 5}$ |
| Payment of principal | $\mathbf{( 9 7 9 , 0 0 0 , 0 0 0 )}$ | $(534,000,000)$ |
| Amortization of debt issuance cost | $\mathbf{1 0 , 7 2 5 , 0 7 0}$ | $\mathbf{1 1 , 7 5 9 , 5 0 6}$ |
| Balance at end of year | $\mathbf{P 7 , 3 5 4 , 2 9 9 , 3 9 1}$ | $\mathbf{P 8 , 3 2 2 , 5 7 4 , 3 2 1}$ |

## 17. Provision for Mine Rehabilitation and Decommissioning

The Group is required under its Environmental Compliance Certificate to perform rehabilitation and decommissioning of its cement manufacturing plant and quarry operation sites. Accordingly, the Group recognized its estimated liability for site rehabilitation and decommissioning. The provision is calculated based on the Group's estimate of expected costs to be incurred to rehabilitate and decommission the sites and is measured at its present value using $4.60 \%$ discount rate.

The balance and movement in this account is as follows:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | :---: | ---: | ---: |
| Balance at beginning of year |  | $\mathbf{P 2 8 , 5 6 5 , 5 6 8}$ | P27,318,208 |
| Accretion | 16 | $\mathbf{1 , 3 0 4 , 3 1 4}$ | $1,247,360$ |
| Balance at end of year |  | $\mathbf{P 2 9 , 8 6 9 , 8 8 2}$ | P28,565,568 |

The present value of the total estimated costs of mine rehabilitation and decommissioning amounting to 25.0 million computed upon initial recognition was capitalized as part of "Building and improvements" under "Property, plant and equipment" account in the consolidated statements of financial position. This is considered as a noncash financial information in the consolidated statements of cash flows.

## 18. Equity

## Capital Stock

The capital stock of the Parent Company as at December 31, 2019 and 2018 is as follows:

| Common stock - P 1 par value | \#5,000,000,005 |
| :---: | :---: |
| Preferred stock - P1 par value | 3,000,000,000 |
|  | \#8,000,000,005 |

## Common Stock

Details of the Parent Company's common stock at \$1.00 par value are as follows:

|  | 2019 |  | 2018 |  | 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | Amount | Number of Shares | Amount | Number of Shares | Amount |
| Authorized |  |  |  |  |  |  |
| Balance at beginning and end of year | 5,500,000,000 | P5,500,000,000 | 5,500,000,000 | ²,500,000,000 | 5,500,000,000 | 125,500,000,000 |
| Issued |  |  |  |  |  |  |
| Balance at beginning of year | 5,000,000,005 | P5,000,000,005 | 5,000,000,005 | \#5,000,000,005 | 4,500,000,002 | (4,500,000,002 |
| Issuance of common stock | - | - | - | - | 500,000,000 | 500,000,000 |
| Issuance of common stock to independent directors | - | - | - | - | 3 | 3 |
| Balance at end of year | 5,000,000,005 | P5,000,000,005 | 5,000,000,005 | \#5,000,000,005 | 5,000,000,005 | P5,000,000,005 |

On May 5, 2017, the Parent Company bought back five of its common stock from a stockholder at \$20.00 per share. On June 29, 2018, the Parent Company reissued its five common stock at $\mathbf{P 1 5 . 9 0}$ per share.

On April 20, 2017, the SEC resolved to render effective the Registration Statement of the Parent Company for the registration of up to five billion capital stock. On May 10, 2017, the PSE approved the Parent Company's application for the initial listing of such shares under the Main Board of the PSE. On May 15, 2017, the SEC issued in favor of the Parent Company a Certificate of Permit to Offer Securities for Sale of the Five Hundred Million $(500,000,000)$ common stock with an Oversubscription Option of up to Seventy-Five Million $(75,000,000)$ common stock at an offer price of fifteen pesos ( $\$ 15.00$ ) per share. The Offer Period was from May 16, 2017 to May 22, 2017. On May 29, 2017, the shares of the Parent Company commenced trading in the PSE.

## Preferred Stock

As at December 31, 2019 and 2018, the Parent Company has authorized, issued and outstanding preferred stock of $3,000.0$ million shares with a par value of 1.00 per share amounting to P3,000.0 million.

Preferred stock is cumulative, non-participating, non-voting, not convertible to common stock and redeemable at the option of the Parent Company at the end of fifth year from the issue date, at the price of issue value plus all accumulated and unpaid dividends. Subject to the availability of unrestricted retained earnings of the Parent Company, the preferred stockholders shall be paid a cash dividend of $6.00 \%$ per annum or such rate as may be fixed by its BOD.

As at December 31, 2019, 2018 and 2017, there is no dividend in arrears related to the preferred stock.

On March 13, 2020, the Parent Company's BOD approved the redemption of the Parent Company's preferred shares amounting to $\$ 3,000.0$ million on April 20,2020 , with a redemption price of \$ $3,045.0$ million to be paid upon submission and surrender of the original stock certificates by the preferred shareholders.

## Additional Paid-in Capital

Additional paid-in capital consists of amount received in excess of the par value of the shares issued, net of directly attributable transactions costs on the initial public offering. Details of additional paid-in capital as at December 31 are as follows:

|  | 2019 | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| Proceeds in excess of par value | $\mathbf{P 7 , 0 0 0 , 0 0 0 , 0 0 0}$ | $\mathbf{P 7 , 0 0 0 , 0 0 0 , 0 0 0}$ | P7,000,000,000 |
| Less: IPO expenses | $\mathbf{4 7 4 , 4 9 3 , 8 8 1}$ | $474,493,881$ | $474,493,881$ |
| Reissuance of treasury stock | $\mathbf{2 1}$ | 21 | - |
| Additional paid-in capital | $\mathbf{P 6 , 5 2 5 , 5 0 6 , 0 9 8}$ | $\mathbf{P 6 , 5 2 5 , 5 0 6 , 0 9 8}$ | P6,525,506,119 |

## Dividend Declaration

The Parent Company's BOD authorized the declaration of the following cash dividends in 2019, 2018 and 2017:
$\underline{2019}$

| Type | Declaration Date | Record Date | Payment Date | Dividend Per Share | Amount |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Preferred | February 28, 2019 | February 28, 2019 | April 22, 2019 | P0.015 | P45,000,000 |
| Preferred | February 28, 2019 | February 28, 2019 | July 22, 2019 | 0.015 | $45,000,000$ |
| Preferred | February 28, 2019 | February 28, 2019 | October 21, 2019 | 0.015 | $45,000,000$ |
| Preferred | February 28, 2019 | February 28, 2019 | January 20, 2020 | 0.015 | $45,000,000$ |
| Common | June 18, 2019 | July 12, 2019 | July 31, 2019 | 0.26 | $1,300,000,001$ |
|  |  |  |  |  | 1,480,000,001 |

$\underline{2018}$

| Type | Declaration Date | Record Date | Payment Date | Dividend Per Share | Amount |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Preferred | March 15, 2018 | March 15, 2018 | April 23, 2018 | P0.015 | P45,000,000 |
| Preferred | March 15, 2018 | March 15, 2018 | July 23, 2018 | 0.015 | $45,000,000$ |
| Preferred | March 15, 2018 | March 15, 2018 | October 22, 2018 | 0.015 | $45,000,000$ |
| Preferred | March 15, 2018 | March 15, 2018 | January 24, 2019 | 0.015 | $45,000,000$ |
| Common | May 3, 2018 | May 31, 2018 | June 26, 2018 | 0.23 | $1,155,115,516$ |
|  |  |  |  |  | $\mathbf{1 1 , 3 3 5 , 1 1 5 , 5 1 6}$ |


| Type | Declaration Date | Record Date | Payment Date | Dividend Per Share | Amount |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Preferred | January 9, 2017 | January 15, 2017 | January 23, 2017 | P0.015 | \&45,000,000 |
| Preferred | April 5, 2017 | March 31, 2017 | April 21, 2017 | 0.015 | $45,000,000$ |
| Preferred | June 29, 2017 | May 31, 2017 | July 21, 2017 | 0.015 | $45,000,000$ |
| Preferred | June 29, 2017 | May 31, 2017 | October 20, 2017 | 0.015 | $45,000,000$ |
| Preferred | June 29, 2017 | May 31,2017 | January 24, 2018 | 0.015 | $45,000,000$ |
|  |  |  |  | Q225,000,000 |  |

## Appropriation of Retained Earnings

Details of appropriated retained earnings as at December 31, 2019 and 2018 are as follows:

| Year of Appropriation | Amount | Project Completion |
| :--- | ---: | ---: |
| 2016 | $\$ 2,500,000,000$ | To be completed in 2021 |
| 2018 | $5,000,000,000$ | To be completed in 2021 |
|  | $\$ 7,500,000,000$ |  |

The Parent Company's BOD approved the appropriation of unrestricted retained earnings amounting to $\$ 5,000.0$ million and $¥ 3,500.0$ million on March 15, 2018 and December 22, 2016, respectively, to supplement the funding of the construction of its production facility in Cebu that is expected to be completed in 2021.

On December 31, 2018, the Parent Company reversed the appropriation made in 2016 for the construction and commissioning of the third production line of $\$ 1,000.0$ million because of the substantial completion of the project during the year.

## Other Equity Reserves

Details of the Group's other equity reserves are as follows:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | :---: | ---: | ---: |
| Revaluation surplus (net of deferred tax) <br> Cumulative remeasurement gains (losses) <br> on net retirement benefit liability (net <br> of deferred tax) | 10 | $\mathbf{P 1 , 3 2 5 , 0 8 8 , 0 0 0}$ | $\mathbf{1 1 , 3 2 5 , 0 8 8 , 0 0 0}$ |
| Cumulative unrealized gains on financial <br> assets at FVOCI | 26 | $\mathbf{( 1 9 , 0 0 8 , 9 7 5 )}$ | $6,448,555$ |
|  | 9 | $\mathbf{1 , 0 6 6 , 8 0 0}$ | - |

## 19. Related Party Transactions

The Group has transactions with its related parties in the ordinary course of business. The outstanding balances and amount of transactions with related parties as at and for the years ended December 31, 2019 and 2018 are as follows:

| Nature of Relationship | Nature of Transactions | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount of Transactions | Outstanding Balance | Amount of Transactions | Outstanding Balance |
| Cash and Cash Equivalents |  |  |  |  |  |
| Entities under common key management with ECC | Cash deposits and investment in short- term placements | 121,880,179 | P469,311,234 | \$161,087,766 | ఖ228,315,214 |
| Trade Receivables (see Note 6) Entities under common key management with ECC | Sale of inventories | P25,322,622 | P1,776,754 | P204,148,387 | 834,702,288 |
| Advances to Officers Key management personnel | Cash advances | R880,130 | P342,973 | P511,806 | 1429,826 |
| Advances to Related Parties (see Note 6) |  |  |  |  |  |
| Ultimate Parent Company | Working capital advances | P- | R5,000,000 | 185,000,000 | 185,000,000 |
| Advances to Suppliers <br> Subsidiary of Ultimate Parent Company | Deposit for inventory acquisition | P9,972,571 | P1,043,896,338 | 11,000,000,000 | 11,110,109,218 |
| Financial Assets at FVOCI |  |  |  |  |  |
| Entities under common key management with ECC | Investments in quoted equity instruments including dividends earned | P6,808,051 | P101,079,300 | 12,874,199 | 8100,012,500 |
| Refundable Deposits Entities under common key management with ECC | Supply of services | P51,457,542 | P54,190,018 | 12,732,476 | 12,732,476 |
| Trade Payables (see Note 15) |  |  |  |  |  |
| Subsidiaries of Ultimate Parent Company | Hauling, rental and other services Purchase of raw | P1,403,492,878 | P326,471,153 | P893,240,254 | \$180,034,750 |
| Entities under common key management with ECC | materials and outside services | 709,467,894 | 115,773,951 | 407,210,224 | 84,034,038 |
| Associate Company | Purchase of goods | 389,451,834 | 72,195,487 | - | - |
|  |  |  | P514,440,591 |  | 1264,068,788 |

Accrued Expenses
Entity under common key


Retirement Benefit Plan

| (see Note 26) | Contributions | P- | P24,611,175 | P- | R22,416,593 |
| :--- | :--- | :--- | :--- | :--- | :--- |


|  |  | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nature of Relationship | Nature of Transactions | Amount of Transactions | Outstanding Balance | Amount of Transactions | Outstanding Balance |
| Personnel Costs |  |  |  |  |  |
| Key management personnel | Salaries and other employee benefits | P132,765,573 | P30,429,680 | \$59,458,096 | 88,456,722 |
|  | Net retirement benefit liability | 8,937,984 | 27,647,540 | 3,181,714 | 18,709,556 |
|  |  |  | P58,077,220 |  | P27,166,278 |

## Terms and Conditions of Transactions and Balances with Related Parties

Trade receivables, trade payables, and advances to and from related parties are unsecured, noninterest-bearing, generally settled in cash, and are collectible or payable on demand. No allowance for impairment losses was provided for trade and other receivables from related parties.

Advances to suppliers, including deposits for inventories, are settled upon delivery of the asset purchased.

## 20. Net Sales

This account consists of:

|  | 2019 | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| Sales | $\mathbf{P 2 0 , 4 7 8 , 3 7 3 , 3 0 4}$ | P17,028,418,668 | P15,348,078,862 |
| Rebates | $\mathbf{( 6 5 3 , 9 2 1 , 2 2 3 )}$ | $(506,372,359)$ | $(475,597,835)$ |
|  | $\mathbf{P 1 9 , 8 2 4 , 4 5 2 , 0 8 1}$ | $\mathbf{P 1 6 , 5 2 2 , 0 4 6 , 3 0 9}$ | $\mathbf{1 1 4 , 8 7 2 , 4 8 1 , 0 2 7}$ |

For the years ended December 31, 2019, 2018, and 2017, all sales of the Group pertain to cement products within Luzon area. All sales are recognized upon delivery to customers or at a point at which the Group has no more obligation that could affect the acceptance of goods by the customers.

Rebates are incentives granted to customers depending on their level of purchases at each reporting period. This is not considered as a variable consideration as defined in PFRS 15.

## 21. Cost of Goods Sold

This account consists of:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | :---: | ---: | ---: | ---: |
| Cost of inventories | 7 | $\mathbf{P 6 , 3 7 1 , 7 9 0 , 3 1 9}$ | P5,112,930,070 | 4,000,076,310 |
| Utilities |  | $\mathbf{2 , 4 3 9 , 3 2 2 , 6 7 3}$ | $2,122,400,230$ | $2,317,265,815$ |
| Depreciation and amortization | 10 | $\mathbf{8 4 3 , 5 8 4 , 8 9 6}$ | $635,591,933$ | $534,154,429$ |
| Repairs and maintenance |  | $\mathbf{6 1 0 , 8 5 3 , 0 9 8}$ | $435,535,146$ | $373,388,143$ |
| Personnel costs | 24 | $\mathbf{3 6 5 , 7 3 6 , 2 8 2}$ | $348,739,193$ | $251,483,975$ |
| Taxes and licenses |  | $\mathbf{1 9 7 , 1 9 9 , 5 3 6}$ | $204,409,210$ | $176,703,278$ |
| Fuel and oil |  | $\mathbf{1 7 1 , 6 9 3 , 4 6 5}$ | $181,397,380$ | $57,755,130$ |
| Rental | 25 | $\mathbf{1 0 4 , 1 4 4 , 1 5 4}$ | $224,568,896$ | $166,304,770$ |
| Insurance |  | $\mathbf{4 0 , 3 9 5 , 9 6 6}$ | $34,622,600$ | $35,319,106$ |
| Others |  | $\mathbf{8 , 3 0 4 , 1 5 4}$ | $10,754,180$ | $32,158,761$ |
|  |  |  |  |  |

22. Operating Expenses

This account consists of:

|  | Note | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | ---: | ---: | ---: | ---: |
| Freight, trucking, and handling |  | $\mathbf{P 1 , 1 0 4 , 4 6 3 , 8 6 9}$ | P911,200,908 | P771,147,005 |
| Personnel costs | 24 | $\mathbf{2 5 5 , 3 4 1 , 9 1 4}$ | $192,304,093$ | $160,801,075$ |
| Depreciation and amortization | 10 | $\mathbf{1 0 9 , 1 1 3 , 5 2 6}$ | $74,556,601$ | $51,753,004$ |
| Warehousing fees |  | $\mathbf{8 1 , 2 3 4 , 2 4 4}$ | $50,869,134$ | $38,440,406$ |
| Advertising | $\mathbf{6 6 , 3 5 1 , 8 6 0}$ | $71,684,892$ | $77,893,324$ |  |
| Outside services | $\mathbf{4 9 , 5 4 5 , 7 9 6}$ | $42,762,956$ | $46,768,505$ |  |
| Professional fees | $\mathbf{4 3 , 6 2 2 , 7 1 5}$ | $44,272,317$ | $44,896,761$ |  |
| Repairs and maintenance | $\mathbf{2 9 , 3 3 0 , 4 7 4}$ | $30,274,639$ | $25,500,482$ |  |
| Taxes and licenses | $\mathbf{1 8 , 0 0 0 , 4 4 1}$ | $21,504,816$ | $24,615,749$ |  |
| Rental | $\mathbf{2 5}$ | $\mathbf{1 3 , 4 1 3 , 0 6 0}$ | $24,611,787$ | $16,633,859$ |
| Transportation and travel |  | $\mathbf{1 2 , 6 3 5 , 1 0 3}$ | $30,354,006$ | $10,353,490$ |
| Supplies | $\mathbf{1 0 , 4 8 2 , 6 8 3}$ | $12,981,476$ | $10,940,972$ |  |
| Utilities | $\mathbf{9 , 2 5 2 , 8 5 3}$ | $5,752,239$ | $9,084,945$ |  |
| Communication | $\mathbf{6 , 0 1 0 , 6 8 4}$ | $5,035,647$ | $5,058,534$ |  |
| Representation | $\mathbf{3 , 4 4 5 , 2 0 4}$ | $2,972,510$ | $5,286,384$ |  |
| Donation | $\mathbf{3 5 4 , 5 4 6}$ | $5,038,084$ | $4,964,191$ |  |
| IPO expenses | - | - | $61,813,806$ |  |
| Others |  | $\mathbf{5 9 , 3 8 2 , 7 2 8}$ | $42,092,178$ | $36,711,434$ |
|  |  | $\mathbf{R 1 , 8 7 1 , 9 8 1 , 7 0 0}$ | P1,568,268,283 | $\mathbf{2 1 , 4 0 2 , 6 6 3 , 9 2 6}$ |

23. Other Income - Net

This account consists of:

|  | Note | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Fair value changes in investment properties | 11 | P111,216,000 | \$435,811,000 | 79,630,000 |
| Trading gains (losses) on financial assets at FVPL | 5 | 63,663,740 | $(19,596,342)$ | 5,190,446 |
| Dividend income | 9 | 13,065,644 | 12,874,199 | 6,799,819 |
| Foreign exchange gains (losses) - net |  | $(8,079,105)$ | 16,048,690 | 73,987,618 |
| Loss on cancellation of finance lease contracts | 25 | $(5,021,149)$ | $(6,164,277)$ | - |
| Gain (loss) on sale of property, plant and equipment |  | $(4,586,716)$ | 2,997,477 | 6,382,827 |
| Recovery of claims from tax credit |  | - | - | 39,610,708 |
| Others |  | 9,514,384 | 27,635,701 | 11,552,512 |
|  |  | P179,772,798 | P469,606,448 | \#153,153,930 |

## 24. Personnel Costs

This account consists of:

|  | Note | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Salaries and wages |  | P450,525,945 | P398,059,973 | 1295,800,972 |
| Retirement benefit costs | 26 | 21,510,627 | 14,853,861 | 14,113,740 |
| Other short-term employee benefits |  | 176,689,472 | 143,607,115 | 119,633,401 |
|  |  | P648,726,044 | 556,520,949 | 1429,548,113 |
|  | Note | 2019 | 2018 | 2017 |
| Included in profit or loss: |  |  |  |  |
| Cost of goods sold | 21 | P365,736,282 | \#348,739,193 | \#251,483,975 |
| Operating expenses | 22 | 255,341,914 | 192,304,093 | 160,801,075 |
|  |  | 621,078,196 | 541,043,286 | 412,285,050 |
| Recognized as component of inventories |  | 27,647,848 | 15,477,663 | 17,263,063 |
|  |  | P648,726,044 | \#556,520,949 | 1429,548,113 |

## 25. Leases

## Group as a Lessee

The Group has various lease contracts for its office space, warehouses and heavy equipment with lease terms ranging from two (2) to eight (8) years. The terms of some lease contracts include extension options and variable lease payments.

The carrying amount of the ROU assets (included as component of property, plant and equipment) is as follows:

| As at January 1, 2019 | $\mathbf{8 5 9} 926,112$ <br> $(10,016,520)$ |
| :--- | ---: |
| Amortization | $\mathbf{7 4 9 , 7 0 9 , 5 9 2}$ |

The carrying amount of lease liabilities and the movements during the year are as follows:

| As at January 1, 2019 | P59,726,112 |
| :---: | :---: |
| Payments | $(11,893,731)$ |
| Accretion | 4,110,138 |
| As at December 31, 2019 | P51,942,519 |
| Current | 18,061,837 |
| Non-current | 43,880,682 |
|  | 1751,942,519 |

The Group recognized the following lease-related expenses:

|  | Note | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Variable lease payments |  | P118,871,259 | P- | P- |
| Amortization of ROU assets |  | 10,016,520 | - | - |
| Expense related to short-term leases |  | 6,121,117 | - | - |
| Interest expense on lease liabilities | 16 | 4,110,138 | - | - |
| Rent expense - PAS 17 |  | - | 259,162,148 | 193,609,713 |
|  |  | P139,119,034 | P259,162,148 | \$193,609,713 |

Consequently, the Group's lease-related expenses are distributed as follows:

|  | Note | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: |
| Included in profit or loss: |  |  |  |  |
| Cost of goods sold | 21 | P104,144,154 | 1224,568,896 | P166,304,770 |
| Operating expenses - rental | 22 | 13,413,060 | 24,611,787 | 16,633,859 |
| Operating expenses depreciation | 10 | 10,016,520 | - | - |
| Finance costs | 16 | 4,110,138 | - | - |
|  |  | 131,683,872 | 249,180,683 | 182,938,629 |
| Recognized as component of |  |  |  |  |
|  |  | 7,435,162 | 9,981,465 | 10,671,084 |
|  |  | P139,119,034 | \$259,162,148 | \$193,609,713 |

The total cash outflows for leases in 2019, 2018 and 2017 amounted to P 136.8 million, P 259.2 million and P 193.6 million, respectively.

## Finance Leases - Group as a Lessor

The Group entered into various lease agreements with its haulers covering certain items of transportation equipment. The lease term is five (5) years and the annual effective interest rates range from $4.26 \%$ to $5.29 \%$. The balances and movements of finance lease receivables as at and for the years ended December 31, 2019 and 2018 are as follows:

|  | Note | 2019 | 2018 |
| :---: | :---: | :---: | :---: |
| Minimum Lease Receivables |  |  |  |
| Balance at beginning of year |  | P45,556,531 | (768,799,107 |
| Collections |  | $(17,800,607)$ | $(21,111,623)$ |
| Reclassification adjustments |  | $(5,652,529)$ | $(5,836,311)$ |
| Additions |  | 1,428,571 | 3,705,358 |
| Balance at end of year |  | 23,531,966 | 45,556,531 |
| Unearned Interest Income |  |  |  |
| Balance at beginning of year |  | 2,818,451 | 5,121,372 |
| Accretion | 4 | $(2,140,045)$ | $(2,537,136)$ |
| Additions |  | 143,947 | 371,865 |
| Reclassification adjustments |  | - | $(137,650)$ |
| Balance at end of year |  | 822,353 | 2,818,451 |
|  |  | P22,709,613 | 142,738,080 |

The accretion of unearned interest income on lease receivable is recorded as part of "Interest income" account in the consolidated statements of comprehensive income.

The Group cancelled its finance lease contracts with several haulers and recognized a loss on pretermination amounting to $\$ 5.0$ million and $\$ 6.2$ million in 2019 and 2018 , respectively (see Note 23). The related trucks reacquired were recorded at the deemed cost as at date of termination. This transaction is considered as a noncash financial information in the consolidated statements of cash flows.

Finance lease receivables are classified in the consolidated statements of financial position as at December 31, 2019 and 2018 as follows:

|  | $\mathbf{2 0 1 9}$ |  |  |
| :--- | ---: | ---: | ---: |
|  | Current | Noncurrent | Total |
| Gross amount | $\mathbf{P 1 5 , 6 8 7 , 4 7 2}$ | $\mathbf{P 7 , 8 4 4 , 4 9 4}$ | $\mathbf{P 2 3 , 5 3 1 , 9 6 6}$ |
| Less unearned interest income | $\mathbf{7 0 8 , 4 9 8}$ | $\mathbf{1 1 3 , 8 5 5}$ | $\mathbf{8 2 2 , 3 5 3}$ |
|  | $\mathbf{P 1 4 , 9 7 8 , 9 7 4}$ | $\mathbf{P 7 , 7 3 0 , 6 3 9}$ | $\mathbf{P 2 2 , 7 0 9 , 6 1 3}$ |


|  | 2018 |  |  |
| :--- | ---: | ---: | ---: |
|  | Current | Noncurrent | Total |
| Gross amount | $\neq 14,884,303$ | P30,672,228 | P45,556,531 |
| Less unearned interest income | $1,767,665$ | $1,050,786$ | $2,818,451$ |
|  | $\mathbf{P 1 3 , 1 1 6 , 6 3 8}$ | $\mathbf{P 2 9 , 6 2 1 , 4 4 2}$ | P42,738,080 |

## 26. Net Retirement Benefit Liability

The Group has a funded, noncontributory defined benefit retirement plan covering substantially all of its qualified regular employees. The retirement benefit is based on a certain percentage of the final monthly basic salary for every year of credited service of the employees. The benefit obligation under the defined benefit retirement plan is determined using the projected unit credit method. The benefits to be received by the employees under the Group's defined benefit retirement plan meet the minimum mandated benefit under R.A. No. 7641. Net retirement benefit liability is based on the actuarial valuation report as at December 31, 2019 and 2018.

The components of retirement benefit costs included under "Personnel costs" account (see Note 24) in the consolidated statements of comprehensive income are as follows:

|  | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| Current service cost | $\mathbf{P 1 7 , 2 8 1 , 5 9 6}$ | R13,208,037 | \&12,475,681 |
| Net interest cost | $\mathbf{4 , 2 2 9 , 0 3 1}$ | $1,645,824$ | $1,638,059$ |
|  | $\mathbf{P 2 1 , 5 1 0 , 6 2 7}$ | R14,853,861 | \&14,113,740 |

Retirement benefit costs were distributed as follows:

|  | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| Included in profit or loss <br> Recognized as component of <br> inventories | $\mathbf{P 2 0 , 7 7 8 , 9 6 2}$ | P14,461,027 | \&13,548,386 |
|  | $\mathbf{7 3 1 , 6 6 5}$ | 392,834 | 565,354 |

Movements in net retirement benefit liability recognized in the consolidated statements of financial position are as follows:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Balance at beginning of year | $\mathbf{P 5 6 , 3 1 1 , 9 9 7}$ | P28,874,113 |
| Retirement benefit costs | $\mathbf{2 1 , 5 1 0 , 6 2 7}$ | $14,853,861$ |
| Remeasurement losses | $\mathbf{3 6 , 3 6 7 , 9 0 0}$ | $12,584,023$ |
| Balance at end of year | $\mathbf{P 1 1 4 , 1 9 0 , 5 2 4}$ | P56,311,997 |

The funded status of the retirement plan as at December 31, 2019 and 2018 are as follows:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Present Value of Defined Benefits Obligation (PVBO) | $\mathbf{P 1 3 8 , 8 0 1 , 6 9 9}$ | P78,728,590 |
| Fair Value of Plan Assets (FVPA) | $\mathbf{( 2 4 , 6 1 1 , 1 7 5 )}$ | $(22,416,593)$ |
| Net retirement benefit liability | $\mathbf{P 1 1 4 , 1 9 0 , 5 2 4}$ | $\mathbf{P 5 6 , 3 1 1 , 9 9 7}$ |

The following tables present the changes in the PVBO and FVPA:

PVBO

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Balance at beginning of year | $\mathbf{P 7 8 , 7 2 8 , 5 9 0}$ | $\mathbf{P 5 2 , 4 0 6 , 0 0 8}$ |
| Current service cost | $\mathbf{1 7 , 2 8 1 , 5 9 6}$ | $13,208,037$ |
| Interest cost | $\mathbf{5 , 9 1 2 , 5 1 7}$ | $2,987,142$ |
| Remeasurement losses (gains) recognized in OCI: |  |  |
| $\quad \mathbf{4 3 , 5 6 1 , 0 3 4}$ | $(26,889,006)$ |  |
| $\quad$ Change in financial assumptions | $\mathbf{( 6 , 6 8 2 , 0 3 8 )}$ | $37,016,409$ |
| Balance at end of year | $\mathbf{P 1 3 8 , 8 0 1 , 6 9 9}$ | $\mathbf{P 7 8 , 7 2 8 , 5 9 0}$ |

FVPA

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Balance at beginning of year | $\mathbf{P 2 2 , 4 1 6 , 5 9 3}$ | $\mathbf{\neq 2 3 , 5 3 1 , 8 9 5}$ |
| Interest income | $\mathbf{1 , 6 8 3 , 4 8 6}$ | $1,341,318$ |
| Remeasurement gains (losses) | $\mathbf{5 1 1 , 0 9 6}$ | $(2,456,620)$ |
| Balance at end of year | $\mathbf{P 2 4 , 6 1 1 , 1 7 5}$ | $\mathbf{Z 2 2 , 4 1 6 , 5 9 3}$ |
|  |  |  |
| Actual return on plan assets | $\mathbf{P 2 , 1 9 4 , 5 8 2}$ | $\mathbf{( P 1 , 1 1 5 , 3 0 2 )}$ |

Plan assets consist of the following:

|  | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | ---: | ---: |
| Investments in: |  |  |
| $\quad$ Debt instruments | $69.72 \%$ | $73.75 \%$ |
| $\quad$ Unit investment trust fund | $\mathbf{2 6 . 9 8 \%}$ | $29.14 \%$ |
| Cash and cash equivalents | $0.26 \%$ | $2.47 \%$ |
| Others | $3.04 \%$ | $(5.36 \%)$ |
|  | $\mathbf{1 0 0 . 0 0 \%}$ | $100.00 \%$ |

The principal assumptions used in determining net retirement benefit liability are as follows:

|  | $\mathbf{2 0 1 9}$ | 2018 |
| :--- | ---: | ---: |
| Discount rate | $\mathbf{5 . 1 9 \%}$ | $7.51 \%$ |
| Future salary increase | $\mathbf{1 0 . 0 0 \%}$ | $10.00 \%$ |

Sensitivity analyses on net retirement benefit liability as at December 31, 2019 and 2018 are as follows:

|  | Change in Assumption | Effect on Net Retirement Benefit Liability |  |
| :---: | :---: | :---: | :---: |
|  |  | 2019 | 2018 |
| Discount rate | +1.00\% | (221,734,696) | ( $110,781,795$ ) |
|  | -1.00\% | 27,635,127 | 13,466,467 |
| Salary increase rate | +1.00\% | R26,017,302 | 812,994,710 |
|  | -1.00\% | $(21,059,746)$ | $(10,649,611)$ |

The sensitivity analyses above have been determined based on a method that extrapolates the impact on net defined benefit obligation as a result of reasonable changes in key assumptions occurring as at the end of the reporting period.

The cumulative remeasurement gains (losses) on net retirement benefit liability recognized in the consolidated statements of comprehensive income are as follows:

|  | 2019 |  |  |
| :---: | :---: | :---: | :---: |
|  | Cumulative Remeasurement Gains (Losses) on Retirement Benefit Liability | Deferred Tax Benefit (Expense) | Net |
| Balances at beginning of year | P9,212,221 | ( $22,763,666$ ) | P6,448,555 |
| Remeasurement losses | $(36,367,900)$ | 10,910,370 | $(25,457,530)$ |
| Balances at end of year | (P27,155,679) | P8,146,704 | (219,008,975) |


|  | 2018 |  |  |
| :--- | ---: | ---: | ---: |
|  | Cumulative |  |  |
|  | Remeasurement |  |  |
|  | Gains on |  |  |
|  | Retirement | Deferred Tax |  |
|  | Benefit Liability | (Expense) | Net |
| Balances at beginning of year | $\neq 21,796,244$ | $(\neq 6,538,873)$ | P15,257,371 |
| Remeasurement losses | $(12,584,023)$ | $3,775,207$ | $(8,808,816)$ |
| Balances at end of year | P9,212,221 | $(\neq 2,763,666)$ | P6,448,555 |


|  | 2017 |  |  |
| :--- | ---: | ---: | ---: |
|  | Cumulative |  |  |
|  | Remeasurement |  |  |
|  | Gains on |  |  |
|  | Retirement | Deferred Tax | Net |
| Benefit Liability | Expense | $\mathbf{P 6 , 9 3 5 , 2 9 6}$ | $\mathbf{( P 2 , 0 8 0 , 5 8 9 )}$ |
| Balances at beginning of year | $14,860,948$ | $(4,458,284)$ | $10,402,664$ |
| Remeasurement gains | P21,796,244 | $\mathbf{( P 6 , 5 3 8 , 8 7 3 )}$ | P15,257,371 |
| Balances at end of year |  |  |  |

As at December 31, 2019, the maturity analysis of the undiscounted net retirement benefit liability is as follows:

| Year | Amount |
| :--- | ---: |
| More than one year to five years | 叉31,206,436 |
| More than five years | $57,668,640$ |
|  | $\mathbf{8 8 8 , 8 7 5 , 0 7 6}$ |

As at December 31, 2019 and 2018, the average duration of the net retirement benefit liability is 17.8 years and 15.4 years, respectively.
27. Registration with the Board of Investments (BOI)

On July 31, 2017, the BOI approved the application of the Parent Company as an expanding producer of cement in Bulacan on a nonpioneer status. Further, on December 23, 2017, SWCC was also registered with the BOI as a new producer of cement on a nonpioneer status but with pioneer incentives for its facility in Cebu under the heading "All Qualified Manufacturing Activities including Agro-Processing" of the 2017 Investment Priorities Plan under Executive Order 226. The Parent Company and SWCC registrations with the BOI entitle them to the following fiscal and nonfiscal incentives:

- Income Tax Holiday (ITH) for income:
- Directly attributable to the Third Production Line of the Parent Company for three (3) years from May 2018 or actual start of commercial operations, whichever is earlier; and
- Directly attributable to Cebu Facility for six (6) years from May 2020 or actual start of commercial operations, whichever is earlier than the date of registration.
- Importation of capital equipment, spare parts and accessories at zero duty;
- Additional deduction from taxable income of $50 \%$ of the wages corresponding to the increment in number of direct labor for skilled and unskilled workers in the year of availment as against the previous year if the project meets the requirements as stated in the BOI certificate;
- Importation of consigned equipment for a period of 10 years from date of registration, subject to posting of re-export bond;
- Tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing export product and forming part thereof for a period of ten (10) years from start of commercial operation;
- Exemption from wharfage dues, and any export tax, duty, impost and fee for a period of 10 years from date of registration;
- Employment of foreign nationals which may be allowed in supervisory, technical or advisory positions for five years from the date of registration; and
- Simplification of customs procedures for the importation of equipment, spare parts, raw materials and supplies.

In May 2018, the Group started commercial operations of the Third Production Line. The Group availed of ITH incentive of P511.1 million and $\mathcal{F 1 7 1 . 5}$ million in 2019 and 2018, respectively.

## 28. Income Taxes

The current income tax expense pertains to RCIT of the Parent Company from its income arising from activities not covered by its ITH incentives from its BOI registration (see Note 27). SWCC and KSHI have no current tax expense because of their taxable loss position. The components of income tax as reported in the consolidated statements of comprehensive income are as follows:

|  | 2019 | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| Reported in Profit or Loss |  |  |  |
| Current | $\mathbf{P 1 , 2 2 4 , 9 1 1 , 6 7 2}$ | $\mathbf{P 1 , 4 9 8 , 9 6 8 , 8 0 4}$ | P1,300,894,673 |
| Deferred | $\mathbf{7 , 7 0 2 , 8 1 0}$ | $(3,119,463)$ | $(52,889,076)$ |
|  | $\mathbf{P 1 , 2 3 2 , 6 1 4 , 4 8 2}$ | P1,495,849,341 | P1,248,005,597 |

## Reported in OCI

Deferred tax expense(benefit) on:
Remeasurement gains (losses) on net retirement benefit liability $\quad(\mathbf{P 1 0 , 9 1 0 , 3 7 0 )} \quad(\neq 3,775,207) \quad$ P4,458,284

| Revaluation surplus | - | - | $30,781,184$ |
| :---: | :---: | :---: | ---: |
|  | $\mathbf{( P 1 0 , 9 1 0 , 3 7 0})$ | $(\mathbf{Z 3}, 775, \mathbf{2 0 7})$ | $\mathbf{\# 3 5} 239,468$ |

The components of the Group's net deferred tax liabilities are as follows:

|  | 2019 | 2018 |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Net retirement benefit liability | P34,257,158 | 176,893,599 |
| Lease liabilities | 15,582,756 | - |
| Provision for mine rehabilitation and decommissioning | 8,960,964 | 8,569,670 |
| Unamortized past service cost | 1,839,338 | 2,207,205 |
| Unearned interest income from finance leases | 246,706 | 845,535 |
| Excess of cost over fair value of financial assets at |  | 2,431,545 |
|  | 60,886,922 | 30,947,554 |
| Deferred tax liabilities: |  |  |
| Excess of revalued amount or fair value over cost of property, plant and equipment | 567,894,858 | 567,894,858 |
| Carrying amount of ROU assets | 14,912,878 | - |
| Excess of fair value over cost of financial assets at |  |  |
| FVPL | 14,178,895 | - |
| Capitalized mine rehabilitation and decommissioning cost | 3,212,294 | 4,283,059 |
| Unrealized foreign exchange gains | 3,008,915 | 4,298,115 |
|  | 603,207,840 | 576,476,032 |
| Net deferred tax liabilities | P542,320,918 | ²545,528,478 |

The reconciliation between the provision for income tax based on statutory income tax rate and effective income tax rate is as follows:

|  | $\mathbf{2 0 1 9}$ | 2018 | 2017 |
| :--- | ---: | ---: | ---: |
| Income tax at statutory tax rate | $\mathbf{P 2 , 1 7 4 , 2 5 4 , 6 1 2}$ | $\mathbf{P 1 , 8 8 8 , 2 5 7 , 7 1 9}$ | $\mathbf{P 1 , 6 5 3 , 4 3 1 , 8 4 6}$ |
| Increase (decrease) in income tax resulting from: |  |  |  |
| Taxable income subject to income tax | $\mathbf{( 5 1 1 , 0 8 3 , 9 6 8 )}$ | $(171,472,607)$ |  |
| $\quad$ holiday |  |  |  |
| Difference arising from the use of optional | $\mathbf{( 2 6 1 , 8 9 2 , 2 3 0 )}$ | - | $(333,585,049)$ |
| $\quad$ standard deduction | $\mathbf{( 2 2 8 , 5 5 2 , 7 1 1 )}$ | $(163,503,579)$ | $(65,759,335)$ |
| Interest income subjected to final tax | $\mathbf{9 7 , 5 0 8 , 3 0 4}$ | $69,615,714$ | $63,125,807$ |
| Nondeductible expenses | $\mathbf{( 3 3 , 3 6 4 , 8 0 0 )}$ | $(130,743,300)$ | $(58,717,965)$ |
| Nontaxable income | $\mathbf{( 3 , 9 1 9 , 6 9 3 )}$ | $(3,862,260)$ | $(2,039,946)$ |
| Dividend income exempt from income tax | $\mathbf{( 2 , 4 8 8 , 6 8 2 )}$ | $3,425,643$ | $(1,535,419)$ |
| Trading gains (losses) on financial assets at | $\mathbf{1 , 6 6 1 , 8 0 7}$ | $1,133,852$ | 407,408 |
| $\quad$ FVPL | $\mathbf{4 9 1 , 8 4 3}$ | $\mathbf{2 , 9 9 8 , 1 5 9}$ | $(7,321,750)$ |
| Expired NOLCO | $\mathbf{P 1 , 2 3 2 , 6 1 4 , 4 8 2}$ | $\mathbf{P 1 , 4 9 5 , 8 4 9 , 3 4 1}$ | $\mathbf{P 1 , 2 4 8 , 0 0 5 , 5 9 7}$ |
| Change in unrecognized deferred tax assets |  |  |  |

The Group has an unrecognized deferred tax assets arising from NOLCO amounting to $\$ 8.2$ million and 77.7 million as at December 31, 2019 and 2018, respectively. The rollforward analysis of NOLCO as at December 31, 2019 is as follows:

| Year Incurred | Amount | Applied/Expired | Balance | Expiry Date |
| :--- | ---: | ---: | ---: | ---: |
| 2019 | $¥ 7,178,833$ | $P-$ | $P 7,178,833$ | 2022 |
| 2018 | $13,618,285$ | - | $13,618,285$ | 2021 |
| 2017 | $6,384,990$ | - | $6,384,990$ | 2020 |
| 2016 | $5,539,356$ | $5,539,356$ | - | 2019 |
|  | $\$ 32,721,464$ | $\nexists 5,539,356$ | $\mathbf{P 2 7 , 1 8 2 , 1 0 8}$ |  |

## 29. Financial Risk Management Objectives and Policies

The Group's financial instruments consist mainly of cash and cash equivalents, financial assets at FVPL, trade and other receivables (excluding advances to officers and employees), finance lease receivables, DSRA, financial assets at FVOCI, long-term placements, deposit in escrow, restricted cash, refundable deposits, trade and other payables (excluding advances from customers and statutory payables), lease liabilities, and loans payable.

The main financial risks arising from the Group's use of financial instruments include market risks, credit risk and liquidity risk. The Group's BOD regularly reviews and approves the appropriate policies for managing these financial risks, as summarized below.

## Market Risks

The Group is exposed to market risks, primarily those related to foreign currency risk, equity price risk and interest rate risk. Management actively monitors these exposures, as follows:

Foreign Currency Risk. Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's foreign exchange risk results primarily from movements of the Philippine Peso against the US Dollar and Euro with respect to foreign currency-denominated monetary financial assets and liability.

The following table shows the Group's US dollar-denominated financial assets and liability and their Philippine Peso equivalent:

|  | 2019 |  | 2018 |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | US Dollar | $\begin{array}{r}\text { Philippine } \\ \text { Peso }\end{array}$ | US Dollar | \(\left.\begin{array}{r}Philippine <br>

Peso\end{array}\right]\)

The following table shows the Group's Euro-denominated monetary financial asset and liability and their Philippine Peso equivalent:

|  | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Philippine |  | Philippine |  |
|  | Euro | Peso | Euro | Peso |
| Financial asset Cash in banks | €8,798 | P494,712 | €10,540 | R633,981 |
| Financial liability Trade and other payables | 1,124,437 | 63,227,093 | 1,500,219 | 90,238,173 |
| Net Euro-denominated financial liability | €1,115,639 | P62,732,381 | €1,489,679 | ¢89,604,192 |

For purposes of translating the outstanding balances of the Group's financial assets and liability denominated in a foreign currency, the exchange rates applied were F 50.63 per US $\$ 1$ and ¥56.23 per $€ 1$ as at December 31, 2019 and $¥ 52.58$ per US $\$ 1$ and $\# 60.15$ per $€ 1$ as at December 31, 2018.

The following table demonstrates the sensitivity to a reasonably possible change in the US Dollar exchange rate, with all other variables held constant, of the Group's income before tax. There is no other impact on the Group's equity other than those already affecting profit or loss.

|  | Increase/Decrease <br> in Exchange Rate | Effect on Income <br> before Tax |
| :--- | :---: | :---: |
| December 31, 2019 | $\mathbf{+ 0 . 6 4}$ | $\mathbf{( \mathbf { P 1 7 , 2 8 6 } )}$ |
| December 31, 2018 | $\mathbf{- 0 . 6 4}$ | $\mathbf{1 7 , 2 8 6}$ |
|  | +0.98 | $\mathbf{7 4 8 , 5 3 3}$ |
|  | -0.98 | $(\mathbf{7 4 8 , 5 3 3 )}$ |

The following table demonstrates the sensitivity to a reasonably possible change in the Euro exchange rate, with all other variables held constant, of the Group's income before tax. There is no other impact on the Group's equity other than those already affecting profit or loss.

|  | Increase/Decrease <br> in Exchange Rate | Effect on Income <br> before Tax |
| :--- | :---: | :---: |
| December 31, 2019 | $\mathbf{+ 1 . 1 8}$ | $\mathbf{( 2 1 , 3 1 6 , 4 5 4 )}$ |
| December 31, 2018 | $\mathbf{- 1 . 1 8}$ | $\mathbf{1 , 3 1 6 , 4 5 4}$ |
|  | +1.48 | $(2,204,725)$ |
|  | -1.48 | $2,204,725$ |

Equity Price Risk. Equity price risk is the risk that the Group will incur economic losses due to adverse changes in a particular stock or stock index. The Group's equity price risk arises from its financial assets at FVPL and financial assets at FVOCI.

The Group's policy is to maintain the risk to an acceptable level. Movement in share price is monitored regularly to determine the impact on its financial position.

The table below sets forth the impact of changes in PSE index (PSEi) in the Group's unrealized gain or loss on its financial assets at FVPL and financial assets at FVOCI in 2019 and 2018:

|  | 2019 |  | 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| Changes in PSEi | 14.59\% | (14.59\%) | 17.62\% | (17.62\%) |
| Financial assets at FVPL in |  |  |  |  |
| Property industry | P3,730,498 | $(\mathbf{P 3}, 730,498)$ | 84,567,815 | ( $(4,567,815)$ |
| Food and beverage industry | 3,472,008 | $(3,472,008)$ | - | - |
| Financial assets at FVOCI in |  |  |  |  |
| Holding firms industry | P10,248,733 | (P10,248,733) | P10,591,411 | ( $1010,591,411$ ) |

Interest Rate Risk. The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's interest-bearing loans payable to local financial institutions with fixed interest rates. Exposure of the Group to changes in the interest rates is not significant.

## Credit Risk

The Group's exposure to credit risk arises from the failure of its counterparty to fulfill its financial commitments to the Group under the prevailing contractual terms. Financial instruments that potentially subject the Group to credit risk consist primarily of trade receivables and other financial assets at amortized cost.

The carrying amounts of financial assets at amortized costs represent its maximum credit exposure.

## Trade Receivables

Management has established a credit policy under which each new customer is analyzed individually for creditworthiness before the Group's standard payment and delivery terms, and conditions are offered. The Group's credit policy includes available external ratings, financial statements, credit agency information, industry information and, in some cases, bank references. Credit limits are established for each customer and reviewed on a regular basis. Any sales on credit exceeding those limits require specific approval from upper level of management.

The Group limits its exposure to credit risk by transacting mainly with recognized and creditworthy customers that have undergone its credit evaluation and approval process. The Group provides credit limits to all its accredited customers to manage credit risk concentrations. Further, as a policy, the Group revenue transactions are significantly entered into on a cash basis to manage its credit risk exposure. The Group's cash sales account for an average of $77 \%$ of the total revenues for the past three years. Historically, trade receivables are substantially collected within one (1) year and the Group has no experience of writing-off or impairing its trade receivables due to the effectiveness of its collection. In monitoring customer credit risk, the Group classifies its receivables as major term customers, related parties, and other regular term customers.

At December 31, 2019 and 2018, the exposure to credit risk for trade receivables by type of counterparty are as follows:

|  | 2019 |  |  |
| :--- | ---: | ---: | ---: |
|  | Neither Past due | Past Due but not |  |
|  | nor Impaired | Impaired | Total |
| Major term customers | $\mathbf{P 1 8 1 , 4 8 2 , 7 1 7}$ | $\mathbf{P 2 1 3 , 8 0 1 , 7 3 3}$ | $\mathbf{P 3 9 5 , 2 8 4 , 4 5 0}$ |
| Related parties | - | $\mathbf{1 , 7 7 6 , 7 5 4}$ | $\mathbf{1 , 7 7 6 , 7 5 4}$ |
| Others | $\mathbf{2 3 , 6 8 4 , 2 1 2}$ | $\mathbf{7 , 8 5 5 , 4 6 8}$ | $\mathbf{3 1 , 5 3 9 , 6 8 0}$ |
|  | $\mathbf{P 2 0 5 , 1 6 6 , 9 2 9}$ | $\mathbf{P 2 2 3 , 4 3 3 , 9 5 5}$ | $\mathbf{P 4 2 8 , 6 0 0 , 8 8 4}$ |


|  |  | 2018 |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | Neither Past due | Past Due but not |  |  |
| Major term customers | nor Impaired | Impaired | Total |  |
| Related parties | P130,701,265 | P140,304,138 | 8271,005,403 |  |
| Others | $12,621,996$ | $22,080,292$ | $34,702,288$ |  |
|  | $61,651,006$ | $21,520,196$ | $83,171,202$ |  |

The Group uses a provision matrix to calculate ECL for trade receivables. The provision rates are based on days past due for groupings of various customer segments analyzed by customer type, credit terms, and offsetting arrangements. The Group adjusts historical default rates to forward-looking default rate by determining the closely related economic factor affecting each customer segment (i.e., gross national income from real estate and construction industry). At each reporting date, the observed historical default rates are updated and changes in the forward-looking estimates are analyzed.

Aging Analysis of Trade Receivables that are Past Due but not Impaired

| Days Past Due | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| 1 to 30 Days | $\mathbf{P 1 5 0 , 0 0 9 , 0 6 4}$ | P140,257,582 |
| 31 to 90 Days | $\mathbf{6 4 , 9 8 5 , 4 5 7}$ | $35,602,734$ |
| 91 to 365 Days | $\mathbf{7 , 3 4 7 , 9 3 6}$ | $2,022,680$ |
| 366 days or more | $\mathbf{1 , 0 9 1 , 4 9 8}$ | $6,021,630$ |
| Total | $\mathbf{P 2 2 3 , 4 3 3 , 9 5 5}$ | $\mathbf{P 1 8 3 , 9 0 4 , 6 2 6}$ |

Trade receivables that are past due for over 30 days were not considered in default since it was demonstrated that the non-payment was due to administrative oversight rather than resulting from financial difficulty of the borrower.

## Other Financial Assets at Amortized Cost

The Group's other financial assets at amortized cost are mostly composed of cash and placements in various banks such as DSRA, deposit in escrow, restricted cash, and long-term placements. The Group limits its exposure to credit risk by investing its cash only with banks that have good credit standing and reputation in the local and international banking industry. These instruments are graded in the top category by an acceptable credit rating agency and, therefore, are considered to be low credit risk investments.

For finance lease receivables, credit risk is reduced by the net settling arrangements embodied in the contract. For refundable deposits, credit risk is low since the Group only transacts with reputable companies.

It is the Group's policy to measure ECL on the above instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- Actual or expected external and internal credit rating downgrade;
- Existing or forecasted adverse changes in business, financial or economic conditions; and
- Actual or expected significant adverse changes in the operating results of the borrower.

The Group also considers financial assets that are more than 30 days past due to be the latest point at which lifetime ECL should be recognized unless it can demonstrate that this does not represent significant credit risk such as when non-payment arises from administrative oversight rather than resulting from financial difficulty of the borrower.

## Financial Assets at FVPL

The entity is also exposed to credit risk in relation to debt securities that are measured at FVPL. The maximum exposure at the end of the reporting period is the carrying amount of these investments.

The table below presents the summary of the Group's exposure to credit risk and shows the credit quality of the assets by indicating whether the assets are subjected to 12-month ECL or lifetime ECL.

|  | 2019 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Assets at Amortized Cost |  |  | Financial Assets at FVPL | Total |
|  | 12-month ECL | Lifetime ECL <br> - Not Credit Impaired | Lifetime ECL <br> - Credit <br> Impaired |  |  |
| Cash in banks and cash equivalents | P16,937,743,033 | P- | P- | P- | P16,937,743,033 |
| Finance lease receivables | - | 22,709,613 | - | - | 22,709,613 |
| Long-term placements | 650,000,000 | - | - | - | 650,000,000 |
| DSRA | 362,765,125 | - | - | - | 362,765,125 |
| Deposit in escrow | 44,708,495 | - | - | - | 44,708,495 |
| Refundable deposits | 65,162,604 | - | - | - | 65,162,604 |
| Restricted cash | 27,428,594 | - | - | - | 27,428,594 |
| Other receivables* | 84,049,200 | 25,764,868 | - | - | 109,814,068 |
| Debt securities at FVPL | - | - | - | 623,525,747 | 623,525,747 |
|  | P18,171,857,051 | P48,474,481 | P- | P623,525,747 | P18,843,857,279 |

*Includes interest receivable, receivable from contractors, advances to related parties, dividends receivable and other receivables

|  | 2018 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Assets at Amortized Cost |  |  | Financial Assets at FVPL | Total |
|  | 12-month ECL | Lifetime ECL <br> - Not Credit Impaired | Lifetime ECL <br> - Credit <br> Impaired |  |  |
| Cash in banks and cash equivalents | 816,176,157,980 | P- | P- | P- | 1816,176,157,980 |
| Finance lease receivables | - | 42,738,080 | - | - | 42,738,080 |
| Long-term placements | 650,000,000 | - | - | - | 650,000,000 |
| DSRA | 279,945,691 | - | - | - | 279,945,691 |
| Deposit in escrow | 45,769,793 | - | - | - | 45,769,793 |
| Refundable deposits | 14,914,011 | - | - | - | 14,914,011 |
| Restricted cash | 26,482,096 | - | - | - | 26,482,096 |
| Other receivables* | 42,828,060 | 26,340,885 | - | - | 69,168,945 |
| Debt securities at FVPL | - | - | - | 68,691,015 | 68,691,015 |
|  | P17,236,097,631 | P69,078,965 | P- | 188,691,015 | 1817,373,867,611 |

*Includes interest receivable, receivable from contractors, advances to related parties, dividends receivable and other receivables

## Liquidity Risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising adequate funds to meet its financial commitments at a reasonable cost. The Group's objectives in effectively managing its liquidity are: (a) to ensure that adequate funding is available at all times; (b) to meet the commitments as they arise without incurring unnecessary costs; and (c) to be able to access funding when needed at the least possible cost.

The tables below present the maturity profile of the financial liabilities of the Group based on remaining contractual undiscounted obligations or on the estimated timing of net cash flows as at December 31, 2019 and 2018:

|  | 2019 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | On Demand | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | More than 5 Years | Total |
| Trade and other payables* | P1,196,794,131 | P298,124,529 | P1,492,206,717 | P- | P- | P2,987,125,377 |
| Lease liabilities | - | 2,978,158 | 8,591,122 | 39,512,165 | 14,965,678 | 66,047,123 |
| Loans payable | - | 376,310,623 | 1,103,044,439 | 5,740,981,187 | 1,626,199,567 | 8,846,535,816 |
|  | P33,222,645 | P2,470,538,805 | P1,974,288,269 | P5,780,493,352 | P1,641,165,245 | P11,899,708,316 |

*Excluding nonfinancial and statutory liabilities amounting to \$383.5 million as at December 31, 2019.

|  | 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | On Demand | 1 to 3 Months | 3 to 12 Months | More than |  |  |
|  |  |  |  | 1 to 5 Years | 5 Years | Total |
| Trade and other payables* | P982,392,653 | P1,414,858,923 | 1783,637,472 | P- | P- | ²,980,889,048 |
| Loans payable | - | 300,357,774 | 1,149,876,352 | 7,220,336,249 | 1,626,199,568 | 10,296,769,943 |
|  | P982,392,653 | P1,715,216,697 | 81,733,513,824 | 17,220,336,249 | P1,626,199,568 | \&13,277,658,991 |

*Excluding nonfinancial and statutory liabilities amounting to P393.8 million as at December 31, 2018.

## Capital Management

The primary objective of the Group's capital management is to secure ongoing financial needs of the Group to continue as a going concern as well as to maintain a strong credit standing and healthy capital ratio in order to support the business and maximize stockholder value.

The Group considers equity contributions from stockholders and retained earnings as its capital totaling $\# 36,023.8$ million and $\$ 31,488.9$ million as at December 31, 2019 and 2018, respectively. The Group manages the capital structure and makes adjustments when there are changes in economic conditions, business activities, expansion programs, and the risk characteristics of the underlying assets. In order to manage the capital structure, the Group may adjust its borrowings, adjust dividend payment to shareholders, or raise equity.

The Group is not subjected to externally-imposed capital requirements.
No changes were made in the capital management objectives, policies, or processes in 2019 and 2018.

## 30. Fair Value Measurement

The following table presents the carrying amounts and fair values of the Group's assets measured at fair value and asset and liability for which fair value is disclosed and the corresponding fair value hierarchy:

|  |  | 2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair Value |  |  |
|  | Note | Carrying <br> Amount | Quoted Prices in Active Markets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Assets Measured at Fair Value: |  |  |  |  |  |
| Financial assets at FVPL | 5 | P717,831,517 | P717,831,517 | P- | P- |
| Financial assets at FVOCI | 9 | 101,079,300 | 101,079,300 | - | - |
| Land | 10 | 2,683,828,281 | - | - | 2,683,828,281 |
| Investment properties | 11 | 1,299,237,000 | - | - | 1,299,237,000 |
| Asset for which Fair Value is Disclosed - |  |  |  |  |  |
| Finance lease receivables | 25 | 22,709,613 | - | 23,853,965 | - |
|  |  | P4,824,685,711 | P818,910,817 | P23,853,965 | P3,983,065,281 |

Liability for which Fair Value is Disclosed
Financial liabilities at amortized cost -

| Loans payable | 16 | P7,354,299,391 | P- | P7,780,786,865 | P- |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2018 |  |  |  |
|  |  |  |  | Fair Value |  |
|  | Note | Carrying <br> Amount | Quoted Prices in Active Markets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Assets Measured at Fair Value: |  |  |  |  |  |
| Financial assets at FVPL | 5 | P181,560,935 | 18181,560,935 | P- | P- |
| Financial assets at FVOCI | 9 | 100,012,500 | 100,012,500 | - | - |
| Land | 10 | 2,633,104,897 | - | - | 2,633,104,897 |
| Investment properties | 11 | 1,188,021,000 | - | - | 1,188,021,000 |
| Asset for which Fair Value is Disclosed - |  |  |  |  |  |
| Finance lease receivables | 25 | 42,738,080 | - | 42,072,962 | - |
|  |  | \&4,145,437,412 | \$281,573,435 | \$42,072,962 | (23,821,125,897 |

Liability for which Fair Value is Disclosed
Financial liabilities at amortized cost -

| Loans payable | 16 | P8,322,574,321 | P- | P8,062,975,627 |
| :--- | :--- | :--- | :--- | :--- | :--- |

The Group used the following techniques to determine fair value measurements:

- Financial Asset at FVPL and Financial Assets at FVOCI. The Group's quoted financial assets at FVPL and financial assets at FVOCl as at December 31, 2019 and 2018 are carried at fair values based on quoted market prices from active markets classified under the Level 1 category.
- Land. The fair value of land was estimated based on appraisals performed by an independent, professionally-qualified property appraiser and was determined with reference to the latest transacted prices for identical or similar properties. The fair valuation is classified under Level 3 category.

Land was revalued on January 20, 2019. The Group's management has determined that the effect of changes in fair values between the previous revaluation and the reporting date is immaterial.

The significant unobservable inputs used in the fair value measurement of the Group's land (included under "Property, plant and equipment" account) are the estimated net price per square meter and various factors such as size, location, and utility, among others. Significant increases (decreases) in the estimated net price per square meter in isolation would result in a significantly higher (lower) fair value measurement. Further, choosing comparables with different inputs would result in a significantly different fair value measurement.

The Group has determined that the current use of the land classified as property, plant and equipment as at December 31, 2019 is its highest and best use.

- Investment Properties. The fair value of investment properties was estimated based on appraisals performed by an independent, professionally-qualified property appraiser and was determined with reference to the latest transacted prices for identical or similar properties. The fair valuation is classified under Level 3 category.

The significant unobservable inputs used in the fair value measurement of the Group's land (included under "Investment properties" account) are the estimated net price per square meter and various factors such as size, location, and utility, among others. Significant increases (decreases) in the estimated net price per square meter in isolation would result in a significantly higher (lower) fair value measurement. Further, choosing comparables with different inputs would result in a significantly different fair value measurement.

The highest and best use of the land classified as investment properties as at December 31, 2019 would be to use it for construction of building to be held for rental. As at December 31, 2019, the Group has not yet started any development in the property.

- Finance Lease Receivable. The fair value of the finance lease receivables was determined as the sum of all the future cash flows discounted using the prevailing market rates of instruments with similar maturities. The discount rates used are ranging from $3.49 \%$ to $3.86 \%$ and $6.91 \%$ to 7.01\% in 2019 and 2018, respectively. The fair valuation is classified under Level 2 category.
- Loans Payable. The fair value of loans payable is estimated as the sum of all the future cash flows, discounted using the prevailing market rates of interest for instruments with similar maturities. The discount rates used range from $4.20 \%$ to $7.06 \%$ as at December 31, 2019 and 2018, respectively. The fair valuation is classified under Level 2 category.

There were no transfers between Level 1, Level 2, and Level 3 fair value measurements in 2019 and 2018.

The table below presents the financial assets and liability whose carrying amounts approximate their fair values as at December 31, 2019 and 2018:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Financial assets at amortized cost: |  |  |
| Cash and cash equivalents | $\mathbf{P 1 6 , 9 3 8 , 4 9 2 , 0 9 2}$ | $\mathbf{8 1 6 , 1 7 6 , 9 5 1 , 6 4 1}$ |
| Long-term placements | $\mathbf{6 5 0 , 0 0 0 , 0 0 0}$ | $650,000,000$ |
| Trade and other receivables* | $\mathbf{5 3 8 , 4 1 4 , 9 5 2}$ | $458,047,838$ |
| DSRA | $\mathbf{3 6 2 , 7 6 5 , 1 2 5}$ | $\mathbf{2 7 9 , 9 4 5 , 6 9 1}$ |
| Refundable deposits | $\mathbf{6 5 , 1 6 2 , 6 0 4}$ | $14,914,011$ |
| Deposit in escrow | $\mathbf{4 4 , 7 0 8 , 4 9 5}$ | $\mathbf{4 5 , 7 6 9 , 7 9 3}$ |
| Restricted cash | $\mathbf{2 7 , 4 2 8 , 5 9 4}$ | $\mathbf{2 6 , 4 8 2 , 0 9 6}$ |
|  | $\mathbf{R 1 8 , 6 2 6 , 9 7 1 , 8 6 2}$ | $\mathbf{P 1 7 , 6 5 2 , 1 1 1 , 0 7 0}$ |

Financial liability at amortized cost -
Trade and other payables**
P2,987,125,377 $\quad$ 2,980,889,048
*Excluding nonfinancial assets and current portion of finance lease receivables aggregating 17.7 million and $\mathcal{F} 15.0$ million as at December 31, 2019 and P11.6 million and P13.1 million as at December 31, 2018.
**Excluding nonfinancial liabilities amounting to 2383.5 million and 2393.8 million as at December 31, 2019 and 2018, respectively.

Current Financial Assets and Liability. The carrying amounts of cash and cash equivalents, trade and other receivables, DSRA and trade and other payables approximate their fair values due to the short-term nature of these financial instruments.

Other Noncurrent Assets. The carrying amount of long-term placements, deposit in escrow, restricted cash, and refundable deposits approximate fair value. Management believes that the effect of discounting the future receipts from these financial instruments using the prevailing market rates is insignificant.

## 31. Commitments and Contingencies

## MPSA

The Group has the following key commitments under its MPSA:

- Payment to the Philippine Government of $4 \%$ excise tax of the market value of the minerals or mineral products extracted from the area and annual occupation fee based on the rate provided in the existing rules and regulations.

Excise taxes paid to the Philippine Government amounted to $\mathbf{Z 2 0 . 2}$ million, Z 22.8 million and \#4.9 million in 2019, 2018 and 2017, respectively.

- Allotment of a minimum of $1 \%$ of the direct drilling and milling costs necessary to implement the activities for community development.

Pursuant to Administrative Order No. 2010-21: "Revised Implementing Rules and Regulations of RA No. 7942, otherwise known as the Philippine Mining Act of 1995," the allotment for community development activities was revised to $1.5 \%$ of the operating costs.

As at December 31, 2019, 2018 and 2017, the Group is compliant with the foregoing commitments and obligations.

## Finance Lease Commitments - Group as a Lessor

The Group entered into various lease agreements with its haulers covering certain items of transportation equipment. The lease term is five (5) years and the annual effective interest rates range from $4.26 \%$ to $5.29 \%$.

As at December 31, 2019 and 2018, the gross amount of the future minimum rental receivables under the lease contracts is as follows:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Within one year | $\mathbf{P 1 5 , 6 8 7 , 4 7 2}$ | P14,884,303 |
| After one year but not more than five years | $\mathbf{7 , 8 4 4 , 4 9 4}$ | $\mathbf{3 0 , 6 7 2 , 2 2 8}$ |
|  | $\mathbf{P 2 3 , 5 3 1 , 9 6 6}$ | $\mathbf{P 4 5 , 5 5 6 , 5 3 1}$ |

## Operating Lease Commitments - Group as a Lessee

The Group has various operating lease agreements primarily for its office space, warehouse and heavy equipment with periods ranging from one (1) year to 10 years. Future minimum lease commitments under noncancellable operating leases as at December 31, 2019 and 2018 are as follows:

|  | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| Within one year | $\mathbf{P 1 1 , 9 2 9 , 2 8 1}$ | P8,636,566 |
| After one year but not more than five years | $\mathbf{3 9 , 5 1 2 , 1 6 5}$ | $12,880,404$ |
| More than five years | $\mathbf{1 4 , 9 6 5 , 6 7 8}$ | - |
|  | $\mathbf{P 6 6 , 4 0 7 , 1 2 4}$ | $\mathbf{P 2 1 , 5 1 6 , 9 7 0}$ |

## Legal Claims

The Group is either a defendant or plaintiff in several civil cases primarily involving claims for damages. The outcomes of the legal proceedings for various cases are not presently determinable. Accordingly, no provision for any liability has been made in the consolidated financial statements.

In the opinion of management and its legal counsel, the eventual liability under these lawsuits or claims, if any, will not have a material or adverse effect on the Group's consolidated financial position and results of operations.
32. EPS

Basic and diluted EPS are calculated as follows:

|  | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: |
| Net income | P6,014,901,093 | \&4,798,343,056 | \$4,263,433,888 |
| Less dividends for cumulative preferred stock required for the year, net of tax | 174,342,857 | 174,342,857 | 174,342,857 |
| Net income attributable to common stockholders of the Parent Company | P5,840,558,236 | \$4,624,000,199 | \& 4,089,091,031 |
| Weighted average number of common shares outstanding | 5,000,000,005 | 5,000,000,005 | 4,795,890,412 |
| Per share amounts: Basic and diluted EPS | P1.17 | P0.92 | P0.85 |

Diluted earnings per share is equal to the basic earnings per share since the Group does not have potential dilutive shares.

## 33. Segment Reporting

The Group is organized into one reportable segment which is the quarrying, manufacturing and sale and distribution of cement products. KSHI, the Parent Company's wholly-owned subsidiary that will be engaged in property leasing has not yet started its commercial operations. The Group also has one geographical segment and derives all its revenues from domestic operations. Accordingly, all significant operating decisions are based upon analysis of the Group as one segment. The financial information about the sole business segment is equivalent to the consolidated financial statements of the Group.

## REPORT OF INDEPENDENT AUDITORS

## TO ACCOMPANY CONSOLIDATED FINANCIAL STATEMENTS FOR FILING WITH THE SECURITIES AND EXCHANGE COMMISSION

The Stockholders and the Board of Directors
Eagle Cement Corporation and Subsidiaries
2/F SMITS Corporate Center
155 EDSA Barangay Wack-Wack
Mandaluyong City

We have audited the accompanying consolidated financial statements of Eagle Cement Corporation (the Company) and Subsidiaries as at December 31, 2019 and 2018 and for the years ended December 31, 2019, 2018 and 2017, on which we have rendered our report dated March 13, 2020.

In compliance with the Revised Securities Regulation Code Rule 68, we are stating that the Company has 30 stockholders owning at least 100 or more shares each.

## Reyes Tacandong \& Co.



Tax Identification No. 210-181-965-000
BOA Accreditation No. 4782; Valid until August 15, 2021
SEC Accreditation No. 1778-A
Valid until September 23, 2022
BIR Accreditation No. 08-005144-011-2020
Valid until January 1, 2023
PTR No. 8116477
Issued January 6, 2020, Makati City

March 13, 2020
Makati City, Metro Manila

## REPORT OF INDEPENDENT AUDITORS <br> ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors
Eagle Cement Corporation and Subsidiaries
2/F SMITS Corporate Center
155 EDSA Barangay Wack-Wack
Mandaluyong City

We have audited in accordance with the Philippine Standards on Auditing, the consolidated financial statements of Eagle Cement Corporation and Subsidiaries (the Group) as at and for the years ended December 31, 2019 and 2018 and have issued our report dated March 13, 2020. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The accompanying supplementary schedules are the responsibility of the Group's management. These supplementary schedules include the following:

- Financial Assets
- Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders
- Amounts Receivable from Related Parties which are Eliminated during Consolidation of Financial Statements
- Intangible Assets - Other Assets
- Long-term Debt
- Indebtedness to Related Parties
- Guarantees of Securities and Other Issuers
- Capital Stock
- Reconciliation of Retained Earnings Available for Dividend Declaration
- Use of IPO Proceeds
- Map of the Conglomerate

The supplementary schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the basic consolidated financial statements. The supplementary schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

## Reyes Tacandong \& Co.

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JO\$EPHC. BILANGBILIN
Patter
CP M Certificate No. 102884
Tax Identification No. 210-181-965-000
BOA Accreditation No. 4782; Valid until August 15, 2021
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March 13, 2020
Makati City, Metro Manila

## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## SCHEDULE A

FINANCIAL ASSETS
DECEMBER 31, 2019

| Name of issuing entity and association of each issue | Number of shares or principal amount of bonds and notes | Amount shown in the balance sheet | Income received and accrued |
| :---: | :---: | :---: | :---: |
| Cash equivalents: |  |  |  |
| Rizal Commercial Banking Corporation | - | P6,050,236,668 | 8132,863,113 |
| China Banking Corporation | - | 3,753,266,162 | 135,104,077 |
| United Coconut Planters Bank | - | 3,306,000,000 | 225,470,037 |
| Sterling Bank of Asia | - | 1,323,163,254 | 53,495,961 |
| Philippine National Bank | - | 1,141,380,515 | 67,288,453 |
| Bank of Commerce | - | 100,000,000 | 276,078 |
| East West Banking Corporation | - | - | 66,062,340 |
| Metropolitan Bank and Trust Company | - | - | 2,271,631 |
|  |  | P15,674,046,599 | P682,831,690 |
| Cash in banks: |  |  |  |
| Bank of Commerce | - | P324,602,739 | P542,804 |
| United Coconut Planters Bank | - | 286,839,158 | 1,132,387 |
| Metropolitan Bank and Trust Company | - | 147,423,793 | 5,029,542 |
| Security Banking Corporation | - | 141,837,784 | 1,134,480 |
| Rizal Commercial Banking Corporation | - | 95,683,552 | 458,145 |
| Banco de Oro | - | 82,026,697 | 1,814,977 |
| Philippine National Bank | - | 69,894,739 | 42,333 |
| China Banking Corporation | - | 59,266,880 | 155,890 |
| Eastwest Banking Corporation | - | 16,716,004 | 134,525 |
| Unionbank of the Philippines | - | 15,086,019 | 43,011 |
| Philippine Bank of Communications | - | 12,128,835 | 115,905 |
| Asia United Bank | - | 5,671,753 | 48,062 |
| Sterling Bank of Asia | - | 5,340,994 | 32,476 |
| Standard Chartered Bank | - | 1,056,274 | - |
| Development Bank of the Philippines | - | 121,213 | 625 |
|  |  | 11,263,696,434 | 110,685,162 |
| DSRA |  |  |  |
| Asia United Bank | - | P362,765,125 | 88,195,331 |
| Deposit in escrow |  |  |  |
| Bank of Commerce | - | 844,708,495 | 81,061,297 |
| Restricted cash |  |  |  |
| Landbank of the Philippines | - | P27,428,594 | 946,493 |
| Long-term placements |  |  |  |
| United Coconut Planters Bank | - | P500,000,000 | P29,321,500 |
| Rizal Commercial Banking Corporation | - | 150,000,000 | 8,250,000 |
|  |  | P650,000,000 | P37,571,500 |
| Financial assets at fair value through profit or loss (FVPL) |  |  |  |
| Treasury Bond | 500,000,000 | P546,858,084 | 116,614,329 |
| SM Prime Holdings, Inc. | 75,000,000 | 76,667,663 | 3,936,566 |
| Preferred Shares-Del Monte Pacific Ltd. | 100,000 | 50,744,000 | 3,351,993 |
| Cebu Landmaster, Inc. | 9,019,000 | 43,561,770 | 2,905,600 |
|  |  | P717,831,517 | P26,808,488 |
| Financial assets at fair value through other comprehensive income (FVOCI) |  |  |  |
| Preferred Shares-San Miguel Corporation | 1,333,500 | P101,079,300 | P6,808,051 |
|  |  | P18,841,556,064 | P774,908,012 |

## SCHEDULE B

AMOUNTS RECEIVABLE FROM
DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES
AND PRINCIPAL STOCKHOLDERS
DECEMBER 31, 2019

| Name and Designation of debtor | Balance at beginning of period | Additions | Amounts collected | Amounts written off | Current | Non current | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not applicable | Not | Not | Not | Not | Not | Not | Not |
|  | applicable | applicable | applicable | applicable | applicable | applicable | applicable |

*Total aggregate receivables from directors, officers, employees, related parties and principal stockholders does not exceed $1 \%$ of Total Assets or P 1.0 million as shown in the Consolidated Statements of Financial Position as at December 31, 2019.

## SCHEDULE C

## AMOUNTS RECEIVABLE FROM

RELATED PARTIES WHICH ARE ELIMINATED DURING CONSOLIDATION OF FINANCIAL STATEMENTS

DECEMBER 31, 2019

| Name and Designation of debtor | Balance at beginning of period | Additions | Amounts collected | Amounts written off | Current | Non current | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Not Applicable | Not Applicable | Not | Not | Not | Not | NotApplicable | Not Applicable |
|  |  | Applicable | Applicable | Applicable | Applicable |  |  |

## SCHEDULE D

INTANGIBLE ASSETS - OTHER ASSETS
DECEMBER 31, 2019

| Description | Beginning balance | Additions at cost | Charged to cost and expenses | Charged to other accounts | Other changes, additions (deductions) | Ending balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mining rights | P188,961,130 | P- | P719,116 | P- | P- | P188,242,014 |
| Goodwill | 3,806,518 | - | - | - | - | 3,806,518 |
| Total | P192,767,648 | P- | P719,116 | P- | P- | P192,048,532 |

## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## SCHEDULE E

LONG-TERM DEBT
DECEMBER 31, 2019

| Title of issue and type of obligation | Amount authorized by indenture | Amount shown under caption "Current portion of loans payable" in related balance sheet | Amount shown under caption "Loans Payable net of current portion" in related balance sheet | Interest rate | Maturity dates |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Term Loan Facility |  |  |  |  |  |
| and Security |  |  |  |  | Payable in 32 |
| Agreement |  |  |  |  | quarterly |
| (TLFSA), Face |  |  |  |  | installments |
| amount | ¢4,980,000,000 | P720,000,000 | 84,260,000,000 | Nominal | commencing |
| Less: Unamortized |  |  |  |  | on the $9^{\text {th }}$ |
| debt issuance |  |  |  |  | quarter of |
| costs | $(20,893,581)$ | $(5,966,082)$ | $(14,927,499)$ |  | availment |
| TLFSA, Face amount | 1,784,500,000 | 258,000,000 | 1,526,500,000 |  | Payable in 32 |
|  |  |  |  |  | quarterly |
|  |  |  |  | 6.21\% | installments |
|  |  |  |  | Nominal | commencing |
| Less: Unamortized debt issuance costs |  |  |  | interest | on the $9^{\text {th }}$ |
|  |  |  |  |  | quarter of |
|  | (8,656,971) | $(2,471,531)$ | $(6,185,439)$ |  | availment |
| TLFSA, Face amount | 622,500,000 |  |  |  | Payable in 32 |
|  |  | 90,000,000 | 532,500,000 |  | quarterly |
|  |  |  |  | 5.74\% | installments |
|  |  |  |  | Nominal | commencing |
| Less: Unamortized debt issuance costs |  |  |  | interest | on the $9^{\text {th }}$ |
|  |  |  |  |  | quarter of |
|  | $(3,150,058)$ | $(899,278)$ | $(2,250,780)$ |  | availment |
|  | \$7,354,299,390 | 11,058,663,109 | 16,295,636,282 |  |  |

## SCHEDULE F

INDEBTEDNESS TO RELATED PARTIES
DECEMBER 31, 2019

| Name of related party | Balance at beginning of period |
| :--- | ---: | Not Applicable | Not Applicable |
| :--- |
| Not Applicable |
| *Total indebtedness to related parties does not exceed 5\% of Total Assets as shown in the Consolidated Statements of Financial Position as at |
| December 31, 2019 or as at December 31, 2018. |

## SCHEDULE G <br> GUARANTEES OF SECURITIES AND OTHER ISSUERS <br> DECEMBER 31, 2019

| Name of issuing entity <br> of securities guaranteed <br> by the company for | Title of issue of each <br> class of securities <br> ghich this statement is <br> filed | Not applicable | Total amount <br> guaranteed and <br> outstanding | Amount owned <br> by person for <br> which statement <br> is filed |
| :--- | ---: | ---: | ---: | ---: |

## SCHEDULE H

## CAPITAL STOCK

DECEMBER 31, 2019

| Title of issue | Number of shares authorized | Number of shares issued and outstanding as shown under related balance sheet caption | Number of shares reserved for options, warrants, conversion and other rights | Number of shares held by related parties | Directors, officers and employees | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock | 5,500,000,005 | 5,000,000,005 | - | 4,328,571,422 | 96,611,578 | 574,817,005 |
| Preferred stock | 3,000,000,000 | 3,000,000,000 | - | 2,935,714,286 | 64,285,714 | - |

## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## SUPPLEMENTARY SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION OF THE PARENT COMPANY DECEMBER 31, 2019

| Unappropriated retained earnings, as adjusted to available for dividend distribution, beginning |  | P8,955,520,425 |
| :---: | :---: | :---: |
| Add: Net income actually earned/realized during the year |  |  |
| Net income based on the face of audited separate financial statements | 5,910,897,202 |  |
| Less: Fair value adjustment of financial assets at FVPL | $(59,077,911)$ |  |
| Add: Movement of deferred tax asset | 7,702,810 | 5,859,522,101 |
| Unappropriated retained earnings before dividend declaration during the year |  | 14,815,042,526 |
| Adjustments: |  |  |
| Declaration of cash dividends | 1,480,000,001 | 1,480,000,001 |
| Unappropriated retained earnings available for dividend declaration, ending |  | 叉13,335,042,525 |

## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## SUPPLEMENTARY SCHEDULE OF FINANCIAL <br> SOUNDNESS INDICATORS UNDER THE <br> REVISED SECURITIES AND REGULATIONS CODE RULE 68 DECEMBER 31, 2019 AND 2018

|  | 2019 | 2018 |
| :---: | :---: | :---: |
| Current/liquidity ratio | 4.40 | 4.17 |
| Current assets | \#20,659,162,999 | \$19,443,566,157 |
| Current liabilities | 4,698,577,915 | 4,658,424,059 |
| Solvency ratio | 0.59 | 0.44 |
| Net income before depreciation and amortization | P6,967,599,515 | P5,508,491,590 |
| Total liabilities | 11,724,476,203 | 12,643,129,493 |
| Debt-to-equity ratio | 0.31 | 0.39 |
| Total liabilities | P11,724,476,203 | 1812,643,129,493 |
| Total equity | 37,330,963,026 | 32,820,452,664 |
| Asset-to-equity ratio | 1.31 | 1.39 |
| Total assets | P49,055,439,229 | Р45,463,582,157 |
| Total equity | 37,330,963,026 | 32,820,452,664 |
| Interest Rate Coverage Ratio | 15.62 | 18.21 |
| Net income before interest expense and taxes | 17,743,201,049 | P6,659,978,672 |
| Interest expense | 495,685,474 | 365,786,275 |
| Return on asset ratio | 0.14 | 0.12 |
| Net income before interest expense after-tax | 186,510,586,567 | P5,164,129,331 |
| Average total assets | 47,259,510,693 | 43,913,065,388 |
| Return on equity ratio | 0.17 | 0.15 |
| Net income | 126,014,901,093 | P4,798,343,056 |
| Average total equity | 35,075,707,845 | 31,097,877,175 |

## SUPPLEMENTARY SCHEDULE ON USE OF IPO PROCEEDS UNDER

## THE REVISED SECURITIES REGULATION CODE RULE 68

DECEMBER 31, 2019

|  | Prospectus | Actual |
| :--- | ---: | ---: |
| Gross proceeds (R15 per share) | \$7,500,000,000 | F7,500,000,000 |
| IPO expenses: |  |  |
| IPO tax | $320,000,000$ | $300,000,000$ |
| Gross underwriting fees | $215,053,763$ | $178,706,671$ |
| PSE listing fee | $53,200,000$ | $45,052,525$ |
| SEC registration | $3,968,750$ | $3,968,750$ |
| Documentary stamp taxes paid | $2,500,000$ | $2,500,000$ |
| Legal and other professional fee | $8,000,000$ | $1,295,294$ |
| Other expenses | $12,278,088$ | 122,417 |
|  | $615,000,601$ | $531,645,657$ |
| Construction of fourth manufacturing plant in Cebu | $6,884,999,399$ | $58,977,400$ |
|  | $7,500,000,000$ | $590,623,057$ |
| Net proceeds | P- | P6,909,376,943 |

# REPORT OF INDEPENDENT AUDITORS ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS 

The Stockholders and the Board of Directors

Eagle Cement Corporation and Subsidiaries
2/F SMITS Corporate Center
155 EDSA Barangay Wack-Wack
Mandaluyong City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Eagle Cement Corporation and Subsidiaries (the Group) as at and for the years ended December 31, 2019 and 2018, and have issued our report thereon dated March 13, 2020. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole.

The supplementary schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. Except for the average total assets in 2018, the components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at and for the years ended December 31, 2019 and 2018 and no material exceptions were noted.

## Reyes Tacandong \& Co.


Tax Identification No. 210-181-965-000
BOA Accreditation No. 4782; Valid until August 15, 2021
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Valid until September 23, 2022
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Valid until January 1, 2023
PTR No. 8116477
Issued January 6, 2020, Makati City

March 13, 2020
Makati City, Metro Manila


## APPENDIX C

List of Properties of the Company

| EAGLE CEMENT CORPORATION |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Address/Location | Rented/Owned | Mortgage | Monthly Rental (in PhP, unless otherwise indicated) | Expiry of Lease Contract | Terms of Renewal/Options | TCT/Tax Dec./Etc. | Area (sqm) |
| 1 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243281 | 6,047.00 |
| 2 | Brgt Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 240122 | 20,000.00 |
| 3 | Brgay Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 239939 | 35,489.00 |
| 4 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265028 | 13,207.00 |
| 5 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265091 | 20,000.00 |
| 6 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265094 | 9,673.00 |
| 7 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265095 | 15,000.00 |
| 8 | Brgy Aklan, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 239938 | 60,000.00 |
| 9 | Brgy Aklan, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 239937 | 60,000.00 |
| 10 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 259294 | 60,000.00 |
| 11 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243280 | 43,786.00 |
| 12 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273622 | 59,801.00 |
| 13 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 155510 | 54,179.00 |
| 14 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 229935 | 32,686.00 |
| 15 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265100 | 15,677.00 |
| 16 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 252073 | 4,410.00 |
| 17 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 247034 | 8,736.00 |


| 18 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 247036 | 8,736.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 19 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 247040 | 12,628.00 |
| 20 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 229933 | 5,825.00 |
| 21 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 229934 | 8,487.00 |
| 22 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 155509 | 49,306.00 |
| 23 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 240123 | 8,741.00 |
| 24 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 247038 | 26,904.00 |
| 25 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243289 | 25,190.00 |
| 26 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243279 | 41,712.00 |
| 27 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 96989 | 10,748.00 |
| 28 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265097 | 11,361.00 |
| 29 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 252072 | 7,147.00 |
| 30 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 247035 | 8,937.00 |
| 31 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 252071 | 400.00 |
| 32 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 259651 | 400.00 |
| 33 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 252070 | 11,521.00 |
| 34 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 252069 | 11,074.00 |
| 35 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 246816 | 73,679.00 |
| 36 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 259649 | 25,913.00 |
| 37 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273586 | 84,026.00 |
| 38 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273580 | 19,529.00 |
| 39 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265102 | 60,000.00 |


| 40 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265098 | 60,000.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265101 | 60,000.00 |
| 42 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 256099 | 60,000.00 |
| 43 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265103 | 60,000.00 |
| 44 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 155511 | 60,000.00 |
| 45 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243283 | 60,004.00 |
| 46 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243278 | 65,913.00 |
| 47 | Brgy Bulusukan, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243282 | 10,206.00 |
| 48 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 243284 | 354,097.00 |
| 49 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265035 | 37,003.00 |
| 50 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265029 | 36,693.00 |
| 51 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265036 | 37,874.00 |
| 52 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265038 | 36,998.00 |
| 53 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265030 | 37,024.00 |
| 54 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265031 | 36,997.00 |
| 55 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265034 | 36,948.00 |
| 56 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265032 | 37,006.00 |
| 57 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265033 | 36,941.00 |
| 58 | Talbak, DRT, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 265037 | 37,017.00 |
| 59 | Brgy Alagao, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273584 | 32,202.00 |
| 60 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 282637 | 60,000.00 |
| 61 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T-282636 | 38,429.00 |
| 62 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 263427 | 8,711.00 |
| 63 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 280598 | 14,915.00 |
| 64 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273582 | 400.00 |


| 65 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 259650 | 1,118.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 66 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273581 | 1,257.00 |
| 67 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT- T 94482 | 60,000.00 |
| 68 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT- T 94480 | 60,000.00 |
| 69 | Brgy akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 275614 | 19,574.00 |
| 70 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 275615 | 60,000.00 |
| 71 | Brgy. Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 289653 | 66,962.00 |
| 72 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T-289654 | 10,089.00 |
| 73 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 282154 | 8,000.00 |
| 74 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273623 | 15,923.00 |
| 75 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273585 | 1,361.00 |
| 76 | Brgy Akle, San Ildefonso, Bulacan | Owned | Yes | N/A | N/A | N/A | TCT-T 273583 | 1,505.00 |
| 77 | Brgy Akle, San Ildefonso, Bulacan | Owned | No | N/A | N/A | N/A | T-244533 (previous) | 10,000.00 |
| 78 | Brgy Akle, San Ildefonso, Bulacan | Owned | No | N/A | N/A | N/A | $\begin{aligned} & \text { T-276750 } \\ & \text { (previous) } \end{aligned}$ | 17,367.00 |
| 79 | Brgy Akle, San Ildefonso, Bulacan | Owned | No | N/A | N/A | N/A | CLOA-T-10352 (previous) | 12,943.00 |
| 80 | Brgy Akle, San Ildefonso, Bulacan | Owned |  | N/A | N/A | N/A | CLOA-T-3175 (previous) | 15,847.00 |
| 81 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned |  | N/A | N/A | N/A | CLOA-T-5982 (previous) | 15,020.00 |
| 82 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned |  | N/A | N/A | N/A | CLOA-5993 (previous) | 13,926.00 |
| 83 | Brgy Alagao, San Ildefonso, Bulacan | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \text { T-240022 } \\ & \text { (previous) } \end{aligned}$ | 16,426.00 |
| 84 | Brgy Akle, San Ildefonso, Bulacan | Owned |  | N/A | N/A | N/A | CLOA-T-525 (previous) | 57,646.00 |
| 85 | Brgy Akle, San Ildefonso, Bulacan | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \text { RT-48198 (T- } \\ & \text { 223981) } \\ & \text { (previous) } \end{aligned}$ | 12,661.00 |


| 86 | Brgy Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | DAR Certfificate (previous) | 60,000.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 87 | Brgy Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | CLOA-T-1404 (previous) | 40,000.00 |
| 88 | Brgy Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | CLOA-T-7344 (previous) | 60,000.00 |
| 89 | Brgy Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | CLOA-T-9813 (previous) | 14,650.00 |
| 90 | Brgy Bohol na Mangga, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2016001040 \end{aligned}$ | 113,888.00 |
| 91 | Brgy. Kalawakan, DRT, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2016013751 \end{aligned}$ | 21,317.00 |
| 92 | Brgy. Kalawakan, DRT, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2016013752 \end{aligned}$ | 38,843.00 |
| 93 | Brgy. Talbak, DRT, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2016013748 \end{aligned}$ | 36,466.00 |
| 94 | Brgy. Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2017000719 \end{aligned}$ | 9,790.00 |
| 95 | Brgy. Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2017000710 \end{aligned}$ | 8,402.00 |
| 96 | Brgy. Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2017000720 \\ & \hline \end{aligned}$ | 36,343.00 |
| 97 | Brgy. Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2017000715 \end{aligned}$ | 28,796.00 |
| 98 | Brgy. Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2017000718 \end{aligned}$ | 25,028.00 |
| 99 | Brgy. Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2017000717 \end{aligned}$ | 21,569.00 |
| 100 | Brgy. Akle, San Ildefonso, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2017000721 \end{aligned}$ | 25,555.00 |
| 101 | Brgy. Talbak, DRT, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2016015011 \end{aligned}$ | 43,481.00 |
| 102 | Brgy. Talbak, DRT, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2016013750 \end{aligned}$ | 20,419.00 |
| 103 | Brgy. Talbak, DRT, Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2016013749 \end{aligned}$ | 25,552.00 |


| 104 | Brgy. Alagao, San Ildefonso, Bulacan | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2016015017 \\ & \hline \end{aligned}$ | 45,077.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 105 |  | Owned | Yes | N/A | N/A | N/A | TCT-T-287357 | 15,847.00 |
| 106 |  | Owned | Yes | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2011001084 \end{aligned}$ | 30,000.00 |
| 107 |  | Owned | Yes | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2010000196 \end{aligned}$ | 20,000.00 |
| 108 |  | Owned | Yes | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2011001047 \end{aligned}$ | 17,369.00 |
| 109 |  | Owned | Yes | N/A | N/A | N/A | T-294511 | 12,943.00 |
| 110 |  | Owned | Yes | N/A | N/A | N/A | P-2032 | 47,956.00 |
| 111 |  | Owned | Yes | N/A | N/A | N/A | $\begin{aligned} & \text { TCT-039- } \\ & 2010001504 \end{aligned}$ | 51,887.00 |
| 112 |  | Owned | Yes | N/A | N/A | N/A | $\begin{aligned} & \hline \text { TCT-039- } \\ & 2011000786 \end{aligned}$ | 316,351.00 |

## KB SPACE HOLDINGS, INC.

| No | Address/Location | Rented/Owned | Mortgage | Monthly Rental (in PhP , unless otherwise indicated) | Expiry of Lease Contract | Terms of Renewal / Options | TCT/Tax Dec./Etc. | Area (sqm) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Harvard St., Wack-Wack Village, Mandaluyong City | Owned |  | N/A | N/A | N/A | TCT 8622 | 562.00 |
| 2 | Harvard St., Wack-Wack Village, Mandaluyong City | Owned |  | N/A | N/A | N/A | TCT 8623 | 559.50 |
| 3 | Harvard St., Wack-Wack Village, Mandaluyong City | Owned |  | N/A | N/A | N/A | TCT 8624 | 620.50 |
| 4 | Harvard St., Wack-Wack Village, Mandaluyong City | Owned |  | N/A | N/A | N/A | TCT 8625 | 623.00 |
| 5 | Harvard St., Wack-Wack Village, Mandaluyong City | Owned |  | N/A | N/A | N/A | TCT 14500 | 2,450.00 |
| 6 | 165 Edsa, Wack-Wack Mandaluyong City | Owned |  | N/A | N/A | N/A | TCT 008-2017000819 | 2,354.00 |


| SOUTH WESTERN CEMENT CORPORATION |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Address/Location | Rented/Owned | Mortgage | Monthly Rental (in PhP, unless otherwise indicated) | Expiry of Lease Contract | Terms of Renewal/Options | TCT/Tax Dec./Etc. | Area (sqm) |
| 1 | Sto. Nino, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32547 (previous) | 1,596.00 |
| 2 | Sto. Nino, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32548 | 1,809.00 |
| 3 | Sto. Nino, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32551 | 64.00 |
| 4 | Sto. Nino, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32552 | 1,281.00 |
| 5 | Sto. Nino, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32549 | 4,981.00 |
| 6 | Sto. Nino, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32610 | 2,050.00 |
| 7 | Ginatilan, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32611 | 5,680.00 |
| 8 | Ginatilan, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32613 | 2,372.00 |
| 9 | Ginatilan, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32562 | 743.00 |
| 10 | Ginatilan, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32563 | 1,354.00 |
| 11 | Ginatilan, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32553 | 1,745.00 |
| 12 | Ginatilan, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32556 | 1,241.00 |
| 13 | Looc, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32612 | 690.00 |
| 14 | Looc, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32558 | 6,165.00 |
| 15 | Looc, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32554 | 2,309.00 |
| 16 | Looc, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32559 (previous) | 2,750.00 |
| 17 | Looc, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32555 (previous) | 2,754.00 |
| 18 | Looc, Malabuyoc, Cebu | Owned |  | N/A | N/A | N/A | TCT TP-32557 (previous) | 2,856.00 |


| 19 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TCT TP-32560 (previous) | 1,075.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 20 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TCT TP-32561 (previous) | 957.00 |
| 21 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TCT TP-32550 | 1,304.00 |
| 22 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TCT TP-32608 | 743.00 |
| 23 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TCT TP-32609 | 516.00 |
| 24 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TCT TP-32614 | 1,094.00 |
| 25 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13031 | 2,625.00 |
| 26 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13032 | 910.00 |
| 27 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13033 | 16,458.80 |
| 28 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13034 | 4,207.00 |
| 29 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13035 | 2,357.96 |
| 30 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 10060 | 4,306.04 |
| 31 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06767 | 2,734.00 |
| 32 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06768 | 700.00 |
| 33 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06769 | 667.00 |
| 34 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06770 | 666.00 |
| 35 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06771 | 1,000.00 |
| 36 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06772 | 250.00 |
| 37 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13066 | 5,600.00 |
| 38 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13067 | 942.00 |
| 39 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13068 | 2,000.00 |
| 40 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13087 | 8,400.00 |
| 41 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13095 | 3,400.00 |
| 42 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05821 | 22,200.00 |
| 43 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05822 | 24,400.00 |


| 44 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05823 | 3,300.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 45 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05824 | 15,400.00 |
| 46 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05825 | 8,000.00 |
| 47 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05830 | 43,863.34 |
| 48 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05833 | 4,000.00 |
| 49 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05842 | 3,000.00 |
| 50 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05861 | 1,686.00 |
| 51 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05865 | 616.00 |
| 52 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05866 | 617.00 |
| 53 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05868 | 3,333.33 |
| 54 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05910 | 333.00 |
| 55 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05911 | 500.00 |
| 56 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 11613 | 36,859.00 |
| 57 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05784 | 5,000.00 |
| 58 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13052 | 6,300.00 |
| 59 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13098 | 5,700.00 |
| 60 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13099 | 4,000.00 |
| 61 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05382 | 2,200.00 |
| 62 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05919 | 1,143.00 |
| 63 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05920 | 2,200.00 |
| 64 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05921 | 2,300.00 |
| 65 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05922 | 238.50 |
| 66 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05923 | 2,020.00 |
| 67 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05924 | 467.00 |
| 68 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05925 | 5,185.00 |
| 69 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05926 | 3,881.00 |


| 70 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05928 | 2,325.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 71 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05929 | 4,000.00 |
| 72 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05931 | 9,260.00 |
| 73 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06109 | 4,496.00 |
| 74 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13036 | 804.00 |
| 75 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13037 | 2,964.00 |
| 76 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13038 | 2,014.00 |
| 77 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13039 | 1,966.00 |
| 78 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13040 | 2,200.00 |
| 79 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13041 | 2,400.00 |
| 80 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13042 | 2,200.00 |
| 81 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13043 | 5,900.00 |
| 82 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13044 | 8,400.00 |
| 83 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13045 | 2,500.00 |
| 84 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13046 | 10,316.00 |
| 85 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13047 | 10,900.00 |
| 86 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13048 | 24,000.00 |
| 87 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13049 | 3,300.00 |
| 88 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13050 | 2,000.00 |
| 89 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13051 | 12,562.00 |
| 90 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13054 | 944.00 |
| 91 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13055 | 942.00 |
| 92 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13056 | 1,100.00 |
| 93 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13057 | 3,300.00 |
| 94 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13058 | 1,600.00 |
| 95 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13059 | 8,000.00 |


| 96 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13060 | 2,250.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 97 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13061 | 1,250.00 |
| 98 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13062 | 2,000.00 |
| 99 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13063 | 16,500.00 |
| 100 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13064 | 4,000.00 |
| 101 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13065 | 2,200.00 |
| 102 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13069 | 1,508.00 |
| 103 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13070 | 1,300.00 |
| 104 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13071 | 1,200.00 |
| 105 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13072 | 3,800.00 |
| 106 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13073 | 2,000.00 |
| 107 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13074 | 16,000.00 |
| 108 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13075 | 2,000.00 |
| 109 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13076 | 1,200.00 |
| 110 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13077 | 12,700.00 |
| 111 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13078 | 13,294.00 |
| 112 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13079 | 4,500.00 |
| 113 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13080 | 1,680.00 |
| 114 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13081 | 4,000.00 |
| 115 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13082 | 5,960.00 |
| 116 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13083 | 6,290.00 |
| 117 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13084 | 1,100.00 |
| 118 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13085 | 942.00 |
| 119 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13086 | 1,500.00 |
| 120 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13088 | 1,650.00 |
| 121 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13089 | 825.00 |


| 122 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13090 | 322.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 123 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13092 | 942.00 |
| 124 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13093 | 1,067.00 |
| 125 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13094 | 3,429.00 |
| 126 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13096 | 1,313.00 |
| 127 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13097 | 3,593.00 |
| 128 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13100 | 11,000.00 |
| 129 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13101 | 6,382.00 |
| 130 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13102 | 5,300.00 |
| 131 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13103 | 4,600.00 |
| 132 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13104 | 5,000.00 |
| 133 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13105 | 10,590.00 |
| 134 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13106 | 3,200.00 |
| 135 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13107 | 4,400.00 |
| 136 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13108 | 4,000.00 |
| 137 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13109 | 11,400.00 |
| 138 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13110 | 4,500.00 |
| 139 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13111 | 2,400.00 |
| 140 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13112 | 10,500.00 |
| 141 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13113 | 14,000.00 |
| 142 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13114 | 3,500.00 |
| 143 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13115 | 1,250.00 |
| 144 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13116 | 3,310.00 |
| 145 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 13117 | 9,400.00 |
| 146 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05211 | 5,020.00 |
| 147 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05212 | 6,168.00 |


| 148 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05213 | 1,596.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 149 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05214 | 147.30 |
| 150 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05358 | 700.00 |
| 151 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05359 | 1,010.00 |
| 152 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05360 | 1,809.00 |
| 153 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05361 | 64.00 |
| 154 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05362 | 1,281.00 |
| 155 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05363 | 4,981.00 |
| 156 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05364 | 390.00 |
| 157 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05365 | 1,304.00 |
| 158 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05366 | 5,667.00 |
| 159 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05367 | 21,379.00 |
| 160 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05368 | 1,450.00 |
| 161 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05374 | 92.00 |
| 162 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05375 | 6,188.00 |
| 163 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05376 | 5,460.00 |
| 164 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05377 | 6,934.00 |
| 165 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05378 | 10,000.00 |
| 166 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05379 | 2,523.00 |
| 167 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05380 | 1,100.00 |
| 168 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05381 | 1,437.00 |
| 169 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05383 | 616.00 |
| 170 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05384 | 617.00 |
| 171 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05385 | 138.00 |
| 172 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05721 | 944.00 |
| 173 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05722 | 671.00 |


| 174 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05723 | 903.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 175 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05724 | 4,483.00 |
| 176 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05725 | 4,643.00 |
| 177 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05726 | 500.00 |
| 178 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05729 | 500.00 |
| 179 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05730 | 10,907.00 |
| 180 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05732 | 1,316.00 |
| 181 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05733 | 5,473.00 |
| 182 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05734 | 1,055.00 |
| 183 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05735 | 468.00 |
| 184 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05736 | 3,674.00 |
| 185 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05737 | 3,674.00 |
| 186 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05738 | 2,618.00 |
| 187 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05739 | 2,050.00 |
| 188 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05740 | 3,011.00 |
| 189 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05741 | 1,000.00 |
| 190 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05742 | 477.00 |
| 191 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05743 | 533.00 |
| 192 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05744 | 2,837.00 |
| 193 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05745 | 6,680.00 |
| 194 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05746 | 3,241.00 |
| 195 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05747 | 723.00 |
| 196 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05748 | 1,186.00 |
| 197 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05749 | 1,186.00 |
| 198 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05750 | 1,991.00 |
| 199 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05751 | 1,991.00 |


| 200 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05752 | 4,496.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 201 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05753 | 2,319.00 |
| 202 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05768 | 708.00 |
| 203 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05769 | 1,313.00 |
| 204 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05770 | 2,281.00 |
| 205 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05771 | 922.00 |
| 206 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05772 | 3,000.00 |
| 207 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05773 | 25,000.00 |
| 208 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05774 | 1,831.00 |
| 209 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05775 | 35,000.00 |
| 210 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05776 | 4,900.00 |
| 211 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05777 | 3,100.00 |
| 212 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05778 | 10,600.00 |
| 213 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05779 | 6,000.00 |
| 214 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05780 | 16,800.00 |
| 215 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05781 | 3,450.00 |
| 216 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05782 | 4,000.00 |
| 217 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05783 | 2,250.00 |
| 218 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05785 | 1,683.00 |
| 219 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05786 | 2,500.00 |
| 220 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05787 | 2,295.00 |
| 221 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05788 | 4,000.00 |
| 222 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05789 | 5,000.00 |
| 223 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05790 | 3,000.00 |
| 224 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05791 | 6,500.00 |
| 225 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05792 | 1,400.00 |


| 226 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05793 | 4,000.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 227 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05794 | 4,000.00 |
| 228 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05795 | 2,000.00 |
| 229 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05796 | 12,000.00 |
| 230 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05797 | 11,500.00 |
| 231 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05798 | 3,200.00 |
| 232 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05799 | 30,000.00 |
| 233 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05800 | 23,000.00 |
| 234 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05801 | 3,000.00 |
| 235 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05802 | 3,000.00 |
| 236 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05803 | 600.00 |
| 237 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05804 | 500.00 |
| 238 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05805 | 1,000.00 |
| 239 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05806 | 8,000.00 |
| 240 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05807 | 3,300.00 |
| 241 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05808 | 1,000.00 |
| 242 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05809 | 4,500.00 |
| 243 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05810 | 2,100.00 |
| 244 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05811 | 10,000.00 |
| 245 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05812 | 10,340.00 |
| 246 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05813 | 2,200.00 |
| 247 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05814 | 5,000.00 |
| 248 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05815 | 4,500.00 |
| 249 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05816 | 14,000.00 |
| 250 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05817 | 14,500.00 |
| 251 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05818 | 3,000.00 |


| 252 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05819 | 550.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 253 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05820 | 2,336.00 |
| 254 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05826 | 19,970.00 |
| 255 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05827 | 3,873.00 |
| 256 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05828 | 2,995.00 |
| 257 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05829 | 14,503.00 |
| 258 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05831 | 2,000.00 |
| 259 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05832 | 5,000.00 |
| 260 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05834 | 2,900.00 |
| 261 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05835 | 2,150.00 |
| 262 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05836 | 1,750.00 |
| 263 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05837 | 750.00 |
| 264 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05838 | 3,000.00 |
| 265 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05839 | 3,920.00 |
| 266 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05840 | 9,244.00 |
| 267 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05841 | 1,200.00 |
| 268 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05843 | 6,500.00 |
| 269 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05844 | 2,150.00 |
| 270 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05845 | 1,000.00 |
| 271 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05846 | 2,100.00 |
| 272 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05847 | 1,195.00 |
| 273 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05848 | 2,150.00 |
| 274 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05849 | 1,750.00 |
| 275 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05850 | 6,600.00 |
| 276 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05851 | 1,683.00 |
| 277 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05852 | 1,920.00 |


| 278 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05853 | 34,500.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 279 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05854 | 1,683.00 |
| 280 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05855 | 1,683.00 |
| 281 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05856 | 3,000.00 |
| 282 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05857 | 825.00 |
| 283 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05858 | 2,000.00 |
| 284 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05859 | 700.00 |
| 285 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05860 | 3,000.00 |
| 286 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05862 | 1,200.00 |
| 287 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05863 | 800.00 |
| 288 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05864 | 217.00 |
| 289 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05867 | 2,500.00 |
| 290 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05869 | 3,500.00 |
| 291 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05870 | 717.00 |
| 292 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05871 | 717.00 |
| 293 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05872 | 716.00 |
| 294 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05873 | 2,930.00 |
| 295 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05875 | 2,600.00 |
| 296 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05876 | 2,502.00 |
| 297 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05878 | 743.00 |
| 298 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05879 | 594.00 |
| 299 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05880 | 3,840.00 |
| 300 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05881 | 2,547.00 |
| 301 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05882 | 1,094.00 |
| 302 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05883 | 1,354.00 |
| 303 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05884 | 1,745.00 |


| 304 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05885 | 358.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 305 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05886 | 1,241.00 |
| 306 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05887 | 690.00 |
| 307 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05888 | 188.00 |
| 308 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05889 | 366.00 |
| 309 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05890 | 1,922.00 |
| 310 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05891 | 333.00 |
| 311 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05892 | 993.00 |
| 312 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05893 | 2,627.00 |
| 313 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05894 | 6,165.00 |
| 314 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05895 | 3,729.00 |
| 315 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05897 | 2,900.00 |
| 316 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05898 | 2,175.00 |
| 317 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05899 | 115.00 |
| 318 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05900 | 10,108.00 |
| 319 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05901 | 603.00 |
| 320 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05902 | 7,500.00 |
| 321 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05903 | 7,500.00 |
| 322 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05904 | 1,764.00 |
| 323 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05905 | 859.00 |
| 324 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05906 | 493.00 |
| 325 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05907 | 809.00 |
| 326 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05908 | 616.00 |
| 327 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05909 | 333.00 |
| 328 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05912 | 1,267.00 |
| 329 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05913 | 500.00 |


| 330 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05914 | 2,005.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 331 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05915 | 2,541.75 |
| 332 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05916 | 2,004.00 |
| 333 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05917 | 2,004.60 |
| 334 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05918 | 334.00 |
| 335 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 05930 | 840.00 |
| 336 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06104 | 2,309.00 |
| 337 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06105 | 2,050.00 |
| 338 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06106 | 2,965.00 |
| 339 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06107 | 2,750.00 |
| 340 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06108 | 1,404.00 |
| 341 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06110 | 2,754.00 |
| 342 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06111 | 554.00 |
| 343 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06112 | 378.00 |
| 344 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06113 | 2,856.00 |
| 345 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06114 | 6,606.00 |
| 346 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06115 | 1,075.00 |
| 347 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06116 | 178.00 |
| 348 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06117 | 957.00 |
| 349 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06118 | 3,188.00 |
| 350 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06120 | 2,605.00 |
| 351 | Looc, Malabuyoc, Cebu | Owned | N/A | N/A | N/A | TD 06121 | 2,698.00 |


| PROPERTIES BOUGHT FROM APC GROUP |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. | Address/Location | Rented/Owned | Mortgage | Monthly Rental (in PhP, unless otherwise indicated) | Expiry of Lease Contract | Terms of Renewal/Options | TCT/Tax Dec./Etc. | Area (sqm) |
| 1 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline(30667) 23- \\ & 0003-02126 \\ & \hline \end{aligned}$ | 2,840 |
| 2 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline(30668) 23- \\ & 0003-02127 \end{aligned}$ | 7,989 |
| 3 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \text { (30669) 23- } \\ & 0003-02128 \end{aligned}$ | 3,720 |
| 4 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & (30670) 23- \\ & 0003-02129 \end{aligned}$ | 5,208 |
| 5 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline(30671) 23- \\ & 0003-02130 \\ & \hline \end{aligned}$ | 3,963 |
| 6 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline(30672) 23- \\ & 0003-02131 \end{aligned}$ | 3,000 |
| 7 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline(30674) 23- \\ & 0003-02133 \\ & \hline \end{aligned}$ | 21,500 |
| 8 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & (30675) 23- \\ & 0003-02134 \end{aligned}$ | 7,000 |
| 9 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \text { (30676) 23- } \\ & 0003-02135 \end{aligned}$ | 21,500 |
| 10 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & (30677) 23- \\ & 0003-02136 \end{aligned}$ | 5,205 |
| 11 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline(30678) 23- \\ & 0003-02137 \end{aligned}$ | 16,898 |
| 12 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \hline(30679) 23- \\ & 0003-02138 \\ & \hline \end{aligned}$ | 3,002 |
| 13 | Cagsing, Ginatilan, Cebu | Owned |  | N/A | N/A | N/A | $\begin{aligned} & \text { (30680) 23- } \\ & 0003-02139 \end{aligned}$ | 3,000 |


| 14 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30681) 23- \\ & 0003-02140 \end{aligned}$ | 3,002 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30682) 23- \\ 0003-02141 \\ \hline \end{array}$ | 16,000 |
| 16 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30684) 23- \\ & 0003-02143 \end{aligned}$ | 10,000 |
| 17 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30685) 23- \\ & 0003-02144 \\ & \hline \end{aligned}$ | 16,250 |
| 18 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30686) 23- \\ & 0003-02145 \\ & \hline \end{aligned}$ | 16,250 |
| 19 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30687) 23- \\ & 0003-02146 \\ & \hline \end{aligned}$ | 8,748 |
| 20 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30688) 23- \\ & 0003-02147 \end{aligned}$ | 2,750 |
| 21 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30689) 23- \\ & 0003-02148 \\ & \hline \end{aligned}$ | 2,000 |
| 22 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30690) 23- \\ & 0003-02149 \\ & \hline \end{aligned}$ | 5,000 |
| 23 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30691) 23- \\ & 0003-02150 \\ & \hline \end{aligned}$ | 5,455 |
| 24 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30692) 23- \\ & 0003-02151 \\ & \hline \end{aligned}$ | 250 |
| 25 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30693) 23- \\ & 0003-02152 \end{aligned}$ | 750 |
| 26 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30694) 23- \\ & 0003-02153 \\ & \hline \end{aligned}$ | 750 |
| 27 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30695) 23- \\ & 0003-02154 \\ & \hline \end{aligned}$ | 2,960 |
| 28 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30696) 23- \\ & 0003-02155 \\ & \hline \end{aligned}$ | 4,000 |
| 29 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l} \hline(30698) 23- \\ 0003-02157 \\ \hline \end{array}$ | 4,000 |


| 30 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30699) 23- } \\ & 0003-02158 \end{aligned}$ | 690 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30700) 23- \\ & 0003-02159 \\ & \hline \end{aligned}$ | 3,215 |
| 32 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30701) 23- \\ & 0003-02160 \end{aligned}$ | 3,215 |
| 33 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30703) 23- \\ & 0003-02162 \end{aligned}$ | 3,709 |
| 34 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30704) 23- \\ & 0003-02163 \\ & \hline \end{aligned}$ | 2,355 |
| 35 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30705) 23- \\ & 0003-02164 \\ & \hline \end{aligned}$ | 4,000 |
| 36 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30707) 23- \\ & 0003-02166 \end{aligned}$ | 3,500 |
| 37 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30708) 23- \\ & 0003-02167 \end{aligned}$ | 1,500 |
| 38 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30709) 23- \\ & 0003-02168 \end{aligned}$ | 1,416 |
| 39 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30710) 23- \\ & 0003-02169 \\ & \hline \end{aligned}$ | 2,212 |
| 40 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31550) 23- \\ & 0003-02170 \\ & \hline \end{aligned}$ | 1,416 |
| 41 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30712) 23- \\ & 0003-02171 \end{aligned}$ | 1,417 |
| 42 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30713) 23- \\ & 0003-02172 \end{aligned}$ | 1,417 |
| 43 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30714) 23- \\ & 0003-02173 \end{aligned}$ | 2,000 |
| 44 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30715) 23- \\ & 0003-02174 \end{aligned}$ | 4,250 |
| 45 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30716) 23- } \\ & 0003-02175 \end{aligned}$ | 1,417 |


| 46 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30717) 23- \\ & 0003-02176 \end{aligned}$ | 9,850 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 47 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30718) 23- \\ 0003-02177 \\ \hline \end{array}$ | 1,875 |
| 48 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30720) 23- \\ & 0003-02179 \end{aligned}$ | 1,500 |
| 49 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30721) 23- \\ & 0003-02180 \end{aligned}$ | 9,340 |
| 50 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30724) 23- \\ & 0003-02183 \end{aligned}$ | 1,417 |
| 51 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30725) 23- \\ & 0003-02184 \\ & \hline \end{aligned}$ | 1,250 |
| 52 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30726) \\ 0003-02185 \\ \hline \end{array}$ | 7,440 |
| 53 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30727) 23- \\ & 0003-02186 \\ & \hline \end{aligned}$ | 1,000 |
| 54 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30728) 23- \\ & 0003-02187 \end{aligned}$ | 3,234 |
| 55 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30729) \\ 0003-02188 \\ \hline \end{array}$ | 7,755 |
| 56 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30730) 23- \\ & 0003-02189 \\ & \hline \end{aligned}$ | 7,755 |
| 57 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30731) 23- \\ & 0003-02190 \\ & \hline \end{aligned}$ | 935 |
| 58 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30732) \\ 0003-02191 \\ \hline \end{array}$ | 4,000 |
| 59 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30733) 23- \\ & 0003-02192 \end{aligned}$ | 3,000 |
| 60 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30734) 23- \\ & 0003-02193 \end{aligned}$ | 2,805 |
| 61 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30735) 23- } \\ & 0003-02194 \end{aligned}$ | 1,845 |


| 62 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30736) 23- \\ & 0003-02195 \\ & \hline \end{aligned}$ | 1,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 63 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30737) 23- \\ & 0003-02196 \\ & \hline \end{aligned}$ | 6,620 |
| 64 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30738) 23- \\ & 0003-02197 \end{aligned}$ | 1,118 |
| 65 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30739) 23- } \\ & 0003-02198 \end{aligned}$ | 2,813 |
| 66 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30740) 23- \\ 0003-02199 \\ \hline \end{array}$ | 341 |
| 67 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30741) 23- \\ & 0003-02200 \\ & \hline \end{aligned}$ | 341 |
| 68 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30742) \text { 23- } \\ & 0003-02201 \end{aligned}$ | 1,875 |
| 69 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30743) 23- \\ & 0003-02202 \\ & \hline \end{aligned}$ | 4,000 |
| 70 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30744) 23- \\ & 0003-02203 \end{aligned}$ | 1,118 |
| 71 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30745) 23- \\ & 0003-02204 \\ & \hline \end{aligned}$ | 1,416 |
| 72 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(28035) 23- \\ 0006-04291 \\ \hline \end{array}$ | 3,211 |
| 73 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(28037) 23- \\ & 0006-04293 \end{aligned}$ | 6,904 |
| 74 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(28038) \\ 0006-04294 \\ \hline \end{array}$ | 3,452 |
| 75 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(28039) 23- \\ & 0006-04295 \end{aligned}$ | 13,210 |
| 76 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30505) 23- } \\ & 0008-05433 \end{aligned}$ | 1,442 |
| 77 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29847) 23- \\ & 0008-05429 \\ & \hline \end{aligned}$ | 12,484 |


| 78 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29848) 23- } \\ & 0008-05430 \end{aligned}$ | 3,588 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 79 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29849) 23- \\ & 0008-05431 \end{aligned}$ | 1,678 |
| 80 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29850) 23- \\ & 0008-05432 \end{aligned}$ | 3,500 |
| 81 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29852) 23- } \\ & 0008-05438 \end{aligned}$ | 1,355 |
| 82 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29853) 23- \\ & 0008-05439 \end{aligned}$ | 1,008 |
| 83 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29854) 23- \\ & 0008-05440 \end{aligned}$ | 2,593 |
| 84 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29855) 23- \\ & 0008-05441 \end{aligned}$ | 2,277 |
| 85 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29856) 23- } \\ & 0008-05442 \end{aligned}$ | 1,036 |
| 86 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29857) 23- \\ & 0008-05443 \end{aligned}$ | 1,951 |
| 87 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29858) 23- } \\ & 0008-05444 \end{aligned}$ | 3,201 |
| 88 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29859) 23- } \\ & 0008-05445 \end{aligned}$ | 294 |
| 89 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29860) 23- \\ & 0008-05446 \end{aligned}$ | 295 |
| 90 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29862) 23- } \\ & 0008-05448 \end{aligned}$ | 746 |
| 91 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29863) \text { 23- } \\ & 0008-05449 \end{aligned}$ | 3,262 |
| 92 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29864) 23- } \\ & 0008-05450 \end{aligned}$ | 1,585 |
| 93 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29866) 23- } \\ & 0008-05452 \end{aligned}$ | 1,280 |


| 94 | Guiwanon, Ginatilan, Cebu | Owned |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 110 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29887) \\ 0008-05474 \end{array}$ | 1,615 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 111 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29888) 23- \\ & 0008-05475 \end{aligned}$ | 1,072 |
| 112 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29892) 23- \\ & 0008-05479 \end{aligned}$ | 1,407 |
| 113 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29893) 23- \\ & 0008-05480 \\ & \hline \end{aligned}$ | 1,465 |
| 114 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29896) \\ 0008-05483 \\ \hline \end{array}$ | 1,000 |
| 115 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29901) 23- \\ & 0008-05488 \\ & \hline \end{aligned}$ | 3,432 |
| 116 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29905) 23- \\ & 0008-05492 \end{aligned}$ | 1,100 |
| 117 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29907) \\ 0008-05494 \\ \hline \end{array}$ | 1,210 |
| 118 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29909) 23- \\ & 0008-05496 \\ & \hline \end{aligned}$ | 3,253 |
| 119 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29910) 23- } \\ & 0008-05497 \end{aligned}$ | 4,150 |
| 120 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29913) 23- \\ & 0008-05498 \\ & \hline \end{aligned}$ | 3,385 |
| 121 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29915) 23- \\ & 0008-05499 \end{aligned}$ | 3,449 |
| 122 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29923) 23- \\ & 0008-05500 \\ & \hline \end{aligned}$ | 1,124 |
| 123 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29927) 23- \\ & 0008-05501 \\ & \hline \end{aligned}$ | 2,453 |
| 124 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29930) 23- \\ & 0008-05502 \\ & \hline \end{aligned}$ | 1,206 |
| 125 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29931) 23- \\ & 0008-05503 \\ & \hline \end{aligned}$ | 353 |


| 126 | Guiwanon, Ginatilan, Cebu | Owned |  |  |  | $(29933) 23-$ <br> $0008-05504$ <br> 127 | Guiwanon, Ginatilan, Cebu | Owned |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 142 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29962) 23- } \\ & 0008-05524 \end{aligned}$ | 992 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 143 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30580) 23- \\ & 0008-05436 \end{aligned}$ | 2,468 |
| 144 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29966) 23- \\ & 0008-05526 \end{aligned}$ | 1,620 |
| 145 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29970) 23- \\ & 0008-05527 \end{aligned}$ | 5,070 |
| 146 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29971) 23- \\ & 0008-05528 \end{aligned}$ | 1,732 |
| 147 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29973) 23- \\ & 0008-05529 \\ & \hline \end{aligned}$ | 1,732 |
| 148 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29974) 23- \\ & 0008-05530 \\ & \hline \end{aligned}$ | 12,656 |
| 149 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29975) 23- \\ & 0008-05531 \\ & \hline \end{aligned}$ | 10,738 |
| 150 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29976) 23- \\ & 0008-05532 \end{aligned}$ | 4,192 |
| 151 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29977) \\ & 0008-05533 \\ & \hline \end{aligned}$ | 1,548 |
| 152 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29978) 23- \\ & 0008-05534 \\ & \hline \end{aligned}$ | 756 |
| 153 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29979) 23- } \\ & 0008-05535 \end{aligned}$ | 1,548 |
| 154 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29980) 23- \\ & 0008-05536 \\ & \hline \end{aligned}$ | 241 |
| 155 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29983) 23- } \\ & 0008-05537 \\ & \hline \end{aligned}$ | 2,898 |
| 156 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29985) 23- \\ & 0008-05538 \\ & \hline \end{aligned}$ | 3,659 |
| 157 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29987) 23- \\ & 0008-05539 \\ & \hline \end{aligned}$ | 3,659 |


| 158 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29989) \\ & 0008-05540 \\ & \hline \end{aligned}$ | 6,756 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 159 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29995) 23- \\ & 0008-05542 \end{aligned}$ | 977 |
| 160 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29998) \text { 23- } \\ & 0008-05543 \end{aligned}$ | 977 |
| 161 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30000) 23- \\ & 0008-05544 \end{aligned}$ | 3,108 |
| 162 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30001) 23- \\ 0008-05545 \\ \hline \end{array}$ | 2,990 |
| 163 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30002) 23- \\ & 0008-05546 \end{aligned}$ | 1,554 |
| 164 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30003) 23- \\ & 0008-05547 \end{aligned}$ | 2,997 |
| 165 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30006) \\ 0008-05548 \\ \hline \end{array}$ | 2,600 |
| 166 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30581) 23- } \\ & 0008-05435 \end{aligned}$ | 1,135 |
| 167 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30008) 23- \\ 0008-05549 \\ \hline \end{array}$ | 1,796 |
| 168 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30010) 23- \\ & 0008-05550 \end{aligned}$ | 646 |
| 169 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30013) 23- \\ & 0008-05552 \end{aligned}$ | 3,234 |
| 170 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30015) \\ 0008-05553 \\ \hline \end{array}$ | 1,091 |
| 171 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30017) 23- \\ & 0008-05554 \end{aligned}$ | 1,100 |
| 172 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30018) 23- } \\ & 0008-05555 \end{aligned}$ | 3,700 |
| 173 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30019) 23- \\ & 0008-05556 \end{aligned}$ | 2,112 |


| 174 | Guiwanon, Ginatilan, Cebu | Owned |  |  |  | $(30020) 23-$ <br> $0008-05557$ <br> 175 | Guiwanon, Ginatilan, Cebu | Owned |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 190 | Guiwanon, Ginatilan, Cebu | Owned |  |  |  | $(30042) 23-$ <br> $0008-05573$ <br> 191 | Guiwanon, Ginatilan, Cebu | Owned |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| 206 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31786) 23- \\ 0009-06237 \end{array}$ | 6,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 207 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31787) 23- \\ & 0009-06238 \end{aligned}$ | 12,244 |
| 208 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31788) 23- \\ & 0009-06239 \end{aligned}$ | 8,465 |
| 209 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31789) \\ 0009-06240 \\ \hline \end{array}$ | 4,000 |
| 210 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31790) \\ 0009-06241 \\ \hline \end{array}$ | 8,800 |
| 211 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31791) 23- \\ 0009-06242 \\ \hline \end{array}$ | 1,600 |
| 212 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31792) 23- \\ & 0009-06243 \end{aligned}$ | 3,000 |
| 213 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31793) 23- \\ 0009-06244 \\ \hline \end{array}$ | 4,824 |
| 214 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (31794) 23- \\ & 0009-06245 \end{aligned}$ | 9,710 |
| 215 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31795) \\ 0009-06246 \\ \hline \end{array}$ | 1,200 |
| 216 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31796) 23- \\ 0009-06247 \\ \hline \end{array}$ | 1,000 |
| 217 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31797) 23- \\ & 0009-06248 \end{aligned}$ | 1,000 |
| 218 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (31798) 23- \\ & 0009-06249 \end{aligned}$ | 1,000 |
| 219 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31800) \\ 0009-06250 \\ \hline \end{array}$ | 2,735 |
| 220 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(31801) \\ 0009-06251 \\ \hline \end{array}$ | 400 |
| 221 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31802) 23- \\ & 0009-06252 \end{aligned}$ | 1,000 |


| 222 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31803) 23- \\ & 0009-06253 \end{aligned}$ | 19,900 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 223 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31804) 23- \\ & 0009-06254 \\ & \hline \end{aligned}$ | 5,000 |
| 224 | Looc, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(31809) 23- \\ & 0009-06255 \end{aligned}$ | 1,500 |
| 225 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29236) 23- } \\ & 0010-06870 \end{aligned}$ | 5,634 |
| 226 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29237) 23- } \\ & 0010-06871 \end{aligned}$ | 3,910 |
| 227 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29238) 23- } \\ & 0010-06872 \end{aligned}$ | 1,053 |
| 228 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29239) 23- \\ & 0010-06873 \\ & \hline \end{aligned}$ | 7,117 |
| 229 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29240) 23- \\ & 0010-06874 \end{aligned}$ | 1,770 |
| 230 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29241) 23- \\ & 0010-06875 \end{aligned}$ | 4,815 |
| 231 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29242) 23- } \\ & 0010-06876 \\ & \hline \end{aligned}$ | 2,876 |
| 232 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29243) 23- } \\ & 0010-06877 \end{aligned}$ | 1,040 |
| 233 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29244) 23- \\ & 0010-06878 \end{aligned}$ | 6,429 |
| 234 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29245) 23- \\ & 0010-06879 \end{aligned}$ | 2,694 |
| 235 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29246) 23- \\ & 0010-06880 \end{aligned}$ | 3,061 |
| 236 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29247) 23- } \\ & 0010-06881 \end{aligned}$ | 713 |
| 237 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29248) 23- } \\ & 0010-06882 \end{aligned}$ | 2,011 |


| 238 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29249) 23- \\ & 0010-06883 \end{aligned}$ | 2,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 239 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29250) 23- \\ & 0010-06884 \end{aligned}$ | 7,150 |
| 240 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29251) 23- \\ & 0010-06885 \end{aligned}$ | 2,928 |
| 241 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29252) \text { 23- } \\ & 0010-06886 \end{aligned}$ | 4,644 |
| 242 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29253) \\ 0010-06887 \\ \hline \end{array}$ | 6,982 |
| 243 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29260) 23- \\ 0010-06888 \\ \hline \end{array}$ | 6,326 |
| 244 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29262) \\ 0010-06889 \\ \hline \end{array}$ | 2,299 |
| 245 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29264) \\ 0010-06890 \\ \hline \end{array}$ | 2,699 |
| 246 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29266) 23- \\ & 0010-06891 \end{aligned}$ | 2,160 |
| 247 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29267) \\ 0010-06892 \\ \hline \end{array}$ | 3,760 |
| 248 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29269) 23- \\ 0010-06893 \\ \hline \end{array}$ | 1,067 |
| 249 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29271) 23- \\ 0010-06894 \\ \hline \end{array}$ | 2,133 |
| 250 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29273) 23- \\ 0010-06895 \\ \hline \end{array}$ | 826 |
| 251 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29274) 23- \\ 0010-06896 \\ \hline \end{array}$ | 2,036 |
| 252 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29276) 23- \\ & 0010-06897 \end{aligned}$ | 5,000 |
| 253 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29277) \\ 0010-06898 \\ \hline \end{array}$ | 700 |


| 254 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29279) 23- } \\ & 0010-06899 \end{aligned}$ | 7,743 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 255 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { (29280) 23- } \\ & 0010-06900 \end{aligned}$ | 900 |
| 256 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29281) 23- \\ & 0010-06901 \\ & \hline \end{aligned}$ | 998 |
| 257 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29282) \text { 23- } \\ & 0010-06902 \end{aligned}$ | 5,000 |
| 258 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29283) \\ 0010-06903 \\ \hline \end{array}$ | 1,843 |
| 259 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29284) 23- } \\ & 0010-06904 \end{aligned}$ | 5,000 |
| 260 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29285) \\ 0010-06905 \\ \hline \end{array}$ | 14,741 |
| 261 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29287) \\ 0010-06907 \\ \hline \end{array}$ | 1,362 |
| 262 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29288) \text { 23- } \\ & 0010-06908 \end{aligned}$ | 3,000 |
| 263 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29289) \\ 0010-06909 \\ \hline \end{array}$ | 7,408 |
| 264 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29290) 23- \\ 0010-06910 \\ \hline \end{array}$ | 800 |
| 265 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29291) 23- \\ & 0010-06911 \\ & \hline \end{aligned}$ | 5,025 |
| 266 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29292) 23- \\ & 0010-06912 \\ & \hline \end{aligned}$ | 13,888 |
| 267 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29293) \text { 23- } \\ & 0010-06913 \end{aligned}$ | 1,596 |
| 268 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29294) 23- } \\ & 0010-06914 \end{aligned}$ | 2,917 |
| 269 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29295) 23- \\ 0010-06915 \\ \hline \end{array}$ | 4,998 |


| 270 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29296) \\ 0010-06916 \\ \hline \end{array}$ | 1,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 271 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { (29297) 23- } \\ & 0010-06917 \end{aligned}$ | 6,429 |
| 272 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29298) 23- } \\ & 0010-06918 \end{aligned}$ | 9,090 |
| 273 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29299) \\ 0010-06919 \\ \hline \end{array}$ | 2,472 |
| 274 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29300) 23- \\ 0010-06920 \\ \hline \end{array}$ | 725 |
| 275 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29301) 23- \\ & 0010-06921 \end{aligned}$ | 3,300 |
| 276 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29302) \\ 0010-06922 \\ \hline \end{array}$ | 1,918 |
| 277 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29303) 23- \\ 0010-06923 \\ \hline \end{array}$ | 2,432 |
| 278 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29304) \\ 0010-06924 \\ \hline \end{array}$ | 4,866 |
| 279 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29305) \\ 0010-06925 \\ \hline \end{array}$ | 1,781 |
| 280 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29306) \\ 0010-06926 \\ \hline \end{array}$ | 1,781 |
| 281 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29311) 23- \\ 0010-06931 \\ \hline \end{array}$ | 767 |
| 282 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29312) 23- \\ & 0010-06932 \\ & \hline \end{aligned}$ | 3,150 |
| 283 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29313) 23- \\ & 0010-06933 \end{aligned}$ | 2,559 |
| 284 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29314) 23- \\ & 0010-06934 \end{aligned}$ | 858 |
| 285 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29315) \\ 0010-06935 \\ \hline \end{array}$ | 7,650 |


| 286 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29316) 23- \\ & 0010-06936 \end{aligned}$ | 1,619 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 287 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29319) 23- \\ & 0010-06937 \end{aligned}$ | 179 |
| 288 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29320) 23- \\ & 0010-06938 \end{aligned}$ | 1,788 |
| 289 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29322) \\ 0010-06939 \\ \hline \end{array}$ | 5,000 |
| 290 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29323) \\ 0010-06940 \\ \hline \end{array}$ | 234 |
| 291 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29324) 23- \\ & 0010-06941 \\ & \hline \end{aligned}$ | 4,644 |
| 292 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29325) 23- \\ & 0010-06942 \end{aligned}$ | 2,465 |
| 293 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29326) 23- \\ 0010-06943 \\ \hline \end{array}$ | 990 |
| 294 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29329) 23- \\ & 0010-06944 \end{aligned}$ | 4,437 |
| 295 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29330) 23- \\ 0010-06945 \\ \hline \end{array}$ | 3,662 |
| 296 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29331) 23- \\ 0010-06946 \\ \hline \end{array}$ | 3,699 |
| 297 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29332) 23- \\ & 0010-06947 \end{aligned}$ | 6,085 |
| 298 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29333) 23- \\ 0010-06948 \\ \hline \end{array}$ | 8,968 |
| 299 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29334) \\ 0010-06949 \\ \hline \end{array}$ | 3,484 |
| 300 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (37031) 23- \\ & 0001-00033 \end{aligned}$ | 400 |
| 301 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37032) 23- \\ 0001-00034 \\ \hline \end{array}$ | 440 |


| 302 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37033) 23- \\ 0001-00035 \end{array}$ | 780 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 303 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37035) 23- \\ 0001-00037 \\ \hline \end{array}$ | 5,550 |
| 304 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(37036) 23- \\ & 0001-00038 \end{aligned}$ | 6,961 |
| 305 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37037) \\ 0001-00039 \\ \hline \end{array}$ | 4,420 |
| 306 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37038) 23- \\ 0001-00040 \\ \hline \end{array}$ | 3,600 |
| 307 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (37040) 23- \\ & 0001-00042 \end{aligned}$ | 583 |
| 308 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37041) 23- \\ 0001-00043 \\ \hline \end{array}$ | 583 |
| 309 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37042) 23- \\ 0001-00044 \\ \hline \end{array}$ | 583 |
| 310 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(37043) 23- \\ & 0001-00045 \end{aligned}$ | 1,393 |
| 311 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37048) 23- \\ 0001-00050 \\ \hline \end{array}$ | 4,228 |
| 312 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(37050) 23- \\ 0001-00052 \\ \hline \end{array}$ | 4,331 |
| 313 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(38051) \\ 0001-00059 \\ \hline \end{array}$ | 3,400 |
| 314 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29960) 23- \\ 0008-05523 \\ \hline \end{array}$ | 2,950 |
| 315 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(29990) 23- \\ 0008-05541 \\ \hline \end{array}$ | 6,756 |
| 316 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30011) 23- \\ & 0008-05551 \end{aligned}$ | 2,425 |
| 317 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline(30021) 23- \\ 0008-05558 \\ \hline \end{array}$ | 430 |


| 318 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (28042) 23- } \\ & 0006-04300 \end{aligned}$ | 7,532 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 319 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (28200) 23- \\ & 0006-04469 \end{aligned}$ | 7,105 |
| 320 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30053) 23- \\ & 0008-05594 \end{aligned}$ | 1,500 |
| 321 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30158) 23- \\ & 0008-05693 \& \\ & (30159) 23- \\ & 0008-05694 \end{aligned}$ | 2,797 |
| 322 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30450) 23- \\ & 0008-06190 \end{aligned}$ | 2,222 |
| 323 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30440) 23- \\ & 0008-06178 \\ & \hline \end{aligned}$ | 4,060 |
| 324 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30374) 23- \\ & 0008-06073 \\ & \hline \end{aligned}$ | 1,554 |
| 325 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { (30598) 23- } \\ & 0008-05586 \end{aligned}$ | 969 |
| 326 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30621) 23- \\ & 0008-05795 \end{aligned}$ | 6,689 |
| 327 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30404) 23- \\ & 0008-06124 \\ & \hline \end{aligned}$ | 4,576 |
| 328 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30278) 23- } \\ & 0008-05951 \end{aligned}$ | 2,252 |
| 329 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30114) 23- \\ & 0008-05661 \\ & \hline \end{aligned}$ | 2,364 |
| 330 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30116) 23- \\ & 0008-05662 \\ & \hline \end{aligned}$ | 1,544 |
| 331 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30307) 23- \\ & 0008-05986 \\ & \hline \end{aligned}$ | 4,308 |
| 332 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30253) 23- } \\ & 0008-05914 \end{aligned}$ | 943 |


| 333 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30251) 23- \\ & 0008-05912 \end{aligned}$ | 3,270 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 334 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30252) 23- \\ & 0008-5913 \end{aligned}$ | 2,390 |
| 335 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30140) 23- \\ & 0008-05676 \end{aligned}$ | 6,034 |
| 336 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30192) 23- \\ & 0008-05731 \end{aligned}$ | 4,755 |
| 337 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30058) 23- \\ & 0008-05599 \end{aligned}$ | 2,459 |
| 338 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30105) 23- \\ & 0008-05849 \\ & \hline \end{aligned}$ | 5,446 |
| 339 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30247) 23- \\ & 0008-05908 \text { \& } \\ & (30248) 23- \\ & 0008-05909 \end{aligned}$ | 2,556 |
| 340 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30269) 23- \\ & 0008-05935 \\ & \hline \end{aligned}$ | 3,200 |
| 341 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30425) 23- \\ & 0008-06150 \end{aligned}$ | 1,382 |
| 342 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30452) \text { 23- } \\ & 0008-06192 \end{aligned}$ | 1,648 |
| 343 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30439) 23- } \\ & 0008-06176 \end{aligned}$ | 624 |
| 344 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30285) 23- \\ & 0008-05959 \end{aligned}$ | 5,612 |
| 345 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30179) 23- \\ & 0008-05717 \end{aligned}$ | 2,032 |
| 346 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29842) 23- \\ & 0008-05425 \\ & \hline \end{aligned}$ | 2,844 |
| 347 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29219) 23- \\ & 0010-06861 \end{aligned}$ | 5,137 |


| 348 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29606) 23- \\ & 0010-07127 \end{aligned}$ | 934 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 349 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29557) 23- } \\ & 0010-07092 \end{aligned}$ | 4,299 |
| 350 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29559) 23- } \\ & 0010-07093 \end{aligned}$ | 2,000 |
| 351 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29693) 23- } \\ & 0003-07459 \end{aligned}$ | 8,316 |
| 352 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 862 Part | 1,864 |
| 353 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 917 | 605 |
| 354 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A |  | 3,750 |
| 355 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A |  | 21,500 |
| 356 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 870 Part old / <br> 877 part new | 900 |
| 357 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & 866 \text { old/872 } \\ & \text { new } \end{aligned}$ | 1,018 |
| 358 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $863 \text { old/874 }$ new | 717 |
| 359 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 882 Part | 700 |
| 360 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 1111 | 1,294 |
| 361 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 781 | 1,985 |
| 362 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 907 Part | 1,107 |
| 363 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 928 | 1,902 |
| 364 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 929 | 1,902 |
| 365 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 889 | 923 |
| 366 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 895 | 805 |
| 367 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 911 | 1,109 |
| 368 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 866 | 3,362 |
| 369 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 897 | 418 |


| 370 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 898 | 519 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 371 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 894 | 3,347 |
| 372 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 913 | 4,015 |
| 373 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | 899 | 910 |
| 374 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A |  | 3,200 |
| 375 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30697) 23- \\ & 0003-02156 \end{aligned}$ | 2,250 |
| 376 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(30706) 23- \\ & 0003-02165 \\ & \hline \end{aligned}$ | 4,000 |
| 377 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(28034) 23- \\ & 0006-04290 \end{aligned}$ | 543 |
| 378 | Campisong, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(28036) 23- \\ & 0006-04292 \end{aligned}$ | 116 |
| 379 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29871) 23- \\ & 0008-05457 \end{aligned}$ | 1,653 |
| 380 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30589) 23- \\ & 0008-05459 \end{aligned}$ | 1,203 |
| 381 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29876) 23- \\ & 0008-05463 \end{aligned}$ | 1,099 |
| 382 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29880) 23- \\ & 0008-05467 \end{aligned}$ | 4,000 |
| 383 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29886) 23- \\ & 0008-05473 \end{aligned}$ | 540 |
| 384 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29889) 23- } \\ & 0008-05476 \end{aligned}$ | 1,943 |
| 385 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29890) 23- \\ & 0008-05477 \end{aligned}$ | 2,475 |
| 386 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29891) 23- \\ & 0008-05478 \end{aligned}$ | 1,474 |
| 387 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { (29894) 23- } \\ & 0008-05481 \end{aligned}$ | 2,450 |


| 388 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29895) 23- \\ & 0008-05482 \\ & \hline \end{aligned}$ | 2,432 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 389 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { (29897) 23- } \\ & 0008-05484 \end{aligned}$ | 5,526 |
| 390 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29898) 23- } \\ & 0008-05485 \end{aligned}$ | 3,894 |
| 391 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29899) 23- \\ & 0008-05486 \end{aligned}$ | 6,024 |
| 392 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29900) 23- \\ & 0008-05487 \end{aligned}$ | 150 |
| 393 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29902) \text { 23- } \\ & 0008-05489 \\ & \hline \end{aligned}$ | 17,952 |
| 394 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29903) 23- \\ & 0008-05490 \end{aligned}$ | 5,980 |
| 395 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29904) 23- \\ & 0008-05491 \\ & \hline \end{aligned}$ | 2,940 |
| 396 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29906) 23- \\ & 0008-05493 \end{aligned}$ | 910 |
| 397 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29908) 23- } \\ & 0008-05495 \end{aligned}$ | 336 |
| 398 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29953) 23- \\ & 0008-05518 \\ & \hline \end{aligned}$ | 1,020 |
| 399 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29954) 23- \\ & 0008-05519 \end{aligned}$ | 2,296 |
| 400 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29955) 23- \\ & 0008-05520 \end{aligned}$ | 2,476 |
| 401 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (29965) 23- } \\ & 0008-05525 \end{aligned}$ | 1,971 |
| 402 | Cagsing, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { (30683) 23- } \\ & 0003-02142 \end{aligned}$ | 10,000 |
| 403 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (29851) 23- \\ & 0008-05437 \end{aligned}$ | 1,226 |


| 404 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29861) 23- \\ & 0008-05447 \end{aligned}$ | 1,897 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 405 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29865) 23- \\ & 0008-05451 \end{aligned}$ | 1,502 |
| 406 | Guiwanon, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & (30044) 23- \\ & 0008-05575 \end{aligned}$ | 4,374 |
| 407 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29234) 23- \\ & 0010-06869 \\ & \hline \end{aligned}$ | 2,377 |
| 408 | Malatbo, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(29286) 23- \\ & 0010-06906 \\ & \hline \end{aligned}$ | 2,500 |
| 409 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(37034) 23- \\ & 0001-00036 \\ & \hline \end{aligned}$ | 3,000 |
| 410 | Poblacion, Ginatilan, Cebu | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline(37039) 23- \\ & 0001-00041 \end{aligned}$ | 513 |
| 411 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline 039- \\ 2017010177 \\ \hline \end{array}$ | 1,067 |
| 412 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline 039- \\ & 2017008156 \\ & \hline \end{aligned}$ | 444 |
| 413 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{array}{\|l\|} \hline 039- \\ 2018010590 \\ \hline \end{array}$ | 600 |
| 414 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline 039- \\ & 2018004755 \\ & \hline \end{aligned}$ | 510 |
| 415 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline 039- \\ & 2018004771 \end{aligned}$ | 511 |
| 416 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline 039- \\ & 2017010498 \\ & \hline \end{aligned}$ | 511 |
| 417 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline 039- \\ & 2017010178 \end{aligned}$ | 510 |
| 418 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { 039- } \\ & 2019004393 \end{aligned}$ | 9,453 |
| 419 | Mabalas-balas, San Rafael | Owned | N/A | N/A | N/A | $\begin{array}{\|l} \hline 039- \\ 2019004394 \\ \hline \end{array}$ | 1,221 |


| 420 | Talbak, Dona, Remedios Trinidad | Owned | N/A | N/A | N/A | P-2449 | 45,949 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 421 | Akle, San Ildefonso Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \hline \text { 2018-20002- } \\ & 00115 \end{aligned}$ | 3,706 |
| 422 | Akle, San Ildefonso Bulacan | Owned | N/A | N/A | N/A | CLOA-T-2168 | 14,922 |
| 423 | Talbak, Dona, Remedios Trinidad | Owned | N/A | N/A | N/A | OCT-P-4807 | 36,229 |
| 424 | Akle, San Ildefonso Bulacan | Owned | N/A | N/A | N/A | CLOA-T-9298 | 21,378 |
| 425 | Alagao, San Ildefonso Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { T-27779 (Lot } \\ & 4241 \& 4242) \\ & \hline \end{aligned}$ | 24,953 |
| 426 | Alagao, San Ildefonso Bulacan | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { T-37365 (Lot } \\ & 4241 \& 4242) \end{aligned}$ | 20,926 |
| 427 | Talbak, Dona, Remedios Trinidad | Owned | N/A | N/A | N/A | $\begin{aligned} & \text { OCT-039-P- } \\ & 4808 \end{aligned}$ | 36,877 |

## APPENDIX D

Schedule of Material Permits and Licenses of the Company

|  | Permit | Issuing Agency | Date Issued | Expiry Date |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Environmental Protection and Enhancement Program | Mines and Geosciences Bureau | $\begin{aligned} & 11 \text { October } \\ & 2004 \end{aligned}$ | Co-terminus with the project. (Valid as long as the project is existing) |
| 2 | Annual Environmental Protection and Enhancement Program | Mines and Geosciences Bureau Region 3 | $\begin{aligned} & \text { February 28, } \\ & 2019 \end{aligned}$ | November 29, 2019 <br> Waiting for Approved Certificate |
| 3 | Permit to Operate - Akle | EMB Region 3 | $\begin{aligned} & \text { 1. June } \quad 24, \\ & \text { 2019 } \\ & \text { 2. December } \\ & \text { 19, } 2019 \end{aligned}$ | 1. Line 1, 2 FM 3 and <br> 4: February 28, 2020 <br> 2. Line 3. November <br> 19, 2020 |
| 4 | Discharge Permit - Akle | EMB Region 3 | May 09, 2019 | February 18, 2020 -On-going renewal |
| 5 | Permit to Operate - Limay | EMB Region 3 | $\begin{aligned} & \text { September 03, } \\ & 2019 \end{aligned}$ | July 30, 2020 |
| 6 | Discharge Permit - Limay | EMB Region 3 | September 27, 2019 | July 27, 2020 |
| 7 | Waste Generators Registration Certificate | EMB Region 3 | 2 May 2011 | N/A |
| 8 | Pollution Control Certificate of Accreditation | EMB Region 3 | 5 March 2018 | 28 February 2020 -On-going renewal |
| 9 | Certificate of Compliance | Energy Regulatory Commission | $\begin{aligned} & 9 \text { September } \\ & 2016 \end{aligned}$ | 9 September 2021 |
| 10 | Water Permit (Deep Well 1) | National Water Resources Board | 11 May 2011 | N/A |
|  | Water Permit (Deep Well 2) | National Water Resources Board | $\begin{aligned} & 14 \text { September } \\ & 2014 \end{aligned}$ | N/A |
| 11 | Product license for type-1 portland cement | DTI-BPS | $\begin{aligned} & \text { February } 11 \text { \& } \\ & 14,2020 \end{aligned}$ | May 21, 2020 |
|  | Product license for type-1P blended cement | DTI-BPS | $\begin{aligned} & \text { February } 11 \text { \& } \\ & 14,2020 \end{aligned}$ | May 21, 2020 |
| 12 | IP renewal | Intellectual <br> Property Office | $\begin{aligned} & 13 \text { October } \\ & 2008 \end{aligned}$ | 13 October 2020 |


| 13 | IP renewal | Intellectual Property Office | $\begin{aligned} & 11 \text { February } \\ & 2010 \end{aligned}$ | 11 February 2030 |
| :---: | :---: | :---: | :---: | :---: |
| 14 | IP renewal | Intellectual <br> Property Office | 13 May 2010 | 13 May 2020 |
| 15 | IP renewal | Intellectual Property Office | $\begin{aligned} & \text { 3 December } \\ & 2009 \end{aligned}$ | Awaiting Certificate of Finality on the denial of the opposition |
| 16 | Import License | Bureau of Customs | $\begin{aligned} & \hline 25 \text { September } \\ & 2019 \\ & \hline \end{aligned}$ | 24 September 2020 |
| 17 | Certificate of Registration as Coal End- User | Department of Energy | $\begin{aligned} & 28 \text { August } \\ & 2012 \end{aligned}$ | 27 August 2022 |
| 18 | BIR's Manufacturer's Bond | Bureau of Internal Revenue | $\begin{aligned} & 11 \text { October } \\ & 2019 \end{aligned}$ | 10 October 2020 |
| 19 | Mayor's Permit | Municipality of San Ildefonso, Bulacan | $\begin{aligned} & 27 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 20 | Sanitary Permit to Operate | Municipality of San Ildefonso, Bulacan | 26 March 2018 | 31 December 2019 -on-going |
| 21 | Barangay Business Permit | Brgy. Akle, San Ildefonso, Bulacan | $\begin{aligned} & 15 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 22 | Mayor's Permit | City of <br> Mandaluyong, <br> MM | $\begin{aligned} & \text { 29 January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 23 | Sanitary Permit to Operate | City of Mandaluyong, MM | $\begin{array}{\|l} 29 \text { January } \\ 2020 \end{array}$ | 31 December 2020 |
| 24 | Barangay Business Clearance | Brgy. Wack, Wack, City of Mandaluyong, MM | $\begin{aligned} & \text { 23 January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 25 | Mayor's Permit | Municipality of Imus, Cavite | $\begin{array}{\|l} 24 \text { January } \\ 2020 \end{array}$ | 31 December 2020 |
| 26 | Sanitary Permit to Operate | Municipality of Imus, Cavite | $\begin{aligned} & 24 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 27 | Barangay Business Permit | Brgy. Buhay na Tubig, Imus City, Cavite | $\begin{aligned} & 24 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 28 | Mayor's Permit | City of Parañaque,MM | $\begin{array}{\|l} 17 \text { January } \\ 2020 \\ \hline \end{array}$ | 31 December 2020 |
| 29 | Sanitary Permit to Operate | City of Parañaque,MM | $\begin{aligned} & \text { 16 January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 30 | Barangay Business Permit | City of Parañaque,MM | $\begin{aligned} & 16 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |


| 31 | Mayor's Permit | Municipality of Sual, <br> Pangasinan | $\begin{aligned} & 17 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| :---: | :---: | :---: | :---: | :---: |
| 32 | Sanitary Permit to Operate | Municipality of Sual, <br> Pangasinan | $\begin{aligned} & 9 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 33 | Barangay Business Permit | Municipality of Sual, <br> Pangasinan | $\begin{aligned} & 9 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 34 | Mayor's Permit | Municipality of Ibaan, Batangas | $\begin{aligned} & 20 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 35 | Sanitary Permit to Operate | Municipality of Ibaan, Batangas | $\begin{aligned} & 20 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 36 | Barangay Business Permit | Municipality of Ibaan, Batangas | $\begin{aligned} & 24 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 37 | Mayor's Permit | Municipality of Limay, Bataan | $\begin{aligned} & 28 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 38 | Sanitary Permit to Operate | Municipality of Ibaan, Batangas | $\begin{aligned} & 20 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 39 | Barangay Business Permit | Municipality of Ibaan, Batangas | $\begin{aligned} & 20 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 40 | Mayor's Permit | City of Mandaluyong, MM | $\begin{aligned} & 22 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 41 | Barangay Business Permit | City of <br> Mandaluyong, <br> MM | $\begin{aligned} & 24 \text { January } \\ & 2020 \end{aligned}$ | 31 December 2020 |
| 42 | Mayor's Permit | City of Pasig, MM | 03 May 2018 | 31 December 2019 -on-going |
| 43 | Barangay Business Permit | City of Pasig, MM | 19 April 2018 | 31 December 2019 -on-going |



# SEC FORM 17-Q <br> QUARTERLY REPORT <br> FOR THE QUARTERLY PERIOD <br> ENDED 31 MARCH 2020 <br> (ANNEX C) 

## SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended

March 31, 2020
2. Commission identification number ASO95-005885 3. BIR Tax Identification No. 004-731-637-000
4. Exact name of issuer as specified in its charter

## EAGLE CEMENT CORPORATION

5. Province, country or other jurisdiction of incorporation or organization

Mandaluyong, Philippines
6. Industry Classification Code: $\square$ (SEC Use Only)
7. Address of issuer's principal office Postal Code
2/F SMITS Corporate Center, 155 EDSA, Barangay Wack-Wack, Mandaluyong City 1554
8. Issuer's telephone number, including area code
(632) 5301-3453
9. Former name, former address and former fiscal year, if changed since last report
N.A.
10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of each Class Number of shares of common stock outstanding and amount of debt outstanding

Common (Outstanding) 5,000,000,005

* The total issued and outstanding shares as at March 31, 2020 are:

| Common | $5,000,000,005$ |
| :--- | :--- |
| Proferred | $3,000,000,000$ |

Preferred 3,000,000,000
11. Are any or all of the securities listed on a Stock Exchange?

Yes [X] No [ ]
If yes, state the name of such Stock Exchange and the classes of securities listed therein:
Philippine Stock Exchange (PSE)
Common Shares

* The Company's common shares were listed in the PSE on May 29, 2017 through an initial public offering (IPO).

12. Indicate by check mark whether the registrant:
(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding 12 months (or for such shorter period the registrant was required to file such reports)

Yes [X] No [ ]
(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [X] No [ ]

## APPLICABLE ONLY TO REGISTRANTS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

13. Check whether the registrant has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes [ ] No [X] This item is not applicable to the Company.

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer:
EAGLE CEMENT CORPORATION
$B y:$

JOHN PAUL L. ANG
President/Chief Executive Officer
Date 15 May 2020


Treasurer/Cbief Finance Officer
Date: 15 May 2020

## PART-FINANCIAL INFORMATION

## Financial Statements

Page No.

1. Unaudited Interim Consolidated Statement of Financial Position as at March 31, 2020 and Audited Consolidated Statement of Financial Position as at December 31, 2019
2. Unaudited Interim Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2020 and 2019
3. Unaudited Interim Consolidated Statements of Changes in Equity for the Three Months Ended March 31, 2020 and 2019
4. Unaudited Interim Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2020 and 2019
5. Notes to Unaudited Interim Consolidated Financial Statements

Management's Discussion and Analysis of Financial Condition and Results of Operations

## Item 1. Financial Statements

The audited consolidated statement of financial position as at December 31, 2019, and the unaudited interim consolidated financial statements as at March 31, 2020 and for the three months ended March 31, 2020 and 2019 and selected notes to the unaudited interim consolidated financial statements of Eagle Cement Corporation (Eagle Cement or the Parent Company) and its subsidiaries (collectively referred to as the "Group") are filed as part of this Form 17-Q.

Eagle Cement is a fully integrated Company primarily engaged in the business of manufacturing, marketing, sale and distribution of cement products. The Company is the fourth largest player in the Philippine cement industry based on sales volume, with the fastest growing market share among all competitors in the industry since it started its commercial operations in 2010. The Company was incorporated and registered with the Securities and Exchange Commission (SEC) on June 21, 1995.

The Parent Company currently employs 501 individuals for its existing lines and business operations in Luzon. Neither Eagle Cement nor any of its subsidiaries has experienced a work stoppage as a result of labor disagreements. None of the employees of the Company belong to a union since its incorporation in 1995.

On May 29, 2017, the Parent Company's initial public offering (IPO) of 500,000,000 common shares at \$15.00 per share by way of primary offer with optional shares of up to $75,000,000$ common shares by way of secondary offer culminated with the listing and trading under the Main Board of the Philippine Stock Exchange (PSE).

EAGLE CEMENT CORPORATION AND SUBSIDIARIES

# UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION 

AS AT MARCH 31, 2020
(With Comparative Audited Figures as at December 31, 2019)

|  | Note | March 31, 2020 | December 31, 2019 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current Assets |  |  |  |
| Cash and cash equivalents | 5 | P17,284,219,881 | 116,938,492,092 |
| Financial assets at fair value through profit or loss (FVPL) | 6 | 689,496,993 | 717,831,517 |
| Trade and other receivables | 7 | 511,711,264 | 561,138,328 |
| Inventories | 8 | 1,520,232,782 | 1,450,894,745 |
| Other current assets | 9 | 1,053,374,120 | 990,806,317 |
| Total Current Assets |  | 21,059,035,040 | 20,659,162,999 |
| Noncurrent Assets |  |  |  |
| Property, plant and equipment | 10 | 24,024,068,678 | 23,704,326,500 |
| Investment properties |  | 1,299,237,000 | 1,299,237,000 |
| Intangible assets |  | 191,868,753 | 192,048,532 |
| Investment in an associate |  | 75,000,000 | 75,000,000 |
| Financial assets at fair value through other comprehensive income (FVOCI) |  | 99,345,750 | 101,079,300 |
| Other noncurrent assets | 11 | 3,157,717,034 | 3,024,584,898 |
| Total Noncurrent Assets |  | 28,847,237,215 | 28,396,276,230 |
| Total Assets |  | P49,906,272,255 | P49,055,439,229 |

## LIABILITIES AND EQUITY

| Current Liabilities |  |  |  |
| :---: | :---: | :---: | :---: |
| Trade and other payables | 12 | P3,065,523,600 | 83,370,627,644 |
| Current portion of loans payable | 13 | 1,059,025,095 | 1,058,663,109 |
| Current portion of lease liabilities |  | 7,641,628 | 8,061,837 |
| Income tax payable |  | 534,989,671 | 261,225,325 |
| Total Current Liabilities |  | 4,667,179,994 | 4,698,577,915 |
| Noncurrent Liabilities |  |  |  |
| Loans payable - net of current portion | 13 | 6,030,711,574 | 6,295,636,282 |
| Lease liability - net of current portion |  | 42,286,431 | 43,880,682 |
| Net retirement benefit liability |  | 119,568,182 | 114,190,524 |
| Provision for mine rehabilitation and decommissioning |  | 30,210,850 | 29,869,882 |
| Net deferred tax liabilities |  | 542,753,432 | 542,320,918 |
| Total Noncurrent Liabilities |  | 6,765,530,469 | 7,025,898,288 |
| Total Liabilities |  | 11,432,710,463 | 11,724,476,203 |
| Equity | 15 |  |  |
| Capital stock |  | 8,000,000,005 | 8,000,000,005 |
| Additional paid-in capital |  | 6,525,506,098 | 6,525,506,098 |
| Retained earnings: |  |  |  |
| Appropriated |  | 7,500,000,000 | 7,500,000,000 |
| Unappropriated |  | 15,142,643,414 | 13,998,311,098 |
| Other equity reserves |  | 1,305,412,275 | 1,307,145,825 |
| Total Equity |  | 38,473,561,792 | 37,330,963,026 |
| Total Liabilities and Equity |  | P49,906,272,255 | 849,055,439,229 |

EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

 FOR THE THREE MONTHS ENDED MARCH 31, 2020 AND 2019|  | Note | 2020 | 2019 |
| :---: | :---: | :---: | :---: |
| NET SALES |  | P4,523,761,785 | P5,371,153,744 |
| COST OF GOODS SOLD |  | 2,546,324,103 | 3,066,183,357 |
| GROSS PROFIT |  | 1,977,437,682 | 2,304,970,387 |
| OPERATING EXPENSES |  | 487,012,194 | 522,689,427 |
| INCOME FROM OPERATIONS |  | 1,490,425,488 | 1,782,280,960 |
| INTEREST INCOME |  | 133,467,139 | 218,036,422 |
| FINANCE COSTS |  | $(113,285,405)$ | $(127,821,966)$ |
| OTHER INCOME (LOSS) - Net |  | $(31,295,663)$ | 1,661,693 |
| INCOME BEFORE INCOME TAX |  | 1,479,311,559 | 1,874,157,109 |
| INCOME TAX EXPENSE |  |  |  |
| Current |  | 289,546,729 | 283,713,147 |
| Deferred |  | 432,514 | - |
|  |  | 289,979,243 | 283,713,147 |
| NET INCOME |  | 1,189,332,316 | 1,590,443,962 |
| OTHER COMPREHENSIVE LOSS <br> Not to be reclassified to profit or loss in subsequent periods |  |  |  |
|  |  |  |  |
| $\underline{\text { Unrealized loss on financial assets at FVOCI }}$ |  | $(1,733,550)$ | $(1,866,900)$ |
| TOTAL COMPREHENSIVE INCOME |  | P1,187,598,766 | P1,588,577,062 |
| Basic/Diluted Earnings Per Share | 16 | P0.23 | P0.31 |

EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 2020 AND 2019



## EAGLE CEMENT CORPORATION AND SUBSIDIARIES

## UNAUDITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31, 2020 AND 2019

|  | 2020 | 2019 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Income before income tax | P1,479,311,559 | \$1,874,157,109 |
| Adjustments for: |  |  |
| Depreciation and amortization | 275,912,405 | 228,069,790 |
| Interest income | $(133,467,139)$ | $(218,036,422)$ |
| Finance costs | 113,285,405 | 123,858,586 |
| Unrealized loss (gain) on financial assets at FVPL | 28,334,524 | $(4,858,735)$ |
| Unrealized foreign exchange losses (gains) | 6,482,317 | $(2,081,925)$ |
| Dividend income | $(5,644,971)$ | $(1,696,935)$ |
| Retirement benefit costs | 4,740,931 | 3,586,835 |
| Gain on sale of equipment | $(252,611)$ | 4,788,002 |
| Operating income before working capital changes | 1,768,702,420 | 2,007,786,305 |
| Decrease (increase) in: |  |  |
| Trade and other receivables | 18,837,700 | $(30,995,909)$ |
| Inventories | 10,564,421 | 308,479,883 |
| Other current assets | $(62,567,803)$ | $(331,184,685)$ |
| Other noncurrent assets | 6,957,644 | 9,915,353 |
| Increase (decrease) in trade and other payables | $(302,926,155)$ | (61,072,645) |
| Net cash generated from operations | 1,439,568,227 | 1,902,928,302 |
| Interest received | 167,400,384 | 203,819,384 |
| Income taxes paid | $(15,782,383)$ | $(339,174,401)$ |
| Net cash provided by operating activities | 1,591,186,228 | 1,767,573,285 |
| CASH FLOW FROM INVESTING ACTIVITIES |  |  |
| Additions to: |  |  |
| Property, plant and equipment | $(645,504,402)$ | $(246,736,903)$ |
| Deposit for future investment | $(100,000,000)$ | - |
| Deposit on asset purchase | $(73,324,094)$ | - |
| Collection of finance lease receivable | 4,453,530 | 3,645,330 |
| Dividends received | 1,699,389 | 1,699,474 |
| Proceeds from sale of property, plant and equipment | 398,963 | 4,788,002 |
| Acquisition of financial assets at FVPL | - | $(500,000,000)$ |
| Net cash used in investing activities | $(812,276,614)$ | $(736,604,097)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Payments of: |  |  |
| Loans | $(267,000,000)$ | $(178,000,000)$ |
| Interest | $(112,685,048)$ | $(120,536,469)$ |
| Dividends | $(45,000,000)$ | $(45,000,000)$ |
| Lease liability | $(2,014,460)$ | - |
| Net cash used in financing activities | $(426,699,508)$ | $(343,536,469)$ |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 352,210,106 | 687,432,719 |
| EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH |  |  |
| EQUIVALENTS | $(6,482,317)$ | 2,081,925 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | 16,938,492,092 | 16,176,951,641 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | P17,284,219,881 | 116,866,466,285 |

EAGLE CEMENT CORPORATION AND SUBSIDIARIES
AGING OF TRADE AND OTHER RECEIVABLES
AS AT MARCH 31, 2020

|  | Current | 1-30 Days | 31-60 Days | 61-90 Days | 91-365 Days | 365 Days or More | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trade | 1128,614,446 | 1226,220,966 | P26,459,881 | 113,858,223 | 17,126,522 | P643,207 | 1402,923,245 |
| Nontrade | 70,972,123 | 7,325,632 | 160,942 | 296,641 | 3,911,709 | 1,104,984 | 83,772,031 |
| Others | 7,086,618 | - | 401,786 | - | 1,929,768 | 15,597,816 | 25,015,988 |
| Total | 8206,673,187 | P233,546,598 | P27,022,609 | P14,154,864 | 812,967,999 | 1717,346,007 | R511,711,264 |

# EAGLE CEMENT CORPORATION AND SUBSIDIARIES 

## NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE THREE MONTHS ENDED MARCH 31, 2020 (With Comparative Information for 2019)

## 1. General Information

## Corporate Information

Eagle Cement Corporation (ECC or the Parent Company) was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on June 21, 1995. The Parent Company and its wholly-owned subsidiaries, South Western Cement Corporation (SWCC) and KB Space Holdings, Inc. (KSHI) are collectively referred to herein as "the Group". SWCC and KSHI are also incorporated in the Philippines and registered with the SEC.

The Parent Company is a 60.21\%-owned subsidiary of Far East Holdings, Inc. (formerly Far East Cement Corporation) (the Ultimate Parent Company), an entity incorporated and domiciled in the Philippines. The Parent Company and SWCC are primarily engaged in the business of manufacturing, marketing, sale and distribution of cement products. SWCC is still under development stage as at March 31, 2020. KSHI will be engaged in property leasing. KSHI has not yet started commercial operations as at March 31, 2020.

The registered office address of the Parent Company is 2/F SMITS Corporate Center, 155 EDSA Barangay Wack-Wack, Mandaluyong City.

## Status of Operations

The Group has the following Mineral Production Sharing Agreements (MPSA) granted by the Philippine Government through the Mines and Geosciences Bureau (MGB) either through direct grant or through deed of assignment.

| Grantee/Assignee | MPSA No. | Location | Date of Issuance |
| :---: | :---: | :---: | :---: |
| Luzon sites: |  |  |  |
| ECC | 245-2007-III | Dona Remedios Trinidad and San Ildefonso, Bulacan | July 25, 2007 |
| ECC | 181-2002-III | Akle, San Ildefonso, Bulacan | December 9, 2002 |
| Cebu sites: |  |  |  |
| ECC | 100-97-VII | Ginatilan, Cebu | December 29, 1997 |
| ECC | 101-97-VII | Ginatilan and Malabuyoc, Cebu | December 29, 1997 |
| SWCC | 059-96-VII | Lo-oc, Malabuyoc, Cebu | November 18, 1996 |
| SWCC | 060-96-VII | Lo-oc, Malabuyoc, Cebu | November 18, 1996 |

These MPSAs have a term of 25 years from the issuance date and may be renewed thereafter for another term not exceeding 25 years. The Group started the commercial operations of the Luzon sites in 2010 while the Cebu sites are still under exploration and development stage as at March 31, 2020.

## 2. Summary of Significant Accounting Policies

## Basis of Preparation

The unaudited interim consolidated financial statements of the Group as at and for the three (3) months ended March 31, 2020 have been prepared in accordance with the Philippine Accounting Standards (PAS) 34, Interim Financial Reporting and in compliance with Philippine Financial Reporting Standards (PFRS) issued by the Philippine Financial Reporting Standards Council and adopted by the SEC. This financial reporting framework includes PFRS, PAS and Philippine interpretations from International Financial Reporting Interpretations Committee (IFRIC) and SEC provisions.

## Measurement Bases

The unaudited interim consolidated financial statements are presented in Philippine Peso, the Group's functional currency. All values are stated in absolute amounts, unless otherwise indicated.

The unaudited interim consolidated financial statements of the Group have been prepared on the historical cost basis, except for the following:

|  | Measurement Bases |
| :--- | ---: |
| Financial assets at fair value through profit or loss (FVPL) | Fair Value |
| Financial assets at fair value through other comprehensive income |  |
| $\quad$ (FVOCI) | Fair Value |
| Land, included as part of "Property, plant and equipment" | Revalued Amount |
| Investment properties | Fair Value |

Historical cost is generally based on the fair value of the consideration given in exchange for an asset and fair value of the consideration received in exchange for incurring a liability. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Group uses market observable data to the extent possible when measuring the fair value of an asset or a liability. Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the following valuation techniques:

- Level 1 - Quoted (unadjusted) market prices in active market for identical assets or liabilities;
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; or
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

## Adoption of Amended PFRS

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amended PFRS, which the Group adopted effective beginning January 1, 2020:

- Amendments to References to the Conceptual Framework in PFRS - The amendments include a new chapter on measurement; guidance on reporting financial performance; improved definitions and guidance-in particular the definition of a liability; and clarifications in important areas, such as the roles of stewardship, prudence and measurements uncertainty in financial reporting. The amendments should be applied retrospectively unless retrospective application would be impracticable or involve undue cost or effort.
- Amendments to PFRS 3 - Definition of a Business - This amendment provides a new definition of a "business" which emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. To be considered a business, 'an integrated set of activities and assets' must now include 'an input and a substantive process that together significantly contribute to the ability to create an output'. The distinction is important because an acquirer may recognize goodwill (or a bargain purchase) when acquiring a business but not a group of assets. An optional simplified assessment (the concentration test) has been introduced to help companies determine whether an acquisition is of a business or a group of assets.
- Amendments to PAS 1, Presentation of Financial Statements and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors - Definition of Material - The amendments clarify the definition of "material" and how it should be applied by companies in making materiality judgments. The amendments ensure that the new definition is consistent across all PFRS standards. Based on the new definition, an information is "material" if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements.

Under prevailing circumstances, the adoption of the foregoing amended PFRS did not have any material effect on the consolidated financial statements of the Group. Additional disclosures are included in the notes to the unaudited interim consolidated financial statements, as applicable.

## Amended PFRS Effective for Annual Periods Beginning January 1, 2021:

- Amendment to PFRS 10, Consolidated Financial Statements, and PAS 28, Investments in Associates and Joint Ventures - Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture - The amendments address a current conflict between the two standards and clarify that a gain or loss should be recognized fully when the transaction involves a business, and partially if it involves assets that do not constitute a business. The effective date of the amendments, initially set for annual periods beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier application is still permitted.

Under prevailing circumstances, the adoption of the amendment to PFRS 10 is not expected to have any material effect on the consolidated financial statements of the Group. Additional disclosures will be included in the notes to the unaudited interim consolidated financial statements, as applicable.

## Basis of Consolidation

The unaudited interim consolidated financial statements comprise of the unaudited interim financial statements of the Parent Company and its wholly-owned subsidiaries.

A subsidiary is an entity in which the Parent Company has control. The Parent Company controls a subsidiary if it is exposed, or has rights to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. In assessing control, the Parent Company takes into consideration potential voting rights that are currently exercisable. Subsidiaries are consolidated from the date on which control is transferred to the Parent Company. Subsidiaries are deconsolidated from the date the Parent Company ceases to have control.

All intra-group balances, transactions, income and expenses and unrealized gains and losses are eliminated in full. The financial statements of the subsidiaries are prepared for the same reporting year using uniform accounting policies as that of the Parent Company.

A change in ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction.

If there is a loss of control, the Group derecognizes the assets (including goodwill) and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognized in profit or loss. Any investment retained is recognized at fair value.

Goodwill. Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the fair value of the net assets acquired, including the amount recognized for non-controlling interest, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognized in profit or loss.

After initial recognition, goodwill included under the "Intangible assets" account in the unaudited interim consolidated statements of financial position, is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGU) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in this circumstance is measured based on the relative values of the disposed operation and the portion of the CGU retained.

## Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity or a financial liability or equity instrument of another entity.

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.
"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1 " difference) in profit or loss. In cases where there is no observable data at inception date, the Group deems the transaction price as the best estimate of fair value and recognizes "Day 1 " difference in profit or loss when the inputs
become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

## Financial Assets

Initial Recognition and Measurement. Financial assets are recognized initially at fair value, which is the fair value of the consideration given. The initial measurement of financial assets, except for those designated at FVPL, includes transaction cost.

Classification. The Group classifies its financial assets at initial recognition under the following categories: (a) financial assets at amortized cost, (b) financial assets at FVOCI, and (c) financial assets at FVPL. The classification of a financial asset at initial recognition largely depends on the Group's business model for managing the asset and its contractual cash flow characteristics.

Financial Assets at Amortized Cost. Financial assets are measured at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized or impaired, and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

As at March 31, 2020 and December 31, 2019, the Group's cash and cash equivalents, trade and other receivables (except advances to officers and employees), finance lease receivables, Debt Service Reserve Account (DSRA), deposit in escrow, refundable deposits, restricted cash, and long-term placements are classified under this category.

Cash and cash equivalents include cash on hand, cash in banks, and short-term placements. Short-term placements are highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Equity Instruments at FVOCI. For equity instruments that are not held for trading, the Group may irrevocably designate, at initial recognition, a financial asset to be measured at FVOCl when it meets the definition of equity instrument under PAS 32, Financial Instruments: Presentation. This option is available and made on an instrument by instrument basis.

Dividends from equity instruments held at FVOCl are recognized in profit or loss when the right to receive payment is established, unless the dividend clearly represents a recovery of part of the cost of the investment. All other gains or losses from equity instruments are recognized in OCl and presented in the equity section of the consolidated statements of financial position. These fair value changes are recognized in equity and are not reclassified to profit or loss in subsequent periods, instead, these are transferred directly to retained earnings.

As at March 31, 2020 and December 31, 2019, the Group irrevocably designated certain quoted investments in equity securities as financial assets at FVOCI because the Group considers these investments to be strategic in nature.

Financial Assets at FVPL. Financial assets that do not meet the criteria for being measured at amortized cost or FVOCl are classified under this category. Specifically, financial assets at FVPL include financial assets that are (a) held for trading, (b) designated upon initial recognition at FVPL, or (c) mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments.

This category includes debt instruments whose cash flows, based on the assessment at initial recognition of the assets, are not "solely for payment of principal and interest", and which are not held within a business model whose objective is either to collect contractual cash flows or to both collect contractual cash flows and sell. The Group may, at initial recognition, designate a debt instrument meeting the criteria to be classified at amortized cost or at FVOCI , as a financial asset at FVPL, if doing so eliminates or significantly reduces accounting mismatch that would arise from measuring these assets.

This category also includes equity instruments which the Group had not irrevocably elected to classify at FVOCl at initial recognition.

After initial recognition, financial assets at FVPL are subsequently measured at fair value. Gains or losses arising from the fair valuation of financial assets at FVPL are recognized in profit or loss.

As at March 31, 2020 and December 31, 2019, the Group's investments in various listed debt and equity securities are classified under this category.

Reclassification. The Group reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCl , any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in OCI.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at amortized cost, its fair value at the reclassification date becomes its new carrying amount.

For a financial asset reclassified out of the financial assets at FVPL category to financial assets at FVOCI, its fair value at the reclassification date becomes its new carrying amount.

Impairment of Financial Assets at Amortized Cost. The Group assesses on a forward-looking basis the expected credit losses (ECL) associated with all debt instruments not held at FVPL. ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation to the asset's original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade receivables, the Group has applied the simplified approach and has calculated ECL based on the lifetime ECL. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to its customers and the economic environment.

For other debt instruments measured at amortized cost, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECLs that result from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. The Group also considers reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

The Group considers a financial asset in default when contractual payments are 30 days past due unless it is demonstrated that the non-payment was an administrative oversight rather than resulting from financial difficulty of the borrower. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Derecognition. A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- The right to receive cash flows from the asset has expired;
- The Group retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- The Group has transferred its right to receive cash flows from the financial asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks
and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Group's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Group could be required to repay.

## Financial Liabilities

Initial Recognition and Measurement. Financial liabilities are recognized initially at fair value, which is the fair value of the consideration received. In case of financial liabilities at amortized costs, the initial measurement is net of any directly attributable transaction costs.

Classification. The Group classifies its financial liabilities at initial recognition as either financial liabilities at FVPL or financial liabilities at amortized cost.

As at March 31, 2020 and December 31, 2019, the Group does not have financial liabilities at FVPL.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

As at March 31, 2020 and December 31, 2019, the Group's trade and other payables (except advances from customers and statutory payables), loans payable and lease liabilities are classified under this category.

Derecognition. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.

Classification of Financial Instrument between Liability and Equity. Redeemable preferred shares are classified as equity if it does not exhibit the following contractual obligations to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. Redeemable preferred shares that exhibit characteristics of a liability are recognized at fair value, net of transaction costs, at inception date and presented as a liability in the consolidated statements of financial position.

## Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). The cost of raw materials is calculated based on moving average method while the cost of goods in process and finished goods are calculated based on standard costing method. Standard cost is adjusted to reflect actual cost which is principally determined using the moving average method. The cost of finished goods and goods in process comprise raw materials, direct labor and other direct costs and related production overheads. The NRV of raw materials, goods in process and finished goods is the estimated selling price in the ordinary course of business, less the estimated costs of completion and of marketing and distribution.

Cost is determined using the moving average method for spare parts and supplies. The NRV of spare parts and supplies are their current replacement costs. Spare parts are carried as inventory and recognized in profit or loss as consumed. However, major spare parts and stand-by equipment are recorded under "Property, plant and equipment" account in the unaudited interim consolidated statements of financial position when the Group expects to use these for more than one year or if these can be used only in connection with an item of property, plant and equipment.

## Other Nonfinancial Current Assets

Other nonfinancial current assets include advances to suppliers and prepayments.
Advances to Suppliers. Advances to suppliers are amounts paid in advance for the purchase of goods and services. These are carried at face amount in the unaudited interim consolidated statement of financial position and are recognized to appropriate asset account or in profit or loss when the services or materials for which the advances were made are received and delivered. Advances to suppliers wherein the related assets to which the advances were made will be used primarily for the purpose of trading are classified as current assets. Otherwise, these are classified as noncurrent assets.

Prepayments. Prepayments are expenses paid in advance and recorded as assets before these are utilized. Prepayments are apportioned over the period covered by the payment and included in profit or loss when incurred. Prepayments that are expected to be realized within 12 months after the financial reporting period are classified as current assets. Otherwise, these are classified as noncurrent assets.

## Property, Plant and Equipment

Land is accounted for using the revaluation model.
Under the revaluation model, land is initially recorded at cost and subsequently measured at fair value less impairment losses, if any. Valuations are performed with sufficient frequency to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

A revaluation surplus is recorded initially in OCl and accumulated to the other equity reserves account in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognized in profit or loss, the increase is recognized in profit or loss. A revaluation deficit is recognized in profit or loss, except to the extent that it offsets an existing surplus on the same asset recognized in the revaluation surplus.

The following property, plant and equipment are stated at cost less accumulated depreciation, amortization and any impairment value:

- Machinery and equipment
- Building and improvements
- Transportation equipment
- Furniture, fixtures and other office equipment

The initial cost of property, plant and equipment comprises its purchase price, after deducting trade discounts and rebates, including import duties, non-refundable purchase taxes, and any directly attributable costs of bringing the asset in its working condition and location for its intended use. The cost of self-constructed assets includes the cost of materials and direct labor, any other costs directly attributable in bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of the equipment.

Expenditures incurred after the property, plant and equipment have been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized in profit or loss in the year the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. The cost of replacing a component of an item of property, plant and equipment is recognized if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized.

When parts of an item of property, plant and equipment have different useful lives, these are accounted for as separate items (major components) of property, plant and equipment.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the property, plant and equipment:

|  | Number of Years |
| :--- | ---: |
| Machinery and equipment | 5 to 30 |
| Building and improvements | 10 to 30 |
| Transportation equipment | 5 |
| Furniture, fixtures and other office equipment | 3 to 5 |

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation, amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

Construction in progress represents properties under construction and is stated at cost. Cost includes cost of construction and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and ready for operational use.

## Investment Properties

Investment properties pertain to land which is intended to be used for the construction of a building to be held for rental. Investment properties are properties held either to earn rental income or for capital appreciation or both, and properties under construction or redevelopment, but not for sale in the ordinary course of business or for administrative purposes.

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are recognized in profit or loss in the period in which they arise. The carrying amount excludes the costs of day-to-day servicing of the investment properties.

Investment properties are derecognized when either they have been disposed of or the investment properties are permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gains or losses on the retirement or disposal of investment properties are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by the end of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment properties when, and only when, there is a change in use, evidenced by the commencement of owner-occupation or commencement of development with a view to sell.

For transfers from investment properties to owner-occupied properties or inventories, the cost for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such in accordance with the policy under property, plant and equipment up to the date of change in use.

## Investment in an Associate

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investment in an associate is accounted for under equity method. The investment is initially recognized at cost and adjusted to recognize the Group's share in net assets of the associate since the acquisition date. Dividends received by the Group from the associate will reduce the carrying amount of the investment when the right to receive the dividend is established. The Group recognizes its share in net income or loss of the associate in profit or loss. Any change in OCl of the associate is presented as part of the Group's OCI. In addition, where there has been change recognized directly in equity of the associate, the Group recognizes its share in any changes, when applicable, in the consolidated statements of changes in equity.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The financial statements of the associate are prepared in the same reporting period as the Group.

## Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets. Such borrowing costs are capitalized net of any investment income earned on the temporary investment of funds that are surplus pending such expenditure. To the extent that the Group borrows funds generally and uses them for the purpose of obtaining a qualifying asset, the Group shall determine the amount of borrowing costs eligible for capitalization by applying a capitalization rate to the expenditures on that asset.

All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

## Mining Rights

Mining rights, included under "Intangible assets" account, are stated ta cost. This includes purchase price and other direct costs, less accumulated amortization and any impairment in value. Mining rights are amortized over their useful lives on a straight-line basis and assessed for impairment whenever there is an indication that the intangible asset may be impaired.

The useful life of an intangible asset arising from contractual or other legal rights should not exceed the period of those rights, but may be shorter depending on the period over which the intangible asset is expected to benefit the Group. Mining rights are amortized on a straight-line basis over 25 years.

When mining rights are retired or otherwise disposed of, the cost and the related accumulated amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

## Other Nonfinancial Noncurrent Assets

Other nonfinancial noncurrent assets include deposit on asset purchase, deposit for future investment and deferred exploration and development costs.

Deposit on Asset Purchase. Deposit on asset purchase, measured at face amount less any allowance for impairment, represents advance payments for long term supply of raw materials and advance payments for the purchase of property, plant and equipment.

Deposit for Future Investment. Deposit for future investment represents funds paid in advance for future acquisition of the investee's capital stocks which is measured at cost less any allowance for impairment.

Deferred Exploration and Development Costs. Deferred exploration and development costs arising from the Group's exploration and evaluation activities are carried at cost less accumulated impairment losses, if any.

Exploration and evaluation activity involves the search for mineral resources, the determination of technical feasibility and the assessment of commercial viability of an identified mineral resource. These include the following:

- Acquisitions of rights to explore;
- Gathering exploration data through geophysical studies;
- Determining and examining the volume and grade of the resource;
- Surveying transportation and infrastructure requirements; and
- Evaluating the technical feasibility and commercial viability of extracting the mineral resource.

Exploration and evaluation expenditures are deferred as asset when future economic benefit is more likely than not to be realized. These costs include directly attributable employee remuneration, materials and fuels used, surveying costs, drilling costs and payments made to contractors. The Group capitalizes any further evaluation costs incurred up to the point when a commercial reserve is established.

Deferred exploration and development costs are assessed for impairment before these are reclassified to "Property, plant and equipment" account in the unaudited interim consolidated statement of financial position. Any impairment loss is recognized in profit or loss. If the mining property is found to contain no commercial reserves, the deferred exploration and development costs are charged to profit or loss.

## Impairment of Nonfinancial Assets

The carrying amounts of property, plant and equipment, intangible assets and other nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists and when the carrying amounts exceed the estimated recoverable amounts, the assets or cash-generating units (CGU) are written down to their recoverable amounts. The recoverable amount of the asset is the greater of the fair value less cost to sell or value in use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the CGU to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. In such instance, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charges are adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

## Advances from Customers

Advances from customers consist of amounts received by the Group from its customers as advance collections for the sale of goods. These are recorded at face amount in the unaudited interim consolidated statement of financial position and recognized as revenue in the unaudited interim consolidated statement of comprehensive income when the goods for which the advances were made are delivered to the customers.

## Value-Added Tax (VAT)

VAT is a sales tax that is levied on consumption on the sale of goods, services or properties, as well as importation in the Philippines. Revenue, expenses and assets are generally recognized net of the amount of VAT. The net amount of VAT payable to the taxation authority is included as part of "Trade and other payables" account in the unaudited interim consolidated statements of financial position.

## Deferred Input VAT

In accordance with Revenue Regulation (RR) No. 16-2005, input VAT on purchases or imports of capital goods (depreciable assets for income tax purposes) with an aggregate acquisition cost (exclusive of VAT) in each of the calendar month exceeding 1.0 million are claimed as credit against output VAT over 60 months or the estimated useful lives of capital goods, whichever is shorter.

Deferred input VAT represents the unamortized amount of input VAT on capital goods and input VAT on the unpaid portion of availed services, including the use or lease of properties.

Deferred input VAT that are expected to be claimed against output VAT within 12 months after the reporting date are classified as current assets. Otherwise, these are classified as noncurrent assets. Where the aggregate acquisition cost (exclusive of VAT) of the existing or finished depreciable capital goods purchased or imported during any calendar month does not exceed F 1.0 million, the total input VAT will be allowable as credit against output VAT in the month of acquisition.

## Rebates

The Group provides rebates to certain customers based on the level of their purchases which may be applied against the amount of their existing or future payables to the Group. The rebates granted by the Group are not considered as a variable consideration as defined in PFRS 15. Accordingly, the Group's sales rebates are accounted for separately from the total consideration of the revenue recognized and measured at the amount expected to be claimed by the customer against future sales transactions.

The Group's accrual for sales rebates is included as part of "Trade and other payables" account in the unaudited interim consolidated statements of financial position.

## Equity

Common Stock. Common stock is measured at par value for all shares issued.

Preferred Stock. Preferred stock is classified as equity if it is non-redeemable, or redeemable only at the Group's option, and any dividends are discretionary. It is measured at par value for all shares issued. Dividends thereon are recognized as distributions within equity upon approval by the Parent Company's Board of Directors (BOD).

Additional Paid-in Capital (APIC). Additional paid-in capital represents the proceeds and/or fair value of consideration received in excess of the par value of the shares issued. Incremental costs directly attributable to the issuance of new common stock are recognized as a deduction from APIC, net of any tax effects.

Retained Earnings. Retained earnings represent the cumulative balance of net income or loss, net of any dividend declaration.

Unappropriated retained earnings pertain to the unrestricted portion available for dividend declaration. Appropriated retained earnings pertain to the restricted portion which is intended for expansion projects and other significant business activities of the Group.

The Parent Company recognizes a liability to make cash or non-cash distributions to its equity holders when the distribution is authorized and the distribution is no longer at the discretion of the Parent Company. A corresponding amount is recognized directly in equity.

Other Equity Reserves. Other equity reserves comprise of items of income and expense that are not recognized in profit or loss in accordance with PFRS. Other equity reserves of the Group pertain to cumulative unrealized gains on financial assets at FVOCI , revaluation surplus on land and cumulative remeasurement gains or losses on net retirement benefits liability.

## Revenue Recognition

Revenue from contract with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Group perform its obligations; (b) the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

The Group also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Group has assessed that it acts as a principal in its revenue arrangements.

Revenue from contracts with customers are recognized as follows:
Sales. Sales are recognized at a point in time when control of the goods has transferred, when the products are delivered to the buyer, and the seller has no obligation that could affect the buyer's acceptance of goods.

Other Income. Income from other sources is recognized when earned during the period.
The following are the specific recognition criteria for other revenues outside the scope of PFRS 15.
Interest Income. Interest income is recognized as the interest accrues taking into account the effective yield on the asset.

Dividend Income. Dividend income is recognized when the Group's right to receive payment is established.

## Cost and Expense Recognition

Costs and expenses are recognized in profit or loss when a decrease in future economic benefit related to a decrease in an asset or an increase of a liability has arisen that can be measured reliably.

Cost of Goods Sold. Cost of goods sold is recognized as expense when the related goods are delivered to and accepted by customers.

Operating Expenses. Operating expenses constitute cost of administering the business and cost incurred to sell and market the goods. These include advertising and freight and handling, among others. These are expensed as incurred.

## Employee Benefits

Short-term Benefits. The Group recognizes short-term employee benefits based on contractual arrangements with employees. Unpaid portion of the short-term employee benefits are measured on an undiscounted basis and is included as part of "Trade and other payables" account in the unaudited interim consolidated statement of financial position.

Retirement Benefits. Retirement benefits costs are actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. The calculation of defined benefit obligations is performed annually by a qualified actuary. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in the future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

The Group recognizes current service costs and net interest costs or income, in profit or loss.
The Group determines the net interest costs by applying the discount rate to the net defined benefits liability at the beginning of the annual period, taking into account any changes in the net defined benefits liability during the period as a result of contributions and benefit payments.

Remeasurements of the net retirement benefits liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in OCl and are not reclassified to profit or loss in subsequent periods.

The net retirement benefits liability recognized by the Group is the aggregate of the present value of the defined benefits obligation reduced by the fair value of plan assets out of which the obligations are to be settled directly. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related net retirement benefits liability.

## Leases

The Group assesses whether a contract is, or contains a lease, at the inception of a contract. This assessment involves the exercise of judgment about whether it depends on a specified asset, whether the Group obtains substantially all the economic benefits from the use of the asset and whether the Group has the right to direct the use of the asset. The Group recognizes a ROU asset and a corresponding lease liability with respect to all lease agreements in which it is the lessee, except for short-term leases and leases of low-value assets.

The Group assesses whether the contracts are, or contain, a lease. To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group assesses whether, throughout the period of use, it has both of the following:
i. the right to obtain substantially all of the economic benefits from use of the identified asset; and, ii. the right to direct the use of the identified asset.

If the Group has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term.

Group as a Lessee. At the commencement date, the Group recognizes ROU asset and lease liability for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

ROU Assets. At commencement date of the lease contract, the Group measures ROU assets (presented as part of "Property, plant and equipment" account) at cost. The initial measurement of ROU assets includes the following:

- the amount of the initial measurement of lease liabilities;
- lease payments made at or before the commencement date less any lease incentives received;
- initial direct costs; and
- an estimation of costs to be incurred by the Group in dismantling and removing the underlying asset, when applicable.

After the commencement date, the ROU assets are carried at cost less any accumulated amortization and any accumulated impairment losses, and adjusted for any remeasurement of the related lease liabilities. The ROU assets are amortized over the shorter of the lease terms or the useful lives of the underlying assets ranging from two (2) to eight (8) years.

Lease Liabilities. At commencement date, the Group measures a lease liability at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of a lease liability comprise the following:
i. fixed payments, including in-substance fixed payments;
ii. variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
iii. amounts expected to be payable by the lessee under residual value guarantees; and
iv. the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

A lease liability is subsequently measured at amortized cost. Interest on the lease liability and any variable lease payments not included in the measurement of lease liability are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liability are recognized in profit or loss when the event or condition that triggers those payments occurs.

If there is a change in the lease term or if there is a change in the assessment of an option to purchase the underlying asset, the lease liability is remeasured using a revised discount rate considering the revised lease payments on the basis of the revised lease term or reflecting the change in amounts payable under the purchase option. The lease liability is also remeasured using the revised lease payments if there is a change in the amounts expected to be payable under a residual value guarantee or a change in future lease payments resulting from a change in an index or a rate used to determine those payments.

Group as Lessor. Finance leases, which transfer to the lessee substantially all the risks and benefits incidental to ownership of the leased item, are recorded at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease receipts are apportioned between the interest income and reduction of the lease receivable so as to achieve a constant rate of interest on the remaining balance of the receivable. Interest income is recognized in profit or loss.

## Finance Costs

Finance costs include interest charges and other costs incurred in connection with the borrowing of funds. Finance costs also include any interest expense resulting from adjusting the amortized cost of financial liabilities based on the effective interest method.

All finance costs, other than capitalizable borrowing costs, are recognized in profit or loss in the period they are incurred.

## Foreign Currency-Denominated Transactions

Transactions denominated in foreign currencies are recorded using the exchange rate at the date of the transaction. Outstanding monetary assets and liabilities denominated in foreign currencies are translated using the closing exchange rate at reporting date. Differences arising on settlement or translation of monetary assets and liabilities are recognized in profit or loss.

## Income Taxes

Current Tax. Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rate and tax laws used to compute the amount are those that have been enacted or substantively enacted at the reporting date.

Deferred Tax. Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from the excess of minimum corporate income tax over the regular corporate income tax and unused net operating loss carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward benefits of unused tax credits and unused tax losses can be utilized. Deferred tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

Deferred tax liabilities are not provided on nontaxable temporary differences associated with investments in domestic subsidiaries and interest in joint ventures.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individual or corporate entities. Transactions between related parties are accounted for at arm's-length prices or on terms similar to those offered to nonrelated parties in an economically comparable market.

## Segment Reporting

The Group reports separate information about each of its operating segment.

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same Group) and whose operating results are regularly reviewed to make decisions about resources to be allocated to the segment and assess its performance; and for which discrete information is available.

## Provisions and Contingencies

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pretax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Provision for Mine Rehabilitation and Decommissioning. Mine rehabilitation costs will be incurred by the Group either while operating or at the end of the operating life of the Group's facilities and mine properties. The Group assesses its provision for mine decommissioning and rehabilitation at each reporting date. The Group recognizes a provision where: it has a legal and constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and a reliable estimate of the amount of obligation can be made. The nature of rehabilitation activities includes dismantling and removing structures, rehabilitating mines and tailings dams, dismantling operating facilities, closing plant and waste sites, and restoring, reclaiming and revegetating affected areas.

The obligation generally arises when the mining asset is installed, or the ground or environment is disturbed at the mining operation's location. When the liability is initially recognized, the present value of the estimated costs is capitalized by increasing the carrying amount of the related mining assets to the extent that it is incurred as a result of the development or construction of the mine.

Changes in the estimated timing of rehabilitation or changes in the estimated future costs are recognized prospectively as an adjustment to the provision for mine rehabilitation and decommissioning and the related mining asset.

Any decrease in the provision for mine rehabilitation and decommissioning and, therefore, any deduction from the asset may not exceed the carrying amount of the related mining asset. Any excess over the carrying amount is recognized in profit or loss.

If the change in estimate results in an increase in the provision for mine rehabilitation and decommissioning and, therefore, an addition to the carrying amount of the mining asset, the Group considers whether there is an indication of impairment of the asset as a whole. If any such indication exists and when the revised estimate for the mining asset (net of rehabilitation provisions) exceeds the recoverable amount, the increase is recognized as expense.

The discounted provision for mine rehabilitation and decommissioning is increased for the change in present value based on the discount rates that reflect current market assessments and the risks specific to the liability. The periodic accretion of the discount is recognized in profit or loss as part of finance cost.

Rehabilitation funds committed for use in satisfying environmental obligations are included in "Other noncurrent assets" account in the unaudited interim consolidated statement of financial position.

Contingencies. Contingent liabilities are not recognized in the unaudited interim consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the unaudited interim consolidated financial statements but are disclosed in the notes to unaudited interim consolidated financial statements when an inflow of economic benefits is probable.

## Earnings per Share (EPS)

Basic EPS is calculated by dividing the net income (less preferred dividends net of tax, if any) for the year attributable to common stockholders by the weighted average number of common stocks outstanding during the year, with retroactive adjustment for any stock dividends or stock splits declared during the year.

Diluted EPS is computed by dividing net income by the weighted average number of common stocks outstanding during the year, after giving retroactive effect for any stock dividends, stock splits or reverse stock splits during the year, and adjusted for the effect of dilutive options.

## Events After the Reporting Date

Post year-end events that provide additional information about the Group's financial position at reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the unaudited consolidated financial statements when material.

## 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the unaudited interim consolidated financial statements requires management to exercise judgments and make accounting estimates and assumptions that affect the amounts reported in the unaudited interim consolidated financial statements and related notes. The judgments and accounting estimates used in the unaudited interim consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as at the reporting date.

While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The accounting estimates and underlying assumptions are reviewed on an ongoing basis. Revisions in accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the significant judgments, accounting estimates and assumptions made by the Group:

## Judgments

Classification of Financial Assets. Classification and measurement of financial assets depends on the results of the contractual cash flow and the business model tests. The Group determines the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgment reflecting all relevant evidence including how the performance of the assets is evaluated, the risks that affect the performance of the assets, and how these risks are managed.

At initial recognition, the Group irrevocably designated its investments in equity securities either as financial assets at FVOCI or as financial assets at FVPL, and its debt securities as financial assets at FVPL.

Cash and cash equivalents, trade and other receivables (excluding advances to officers and employees), finance lease receivables, DSRA, long-term placements, refundable deposits, deposit in escrow and restricted cash were classified as financial assets at amortized cost since the Group's primary business model in relation to these assets is to hold the financial assets to collect contractual cash flows solely for principal and interest.

Fair Value Measurement of Financial Instruments. The fair values of investments that are actively traded in organized financial markets are determined by reference to quoted market prices at the close of business on the reporting date.

In accordance with the amendments to PFRS 7, disclosures about the level in the fair value hierarchy are required in which the fair value measurements are categorized for assets and liabilities measured in the unaudited interim consolidated statement of financial position.

Assessment of Production Start Date. The Group assesses the stage of development of the mine site to determine the start of production phase or the substantial completion of mining site development or production. The criteria used to assess the start date are determined based on the unique nature of each mine construction project, such as the complexity of the project and its location. The Group considers various relevant criteria to assess when the production phase is considered to have commenced. The criteria used to identify the production start date include, but are not limited to:

- Level of capital expenditure incurred compared with construction cost estimate;
- Completion of a reasonable period of testing of the property, plant and equipment; and
- Ability to sustain ongoing production of limestone.

When a mine development project moves into the production phase, the capitalization of certain mine development costs ceases and costs are either capitalized as part of the cost of inventory or expensed, except for costs that qualify for capitalization relating to mining asset additions or improvements, mine development, or mineable reserve development. It is also at this point that depreciation or amortization commences.

The Luzon mining sites started their production and commercial operations in 2010. As at March 31, 2020, the Cebu mining sites have not yet started commercial operations.

Capitalization of Exploration and Evaluation Expenditures. The Group makes judgments in determining whether there are future economic benefits from either future exploration or sale of mineral reserves to capitalize exploration and evaluation expenditures. The Group further applies estimates and assumptions about future events and circumstances to determine whether an economically viable extraction operation can be established.

Deferred exploration and evaluation costs, presented under "Other noncurrent assets" account in the unaudited interim consolidated statements of financial position, amounted to 229.6 million as at March 31, 2020 and December 31, 2019 (see Note 11).

Determination of Finance Lease Commitments - Group as a Lessor. The Group has lease agreements with its haulers covering certain transportation equipment. Based on the evaluation of terms and conditions of the arrangements, the Group has determined that the risks and rewards of ownership of the transportation equipment have been transferred to its haulers. Accordingly, the agreements are accounted for as finance leases.

Finance lease receivables amounted to 219.0 million and 222.7 million as at March 31, 2020 and December 31, 2019, respectively (see Notes 7 and 11).

Existence of Significant Influence over Armstrong Fly-ash Logistics Company, Inc. (AFLCI). Significant influence has been established by the Group over the investee as shown from its participation, through its representative in the investee's BOD, in the decision-making process of the investee's significant activities. Further, although the Group's interest is only represented by preference shares, still, a conversion feature gives the Group a potential voting power in the future, which increases its ability to participate in the overall decision-making process of the investee.

Investment in the preference shares of AFLCl amounted to 875.0 million as at March 31, 2020 and December 31, 2019.

## Estimates and Assumptions

Assessment for ECL on Trade Receivables. The Group, applying the simplified approach in the computation of ECL, initially uses a provision matrix based on historical default rates for trade receivables. The provision matrix specifies provision rates depending on the number of days that a trade receivable is past due. The Group also uses appropriate groupings if its historical credit loss experience shows significantly different loss patterns for different customer segments. The Group then adjusts the historical credit loss experience with forward-looking information on the basis of current observable data affecting each customer segment to reflect the effects of current and forecasted economic conditions.

The Group adjusts historical default rates to forward-looking default rate by determining the closely related economic factor affecting each customer segment. The Group regularly reviews the methodology and assumptions used for estimating ECL to reduce any differences between estimates and actual credit loss experience.

The determination of the relationship between historical default rates and forecasted economic conditions is a significant accounting estimate. Accordingly, the provision for ECL on trade receivables is sensitive to changes in assumptions about forecasted economic conditions.

The Group has assessed that the ECL on trade receivables is not material because substantial amount of receivables are normally collected within one year while none of remaining balances are writtenoff or are credit impaired as at reporting date. Accordingly, no provision for ECL on trade receivables was recognized for the three months ended March 31, 2020 and 2019. The carrying amount of trade receivables is $\$ 402.9$ million and P 428.6 million as at March 31, 2020 and December 31, 2019, respectively (see Note 7).

Assessment for ECL on Other Financial Assets at Amortized Cost. The Group determines the allowance for ECL using general approach based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12-months unless there has been a significant increase in credit risk since initial recognition in which case ECL is provided based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- Actual or expected external and internal credit rating downgrade;
- Existing or forecasted adverse changes in business, financial or economic conditions; and,
- Actual or expected significant adverse changes in the operating results of the borrower.

The Group also considers financial assets that are more than 30 days past due to be the latest point at which lifetime ECL should be recognized unless it can demonstrate that this does not represent a significant risk in credit risk such as when non-payment was an administrative oversight rather than resulting from financial difficulty of the borrower.

The Group has assessed that the ECL on other financial assets at amortized cost is not material because the transactions with respect to these financial assets were entered into by the Group only with reputable banks and companies with good credit standing and relatively low risk of defaults. Accordingly, no provision for ECL on other financial assets at amortized cost was recognized in March 31, 2020 and December 31, 2019. The carrying amounts of other financial assets at amortized cost are as follows:

|  | Note | March 31, 2020 | December 31, 2019 |
| :--- | :---: | ---: | ---: |
| Cash in banks and cash equivalents | 5 | $\mathbf{P 1 7 , 2 8 3 , 0 5 6 , 6 2 2}$ | P16,937,743,033 |
| Other receivables* | 7 | $\mathbf{7 9 , 8 4 7 , 7 9 3}$ | $109,814,068$ |
| DSRA | 9 | $\mathbf{3 5 7 , 4 6 0 , 7 7 0}$ | $362,765,125$ |
| Long-term placements | 11 | $\mathbf{6 5 0 , 0 0 0 , 0 0 0}$ | $650,000,000$ |
| Refundable deposits | 11 | $\mathbf{6 5 , 6 5 2 , 8 0 4}$ | $65,162,604$ |
| Deposit in escrow | 11 | $\mathbf{4 4 , 7 0 8 , 4 9 5}$ | $44,708,495$ |
| Restricted cash | 11 | $\mathbf{2 8 , 2 3 2 , 0 9 4}$ | $\mathbf{2 7 , 4 2 8 , 5 9 4}$ |
| Finance lease receivables | $\mathbf{7 , 1 1}$ | $\mathbf{1 9 , 0 2 6 , 3 5 1}$ | $\mathbf{2 2 , 7 0 9 , 6 1 3}$ |

*Includes interest receivable, receivable from contractors, advances to related parties, dividends receivable and other receivables
Determination of NRV of Inventories. The Group writes down the cost of inventories whenever the NRV of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, change in price levels or other causes. The Group reviews the lower of cost and NRV of inventories on a periodic basis. NRV represents the estimated future selling price of the product based on prevailing prices at the end of the reporting period, less estimated costs to complete production and bring the product to sale. NRV test for spare parts and supplies is also performed annually and it represents the current replacement cost. An increase in allowance for inventory obsolescence and market decline would increase recorded operating expense and decrease current assets.

As at March 31, 2020 and December 31, 2019, the cost of inventories is lower than its NRV. The carrying amount of inventories is $\$ 1,520.2$ million and $\$ 1,450.9$ million as at March 31,2020 and December 31, 2019, respectively (see Note 8).

Estimation of Mineral and Quarry Reserves. Mineral and quarry reserves are estimates of the amount of minerals that can be economically and legally extracted from the Group's mining and quarry properties. The Group estimates its mineral and quarry reserves based on the interpretation of geological data obtained from drill holes and other sampling techniques and feasibility studies which derive estimates of costs based upon anticipated tonnage and grades of minerals to be mined and processed, the configuration of the mineral body, expected recovery rates of minerals, estimated operating costs, estimated climatic conditions and other factors.

Changes in the mineral reserve or resource estimates may impact the carrying amounts of property, plant and equipment, provision for mine rehabilitation and decommissioning, recognition of deferred tax assets, and amortization charges.

The Group also makes estimates and assumptions regarding a number of economic and technical factors, such as production rates, grades, production, and delivery costs and prices. These economic and technical estimates and assumptions may change depending on the quality and quantity of mineral extracted. The Group reviews and updates estimates annually, to reflect actual production, new exploration data or developments, and changes in other assumptions or parameters.

These estimates will change from time to time to reflect mining and quarrying activities, analyses of new engineering and geological data, changes in reserve and mineral resource holdings, modifications of mining and quarrying plans or methods, changes in mineral prices or production costs, and other factors.

Estimated limestone reserves from the Group's Luzon sites is 360.3 million metric tonnes as at March 31, 2020.

Estimation of Useful Lives of Property, Plant and Equipment and Mining Rights. The Group estimates the useful lives of its property, plant and equipment based on the period over which the assets are expected to be available for use. The Group reviews annually the estimated useful lives of property, plant and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental changes, and anticipated use of the assets. In addition, the estimation of the useful lives of property, plant and equipment is based on internal technical evaluation, and experience with similar assets. The Group also amortizes mining rights based on the total term of the quarry permit which is 25 years pursuant to Republic Act (R.A.) 7942, the Philippine Mining Act of 1995.

It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned above. A reduction in the estimated useful lives of property, plant and equipment would increase the recorded depreciation and amortization expenses and decrease noncurrent assets.

There is no change in the estimated useful lives of property, plant and equipment and mining rights for the three months ended March 31, 2020 and 2019.

The carrying amount of property, plant and equipment (excluding land and construction in progress) is $\mathrm{P} 19,756.5$ million and $\mathrm{P} 19,869.3$ million as at March 31, 2020 and December 31, 2019, respectively (see Note 10). The carrying amount of mining rights (included as component of "Intangible assets" account) is $¥ 188.1$ million and $¥ 188.2$ million as at March 31, 2020 and December 31, 2019, respectively.

Leases - Estimation of the Incremental Borrowing Rate. The Group uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The Group estimates the IBR using available observable inputs (such as the prevailing BVAL interest rates) adjusted for entityspecific estimates, to reflect the terms and conditions of the lease.

The Group has applied incremental borrowing rates ranging from $7.73 \%$ to $7.91 \%$ for the computation of lease liabilities and ROU assets. Lease liabilities amounted to $\$ 49.9$ million and ¥51.9 million as at March 31, 2020 and December 31, 2019, respectively. ROU assets amounted to \$47.2 million and $\$ 49.7$ million as at March 31, 2020 and December 31, 2019, respectively.

Assessment for Impairment of Nonfinancial Assets. The Group assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of the assets or group of assets may not be recoverable. The relevant factors that the Group considers in deciding whether to perform an asset impairment review include, among others, the following:

- Significant underperformance of a business in relation to expectations;
- Significant negative industry or economic trends; and
- Significant changes or planned changes in the use of the assets.

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized. Recoverable amounts are estimated for individual assets or, if it is not possible, for the CGU to which the asset belongs.

The recoverable amount of the asset is the greater of the fair value less cost of disposal or value in use. The fair value less cost of disposal is the amount obtainable from the sale of an asset in an arm's-length transaction. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

No impairment loss on nonfinancial assets was recognized for the three months ended March 31, 2020 and 2019. The carrying amounts of nonfinancial assets are as follows:

|  | Note | March 31, 2020 | December 31, 2019 |
| :--- | :---: | ---: | ---: |
| Property, plant and equipment | 10 | $\mathbf{P 2 4 , 0 2 4 , 0 6 8 , 6 7 8}$ | P23,704,326,500 |
| Deposits on asset purchase | 11 | $\mathbf{1 , 6 8 8 , 4 5 6 , 7 7 5}$ | $1,643,721,441$ |
| Deposits for future investment | 11 | $\mathbf{6 0 0 , 0 0 0 , 0 0 0}$ | $500,000,000$ |
| Advances to suppliers | 9 | $\mathbf{3 1 8 , 0 9 6 , 5 6 2}$ | $\mathbf{2 9 8 , 4 6 9 , 7 8 4}$ |
| Deferred input VAT | 9,11 | $\mathbf{2 2 9 , 5 8 9 , 4 4 5}$ | $\mathbf{2 0 5 , 7 1 3 , 5 2 1}$ |
| Intangible assets |  | $\mathbf{1 9 1 , 8 6 8 , 7 5 3}$ | $192,048,532$ |
| Prepayments | 9 | $\mathbf{1 7 4 , 2 0 7 , 2 8 3}$ | $162,543,637$ |
| Investment in an associate |  | $\mathbf{7 5 , 0 0 0 , 0 0 0}$ | $\mathbf{7 5 , 0 0 0 , 0 0 0}$ |
| Deferred exploration and development |  |  |  |
| $\quad$ costs | 11 | $\mathbf{2 9 , 6 2 8 , 4 2 0}$ | $\mathbf{2 9 , 6 2 8 , 4 2 0}$ |
| Advances to officers and employees | 7 | $\mathbf{1 3 , 7 9 2 , 6 8 5}$ | $7,744,402$ |
| Others | 9,11 | $\mathbf{2 1 , 1 7 9 , 6 9 6}$ | $\mathbf{1 7 , 5 1 8 , 9 5 5}$ |

Recognition of Provision for Mine Rehabilitation and Decommissioning. The ultimate cost of mine rehabilitation and decommissioning is uncertain, and cost estimates can vary in response to many factors including estimates of the extent and costs of rehabilitation activities, changes in the relevant legal requirements, emergence of new restoration techniques or experience, cost increases as compared to the inflation rates, and changes in discount rates. The expected timing of expenditure can also change in response to changes in quarry reserves or production rates. These uncertainties may result in future actual expenditure different from the amounts currently provided. As a result, there could be significant adjustments in provision for mine rehabilitation and decommissioning, which would affect future financial results.

Provision for mine rehabilitation and decommissioning is based on estimated future costs of rehabilitating the mine site using information available at the reporting date.

Provision for mine rehabilitation and decommissioning amounted to $\$ 30.2$ million and 229.9 million as at March 31, 2020 and December 31, 2019, respectively.

Determination of Retirement Benefits. The determination of the net retirement benefits liability and expense is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions include, among others, discount rates, salary increase rates and expected rates of return on plan assets. Actual results that differ from the Group's assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded liability in such future periods. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the net retirement benefits liability.

Net retirement benefits liability amounted to $\$ 119.6$ million and $\$ 114.2$ million as at March 31, 2020 and December 31, 2019, respectively.

## 4. Financial Risk Management and Financial Instruments

The Group's financial instruments consist mainly of cash and cash equivalents, financial assets at FVPL, trade and other receivables (excluding advances to officers and employees), finance lease receivables, DSRA, financial assets at FVOCI , long-term placements, deposit in escrow, restricted cash, refundable deposits, trade and other payables (excluding advances from customers and statutory payables), lease liabilities, and loans payable.

The main financial risk arising from the Group's use of financial instruments includes market risk, credit risk and liquidity risk. The BOD regularly reviews and approves the appropriate policies for managing these financial risks, as summarized below.

## Market Risks

The Group is exposed to market risks, primarily those related to foreign currency risk, equity price risk and interest rate risk. Management actively monitors these exposures, as follows:

Foreign Currency Risk. Foreign currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's foreign exchange risk results primarily from movements of the Philippine Peso against the US Dollar and Euro with respect to foreign currency-denominated financial asset and liability.

The following table shows the Group's US dollar-denominated monetary financial assets, and liability and their Philippine Peso equivalent:

|  | March 31, 2020 <br> (Unaudited) |  | December 31, 2019 <br> (Audited) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Philippine |  | Philippine |  |
|  | US Dollar | Peso | US Dollar | Peso |
| Financial assets: |  |  |  |  |
| Cash in banks | \$287,988 | P14,698,908 | \$387,763 | 819,632,441 |
| Deposit in escrow | 883,044 | 44,708,495 | 883,044 | 44,708,495 |
|  | 1,171,032 | 59,407,403 | 1,270,807 | 64,340,936 |
| Financial liability - |  |  |  |  |
| Trade and other payables | 238,188 | 12,158,083 | 1,295,821 | 65,607,417 |
| Net US Dollar-denominated financial assets (liability) | \$932,844 | P47,249,320 | (\$25,014) | ( $\mathrm{P} 1,266,481$ ) |

The following table shows the Group's Euro-denominated monetary financial asset and liability and their Philippine Peso equivalent:

|  | March 31, 2020 <br> (Unaudited) |  | December 31, 2019 (Audited) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Philippine |  | Philippine |  |
|  | Euro | Peso | Euro | Peso |
| Financial asset - |  |  |  |  |
| Cash in banks | €7,675 | P432,793 | €8,798 | 8494,712 |
| Financial liability - |  |  |  |  |
| Trade and other payables | 79,368 | 4,475,849 | 1,124,437 | 63,227,093 |
| Net Euro-denominated financial liability | €71,693 | P4,043,056 | €1,115,639 | Р62,732,381 |

For purposes of translating the outstanding balances of the Group's financial assets and liability denominated in a foreign currency, the exchange rates applied were $¥ 51.04$ per US $\$ 1$ and $\# 56.39$ per $€ 1$ as at March 31, 2020 and $¥ 50.63$ per US $\$ 1$ and $¥ 56.23$ per $€ 1$ as at December 31, 2019.

The following table demonstrates the sensitivity to a reasonably possible change in the US Dollar exchange rate, with all other variables held constant, of the Group's income before tax for the three months ended March 31, 2020 and for the year ended December 31, 2019. There is no other impact on the Group's equity other than those already affecting profit or loss.

|  | Increase/Decrease <br> in Exchange Rate | Effect on Income <br> before Tax |
| :--- | :---: | :---: |
| March 31, 2020 | +0.20 | $\mathbf{P 1 8 6 , 5 6 9}$ |
| December 31, 2019 | -0.20 | $\mathbf{( 1 8 6 , 5 6 9 )}$ |
|  | +0.64 | $\mathbf{( P 1 6 , 0 0 8 )}$ |
|  | -0.64 | $\mathbf{1 6 , 0 0 8}$ |

The following table demonstrates the sensitivity to a reasonably possible change in the Euro exchange rate, with all other variables held constant, of the Group's income before tax for the three months ended March 31, 2020 and for the year ended December 31, 2019. There is no other impact on the Group's equity other than those already affecting profit or loss.

|  | Increase/Decrease <br> in Exchange Rate | Effect on Income <br> before Tax |
| :--- | :---: | :---: |
| March 31, 2020 | +0.81 | $\mathbf{( P 5 8 , 0 7 1 )}$ |
| December 31, 2019 | -0.81 | $\mathbf{5 8 , 0 7 1}$ |
|  | +1.18 | $(\neq 1,316,454)$ |
|  | -1.18 | $\mathbf{1 , 3 1 6 , 4 5 4}$ |

Equity Price Risk. Equity price risk is the risk that the Group will incur economic losses due to adverse changes in a particular stock or stock index. The Group's equity price risk arises from its quoted financial assets at FVOCl and financial assets at FVPL. The Group's equity price risk is minimal.

The Group manages its equity price risk by monitoring the changes in the market price of its quoted financial assets at FVOCI and financial assets at FVPL.

Interest Rate Risk. The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's interest-bearing loans payable to local financial institutions with fixed interest rate. Exposure of the Group to changes in the interest rates is not significant.

## Credit Risk

The Group's exposure to credit risk arises from the failure on the part of its counterparty in fulfilling its financial commitments to the Group under the prevailing contractual terms. Financial instruments that potentially subject the Group to credit risk consist primarily of trade receivables and other financial assets at amortized cost.

The carrying amounts of financial assets at amortized costs represent its maximum credit exposure.

## Trade Receivables

Management has established a credit policy under which each new customer is analyzed individually for creditworthiness before the Group's standard payment and delivery terms, and conditions are offered. The Group's credit policy includes available external ratings, financial statements, credit agency information, industry information and, in some cases, bank references. Credit limits are established for each customer and reviewed on a regular basis. Any sales on credit exceeding those limits require specific approval from upper level of management.

The Group limits its exposure to credit risk by transacting mainly with recognized and creditworthy customers that have undergone its credit evaluation and approval process. The Group provides credit limits to all its accredited customers to manage credit risk concentrations. Further, as a policy, the Group revenue transactions are significantly entered into on a cash basis to manage its credit risk exposure. The Group's cash sales account for an average of $78 \%$ of the total revenues for the past three years. Historically, trade receivables are substantially collected within one year and it has no experience of writing-off or impairing its trade receivables due to the effectiveness of its collection. In monitoring customer credit risk, the Group classifies its receivables as major term customers, related parties, and other regular term customers.

At March 31, 2020 and December 31, 2019, the exposure to credit risk for trade receivables by type of counterparty are as follows:

|  | March 31, 2020 |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | Neither Past due <br> nor Impaired | Past Due but not <br> Impaired | Total |  |
| Major term customers | P71,218,608 | $\mathbf{R 1 5 0 , 9 0 2 , 8 8 6}$ | $\mathbf{P 2 2 2 , 1 2 1 , 4 9 4}$ |  |
| Related parties | - | 357,733 | $\mathbf{3 5 7 , 7 3 3}$ |  |
| Others | $\mathbf{5 7 , 3 9 5 , 8 3 8}$ | $\mathbf{1 2 3 , 0 4 8 , 1 8 0}$ | $\mathbf{1 8 0 , 4 4 4 , 0 1 8}$ |  |
| Total | $\mathbf{P 1 2 8 , 6 1 4 , 4 4 6}$ | $\mathbf{R 2 7 4 , 3 0 8 , 7 9 9}$ | $\mathbf{P 4 0 2 , 9 2 3 , 2 4 5}$ |  |


|  | December 31, 2019 |  |  |
| :---: | :---: | :---: | :---: |
|  | Neither Past due nor Impaired | Past Due but not Impaired | Total |
| Major term customers | 8181,482,717 | 1213,801,733 | P395,284,450 |
| Related parties | - | 1,776,754 | 1,776,754 |
| Others | 23,684,212 | 7,855,468 | 31,539,680 |
| Total | \#205,166,929 | \#223,433,955 | 1728,600,884 |

The Group uses a provision matrix to calculate ECL for trade receivables. The provision rates are based on days past due for groupings of various customer segments analyzed by customer type, credit terms, and offsetting arrangements. The Group adjusts historical default rates to forward-looking default rate by determining the closely related economic factor affecting each customer segment (i.e., gross national income from real estate and construction industry). At each reporting date, the observed historical default rates are updated and changes in the forward-looking estimates are analyzed.

## Aging Analysis of Trade Receivables that are Past Due but not Impaired

| Days Past Due | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| 1 to 30 Days | $\mathbf{P 2 2 6 , 2 2 0 , 9 6 6}$ | P150,009,064 |
| 31 to 90 Days | $\mathbf{4 0 , 3 1 8 , 1 0 4}$ | $64,985,457$ |
| 91 to 365 Days | $\mathbf{7 , 1 2 6 , 5 2 2}$ | $\mathbf{7 , 3 4 7 , 9 3 6}$ |
| 366 days or more | $\mathbf{6 4 3 , 2 0 7}$ | $1,091,498$ |
| Total | $\mathbf{P 2 7 4 , 3 0 8 , 7 9 9}$ | $\mathbf{P 2 2 3 , 4 3 3 , 9 5 5}$ |

Trade receivables that are past due for over 30 days were not considered in default since it was demonstrated that the non-payment was due to administrative oversight rather than resulting from financial difficulty of the borrower.

## Other Financial Assets at Amortized Cost

The Group's other financial assets at amortized cost are mostly composed of cash in banks such as cash and cash equivalents, DSRA, deposit in escrow, restricted cash, and long-term placements. The Group limits its exposure to credit risk by investing its cash only with banks that have good credit standing and reputation in the local and international banking industry. These instruments are graded in the top category by an acceptable credit rating agency and, therefore, are considered to be low credit risk investments.

For finance lease receivables, credit risk is reduced by the net settling arrangements embodied in the contract. For refundable deposits, credit risk is low since the Group only transacts with reputable companies with respect to this financial asset.

It is the Group's policy to measure ECL on the above instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- Actual or expected external and internal credit rating downgrade;
- Existing or forecasted adverse changes in business, financial or economic conditions; and
- Actual or expected significant adverse changes in the operating results of the borrower.

The Group also considers financial assets that are more than 30 days past due to be the latest point at which lifetime ECL should be recognized unless it can demonstrate that this does not represent significant credit risk such as when non-payment arising from administrative oversight rather than resulting from financial difficulty of the borrower.

## Financial Assets at Fair Value through Profit or Loss

The entity is also exposed to credit risk in relation to debt securities that are measured at fair value through profit or loss. The maximum exposure at the end of the reporting period is the carrying amount of these investments.

The table below presents the summary of the Group's exposure to credit risk and shows the credit quality of the assets by indicating whether the assets are subjected to 12-month ECL or lifetime ECL. Assets that are credit-impaired are separately presented.

|  | March 31, 2020 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Assets at Amortized Cost |  |  | Financial Assets at FVPL | Total |
|  | 12-Month ECL | Lifetime ECL Not Credit Impaired | Lifetime ECL Credit Impaired |  |  |
| Cash in banks and cash equivalents | P17,283,056,622 | P- | P- | P- | P17,283,056,622 |
| Finance lease receivables | - | 19,026,351 | - | - | 19,026,351 |
| Long-term placements | 650,000,000 | - | - | - | 650,000,000 |
| DSRA | 357,460,770 | - | - | - | 357,460,770 |
| Deposit in escrow | 44,708,495 | - | - | - | 44,708,495 |
| Refundable deposits | 65,652,804 | - | - | - | 65,652,804 |
| Restricted cash | 28,232,094 | - | - | - | 28,232,094 |
| Other receivables | 64,481,850 | 15,365,943 | - | - | 79,847,793 |
| Debt securities at FVPL | - | - | - | 603,371,033 | 603,371,033 |
| Total | P18,493,592,635 | P34,392,294 | P- | P603,371,033 | P19,131,355,962 |


|  | December 31, 2019 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Assets at Amortized Cost |  |  | Financial Assets at FVPL | Total |
|  | 12-Month ECL | Lifetime ECL - <br> Not Credit Impaired | Lifetime ECL - <br> Credit <br> Impaired |  |  |
| Cash in banks and cash equivalents | (16,937,743,033 | P- | \#- | P- | 116,937,743,033 |
| Finance lease receivables | - | 22,709,613 | - | - | 22,709,613 |
| Long-term placements | 650,000,000 | - | - | - | 650,000,000 |
| DSRA | 362,765,125 | - | - | - | 362,765,125 |
| Deposit in escrow | 44,708,495 | - | - | - | 44,708,495 |
| Refundable deposits | 65,162,604 | - | - | - | 65,162,604 |
| Restricted cash | 27,428,594 | - | - | - | 27,428,594 |
| Other receivables | 87,503,905 | 22,310,163 | - | - | 109,814,068 |
| Debt securities at FVPL | - | - | - | 623,525,747 | 623,525,747 |
| Total | 818,175,311,756 | P45,019,776 | P- | P623,525,747 | P18,843,857,279 |

## Liquidity Risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising adequate funds to meet its financial commitments at a reasonable cost. The Group's objectives in effectively managing its liquidity are: (a) to ensure that adequate funding is available at all times; (b) to meet the commitments as they arise without incurring unnecessary costs; and (c) to be able to access funding when needed at the least possible cost.

The tables below present the maturity profile of the financial liabilities of the Group based on remaining contractual undiscounted obligations or on the estimated timing of net cash flows as at March 31, 2020 and December 31, 2019 :

|  | March 31, 2020 (Unaudited) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | On Demand | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | More than 5 Years | Total |
| Trade and other payables* | P1,673,306,549 | P547,478,119 | P454,865,712 | P- | P- | P2,675,650,380 |
| Lease liabilities | - | 2,878,933 | 8,332,568 | 38,787,802 | 12,970,437 | 62,969,740 |
| Loans payable | - | 370,088,171 | 1,092,514,482 | 5,715,800,911 | 1,291,821,630 | 8,470,225,194 |
| Total | P1,673,306,549 | P920,445,223 | P1,555,712,762 | P5,754,588,713 | P1,304,792,067 | P11,208,845,314 |
| *Excluding nonfinancial and statutory liabilities amounting to P389.9 million as at March 31, 2020. |  |  |  |  |  |  |
|  | December 31, 2019 (Audited) |  |  |  |  |  |
|  | On Demand | 1 to 3 Months | 3 to 12 Months | 1 to 5 Years | More than 5 Years | Total |
| Trade and other payables* | (1,196,794,131 | P298,124,529 | 181,492,206,717 | P- | P- | \#2,987,125,377 |
| Lease liabilities | - | 2,978,158 | 8,591,122 | 39,512,165 | 14,965,678 | 66,047,123 |
| Loans payable | - | 376,310,623 | 1,103,044,439 | 5,740,981,187 | 1,626,199,567 | 8,846,535,816 |
| Total | \#1,196,794,131 | \#677,413,310 | 12,603,842,278 | \#5,780,493,352 | 11,641,165,245 | (11,899,708,316 |

*Excluding nonfinancial and statutory liabilities amounting to P383.5 million as at December 31, 2019

## Capital Management

The primary objective of the Group's capital management is to secure ongoing financial needs of the Group to continue as a going concern as well as to maintain a strong credit standing and healthy capital ratio in order to support the business and maximize stockholder value.

The Group considers equity contributions from stockholders and retained earnings as its capital. The Group manages the capital structure and makes adjustments to it in light of changes in economic conditions, its business activities, expansion programs, and the risk characteristics of the underlying assets. In order to manage the capital structure, the Group may adjust its borrowings or raise equity.

The Company is not subject to externally imposed capital requirements.

## 5. Cash and Cash Equivalents

This account consists of:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| Cash on hand | $\mathbf{P 1 , 1 6 3 , 2 5 9}$ | P749,059 |
| Cash in banks | $\mathbf{1 , 1 2 5 , 2 4 3 , 2 8 1}$ | $1,263,696,434$ |
| Short-term placements | $\mathbf{1 6 , 1 5 7 , 8 1 3 , \mathbf { 3 4 1 }}$ | $\mathbf{1 5 , 6 7 4 , 0 4 6 , 5 9 9}$ |
| Total | $\mathbf{P 1 7 , 2 8 4 , 2 1 9 , 8 8 1}$ | $\mathbf{1 1 6 , 9 3 8 , 4 9 2 , 0 9 2}$ |

Cash on hand pertains to petty cash fund and revolving funds. Cash in banks earn interest at prevailing bank deposit rates and are immediately available for use in the current operations.

Short-term placements are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn annual interest at rates ranging from $2.75 \%$ to $5.50 \%$ for the three months ended March 31, 2020 and $6.00 \%$ to $7.10 \%$ for the three months ended March 31, 2019.

## 6. Financial Assets at FVPL

This account consists of:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| Equity securities | $\mathbf{P 8 6 , 1 2 5 , 9 6 0}$ | $\mathbf{P 9 4 , 3 0 5 , 7 7 0}$ |
| Debt securities | $\mathbf{6 0 3 , 3 7 1 , 0 3 3}$ | $623,525,747$ |
| Total | $\mathbf{P 6 8 9 , 4 9 6 , 9 9 3}$ | $\mathbf{7 7 1 7 , 8 3 1 , 5 1 7}$ |

Financial assets at FVPL are quoted equity and debt securities held by the Group for trading purposes. Debt securities earn annual interest rate of 5.17\% to 6.25\% in March 31, 2020 and 2019.

## 7. Trade and Other Receivables

This account consists of:

|  | March 31,2020 | December 31,2019 |
| :--- | ---: | ---: |
| Trade: |  |  |
| Third parties | $\mathbf{P 4 0 2 , 5 6 5 , 5 1 2}$ | $\mathbf{P 4 2 6 , 8 2 4 , 1 3 0}$ |
| $\quad$ Related parties | $\mathbf{3 5 7 , 7 3 3}$ | $1,776,754$ |
| Receivable from contractors | $\mathbf{2 2 , 3 8 7 , 5 5 0}$ | $21,617,282$ |
| Interest receivable | $\mathbf{2 1 , 7 9 6 , 6 6 0}$ | $55,729,905$ |
| Current portion of finance lease receivables | $\mathbf{1 5 , 1 4 7 , 5 4 1}$ | $\mathbf{1 4 , 9 7 8 , 9 7 4}$ |
| Advances to officers and employees | $\mathbf{1 3 , 7 9 2 , 6 8 5}$ | $7,744,402$ |
| Dividends receivable | $\mathbf{5 , 6 4 7 , 5 9 5}$ | $1,702,013$ |
| Advances to related parties | $\mathbf{5 , 0 0 0 , 0 0 0}$ | $5,000,000$ |
| Others | $\mathbf{2 5 , 0 1 5 , 9 8 8}$ | $\mathbf{2 5 , 7 6 4 , 8 6 8}$ |
| Total | $\mathbf{P 5 1 1 , 7 1 1 , 2 6 4}$ | P561,138,328 |

Trade receivables are noninterest-bearing and are generally on a 30-day credit term.
Advances to officers and employees are subject to liquidation within a period of seven days after the transaction occurred or through salary deduction.

Other receivables are normally settled throughout the year.

## 8. Inventories

This account consists of:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| Raw materials | P568,671,664 | P335,886,128 |
| Spare parts | $\mathbf{4 5 8 , 0 4 1 , 4 9 1}$ | $400,600,046$ |
| Goods in process | $\mathbf{3 7 7 , 4 3 3 , 4 4 8}$ | $548,193,951$ |
| Supplies | $\mathbf{1 0 4 , 0 9 4 , \mathbf { 2 5 8 }}$ | $\mathbf{1 3 8 , 2 1 7 , 4 2 8}$ |
| Finished goods | $\mathbf{1 1 , 9 9 1 , 9 2 1}$ | $\mathbf{2 7 , 9 9 7 , 1 9 2}$ |
| Total | P1,520,232,782 | P1,450,894,745 |

Cost of inventories as at March 31, 2020 and December 31, 2019 is lower than its NRV.

## 9. Other Current Assets

This account consists of:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| DSRA | $\mathbf{P 3 5 7 , 4 6 0 , 7 7 0}$ | $\mathbf{P 3 6 2 , 7 6 5 , 1 2 5}$ |
| Advances to suppliers | $\mathbf{3 1 8 , 0 9 6 , 5 6 2}$ | $298,469,784$ |
| Current portion of deferred input VAT | $\mathbf{1 9 3 , 7 8 1 , 4 9 6}$ | $161,206,347$ |
| Prepayments for: |  |  |
| $\quad$ Real property taxes | $\mathbf{1 7 1 , 8 6 2 , 3 3 1}$ | $154,232,773$ |
| $\quad$ Insurance | $\mathbf{2 , 3 4 4 , 9 5 2}$ | $8,310,864$ |
| Others | $\mathbf{9 , 8 2 8 , 0 0 9}$ | $5,821,424$ |
| Total | $\mathbf{P 1 , 0 5 3 , 3 7 4 , 1 2 0}$ | $\mathbf{P 9 9 0 , 8 0 6 , 3 1 7}$ |

The DSRA represents an account maintained with a certain bank for annual principal and interest payments of the Group's loans payable in accordance with the provision of the Term Loan Facility and Security Agreement (TLFSA). As a requirement, the Group ensures that the outstanding balance of the DSRA is at least equal to the interest and the principal due on the immediately succeeding payment date. Withdrawals from the DSRA should only be made if the amount outstanding exceeds the required balance, no default is continuing and a written consent of the Security Agent is obtained.

Advances to suppliers represent advance payments for purchases of inventories that are applied against subsequent deliveries and are outstanding for less than one year from initial recognition.

## 10. Property, Plant and Equipment

The balances and movements in this account are as follows:

|  | 2020 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | At Revalued Amount |  | At Cost |  |  |  | Total |
|  | Land | Machinery and Equipment | Building and Improvements | Transportation Equipment | Furniture, Fixtures, and Other Office Equipment | Construction in Progress |  |
| Cost/Revalued Amount Balances at beginning of year | P2,683,828,281 | P20,712,637,200 | P3,916,160,228 | P211,211,409 | P223,026,748 | P1,151,172,452 | P28,898,036,318 |
| Additions | 562,117 | 94,782,336 | 69,326,457 | 19,887,981 | 5,327,516 | 455,617,995 | 645,504,402 |
| Disposals | - | - | $(52,896,378)$ | $(11,797,624)$ | - | - | $(64,694,002)$ |
| Reclassifications | - | 6,829,249 | 16,735,893 | - | - | $(23,565,142)$ | - |
| Balances at end of year | 2,684,390,398 | 20,814,248,785 | 3,949,326,200 | 219,301,766 | 228,354,264 | 1,583,225,305 | 29,478,846,718 |
| Accumulated Depreciation and Amortization |  |  |  |  |  |  |  |
| Balances at beginning of year | - | 3,518,177,845 | 1,397,987,107 | 137,123,417 | 140,421,449 | - | 5,193,709,818 |
| Depreciation and amortization | - | 202,190,801 | 105,775,375 | 8,501,644 | 9,148,052 | - | 325,615,872 |
| Disposals | - | - | $(52,868,774)$ | $(11,678,876)$ | - | - | (64,547,650) |
| Balances at end of year | - | 3,720,368,646 | 1,450,893,708 | 133,946,185 | 149,569,501 | - | 5,454,778,040 |
| Carrying Amounts | P2,684,390,398 | P17,093,880,139 | P2,498,432,492 | P85,355,581 | P78,784,763 | P1,583,225,305 | P24,024,068,678 |


|  | 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | At Revalued Amount | At Cost |  |  |  |  | Total |
|  | Land | Machinery and Equipment | Building and Improvements | Transportation Equipment | Furniture, Fixtures, and Other Office Equipment | Construction in Progress |  |
| Cost/Revalued Amount |  |  |  |  |  |  |  |
| Balances at beginning of year | P2,633,104,897 | P19,369,062,888 | 83,825,931,055 | 2203,580,445 | P167,825,042 | 2458,440,829 | P26,657,945,156 |
| Additions | 50,723,384 | 1,163,071,555 | 68,034,990 | 30,896,954 | 55,201,706 | 1,011,793,489 | 2,379,722,078 |
| Disposals | - | $(116,364,926)$ | - | $(23,265,990)$ | - | - | $(139,630,916)$ |
| Reclassifications | - | 296,867,683 | 22,194,183 | - | - | $(319,061,866)$ | - |
| Balances at end of year | 2,683,828,281 | 20,712,637,200 | 3,916,160,228 | 211,211,409 | 223,026,748 | 1,151,172,452 | 28,898,036,318 |
| Accumulated Depreciation and Amortization |  |  |  |  |  |  |  |
| Balances at beginning of year | - | 2,814,607,438 | 1,256,066,267 | 120,718,264 | 106,494,997 | - | 4,297,886,966 |
| Depreciation and amortization | - | 801,907,668 | 141,920,840 | 38,488,134 | 33,926,452 | - | 1,016,243,094 |
| Disposals | - | $(98,337,261)$ | - | $(22,082,981)$ | - |  | $(120,420,242)$ |
| Balances at end of year | - | 3,518,177,845 | 1,397,987,107 | 137,123,417 | 140,421,449 | - | 5,193,709,818 |
| Carrying Amounts | P2,683,828,281 | ¥17,194,459,355 | P2,518,173,121 | 774,087,992 | P82,605,299 | 181,151,172,452 | 823,704,326,500 |

## 11. Other Noncurrent Assets

This account consists of:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| Deposit on asset purchase | $\mathbf{P 1 , 6 8 8 , 4 5 6 , 7 7 5}$ | 1,643,721,441 |
| Long-term placements | $\mathbf{6 5 0 , 0 0 0 , 0 0 0}$ | $650,000,000$ |
| Deposit for future investment | $\mathbf{6 0 0 , 0 0 0 , 0 0 0}$ | $500,000,000$ |
| Refundable deposits | $\mathbf{6 5 , 6 5 2 , 8 0 4}$ | $65,162,604$ |
| Deposit in escrow | $\mathbf{4 4 , 7 0 8 , 4 9 5}$ | $44,708,495$ |
| Deferred input VAT - net of current portion | $\mathbf{3 5 , 8 0 7 , 9 4 9}$ | $44,507,174$ |
| Deferred exploration and evaluation costs | $\mathbf{2 9 , 6 2 8 , 4 2 0}$ | $29,628,420$ |
| Restricted cash | $\mathbf{2 8 , 2 3 2 , 0 9 4}$ | $\mathbf{2 7 , 4 2 8 , 5 9 4}$ |
| Finance lease receivables - net of current portion | $\mathbf{3 , 8 7 8 , 8 1 0}$ | $\mathbf{7 , 7 3 0 , 6 3 9}$ |
| Others | $\mathbf{1 1 , 3 5 1 , 6 8 7}$ | $\mathbf{1 1 , 6 9 7 , 5 3 1}$ |
| Total | $\mathbf{P 3 , 1 5 7 , 7 1 7 , 0 3 4}$ | P3,024,584,898 |

## Deposit on Asset Purchase

Deposit on asset purchase amounting to $\$ 1,688.5$ million and $\$ 1,643.7$ million as at March 31, 2020 and December 31, 2019, respectively, represents advance payments for the acquisition of machinery and equipment and long-term deposit for inventory acquisition.

## Long-term Placements

Long-term placements amounting to $\$ 650.0$ million represent a five-year investment in time deposits bearing an annual average interest of $5.68 \%$.

## Deposit for Future Investment

Deposit for future investment amounting to $\$ 600.0$ million and $\$ 500.0$ million as at March 31, 2020 and December 31, 2019, respectively, pertains to deposit made for future subscription to the common shares of stock of a business entity the Group is planning to venture.

## Refundable Deposits

Refundable deposits include bill deposits for electric charges of the Group's manufacturing plant which are refundable upon termination of service, and rental deposits related to long-term rentals of office space.

## Deposit in Escrow

Deposit in escrow amounting to $\$ 44.7$ million as at March 31, 2020 and December 31, 2019, respectively, pertains to cash in escrow account related to a pending legal case.

## Restricted Cash

Restricted cash pertains to rehabilitation funds established by the Group and deposited with a local bank for compliance with the Department of Environment and Natural Resources Administrative Order No. 2005-07 for environmental protection and enhancement

## Deferred Exploration and Development Costs

Deferred exploration and evaluation costs pertain to costs incurred for the exploration and development in the Mining Property of the Group.

## 12. Trade and Other Payables

This account consists of:

March 31, 2020 December 31, 2019

| Trade: |  |  |
| :--- | ---: | ---: |
| $\quad$ P1,597,136,302 | P1,578,043,585 |  |
| $\quad$ Related parties | $\mathbf{3 5 7 , 1 6 5 , 9 1 4}$ | $514,440,591$ |
| Accruals for: |  |  |
| $\quad$ Utilities | $\mathbf{1 7 0 , 6 7 5 , 0 2 3}$ | $164,303,491$ |
| $\quad$ Sales rebates | $\mathbf{8 9 , 9 3 0 , 6 4 5}$ | $320,039,049$ |
| Personnel costs | $\mathbf{3 9 , 2 9 1 , 1 5 5}$ | $57,473,897$ |
| $\quad$ Outside services | $\mathbf{3 6 , 8 2 6 , 0 2 2}$ | - |
| $\quad$ Interests | $\mathbf{3 0 , 4 4 3 , 2 1 8}$ | $32,621,107$ |
| $\quad$ Others | $\mathbf{1 5 , 3 9 9 , 9 7 0}$ | $2,835,254$ |
| Advances from customers | $\mathbf{3 4 1 , 8 5 2 , 1 2 1}$ | $\mathbf{2 9 0 , 6 2 4 , 8 6 7}$ |
| Retention payable | $\mathbf{4 5 , 0 0 0 , 0 0 0}$ | $210,583,594$ |
| Dividends payable | $\mathbf{4 0 , 3 5 0 , 4 7 9}$ | $45,000,000$ |
| Output VAT | $\mathbf{1 0 , 0 0 0 , 0 0 0}$ | $10,779,302$ |
| Advances from related parties | $\mathbf{7 , 6 7 0 , 6 2 0}$ | $24,098,098$ |
| Withholding taxes payable | $\mathbf{6 8 , 2 3 2 , 4 5 8}$ | $51,784,809$ |
| Others | $\mathbf{P 3 , 0 6 5 , 5 2 3 , 6 0 0}$ | $\mathbf{P 3 , 3 7 0 , 6 2 7 , 6 4 4}$ |
| Total |  |  |

Trade payables are noninterest-bearing and are generally settled in varying periods, within one year, depending on arrangements with suppliers.

Accrual for sales rebates pertain to accrued monthly incentives granted to customers upon meeting a set quantity of orders.

Advances from customers are collections received for inventory purchases to be delivered by the Group within 30 days after collection date.

Retention payable represents retention fees of contractors and normally settled within one year.

Other payables are noninterest-bearing and normally settled within one year.

## 13. Loans Payable

This account consists of:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| Principal | $\mathbf{P 7 , 1 2 0 , 0 0 0 , 0 0 0}$ | $\mathbf{P 7 , 3 8 7 , 0 0 0 , 0 0 0}$ |
| Less unamortized debt issuance costs | $\mathbf{3 0 , 2 6 3 , 3 3 1}$ | $32,700,609$ |
| Total Loans Payable | $\mathbf{7 , 0 8 9 , 7 3 6 , 6 6 9}$ | $7,354,299,391$ |
| Less current portion | $\mathbf{1 , 0 5 9 , 0 2 5 , 0 9 5}$ | $\mathbf{1 , 0 5 8 , 6 6 3 , 1 0 9}$ |
| Noncurrent portion | $\mathbf{P 6 , 0 3 0 , 7 1 1 , 5 7 4}$ | $\mathbf{P 6 , 2 9 5 , 6 3 6 , 2 8 2}$ |

The loans payable pertains to the drawdowns from the Term Loan Facility and Security Agreement (TLFSA) amounting to $111,000.0$ million entered into by the Parent Company with various banks as lenders to refinance the aggregate outstanding principal amounts owed by the Parent Company under Note Facility and Security Agreement and Syndicated Loan and Security Agreement, and to finance the construction of the third production line.

Details of the drawdowns under TLFSA are as follows:

| Date | Drawdown | Effective Interest Rates | Nominal Interest Rates |
| ---: | ---: | :---: | :---: |
| February 3,2016 | P6,000.0 million | $5.81 \%$ | $5.68 \%$ |
| January 11,2017 | 2,150.0 million | $6.36 \%$ | $6.21 \%$ |
| April 5,2017 | 750.0 million | $5.89 \%$ | $5.74 \%$ |

Interest expense on loans payable included as component of "Finance costs" account in the unaudited interim consolidated statements of comprehensive income amounted to P 109.7 million and $\$ 123.5$ million for the three months ended March 31, 2020 and 2019, respectively.

## 14. Related Party Transactions

The Group has transactions with its related parties in the ordinary course of business. These transactions are from the Group's recurring business operations.

| Nature of Relationship | Nature of Transactions | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount of Transactions | Outstanding Balance | Amount of Transactions | Outstanding Balance |
| Cash and Cash Equivalents |  |  |  |  |  |
| Entities under common key management with ECC | Cash deposits and investment in shortterm placements | P150,759 | P269,745,599 | 181,880,179 | P469,311,234 |
| Trade Receivables (see Note 7) |  |  |  |  |  |
| Entities under common key management with ECC | Sale of inventories | P- | P357,733 | 125,322,622 | 81,776,754 |
| Advances to Officers |  |  |  |  |  |
| Advances to Related Parties (see Note 7) |  |  |  |  |  |
| Ultimate Parent Company | Working capital advances | P- | 25,000,000 | P- | 185,000,000 |
| Advances to Suppliers* |  |  |  |  |  |
| Entities under common key management with ECC | Purchase of services and equipment |  | P1,013,164,950 | - | P1,033,923,767 |
| Subsidiary of Ultimate Parent Company | Deposit for inventory acquisition | - | 7,519,070 | 9,972,571 | 9,972,571 |
|  |  |  | P1,020,684,020 |  | 11,043,896,338 |
| Financial Assets at FVOCI |  |  |  |  |  |
|  | Investments in quoted equity instruments |  |  |  |  |
| Entities under common key management with ECC | including dividends earned | P1,702,013 | R99,345,750 | 86,808,051 | \$101,079,300 |
| Refundable Deposits |  |  |  |  |  |
| Entities under common key management with ECC | Supply of services | P- | P54,190,018 | \#51,457,542 | 1254,190,018 |
| Trade Payables (see Note 12) |  |  |  |  |  |
| Subsidiaries of Ultimate Parent Company | Hauling, rental and other services | P245,400,723 | P146,963,000 | 11,403,492,878 | P326,471,153 |
| Entities under common key management with ECC | Purchase of raw materials and outside services | 39,053,942 | 114,761,122 | 709,467,894 | $115,773,951$ |
| Associate Company | Purchase of goods | 47,363,225 | 95,441,792 | 389,451,834 | 72,195,487 |
|  |  |  | P357,165,914 |  | 514,440,591 |
| Accrued Expenses |  |  |  |  |  |
| Entity under common key management | Purchase of services | P560,748,524 | P169,968,379 | P2,730,167,121 | \$163,766,819 |


|  |  | March 31, 2020 |  | December 31, 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nature of Relationship | Nature of Transactions | Amount of Transactions | Outstanding Balance | Amount of Transactions | Outstanding Balance |
| Advances from Related Parties (see Note 12) |  |  |  |  |  |
| Ultimate Parent Company | Working capital advances | P- | P10,000,000 | P- | 1810,000,000 |
| Retirement Benefit Plan | Contributions | P- | P24,611,175 | P- | 824,611,175 |
| Personnel Costs |  |  |  |  |  |
| Key management personnel | Salaries and other employee benefits | P21,025,715 | P3,873,534 | 1132,765,573 | (330,429,680 |
|  | Net retirement benefit liability | $1,342,983$ | 28,990,523 | 8,937,984 | 27,647,540 |
|  |  |  | P32,864,057 |  | 858,077,220 |

*included as part of "Other current assets" account in the unaudited consolidated statement of financial position

## 15. Equity

## Capital Stock

The Parent Company's authorized, issued and outstanding capital stock as at March 31, 2020 and December 31, 2019 are as follows:

| Common stock - R1 par value | 85,000,000,005 |
| :---: | :---: |
| Preferred stock - 11 par value | 3,000,000,000 |
| Total | 88,000,000,005 |

On March 13, 2020, the Parent Company's BOD approved the redemption of the Parent Company's preferred shares amounting to $\$ 3,000.0$ million on April 20, 2020, with a redemption price of \$3,045.0 million, inclusive of $\$ 45.0$ million cash dividends, to be paid upon submission and surrender of the original stock certificates by the preferred shareholders.

## Additional Paid-in Capital

As at March 31, 2020 and December 31, 2019, additional paid-in capital consists of amount received in excess of the par value of the shares issued net of directly attributable transaction costs on the initial public offering. Details are as follows:

| Proceeds in excess of par value | $\neq 7,000,000,000$ |
| :--- | ---: |
| IPO expenses | $474,493,902$ |
| Additional paid-in capital | $\neq 6,525,506,098$ |

## Dividends Declaration

The Parent Company's BOD authorized the declaration of the following cash dividends in 2019:

| $\underline{2019}$ |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| Type | Declaration Date | Record Date | Payment Date | Amount |
| Preferred | February 28, 2019 | February 28, 2019 | April 22, 2019 | \&45,000,000 |
| Preferred | February 28, 2019 | February 28, 2019 | July 22, 2019 | $45,000,000$ |
| Preferred | February 28, 2019 | February 28, 2019 | October 21, 2019 | $45,000,000$ |
| Preferred | February 28, 2019 | February 28, 2019 | January 20, 2020 | $45,000,000$ |
| Common | June 18, 2019 | July 12, 2019 | July 31, 2019 | 1,300,000,001 |
|  |  |  |  | Q1,480,000,001 |

## Appropriations of Retained Earnings

Details of appropriated retained earnings as at March 31, 2020 and December 31, 2019 are as follows:

| Year of Appropriation | Amount | Project Completion |
| :--- | ---: | ---: |
| 2018 | $\$ 5,000,000,000$ | To be completed in 2021 |
| 2016 | $2,500,000,000$ | To be completed in 2021 |
| Total | $\$ 7,500,000,000$ |  |

The Parent Company's BOD approved the appropriation of unrestricted retained earnings amounting to $\$ 5,000.0$ million and $\$ 3,500.0$ million on March 15,2018 and December 22, 2016, respectively, to supplement the funding of the construction of its production facility in Cebu that is expected to be completed in 2021.

On December 31, 2018, the Parent Company reversed the appropriation made in 2016 for the construction and commissioning of the third integrated production line of $\mathcal{R 1 , 0 0 0 . 0}$ million because of the substantial completion of the project during the year.

## Other Equity Reserves

Details of the Parent Company's other equity reserves are as follows:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| Revaluation surplus (net of deferred tax) <br> Cumulative remeasurement losses on net <br> retirement benefit liability (net of <br> deferred tax) | $\mathbf{P 1 , 3 2 5 , 0 8 8 , 0 0 0}$ | P1,325,088,000 |
| Cumulative unrealized gains (losses) on <br> financial assets at FVOCI | $\mathbf{( 1 9 , 0 0 8 , 9 7 5 )}$ | $\mathbf{( 1 9 , 0 0 8 , 9 7 5 )}$ |
| Total | $\mathbf{( 6 6 6 , 7 5 0}$ | $\mathbf{1 , 0 6 6 , 8 0 0}$ |

## 16. Basic and Diluted Earnings Per Share

Basic and diluted EPS are calculated as follows:

For the three months ended March 31

| Net income | $\mathbf{2 0 2 0}$ | 2019 |
| :--- | ---: | ---: |
| Less dividends for cumulative preferred stock required <br> for the year, net of tax | $\mathbf{P 1 , 1 8 9 , 3 3 2 , 3 1 6}$ | P1,590,443,962 |
| Net income attributable to common stockholders of <br> the Parent Company (a) | $\mathbf{4 3 , 5 8 5 , 7 1 4}$ | $\mathbf{4 3 , 5 8 5 , 7 1 4}$ |
| Weighted average number of common shares <br> outstanding (b) | $\mathbf{5 , 0 0 0 , 0 0 0 , 0 0 5}$ | $5,000,000,005$ |
| Per share amounts: Basic and diluted EPS (a/b) | $\mathbf{P 0 . 2 3}$ | $\mathbf{P 0 . 3 1}$ |

## 17. Segment Reporting

The Group is organized into one reportable segment which is the quarrying, manufacturing and sale and distribution of cement products. KSHI, the Parent Company's wholly-owned subsidiary which will be engaged in property leasing, has not yet started its commercial operations. The Group also has one geographical segment and derives all its revenues from domestic operations. Accordingly, all significant operating decisions are based upon analysis of the Group as one segment. The financial information about the sole business segment is equivalent to the unaudited interim consolidated financial statements of the Group.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis relate to the consolidated financial position and results of operations of the Group and should be read in conjunction with the accompanying unaudited interim consolidated financial statements and related notes. The unaudited interim consolidated financial statements have been prepared in compliance with PAS 34, Interim Financial Reporting and in compliance with PFRS issued by the Philippine Financial Reporting Standards Council and adopted by the SEC. This financial reporting framework includes PFRS, PAS and Philippine Interpretations from IFRIC and SEC provisions.

The financial information appearing in this report and in the accompanying unaudited interim consolidated financial statements is presented in Philippine pesos, the Group's functional and presentation currency, as defined under PFRS. All values are rounded to the nearest million pesos, except when otherwise indicated.

## Overview

Eagle Cement Corporation (ECC) is a fully integrated Corporation primarily engaged in the business of manufacturing, marketing, sale and distribution of cement. ECC has the newest, state-of-the-art, and single largest cement manufacturing plant in the Philippines. ECC is the fourth largest player in the Philippine cement industry based on sales volume, with the fastest growing market share amongst all competitors in the industry since it started its commercial operations in 2010.

The competitive strength of ECC is founded on its end-to-end production strategy, which seamlessly integrates critical raw material sourcing with modern manufacturing technology resulting to one of the most efficient cement manufacturing operations in the country. ECC has the single largest integrated plant production capacity in terms of annual cement output in the Philippines through its primary cement production facility located in Barangay Akle, San Ildefonso, Bulacan (the "Bulacan Cement Plant").

The Bulacan Cement Plant consists of three integrated production lines with a combined annual cement production capacity of approximately Seven Million One Hundred Thousand $(7,100,000)$ Metric Tonnes ("MT") or One Hundred Eighty Million $(180,000,000)$ bags per annum. This is inclusive of the Twelve Million $(12,000,000)$ bags of cement per annum produced by its grinding and packaging facility in Limay, Bataan. It is strategically located near demand-centric areas and in close proximity to rich limestone and shale reserves covered by the exclusive mineral rights of ECC.

The Cebu Cement Plant will be a fully integrated plant built to manufacture cement using the raw materials to be extracted under the MPSAs of SWCC in the province of Cebu. The plant will use approximately Two Million Five Hundred Thousand $(2,500,000)$ MT of limestone per annum which will produce an estimated One Million Five Hundred Thousand $(1,500,000)$ MT to Two Million $(2,000,000)$ MT of cement. Majority of the cement produced will be dispatched from the plant by sea to a network of bulk cement distribution terminals across the Visayas and Mindanao.

ECC offers Portland (Type 1P) and bulk (Type 1) cement to both distributors and top Philippine real estate developers under the Eagle Cement brand that has become synonymous with strength, durability, reliability, and world-class quality. As a testament to the quality of the products of the Company, Eagle Cement Strongcem is being used in concrete design of up to a high of twelve thousand pounds per square inch (12,000 PSI).

The Company supports the distribution of its high-quality products by means of its strong mass media marketing efforts and grass-roots below-the-line activation partnership-building programs with dealers, distributors, and retailers. Through its holistic brand building activities, ECC continues to enhance its value proposition which develops strong client relationships. Sound credit management framework employed by ECC ensures a substantially liquid financial position that provides options in short term financial planning and in long term capital development strategy.

About 65\% of the country's total cement demand come from Luzon region. ECC currently distributes its products in the following areas of the Luzon region: National Capital Region, Region I (llocos Norte, Ilocos Sur, La Union, Pangasinan), Region II (Batanes, Cagayan, Isabela, Nueva Vizcaya, and Quirino), Region III (Nueva Ecija, Bulacan, Pampanga, Tarlac, Bataan, Zambales), and Region IVA (Cavite, Laguna and Batangas, Rizal, and Quezon). As of March 31, 2020, NCR still serves as the center of construction and infrastructure activities in the country. ECC is considered as one of the leading players in areas with the highest economic activity in the Philippines with an estimated market share of $26 \%$ in NCR, Region III, and Region IVA, based on internal company data.

Currently, ECC does not sell its products in other countries. With the foreseen increase in both private and public construction activities, supported by the commitment of the national government towards infrastructure development, there remains a strong positive outlook on the Philippine economy which translates to sustained and impressive growth prospects for the cement industry in the country. ECC is uniquely well-positioned to capitalize on these market conditions to maintain its robust financial performance through modern production technology, strategic raw material sources, strong brand equity and established customer and dealer relationships. ECC is also expanding its production capacity and market coverage in the Philippines with the contribution of Line 3 in Bulacan which was completed in 2018 and completion of additional grinding facility in 2020.

## Consolidated Results of Operations and Key Performance Indicators

## Consolidated Results of Operations

Eagle Cement Corporation (EAGLE or "the Company") recorded a net income of $\mathbf{P 1} 189.3$ million during the first quarter of 2020, $25 \%$ lower relative to the same period in 2019, as the impact of the implementation of the enhanced community quarantine (ECQ) in Luzon due to Covid-19 pandemic offset its robust performance at the start of the year.

EAGLE recorded net sales of $\mathcal{P} 4,523.8$ million, a $16 \%$ drop from the $\# 5,371.2$ million it generated in the first quarter of 2019, weighed down by lower sales volume and average selling price of cement per bag, due to the sharp slowdown in construction activity towards the end of the quarter amid ECQ protocols. Of the Company's total sales, $82 \%$ was accounted for Type 1P or bagged cement while the remaining 18\% was derived from Type 1 or bulk cement, with domestic demand still driven by private consumption.

Cost of goods sold likewise decreased by $17 \%$, reflecting the drop in sales volume, coupled by the nonconsumption of imported clinker and lower price of both local and imported coal.

Gross profit went down by $14 \%$ to $12,977.4$ million from $\mathcal{P} 2,305.0$ million in the comparable period last year, with margin slightly improving at 44\%.

Operating expenses declined by 7\% to $\$ 487.0$ million from $\$ 522.7$ million in the same period in 2019, fueled by the $11 \%$ lower freight cost.

Interest income decreased by $39 \%$, brought down by the lower interest rates on money market placements

Finance costs decreased by $11 \%$ to $\mathcal{F} 113.3$ million, as a result of the partial repayment of loan related to the Term Loan Facility and Security Agreement (TLFSA).

Income tax expense increased by $2 \%$ to $\quad 290.0$ million, as the exemption rate for income subject to tax holiday has decreased due to lower sales volume.

These movements resulted in earnings before interest, tax, depreciation and amortization (EBITDA) of P1,735.0 million, a 14\% decline versus last year, translating into an EBITDA margin of 38\%.

Meanwhile, net income margin registered at $26 \%$ at the end of the quarter.

## Key Components of Consolidated Results of Operations

The table below summarizes the consolidated results of operations of the Group for the three months ended March 31, 2020 and 2019, presented in absolute amounts as a percentage of net sales.

|  | For the Three Months Ended March 31 |  | Increase <br> (Decrease) | Percentage of change |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2019 |  |  |
| Net sales | P4,523,761,785 | 18,371,153,744 |  | (16\%) |
| Cost of goods sold | 2,546,324,103 | 3,066,183,357 | $(519,859,254)$ | (17\%) |
| Gross profit | 1,977,437,682 | 2,304,970,387 | $(327,532,705)$ | (14\%) |
| Operating expenses | 487,012,194 | 522,689,427 | $(35,677,233)$ | (7\%) |
| Income from operations | 1,490,425,488 | 1,782,280,960 | $(291,855,472)$ | (16\%) |
| Interest income | 133,467,139 | 218,036,422 | $(84,569,283)$ | (39\%) |
| Finance costs | $(113,285,405)$ | $(127,821,966)$ | 14,536,561 | 11\% |
| Other income (loss) - net | $(31,295,663)$ | 1,661,693 | $(32,957,356)$ | (1,983\%) |
| Income before income tax | 1,479,311,559 | 1,874,157,109 | $(394,845,550)$ | (21\%) |
| Less income tax expense | 289,979,243 | 283,713,147 | 6,266,096 | 2\% |
| Net income | P1,189,332,316 | \&1,590,443,962 | ( $2401,111,646$ ) | (25\%) |

Calculation of Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)

For the Three Months Ended

|  | March 31, 2020 | March 31, 2019 |
| :--- | ---: | ---: |
| Net income | P1,189,332,316 | P1,590,443,962 |
| Add: | $\mathbf{2 8 9 , 9 7 9 , 2 4 3}$ |  |
| Income tax expense | $\mathbf{2 7 5 , 9 1 2 , 4 0 5}$ | $283,713, \mathbf{1 4 7}$ |
| Depreciation and amortization | $\mathbf{1 1 3 , 2 8 5 , 4 0 5}$ | $127,821,966$ |
| Finance costs |  |  |
| Less: | $\mathbf{1 3 3 , 4 6 7 , 1 3 9}$ | $\mathbf{2 1 8 , 0 3 6 , 4 2 2}$ |
| Interest income | $\mathbf{P 1 , 7 3 5 , 0 4 2 , 2 3 0}$ | P2,012,012,443 |
| EBITDA |  |  |

## FINANCIAL CONDITION

The financial condition of the Company for the quarter ended 31 March 2020 remains solid, providing financial stability to sustain operational headwinds amid the crisis. Total assets grew by 2\% to $\neq 49,906.3$ million.

Current assets at the end of the quarter totaled to $₹ 21,059.0$ million, $2 \%$ higher than end of 2019, due to increase in the inventory, additional input VAT with the various purchase of capital asset and increase in cash and cash equivalents as a result of additional cash generated from operations.

Noncurrent Assets grew by $2 \%$ to $\mp 28,847.2$ million with the purchase of several equipment related to the construction of Finish Mill 5, Cement Silo 5 and Packhouse 3.

Current liabilities decreased by $1 \%$ to $\not \mp 4,667.2$ million, mainly attributable to payment of accrued sales rebates.

Similarly, noncurrent liabilities declined by $4 \%$ to $\nexists 6,765.5$ million.

Interest bearing loans totaled to $\neq 7,089.7$ million, a $4 \%$ drop from $\neq 7,354.3$ million at the end of 2019, owing to principal repayment of $\ngtr 267$ million made in February 2020.

Total liabilities went down by $2 \%$ to $\ngtr 11,432.7$ million while stockholder's equity rose by $3 \%$ to $\mp 38,473.6$ million.

EAGLE maintained its current gearing at low levels, with debt-to-equity and financial debt-to-equity ratios registering at $0.30 x$ and $0.18 x$, respectively, giving the Company enough buffer to allow additional financing in support of its future investment plans. Meanwhile, current ratio stood at 4.51x.

## Analysis of Consolidated Financial Position Information

The below table summarizes the consolidated financial position of the Group as at March 31, 2020 (Unaudited) and December 31, 2019 (Audited):

|  | March 31, 2020 | December 31, 2019 | Increase (Decrease) | Percentage Change |
| :---: | :---: | :---: | :---: | :---: |
| Current Assets | \#21,059,035,040 | \#20,659,162,999 | P399,872,041 | 2\% |
| Noncurrent Assets | 28,847,237,215 | 28,396,276,230 | 450,960,985 | 2\% |
| Total Assets | \#49,906,272,255 | 849,055,439,229 | P850,833,026 | 2\% |
| Current Liabilities | \$4,667,179,994 | P4,698,577,915 | ( $\mathrm{P} 31,397,921$ ) | (1\%) |
| Noncurrent Liabilities | 6,765,530,469 | 7,025,898,288 | $(260,367,819)$ | (4\%) |
| Total Liabilities | 11,432,710,463 | 11,724,476,203 | $(291,765,740)$ | (2\%) |
| Equity | 38,473,561,792 | 37,330,963,026 | 1,142,598,766 | 3\% |
| Total Liabilities and Equity | 149,906,272,255 | \&49,055,439,229 | P850,833,026 | 2\% |

## Key Performance Indicators

## Relevant Financial Ratios

The following are the major financial indicators being used by the Group:

| Financial KPI | Definition | 2020 | 2019 |
| :---: | :---: | :---: | :---: |
| Current/liquidity ratio* | Current assets Current liabilities | 4.51 | 4.40 |
| Solvency ratio** | Net income before depreciation Total liabilities | 0.13 | 0.15 |
| Debt-to-equity ratio* | Total liabilities Total equity | 0.30 | 0.31 |
| Asset-to-equity ratio* | Total assets <br> Total equity | 1.30 | 1.31 |
| Return on asset ratio** | Net income before interest expense after tax Average total assets | 0.03 | 0.04 |
| Return on equity ratio** | Net income <br> Average total equity | 0.03 | 0.05 |

[^3]
## Liquidity and Capital Resources

## Cash Flows

The primary sources and uses of cash of the Group for the three months ended March 31, 2020 and 2019 are summarized below.

|  | March 31, 2020 | March 31, 2019 |
| :---: | :---: | :---: |
| Net cash provided by operating activities | P1,591,186,228 | \#1,767,573,285 |
| Net cash used in investing activities | $(812,276,614)$ | $(736,604,097)$ |
| Net cash used in financing activities | $(426,699,508)$ | $(343,536,469)$ |
| Net increase in cash and cash equivalents | 352,210,106 | 687,432,719 |
| Effects of exchange rate changes | $(6,482,317)$ | 2,081,925 |
| Cash and cash equivalents at beginning of period | 16,938,492,092 | 16,176,951,641 |
| Cash and cash equivalents at end of period | P17,284,219,881 | 116,866,466,285 |

Net cash provided by operating activities arises from the following:

|  | March 31, 2020 | March 31, 2019 |
| :--- | :---: | ---: |
| Operating income before working capital |  |  |
| $\quad$ changes | $\mathbf{P 1 , 7 6 8 , 7 0 2 , 4 2 0}$ | $\mathbf{P 2 , 0 0 7 , 7 8 6 , 3 0 5}$ |
| Increase in net working capital | $\mathbf{( 3 2 9 , 1 3 4 , 1 9 3 )}$ | $(104,858,003)$ |
| Interest received | $\mathbf{1 6 7 , 4 0 0 , 3 8 4}$ | $\mathbf{2 0 3 , 8 1 9 , 3 8 4}$ |
| Income taxes paid | $\mathbf{( 1 5 , 7 8 2 , 3 8 3 )}$ | $(339,174,401)$ |
| Net cash provided by operating activities | $\mathbf{P 1 , 5 9 1 , 1 8 6 , 2 2 8}$ | $\mathbf{P 1 , 7 6 7 , 5 7 3 , 2 8 5}$ |

The net increase in net working capital pertains mainly on the increase in the composition of other current assets.

Net cash used in investing activities increased because of the ongoing construction of the Group's third manufacturing line and increase in other noncurrent assets, specifically on the deposits on asset purchase.

Net cash used in financing activities include the following:

|  | March 31, 2020 | March 31, 2019 |
| :--- | ---: | ---: |
| Payment of loans payable | $\mathbf{2 2 6 7 , 0 0 0 , 0 0 0}$ | P178,000,000 |
| Payments of interest | $\mathbf{1 1 2 , 6 8 5 , 0 4 8}$ | $120,536,469$ |
| Payments of dividends | $\mathbf{4 5 , 0 0 0 , 0 0 0}$ | $45,000,000$ |
| Payment of lease liabilities | $\mathbf{2 , 0 1 4 , 4 6 0}$ | - |

## Term Loan Facility and Security Agreement

On February 2016, the Parent Company entered into a TLFSA with various local financial institutions for a fixed rate loan amounting to $\ngtr 11,000.0$ million with a tenor of 10 years. As at March 31, 2017, the Parent Company availed $\neq 8,200.0$ million from the facility to refinance its debt obligations and to finance the construction, installation, commissioning, and operation of Line 3 of the Bulacan cement plant. In April 2017, the Parent Company availed of an additional $\ngtr 750.0$ million from the facility. Payments under the TLFSA are made quarterly in arrears and based on the scheduled payments as agreed upon. Participating financial institutions include, Asia United Bank Corporation, Bank of Commerce, China Banking Corporation, Development Bank of the Philippines, Philippine Bank of Communications, Philippine National Bank, Security Bank Corporation, Standard Chartered Bank and United Coconut Planters Bank.

Under the terms and conditions of the TLFSA the Parent Company has the following material covenants:

- Debt Service Cover Ratio of not less than 1.50x;
- Debt Equity Ratio not to exceed 2.50x;
- Declaration and payment of dividends is limited to up to $50 \%$ of its net income of the previous fiscal year; and
- Secure approval in writing from the Majority Lenders (Lenders whose commitment constitutes at least $51 \%$ of the total loan facility) for any share issuance except (a) issue of shares to existing shareholders proportionate to their respective shareholding fully paid in cash or by way of stock dividends; or (b) issue of qualifying or nominal shares to nominee directors.

As of March 31, 2020, the Parent Company is in compliance with its debt covenants.

## Capital Expenditures

Capital expenditures include expenditures for land, building and improvements, machinery and equipment, furniture, fixture and other office equipment, transportation equipment and construction in progress, as follows:

|  | March 31, 2020 | December 31, 2019 |
| :--- | ---: | ---: |
| Land | $\mathbf{P 5 6 2 , 1 1 7}$ | $\mathbf{7 5 0 , 7 2 3 , 3 8 4}$ |
| Machinery and equipment | $\mathbf{9 4 , 7 8 2 , 3 3 6}$ | $\mathbf{1 , 1 6 3 , 0 7 1 , 5 5 5}$ |
| Building and improvements | $\mathbf{6 9 , 3 2 6 , 4 5 7}$ | $68,034,990$ |
| Transportation equipment | $\mathbf{1 9 , 8 8 7 , 9 8 1}$ | $\mathbf{3 0 , 8 9 6 , 9 5 4}$ |
| Furniture, fixtures and other office equipment | $\mathbf{5 , 3 2 7 , 5 1 6}$ | $55,201,706$ |
| Construction in progress | $\mathbf{4 5 5 , 6 1 7 , 9 9 5}$ | $1,011,793,489$ |
| Total | $\mathbf{P 6 4 5 , 5 0 4 , 4 0 2}$ | $\mathbf{P 2 , 3 7 9 , 7 2 2 , 0 7 8}$ |



## MINUTES OF THE 2019 ANNUAL MEETING OF THE STOCKHOLDERS HELD ON 18 JUNE 2019 (ANNEX D)

EAGLE CEMENT CORPORATION
Minutes of the Annual Meeting of the Stockholders
18 June 2019; Tuesday; 2:30 PM
Garden Ballroom, EDSA Shangri-La Hotel
Mandaluyong City

| STOCKHOLDERS PRESENT: | TYPE OF SHARES | NO. OF SHARES |
| :---: | :---: | :---: |
| In Person: |  |  |
| Ramon S. Ang | Common | 1,317,857,139 |
|  | Preferred | 878,571,429 |
| John Paul L. Ang | Common | 96,428,569 |
|  | Preferred | 64,285,714 |
| Myra P. Villanueva | Common | 10,000 |
| Myrna P. Villanueva | Common | 6,600 |
| Milagros P. Villanueva | Common | 6,600 |
| Manny C. Teng | Common | 1 |
| Mario K. Surio | Common | 1 |
| Manuel P. Daway | Common | 1 |
| Luis A. Vera Cruz, Jr. | Common | 1 |
| Melinda Gonzales-Manto | Common | 1 |
| Ricardo C. Marquez | Common | 1 |
| Jose P. Perez | Common | 1 |
| Martin S. Villarama, Jr. | Common | 1 |
| By Proxy: |  |  |
| Far East Cement Corporation Represented by: Ramon S. Ang | Common | 3,010,714,288 |
|  | Preferred | 2,057,142,857 |
| PDC Nominee Corp. | Common | 15,513,146 |
| Total No. of Shares Present or Represented at the Meeting | Common | 4,440,536,350 |
|  | Preferred | 3,000,000,000 |
| Total No. of Shares Issued and Outstanding | Common | 5,000,000,005 |
|  | Preferred | 3,000,000,000 |
| Percentage of Shares of Stock Present | Common | 88.81\% |
|  | Preferred | 100.00\% |

## DIRECTORS PRESENT:

RAMON S. ANG
JOHN PAUL L. ANG
MANNY C. TENG
MARIO K. SURIO
MANUEL P. DAWAY
LUIS A. VERA CRUZ, JR.
MELINDA GONZALES-MANTO (ID)
RICARDO C. MARQUEZ (ID)
MARTIN S. VILLARAMA, JR. (ID)
JOSE P. PEREZ (ID)

## ALSO PRESENT:

MARIA FARAH Z.G. NICOLAS-SUCHIANCO MARLON P. JAVARRO

## I. NATIONAL ANTHEM AND INVOCATION

The stockholders present sang the Philippine national anthem. Afterwards, director Melinda Gonzales-Manto led the invocation.

## II. CALL TO ORDER

The Chairman, Mr. Ramon S. Ang, called the meeting to order and presided over the same. The Corporate Secretary, Atty. Maria Farah Z.G. Nicolas-Suchianco, recorded the minutes of the meeting.

## III. CERTIFICATION OF QUORUM

The Corporate Secretary certified that notices of annual meeting of the stockholders were sent by mail and messengerial services to all stockholders-of-record as of 06 May 2019 at their respective addresses of record.

The Corporate Secretary certified that out of $5,000,000,005$ issued and outstanding common shares and $3,000,000,000$ issued and outstanding preferred shares, stockholders owning a total of $4,440,536,350$ common shares and $3,000,000,000$ preferred shares, representing $88.81 \%$ of the total issued and outstanding common shares and $100 \%$ of the total issued and outstanding preferred shares of the Corporation, are present in person and by proxy. There is, therefore, a quorum present for the transaction of business.

## IV. APPROVAL OF THE PREVIOUS STOCKHOLDERS' MEETING

The Chairman presented for ratification by the stockholders of the minutes of the previous stockholders' meeting held on 21 June 2018. Upon motion duly made and seconded, the stockholders passed and approved the following resolution:
"RESOLVED, that the Corporation be authorized to approve and ratify the minutes of the Regular Annual Meeting of Stockholders held on 21 June 2018."

## V. PRESENTATION OF THE ANNUAL REPORT

The Chairman called the President and Chief Executive Officer, Mr. John Paul L. Ang, to deliver the President's Report to the stockholders.

Mr. Ang presented an outline of the Report: (a) the financial highlights for the year 2018, (b) the 2019 latest interim financial highlights, and (c) recent developments.

According to Mr. Ang, the Corporation has almost tripled its total annual cement capacity from 2.6 million metric tons (MMT) with its first integrated production line in 2010, to 7.1 MMT at the end of 2018. Further, the Corporation continues to solidify its cornerstone, building from strength to strength, from the inception of its single largest integrated Bulacan plant in 2010, and on through 2016 and 2018, as the Corporation completed two more integrated production lines.

## A. 2018 Financial Performance

Mr. Ang announced that the Corporation recorded net sales of PhP16.5 billion, $11 \%$ better relative to 2017, which was propelled by the double-digit sales volume growth. The Company's revenue is accounted largely by bagged cement or Type 1P at $80 \%$ while the remaining $20 \%$ is comprised by bulk cement or Type 1. The gross profit margin registered at $44 \%$.

EBITDA amounted to PhP6.8 billion, 9\% better relative to 2017's figure, representing a margin of $41 \%$. Meanwhile, EBIT grew by $8 \%$ to P6.1 billion, with margin at $37 \%$. Net income went up by $13 \%$ to PhP4.8 billion, with margin kept steady at the $29 \%$ level. Liabilities declined by 3\% to PhP12.6 billion while Equity stood at PhP32.8 billion, up by 12\%. The Corporation's current gearing gives it flexibility to still pursue its investment plans moving forward, with debt-toequity ratio at 0.39 x and financial debt to equity ratio registering at 0.25 x . This is still well below the Corporations loan covenant requirements.

## B. 2019 Latest Interim Financial Highlights

Mr. Ang reported that for the period covering January to March of 2019, net sales grew by $34 \%$. Gross profit margin ended the quarter at $43 \%$. EBITDA grew by $20 \%$, with EBITDA margin contracting to $37 \%$, while EBIT likewise increased by $20 \%$, resulting to an EBIT margin of $33 \%$. Net income expanded by $49 \%$ year-on-year, with net income margin improving to $30 \%$.

## C. Recent Developments

Mr. Ang communicated to the stockholders that after the second integrated line was commissioned in 2016, the Corporation immediately broke ground for its third line in the same cement facility. In December 2018, the Company completed Line 3, with an annual cement capacity of 2.0 MMT , increasing total combined cement output of the three lines to 7.1 MMT. This reflects the Corporation's positive outlook towards the industry as it continues building to meet the growing cement requirements of the country. The opening of the third production line will allow the Corporation to better serve new markets in Regions IV and V.

In September 2018, the Corporation inaugurated its fourth and largest distribution center in Pangasinan in Region I, with storage capacity of 200,000 cement bags. This will serve provinces in northern Luzon and will enable the Corporation to penetrate key growth areas in the region. Mr. Ang shared the Management believes that these markets, though not yet mature, will soon be a potential catalyst for the Corporation and will allow it to further solidify its position in Luzon. The Management is pleased with the positive reception in this new market as the Corporation grows its presence there.

Recently, the Corporation announced another expansion for its Bulacan plant. The fifth finish mill is underway which is slated to be completed by 2020, increasing the Corporation's annual cement capacity by 1.5 MMT to 8.6 MMT in Bulacan. The new finish mill will be complemented by a third Packhouse that will have a capacity of 45 million bags per annum and is also scheduled to be completed by 2020.

For the Corporation's Line 4 in Malabuyoc, Cebu, Mr. Ang that the target completion is now scheduled in the first half of 2021. Mr. Ang added that the Management is confident the Corporation will still be able to sell cement in the Visayas region by end-2020.

Mr. Ang noted that the Corporation remains bullish as reflected with its aggressive capacity expansion to broaden its market presence as well as create a strong foothold in the south. By the end of 2021, the Corporation will have a total of 10.6 MMT of annual cement capacity that will strategically position it as a strong nationwide cement player.

Mr. Ang also reported to the stockholders that in November 2018, the Corporation was conferred with the Platinum Award for Quarry Operations at the $65^{\text {th }}$ Annual National Mine Safety and Environment Conference (ANMSEC) ceremony held in Baguio City. The Corporation received the second highest award given by the Presidential Mineral Industry Environmental Award (PMIEA) Selection Committee (SC), and is the sole recipient of the PMIEA SC Achievement Award in 2018, besting other cement plants and quarry operations located in Bulacan. This award marked an improvement from the Titanium Award received by the Corporation for four consecutive years since 2014. The Platinum Award is a proof of the Corporation's unwavering commitment and continuous strive towards sustainable development, through responsible mining and resource management and utilization.

In closing, Mr. Ang stated that the Management has a very positive outlook in the local cement industry, and that the Corporation's world-class products with affordable prices, coupled with the the strong foundation that it has built will enable the Corporation to sustain its growth in the future.

The Chairman thanked Mr. Ang for the Report and opened the floor for questions from the audience which were submitted in advance and will be read by the facilitator.

Ms. Myrna Villanueva, a stockholder, asked to speak. Ms. Villanueva asked to be clarified on the computation of retirement benefits being given by the Corporation. Independent Director Melinda Gonzales-Manto clarified that the amount of retirement benefits is computed actuarially.

The facilitator read the question of a stockholder who did not identify him/herself. The stockholder inquired whether the Corporation has plans to declare dividends. The Chairman answered the question in the positive. The Chairman and the Corporate Secretary reported to the stockholders that the board has declared cash dividends for the common stocks amounting to a total of P1.3 Billion was approved in a special meeting of the Board of Directors held on 18 June 2019, right before the annual stockholders' meeting. The record date of such cash dividends is 12 July 2019, while the payment date is on 31 July 2019.

The facilitator next read the question of Mr. Sevvorin Haselmann, a stockholder. Mr. Haselmann asked whether the Corporation is buying its competitor, Holcim Cement. To answer the question, the Chairman clarified that the Corporation is not buying Holcim Cement, and that it is reported that San Miguel Corporation is the entity who will be buying Holcim Cement.

The facilitator next read the question of Mr. Robert Go, also a stockholder. Mr. Go asked how much is the government's allocation of cement bags to be procured in the [Metro Manila] Subway Project, in relation to the Build, Build, Build program. The Chairman answered by saying that he is not aware of the details of the execution of the said Subway Project.

There being no further questions, and upon motion duly made and seconded, the stockholders passed and approved the following resolution:
"RESOLVED, that the Corporation be authorized to approve the Management Report of the Corporation as presented."

## VI. APPROVAL AND RATIFICATION OF ACTS OF THE BOARD OF DIRECTORS AND MANAGEMENT

The Chairman of the meeting requested the Corporate Secretary, Atty. Suchianco, to present a summary of all acts of the Board of Directors and Management embodied in the resolutions issued from 21 June 2018 up to the date of the Meeting. The stockholders approved and ratified the acts as presented to them.

Upon motion duly made and seconded, the following resolution was passed and approved:
"RESOLVED, that the Corporation hereby affirms, approves and ratifies the acts of the Corporation's Officers and Board of Directors embodied in the resolutions that have been issued in accordance with the procedures provided in the Corporation's By-Laws from 21 June 2018 up to today, 18 June 2019."

## VII. APPOINTMENT OF EXTERNAL AUDITOR

The Chairman of the meeting requested Director Melinda Gonzales-Manto, the Chairperson of the Audit Committee, to make a recommendation on the appointment of external Auditor. Director Gonzales-Manto recommended the appointment of Reyes Tacandong \& Co., CPAs as the Corporation's external auditor for the year 2019.

Upon motion duly made and seconded, the stockholders passed and approved the following resolutions:
"RESOLVED, that the Corporation be authorized to appoint Reyes Tacandong \& Co., CPAs as its external auditor for the year 2019, and it shall serve as such until its replacement is appointed and qualified."

## VIII. ELECTION OF THE MEMBERS OF THE BOARD OF DIRECTORS

Atty. Suchianco presented the list of nominees for Independent Directors as pre-qualified by the Nomination and Remuneration Committee, and the list of other nominees for the election to the Board of Directors. All the nominees have all the qualifications and none of the disqualifications to be a director under the law, the Corporation's By-Laws and the Corporation's Manual on Corporate Governance.

| Nominee | Position |
| :--- | :--- |
| Ramon S. Ang | Director |
| John Paul L. Ang | Director |
| Manny C. Teng | Director |
| Monica L. Ang | Director |
| Mario K. Surio | Director |
| Manuel P. Daway | Director |
| Luis A. Vera Cruz, Jr. | Director |
| Melinda Gonzales-Manto | Independent Director |
| Ricardo C. Marquez | Independent Director |
| Martin S. Villarama, Jr. | Independent Director |
| Jose P. Perez | Independent Director |

Considering that the number of directors to be elected is eleven (11) and there are only eleven (11) nominees, upon motion duly made and seconded, the balloting was dispensed with and that all eleven (11) nominees were considered unanimously elected as Directors of the Company for the ensuing year, until their successors are elected and qualified, and that the votes of the stockholders present and represented by proxies be distributed and recorded accordingly.

## IX. AMENDMENT OF ARTICLES OF INCORPORATION TO REFLECT CHANGE IN PRINCIPAL OFFICE ADDRESS

The Chairman called the Corporate Secretary to apprise the stockholders of the need to amend the Corporation's Articles of Incorporation in order to reflect the change of its principal office address.

The Corporate Secretary presented to the stockholders for approval that the Articles of Incorporation of the Corporation would have to be amended in order to reflect the change in the Corporation's principal office address from No. 153 EDSA, Brgy. Wack-Wack, Mandaluyong City, to its new office address at the 2/F SMITS Corporate Center, No. 155, Brgy. Wack-Wack, Mandaluyong City, pursuant to the Securities Regulation Code as well as the rules and regulations of the Securities and Exchange Commission. The Corporate Secretary also reported that the Board of Directors
unanimously approved the amendment at the special meeting of the Board held on 18 June 2018, prior to the stockholders' meeting.

Upon motion duly made and seconded, balloting was dispensed with, and the stockholders passed and approved the following resolutions:
"RESOLVED, that the Corporation be authorized to amend its Articles of Incorporation by changing the Third Article thereof;
"RESOLVED FURTHER, that the Third Article of the Articles of Incorporation be amended to be read as follows:

THIRD: That the principal office the corporation shall be established or located at 2/F SMITS Corporate Center, No. 155, Brgy. Wack-Wack, Mandaluyong City.
"RESOLVED FINALLY, that the Board of Directors, President, Corporate Secretary, Treasurer and other proper officers of the Corporation are hereby authorized to submit or cause the submission of a copy of the amended Articles of Incorporation of the Corporation to the Securities and Exchange Commission, and to sign and deliver all documents necessary to implement the foregoing resolutions."

## X. OTHER MATTERS

The Chairman opened the floor for other matters which the stockholders may wish to discuss.
Mr. Robert Go, a stockholder, asked to speak. Mr. Go inquired whether the Corporation is complying with Section 29 of the Revised Corporation Code as to the disclosure of the pay of executives of the Corporation. The Corporate Secretary confirmed that the pay of the top four (4) executives of the corporation are disclosed in the Annual Report and the Definitive Information Statement, as duly-filed with the Securities and Exchange Commission.

Mr. Go further asked to be clarified on the species of Eagle used in the official logo of the Corporation. The Chairman responded by clarifying that no particular Eagle was used, but was intended to depend on the interpretation of the person viewing the logo.

## XI. ADJOURNMENT

There being no other matters to discuss and upon motion duly made and seconded, the meeting was adjourned.

Certified true and correct:
[Original Signed]
MARIA FARAH Z.G. NICOLAS-SUCHIANCO
Corporate Secretary

## Attested:

## [Original Signed]

RAMON S. ANG

## Chairman


[^0]:    * Far East Holdings, Inc. is 100\%-owned by Ramon S. Ang

[^1]:    See accompanying Notes to Consolidated Financial Statements.

[^2]:    *Includes interest income from DSRA, deposit in escrow and restricted cash.

[^3]:    *Comparative balance for 2019 is as at December 31, 2019.
    **Comparative balance for 2019 is as at and for the three months ended March 31, 2019.

